

# City of San Antonio Bid Tabulation

Opened: May 2, 2014				
For: San Antonio Office of Emergency Management Emergency Operations Center Audio Visual Digital Upgrade Phase II				
6100004393			LM	
Item	Description	Quantity	Local	Non-Local
			Digital Display Solutions, Inc. 12081 Starcrest Drive San Antonio, TX 78247 210-404-1233	Ace Audio Communications, Inc. P.O. Box 609 Hutto, TX 78634
1A	Crestron DM 16 x 16 Matrix Switching System	1		
	Price Each		\$49,500.00	\$39,991.00
	Price Total		\$49,500.00	\$39,991.00
	Manufacturer		CRESTRON	CRESTRON
	Part No.		DM 16X16	DM 16X16
	Product Warranty		3 yrs	5 yrs
1B	Labor for Policy Room			
	Price Each (hourly rate)		\$90.00	\$55.00
	Hours		70	200
	Price Total		\$6,300.00	\$11,000.00
	Labor Warranty		1 yr	1 yr
1C	Crestron Programming for Policy Room			
	Price Each (hourly rate)		\$120.00	\$125.00
	Hours		30	90
	Price Total		\$3,600.00	\$11,250.00
	Labor Warranty		1 yr	1 yr
2A	CRESTRON DM 32 X 32 Matrix Switching System	1		
	Price Each		\$64,500.00	\$51,695.00
	Price Total		\$64,500.00	\$51,695.00
	Manufacturer		CRESTRON	Crestron
	Part No.		DM 32X32	DM-MD32X32
	Product Warranty		3 yrs	5 yrs
2B	Labor for RMOC Room			
	Price Each		\$90.00	\$55.00
	Hours		80	220
	Price Total		\$7,200.00	\$12,100.00
	Labor Warranty		1 yr	1 yr
2C	Crestron Programming for RMOC Room			
	Price Each		\$120.00	\$125.00
	Hours		30	164
	Price Total		\$3,600.00	\$20,500.00
	Labor Warranty		1 yr	1 yr
3A	Crestron DM Fiber Output Blades	2		
	Price Each		\$5,521.00	\$6,120.00
	Price Total		\$11,042.00	\$12,240.00
	Manufacturer Name		CRESTRON	CRESTRON
	Product No		DMB-0-S	DMB-0-S
	Product Warranty		3 yrs	5 yrs

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					Ace Audio Communications, Inc. P.O. Box 609 Hutto, TX 78634	
Item	Description	Quantity				
3B	Crestron DM Scaling Receivers	13				
	Price Each			\$1,111.00		\$1,121.00
	Price Total			\$14,443.00		\$14,573.00
	Manufacturer Name			CRESTRON		CRESTRON
	Product No			DM-RMC-SCALER-S		DM-RMC-SCALER-S
	Product Warranty			3 yrs		5 yrs
3C	Fiber Optic Connectors	3				
	Price Each			\$690.00		\$356.00
	Price Total			\$2,070.00		\$1,068.00
	Manufacturer			CRESTRON		CRESTRON
	Part No.			CRESSFIBER-CONN-SC50UM-		CRESSFIBER-CONN-
	Product Warranty			12		SC50UM-12
				3 yrs		1 yr
3D	HDMI-Composite Video Converter	13				
	Price Each			\$94.00		\$79.00
	Price Total			\$1,222.00		\$1,027.00
	Manufacturer			KEEDOX		Keedox
	Part No.			HDMI-C		HDMI to Composite Video
	Product Warranty			1 yr		1 yr
3E	HD PTZ Cameras	2				
	Price Each			\$4,455.00		\$4,842.00
	Price Total			\$8,910.00		\$9,684.00
	Manufacturer Name			VADDIO		Vaddio
	Product No			WALLVIEW 20		Wallview HD-20
	Product Warranty			1 yr		2 yrs
3F	Labor for Security Camera Integration for Monitor Feeds					
	Price Each			\$95.00		\$55.00
	Hours			26		85
	Price Total			\$2,470.00		\$4,675.00
	Labor Warranty					1 yr
4	On-Site Personnel Training					
	Price Each			Included		\$55.00
	Hours			4		8
	Price Total			Included		\$440.00
	Prompt Payment Discount			2%, 10 days		2%, 10 days
	Will vendor be able to deliver and perform installation within 4 weeks?			Yes		Yes
	Total			\$174,857.00		\$190,243.00
	<b>Total Award</b>			<b>\$174,857.00</b>		

Corrections for evaluation purposes were made to the following:  
 Item 3F DDS mathematical correction to reflect 26 hours \* \$95.00 per hour = \$2,470.00  
 Minimum warranty requirements for all items are one year.