

City of San Antonio Bid Tabulation

February 25, 2015																		
For: Annual Contract for Transparent Non-Selective Film																		
6100005525			DS		Non-Local		Non-Local		Local		Local		Alternate Bid Local		Non-Local			
					3M Company		American Traffic Safety Materials, Inc.		American Signal Equipment Company d/b/a Short-Line Corporation P.O. Box 700961 San Antonio, TX 78270		Automotive Discount Specialist		Automotive Discount Specialist		Pathmark Traffic Products of Texas, Inc.			
					3M Center Bldg 225-4N-14 St. Paul, MN 55144 800-553-1380		P.O. Box 1449 Orange Park, FL 32073-1449 877-872-2876, X7				16102 University Oak San Antonio, TX 78249		16102 University Oak San Antonio, TX 78249		4435 Hunter Rd San Marcos, TX 78666			
1A			Electronically Cuttable Transparent Overlay Film on clear poly liner, (non-removable, acrylic film) unpunched, 50 yd. rolls Width: 24" Colors: Orange, Yellow and Black Manufacturer:		40		3M Company		Avery Dennison #OL-2004, OL-2001,		3M		Nippon		Nippon		3M	
			Brand & No.:				#1170 Series		OL-2003		#1170 Series		Nikkalite 100-24"		Nikkalite 100-24"		3M 1170	
			Sheeting Size:				24" X 50 yds		24" x 50 yard		24" X 50 yds		50 yard x 24"		50 yard x 24"		24" x 50 yd	
			Net Unit Price Per Roll:				\$237.00		\$345.00		\$405.00		\$376.00		\$376.00		\$288.00	
			Extended Price:				\$9,480.00		\$13,800.00		\$16,200.00		\$15,040.00		\$15,040.00		\$11,520.00	
			Percentage between lowest responsive bid and local bid:								70.89%		58.65%		58.65%			
			Price Differential								\$6,720.00		\$5,560.00		\$5,560.00			
1B			Electronically Cuttable Transparent Overlay Film on clear poly liner, (non-removable, acrylic film) unpunched, 50 yd. rolls Width: 30" Colors: Orange, Yellow and Black Manufacturer:		50		3M Company		Avery Dennison #OL-2004, OL-2001,		3M		Nippon		Nippon		3M	
			Brand & No.:				#1170 Series		OL-2003		#1170 Series		Nikkalite 100 - 30"		Nikkalite 100 - 30"		3M 1170	
			Sheeting Size:				30" x 50 yds		30" x 50 yard		30" x 50 yds		150 yard x 30"		150 yard x 30"		30" x 50 yd	
			Net Unit Price Per Roll:				\$296.25		\$431.25		\$510.00		\$445.00		\$445.00		\$360.00	
			Extended Price:				\$14,812.50		\$21,562.50		\$25,500.00		\$22,250.00		\$22,250.00		\$18,000.00	
			Percentage between lowest responsive bid and local bid:								72.15%		50.21%		50.21%			
			Price Differential								\$10,687.50		\$7,437.50		\$7,437.50			
1C			Electronically Cuttable Transparent Overlay Film on clear poly liner, (non-removable, acrylic film) unpunched, 50 yd. rolls Width: 36" Colors: Orange, Yellow and Black Manufacturer:		40		3M Company		Avery Dennison #OL-2004, OL-2001,		3M		Nippon		Nippon		3M	
			Brand & No.:				#1170 Series		OL-2003		#1170 Series		Kikkalite 100-36"		Nikkalite 100-36"		3M 1170	
			Sheeting Size:				36" x 50 yds		36" x 50 yards		36" x 50 yds		50 yard x 36"		50 yard x 36"		36" x 50 yd	
			Net Unit Price Per Roll:				\$355.50		\$517.50		\$610.00		\$514.00		\$564.00		\$432.00	
			Extended Price:				\$14,220.00		\$20,700.00		\$24,400.00		\$20,560.00		\$22,560.00		\$17,280.00	
			Percentage between lowest responsive bid and local bid:								71.59%		44.59%		58.65%			
			Price Differential								\$10,180.00		\$6,340.00		\$8,340.00			

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			Non-Local	Non-Local	Local	Alternate Bid Local		Non-Local
6100005525			3M Company	American Traffic Safety Materials, Inc.	American Signal Equipment Company d/b/a Short-Line Corporation P.O. Box 700961 San Antonio, TX 78270	Automotive Discount Specialist	Automotive Discount Specialist	Pathmark Traffic Products of Texas, Inc.
Item	Description	Estimated Annual Quantity	3M Center Bldg 225-4N-14 St. Paul, MN 55144 800-553-1380	P.O. Box 1449 Orange Park, FL 32073-1449 877-872-2876_X7		16102 University Oak San Antonio, TX 78249	16102 University Oak San Antonio, TX 78249	4435 Hunter Rd San Marcos, TX 78666
2A	Electronically Cuttable Transparent Overlay Film on clear poly liner, (non-removable, vinyl film) unpunched, 50 yd. rolls Width: 24" Colors: Red, Green, Blue and Brown Manufacturer: Brand & No: Sheeting Size: Net Unit Price Per Roll: Extended Price: Percentage between lowest responsive bid and local bid: Price Differential	40	NAS 3M Company #7125 Series 24" x 50 yds \$228.30 \$9,132.00	American Traffic Safety Materials, Inc. V117 Series EC film clear liner \$233.40 \$9,336.00	3M #1170 Series \$405.00 \$16,200.00 73.52% \$6,864.00	Nippon Nikkalite 100 - 24" 50 yard x 24" \$376.00 \$15,040.00 61.10% \$5,704.00	Nippon Nikkalite 100 - 24" 50 yard x 24" \$376.00 \$15,040.00 61.10% \$5,704.00	ATSM ATSM SC Film 24" x 50 yd \$312.00 \$12,480.00
2B	Electronically Cuttable Transparent Overlay Film on clear poly liner, (non-removable, vinyl film) unpunched, 50 yd. rolls Width: 30" Colors: Red, Green, Blue and Brown Manufacturer: Brand & No: Sheeting Size: Net Unit Price Per Roll: Extended Price: Percentage between lowest responsive bid and local bid: Price Differential	50	3M Company #7125 Series 30" x 50 yds \$285.38 \$14,269.00	American Traffic Safety Materials, Inc. V117 Series EC film clear liner \$291.75 \$14,587.50	3M #1170 Series \$510.00 \$25,500.00 74.81% \$10,912.50	Nippon Nikkalite 100 - 30 " 50 yard x 30" \$445.00 \$22,250.00 52.53% \$7,662.50	Nippon Nikkalite 100 - 30 " 50 yard x 30" \$445.00 \$22,250.00 52.53% \$7,662.50	ATSM ATSM EC Film 30" x 50 yd \$390.00 \$19,500.00
2C	Electronically Cuttable Transparent Overlay Film on clear poly liner, (non-removable, vinyl film) unpunched, 50 yd. rolls Width: 36" Colors: Red, Green, Blue and Brown Manufacturer: Brand & No: Sheeting Size: Net Unit Price Per Roll: Extended Price: Percentage between lowest responsive bid and local bid: Price Differential	40	3M Company #7125 Series 36" X 50 yds \$342.45 \$13,698.00	American Traffic Safety Materials, Inc. V117 Series EC film clear liner \$350.10 \$14,004.00	3M #1170 Series \$610.00 \$24,400.00 74.24% \$10,396.00	Nippon Nikkalite 100 - 36" 50 yard x 36" \$514.00 \$20,560.00 46.82% \$6,556.00	Nippon Nikkalite 100 - 36" 50 yard x 36" \$564.00 \$22,560.00 61.10% \$8,556.00	ATSM ATSM EC film 36 x 50 yd \$468.00 \$18,720.00
	Delivery		20 - 30 days	21 days	14 - 21 days	30 days	30 days	14 days
	Payment Terms		Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
	Estimated Annual Total		\$75,611.50	\$93,990.00	\$132,200.00	\$115,700.00	\$119,700.00	\$97,500.00
	Estimated Annual Award		\$38,512.50	\$37,927.50				

NAS: 3M Company - Sample for Item 2a thru 2c #7125 Series has been tested, does not meet requirements for street name signs.