Opened:	April 18, 2014				
For:	Annual Contract for Dog and Cat Food		NON-LOCAL	NON-LOCAL	LOCAL
			Hill's Pet Nutrition Sales, Inc.	Lone Star Pet Supply	U.S. Wholesale Products
61000039	004	VF	400 SW 8th Avenue	17414 Triton Drive	P.O. Box 34483
Item	Description	Annual Estimated Quantities	Topeka, KS 66603 785-368-5842	Schertz, TX 78154 210-581-1993	San Antonio, TX 78265 210-520-6868
1	Deleted				
2	Dry Dog Food - Adult Allergen Free Unit Price Prompt Payment Discount Unit Price with Prompt Payment Discount Total Price Percentage between lowest responsive bid and local bid Price differential Brand Product # Lbs Per Bag Non-Local Preference Award	1,200	\$47.92 / \$2.72* 0.00% \$47.92 / \$2.72* \$3,267.27 Hill's Prescription Diet 052742867601 17.6 \$3,267.27		\$5.40 0.00% \$5.40 \$6,480.00 98.5294% \$3,212.73 Hill Science Utra 12947857 17.5
3	Dry Dog Food - Adult Grain Free Bison Unit Price Prompt Payment Discount Unit Price with Prompt Payment Discount Total Price Percentage between lowest responsive bid and	450	No Bid	\$1.74 0.00% \$783.00 \$783.00	
	local bid Price differential Brand Product # Lbs Per Bag Non-Local Preference Award			Candidae CD01580 24 \$783.00	859610008865 22
4	Dry Dog Food - Adult/Puppy Fish & Sweet Potato Unit Price Prompt Payment Discount Unit Price with Prompt Payment Discount Total Price Percentage between lowest responsive bid and local bid Price differential Brand Product #	868	No Bid	0.00% \$1.56 \$1,354.08 Natural Balance NA50530	0.00% \$2.79 \$2,421.72 78.8462% \$1,067.64 Blue Buffalo 859610002757
	Lbs Per Bag Non-Local Preference Award			\$1, 354.08	
5	Dry Dog Food - Adult Advanced Fitness Unit Price Prompt Payment Discount Unit Price with Prompt Payment Discount Total Price Percentage between lowest responsive bid and local bid Price differential	40,000	\$31.20 / \$0.78* 0.00% \$31.20 / \$0.78* \$31,200.00	\$1.56	0.00% \$2.79 \$83,600.00 167.9487% \$52,400.00
	Brand Product # Lbs Per Bag Non-Local Preference Award		Hill's Science Diet 052742673509 40 \$31,200.00	NP13676 37.5	85961000326

Opened:	April 18, 2014				
For:	Annual Contract for Dog and Cat Food		NON-LOCAL	NON-LOCAL	LOCAL
			Hill's Pet Nutrition Sales, Inc.	Lone Star Pet Supply	U.S. Wholesale Products
61000039	04	VF	400 SW 8th Avenue	17414 Triton Drive	P.O. Box 34483
Item	Description	Annual Estimated Quantities	Topeka, KS 66603 785-368-5842	Schertz, TX 78154 210-581-1993	San Antonio, TX 78265 210-520-6868
_					
6	Dry Dog Food - Puppy Active Performance Unit Price Prompt Payment Discount Unit Price with Prompt Payment Discount Total Price Percentage between lowest responsive bid and	15,000	\$33.29 / \$0.83* 0.00% \$12,483.75 \$12,483.75		\$1.50 0.00% \$22,500.00 \$22,500.00
	local bid Price differential Brand Product # Lbs Per Bag Non-Local Preference Award		Hill's Science Diet 052742921600 40 \$12,483.75		80.7229% \$10,016.25 Black Gold Ult Puppy 677072302068 40
				1 	
7	Dry Cat Food - Adult Active Performance Unit Price Prompt Payment Discount Unit Price with Prompt Payment Discount Total Price Percentage between lowest responsive bid and	5,000	\$27.15 / \$1.36* 0.00% \$6,787.50 \$6,787.50		\$2.95 0.00% \$14,750.00 \$14,750.00
	local bid Price differential Brand Product # Lbs Per Bag Non-Local Preference Award		Hill's Science Diet 052742680101 20 \$6,787.50		116.9118% \$7,962.50 Blue Buffalo Ck/Rice 859610000517 15
8	Dry Cat Food - Kitten Active Performance Unit Price Prompt Payment Discount Unit Price with Prompt Payment Discount Total Price Percentage between lowest responsive bid and local bid	5,000	\$26.56 / \$1.33* 0.00% \$6,640.00 \$6,640.00		\$3.75 0.00% \$18,750.00 \$18,750.00
	Price differential Brand Product # Lbs Per Bag Non-Local Preference Award		Hill's Science Diet 052742921303 20 \$6,640.00		\$12,110.00 Blue Buffalo Kitten Active 859610000647 7
9	Deleted				
10	Canned Dog Food - Adult Chicken and Vegetables, Chunks Unit Price Prompt Payment Discount Unit Price with Prompt Payment Discount Total Price Percentage between lowest responsive bid and local bid	13,000	\$0.1137 0.00% \$1,478.10 \$1,478.10		0.00% \$2,340.00 \$2,340.00 58.3113%
	Price differential Brand Product # Ounces per Can # Cans per Case Non-Local Preference Award		Hill's Science Diet 052742143019 12.8 12 \$1,478.10		\$861.90 lams Ck-Veg 019014025992 12.3 12

Description anned Dog Food - Adult Beef and Vegetables, hunks	VF Annual Estimated Quantities	NON-LOCAL Hill's Pet Nutrition Sales, Inc. 400 SW 8th Avenue Topeka,	NON-LOCAL Lone Star Pet Supply 17414 Triton Drive	U.S. Wholesale Products
Description anned Dog Food - Adult Beef and Vegetables, hunks	Annual Estimated	Inc. 400 SW 8th Avenue		
Description anned Dog Food - Adult Beef and Vegetables, hunks	Annual Estimated	400 SW 8th Avenue	17414 Triton Drive	D D D 04400
Description anned Dog Food - Adult Beef and Vegetables, hunks	Annual Estimated		17 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	P.O. Box 34483
anned Dog Food - Adult Beef and Vegetables, hunks			Schertz,	San Antonio,
hunks	Quantities	KS 66603	TX 78154	TX 78265
hunks		785-368-5842	210-581-1993	210-520-6868
	13,000			
nit Price rompt Payment Discount		\$0.1137 0.00%	No Bid	\$0.18 0.00%
nit Price with Prompt Payment Discount		\$1,478.10		\$2,340.00
otal Price		\$1,478.10		\$2,340.00
ercentage between lowest responsive bid and				
				58.3113% \$861.90
rand		Hill's Science Diet		Jams
roduct #		052742143118		019014025923
ounces per Can		12.8		12.3
		.—		12
on-Local Preference Award		\$1,476.10		
anned Puppy Food - Chicken, Ground	97,500			
nit Price			No Bid	\$0.18
				0.00% \$17,550.00
				\$17,550.00 \$17,550.00
ercentage between lowest responsive bid and		4.0,0.0.0		* · · · ,• · · · · · · · · · · · · · · ·
ocal bid				60.8579%
		Hill's Science Diet		\$6,639.75 lams
roduct #		052742703619		01901403715
unces per Can		13		13.2
•				12
on-Local Preference Award		\$10,910.25	l	
anned Puppy Food - Beef and Vegetables,				
	97,500	\$0.1127	No Bid	\$0.18
		0.00%	No blu	0.00%
nit Price with Prompt Payment Discount				\$17,550.00
otal Price		\$11,085.75		\$17,550.00
ě i				58.3113%
rice differential				\$6,464.25
rand		Hill's Science Diet		lams
				019014026012 12.3
Cans per Case		12.0		12.0
on-Local Preference Award		\$11,085.75		
olid Packed Pumpkin	7.500			
nit Price	.,000	No Bid	\$2.25 / \$0.15*	\$0.15 / \$2.25
rompt Payment Discount			0.00%	0.00%
ercentage between lowest responsive bid and			ψ1,123.00	Ψ1,120.00
ocal bid				0.0000%
			EDOOGS	\$0.00
				Not Specified
Cans per Case			12	12
ocal Preference Award				\$1,125.00
SOUTH TO SELECTION OF SELECTION	ercentage between lowest responsive bid and cal bid rice differential rand roduct # unces per Can Cans per Case on-Local Preference Award anned Puppy Food - Chicken, Ground nit Price rompt Payment Discount otal Price etcentage between lowest responsive bid and cal bid rice differential rand roduct # unces per Can Cans per Case on-Local Preference Award anned Puppy Food - Beef and Vegetables, hunks nit Price rompt Payment Discount otal Price etcentage between lowest responsive bid and cal bid rice differential rand roduct # unces per Can Cans per Case on-Local Preference Award anned Puppy Food - Beef and Vegetables, hunks nit Price etcentage between lowest responsive bid and cal bid rice differential rand roduct # unces per Can Cans per Case on-Local Preference Award Oilid Packed Pumpkin nit Price with Prompt Payment Discount otal Price rompt Payment Discount nit Price with Prompt Payment Discount otal Price etcentage between lowest responsive bid and cal bid rice differential roduct # unces per Can Cans per Can Can Cans per Can Can Cans per Can Can Ca	ercentage between lowest responsive bid and cal bid rice differential rand roduct # unces per Can Cans per Case on-Local Preference Award anned Puppy Food - Chicken, Ground nit Price of rompt Payment Discount bital Price with Prompt Payment Discount orduct # unces per Can Cans per Case on-Local Preference Award anned Puppy Food - Beef and Vegetables, hunks nit Price orompt Payment Discount bit Price with Prompt Payment Discount ordice differential rand roduct # unces per Can Cans per Case on-Local Preference Award anned Puppy Food - Beef and Vegetables, hunks nit Price with Prompt Payment Discount ordice differential rand roduct # unces per Can Cans per Case on-Local Preference Award Olid Packed Pumpkin nit Price rompt Payment Discount ordice differential rand roduct # unces per Can Cans per Case on-Local Preference Award 7,500	ercentage between lowest responsive bid and cal bid ince differential rand roduct # unces per Can	ercentage between lowest responsive bid and cal bid ice differential rand worduct # unces per Cane Cans per Case on-Local Preference Award

Opened:	April 18, 2014				
For:	Annual Contract for Dog and Cat Food		NON-LOCAL	NON-LOCAL	LOCAL
			Hill's Pet Nutrition Sales, Inc.	Lone Star Pet Supply	U.S. Wholesale Products
61000039	904	VF	400 SW 8th Avenue	17414 Triton Drive	P.O. Box 34483
		Annual	Topeka,	Schertz,	San Antonio,
Item	Description	Estimated Quantities	KS 66603 785-368-5842	TX 78154 210-581-1993	TX 78265 210-520-6868
				1	
15	Canned Cat Food - Adult Chicken, Bits in Sauce	3,000			
	Unit Price		\$0.2310		*
	Prompt Payment Discount Unit Price with Prompt Payment Discount		0.00% \$693.00		0.00% \$1,170.00
	Total Price		\$693.00		\$1,170.00
	Percentage between lowest responsive bid and				
	local bid Price differential				68.8312% \$477.00
	Brand		Hill's Science Diet		lams
	Product #		052742171012		019014043774
	Ounces per Can # Cans per Case		2.9		24
	Non-Local Preference Award		\$693.00		24
16	Canned Cat Food - Adult Tuna, Bits in Sauce	3,000		1	
10	Unit Price	3,000	\$0.2310	No Bid	\$0.39
	Prompt Payment Discount		0.00%		0.00%
	Unit Price with Prompt Payment Discount Total Price		\$693.00 \$693.00		\$1,170.00 \$1,170.00
	Percentage between lowest responsive bid and		φοσο.σο		ψ1,170.00
	local bid				68.8312%
	Price differential Brand		Hill's Science Diet		\$477.00 lams
	Product #		052742171111		19014043798
	Ounces per Can		2.9		3
	# Cans per Case Non-Local Preference Award		24 \$693.00		24
				<u>1</u>	
17	Delete				
18	Cat Box Litter	20,000			
	Unit Price Prompt Payment Discount		No Bid	\$0.41 0.00%	\$0.52 0.00%
	Unit Price with Prompt Payment Discount			\$8,200.00	
	Total Price			\$8,200.00	\$10,400.00
	Percentage between lowest responsive bid and local bid				26.8293%
	Price differential				\$2,200.00
				Clorox Fresh Scent	
	Brand Product #			Scoop Away EC02012	
	Lbs per Bag/Box:			25	25
	Non-Local Preference Award			\$8,200.00	<u> </u>
	Cumplement Dunny Mills Designer 9 Des 5				
19	Supplement - Puppy Milk Replacer & Dog Food Supplement, Powder	504			
	Unit Price		No Bid	No Bid	-
	Prompt Payment Discount Unit Price with Prompt Payment Discount				0.00% \$1,688.40
	Total Price				\$1,688.40
	Percentage between lowest responsive bid and				
	local bid Price differential				0.0000% \$1,688.40
	Brand				Pet AG Esbilad
	Product #				36-2011240
	Ounces per Can Local Preference Award				12 \$1,688.40
					,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

Opened:	April 18, 2014				
For:	Annual Contract for Dog and Cat Food		NON-LOCAL	NON-LOCAL	LOCAL U.S. Wholesale Products
			Hill's Pet Nutrition Sales, Inc.	Lone Star Pet Supply	U.S. Wholesale Products
61000039 Item	Description	VF Annual Estimated	400 SW 8th Avenue Topeka, KS 66603	17414 Triton Drive Schertz, TX 78154	P.O. Box 34483 San Antonio, TX 78265
		Quantities	785-368-5842	210-581-1993	210-520-6868
20	Supplement - Cat Milk Replacer, Powder Unit Price Prompt Payment Discount Unit Price with Prompt Payment Discount Total Price Percentage between lowest responsive bid and	504	No Bid	No Bid	\$2.99 0.00% \$1,506.96 \$1,506.96
	local bid Price differential Brand Product # Ounces per Can Local Preference Award				\$1,506.96 \$1,506.96 Pet AG Kitten 36-5191061 10.5 \$1,506.96
21	Sundries - Small Animal Nursing Bottle, 2 Ounces Unit Cost Prompt Payment Discount Unit Price with Prompt Payment Discount Total Cost Percentage between lowest responsive bid and	6	No Bid	No Bid	No Bid
	local bid Price Differential Brand Product #				
22	Sundries - Standard Replacement Nursing Nipples, 2 Ounce Bottles Unit Cost Prompt Payment Discount Unit Price with Prompt Payment Discount Total Cost Percentage between lowest responsive bid and local bid	6	No Bid	No Bid	No Bid
	Price Differential Brand Product # Sundries - Small Animal Nursing Bottle, 4				
23	Ounces Unit Cost Prompt Payment Discount Unit Price with Prompt Payment Discount Total Cost Percentage between lowest responsive bid and local bid	6	No Bid	No Bid	No Bid
	Price Differential Brand Product #				
24	Sundries - Standard Replacement Nursing Nipples, 4 Ounce Bottles Unit Cost Prompt Payment Discount Unit Price with Prompt Payment Discount Total Cost Percentage between lowest responsive bid and local bid Price Differential	6	No Bid	No Bid	No Bid
	Brand Product #				

Opened:	April 18, 2014]		
For:	Annual Contract for Dog and Cat Food			NON-LOCAL Lone Star Pet Supply	LOCAL U.S. Wholesale Products
61000039	904	VF	Inc. 400 SW 8th Avenue	17414 Triton Drive	P.O. Box 34483
Item	Description	Annual Estimated Quantities	Topeka, KS 66603 785-368-5842	Schertz, TX 78154 210-581-1993	San Antonio, TX 78265 210-520-6868
25	Adoption Packages - Dry Dog Food - Adult Advanced Fitness Unit Cost Prompt Payment Discount Unit Price with Prompt Payment Discount Total Cost Percentage between lowest responsive bid and	3,200	No Bid	No Bid	No Bid
00	local bid Price Differential Brand Product # Lbs Per Bag Adoption Packages - Dry Dog Food - Puppy	0.000			
26	Active Performance Unit Cost Prompt Payment Discount Unit Price with Prompt Payment Discount Total Cost Percentage between lowest responsive bid and local bid Price Differential Brand Product # Lbs Per Bag	3,200	No Bid	No Bid	No Bid
27	Adoption Packages - Dry Cat Food - Adult Active Performance Unit Cost Prompt Payment Discount Unit Price with Prompt Payment Discount Total Cost Percentage between lowest responsive bid and local bid Price Differential Brand Product # Lbs Per Bag	1,600	No Bid	No Bid	No Bid
28	Adoption Packages - Dry Cat Food - Kitten Active Performance Unit Cost Prompt Payment Discount Unit Price with Prompt Payment Discount Total Cost Percentage between lowest responsive bid and local bid Price Differential Brand Product #	800	No Bid	No Bid	No Bid
29	Lbs Per Bag Adoption Packages - \$5.00 Coupon for Dry Dog Food - Adult Advanced Fitness Unit Cost Prompt Payment Discount Unit Price with Prompt Payment Discount Total Cost Percentage between lowest responsive bid and local bid Price Differential Brand Product #	3,200	No Bid	No Bid	No Bid

City of San Antonio Bid Tabulation

Opened: April 18, 2014 For: Annual Contract for Dog and Cat Food NON-LOCAL NON-LOCAL LOCAL Hill's Pet Nutrition Sales, Lone Star Pet Supply U.S. Wholesale Products Inc. 6100003904 ۷F 400 SW 8th Avenue 17414 Triton Drive P.O. Box 34483 Annual Topeka, Schertz, San Antonio, Item Description **Estimated** KS 66603 TX 78154 TX 78265 785-368-5842 210-581-1993 210-520-6868 Quantities Adoption Packages - \$5.00 Coupon for Dry Dog 30 Food - Puppy Active Performance 2,400 Unit Cost No Bid No Bid No Bid Prompt Payment Discount Unit Price with Prompt Payment Discount Total Cost Percentage between lowest responsive bid and local bid Price Differential Brand Product # Adoption Packages - \$5.00 Coupon for Dry Cat 31 Food - Adult Active Performance 1,600 Unit Cost No Bid No Bid No Bid Prompt Payment Discount Unit Price with Prompt Payment Discount **Total Cost** Percentage between lowest responsive bid and local bid Price Differential Brand Product # Adoption Packages - \$5.00 Coupon for Dry Cat 30 Food - Kitten Active Performance 800 Unit Cost No Bid No Bid No Bid Prompt Payment Discount Unit Price with Prompt Payment Discount Total Cost Percentage between lowest responsive bid and local bid Price Differential Brand Product # Payment Terms Net 30 Net 30 Net 30 Estimated Annual Total \$86,716.72 \$10,337.08 \$4,320.36 **Estimated Annual Award** \$86,716.72 \$10,337.08 \$4,320.36

^{*}Adjusted for Evaluation Purposes only Deleted Lines 1, 9, 17 May be rebid at a later date