

**City of San Antonio Bid Tabulation**

Opened: February 26, 2014							
For: Red Burning Flares							
6100004082			LM				
Item	Description	Estimated Annual Quantity	Non-Local Gateway Safety Products 36900 County Rd. 32.4 Trinidad, CO 81082 800-833-2264	Non-Local AAA Fire and Safety Equipment Co. Inc. 6700 Guadalupe Street Austin, TX 78752	Local Safety Supply, Inc. 11827 Tech Com Rd. #114 San Antonio, TX 78233	Local Southwest Wheel 343 Gembler Road San Antonio, TX 78219	Non-Local W W Grainger, Inc. Dept 809816978 Palatine, IL 60038
1	Red Burning Flares Price Per Case Price Total Manufacturer Name: Product No.: Warranty: ____ # of years	4,400	\$39.80 \$175,120.00 Gateway Safety Product Fusee-200 2 yr	\$169.00 \$743,600.00 Orion Safety 0730-02 1 yr	\$43.99 \$193,556.00 Gateway Fusee 200 1 yr	\$76.80 \$337,920.00 Orion 0730 30 days	\$138.57 \$609,708.00 Orion 95-07-20G 1 yr
2	Appointment Delivery Price Each Price Total	24	Included \$0.00 \$0.00	\$1.00 \$24.00	\$175.00 \$4,200.00	\$100.00 \$2,400.00	\$0.00 \$0.00
3	Limited Access Delivery Price Each Price Total	24	Included \$0.00 \$0.00	\$1.00 \$24.00	\$175.00 \$4,200.00	\$100.00 \$2,400.00	\$0.00 \$0.00
	Sub-Total		\$175,120.00	\$743,648.00	\$201,956.00	\$342,720.00	\$609,708.00
	Prompt Payment Discount		0%	0%	1%	1%	0%
	Sub-Total with Prompt Payment Discount		\$175,120.00	\$743,648.00	\$199,936.44	\$339,292.80	\$609,708.00
	Percentage between lowest responsive bid and local bid:				14.17%	93.75%	
	Price differential				\$24,816.44	\$164,172.80	
	Payment Terms		Net 30	Net 30	1%, 15 days	1%, 10 days	Net 30
	Estimated Annual Total		\$175,120.00	\$743,624.00	\$197,756.01	\$340,320.01	\$609,708.00
	<b>Estimated Annual Award</b>		<b>\$175,120.00</b>				