

AN ORDINANCE 2015-05-14-0402

AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$467,000.00: (A) HEIL OF TEXAS FOR REAR LOAD CART LIFTER PARTS & SERVICE, (B) CLAMPITT PAPER COMPANY FOR COPIER PAPER AND CARD STOCK, (C) CONSOLIDATED TRAFFIC CONTROLS, INC. FOR PEDESTRIAN COUNTDOWN TIMERS, (D) 3M COMPANY AND AMERICAN TRAFFIC SAFETY MATERIALS, INC. FOR TRANSPARENT NON-REFLECTIVE FILM, AND (E) LITHO PRESS, INC. FOR QUARTERLY FLIGHT GUIDE BROCHURES.

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WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, these bids are from various companies to furnish the City with: (A) Heil of Texas for rear load cart lifter parts & service, (B) Clampitt Paper Company for copier paper and card stock, (C) Consolidated Traffic Controls, Inc. for pedestrian countdown timers, (D) 3M Company and American Traffic Safety Materials, Inc. for transparent non-reflective film, and (E) Litho Press, Inc. for quarterly flight guide brochures; and

WHEREAS, this ordinance approves three low bid contracts, and two contracts awarded to other than the low bidder(s) because the low bidder(s) did not meet the City's specifications or requirements; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The bids of various companies to furnish the City with (A) Heil of Texas for rear load cart lifter parts & service, (B) Clampitt Paper Company for copier paper and card stock, (C) Consolidated Traffic Controls, Inc. for pedestrian countdown timers, (D) 3M Company and American Traffic Safety Materials, Inc. for transparent non-reflective film, and (E) Litho Press, Inc. for quarterly flight guide brochures on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

SECTION 2. It has been found and declared that the low bids from 3M Company (Item 2A thru 2C, # 7125 Series) for transparent non-reflective film and Imaging Graphics Unlimited, LLC. for quarterly flight guide brochures failed to meet the City's specifications and/or requirements.


SECTION 3. The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to the vendors identified herein. All current fiscal year expenditures will be in accordance with the Fiscal Year 2015 budget approved by City Council, and future fiscal year expenditures are contingent upon future City Council budget approvals.

SECTION 4. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

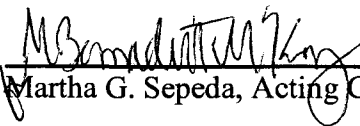
PASSED and APPROVED this 14th day of May, 2015.


M A Y O R
Ivy R. Taylor

ATTEST:


Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:


Martha G. Sepeda, Acting City Attorney

Agenda Item:	6 (in consent vote: 5, 6, 8, 9, 14, 15, 19, 20, 21, 22)						
Date:	05/14/2015						
Time:	09:35:58 AM						
Vote Type:	Motion to Approve						
Description:	An Ordinance authorizing the following contracts establishing unit prices for goods and services for an estimated annual cost of \$467,000.00: (A) Heil of Texas for rear load cart lifter parts & service, (B) Clampitt Paper Company for copier paper and card stock, (C) Consolidated Traffic Controls, Inc. for pedestrian countdown timers, (D) 3M Company and American Traffic Safety Materials, Inc. for transparent non-reflective film, and (E) Litho Press, Inc. for quarterly flight guide brochures. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance]						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ivy R. Taylor	Mayor		x				
Roberto C. Trevino	District 1		x				x
Alan Warrick	District 2		x				
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Ray Lopez	District 6		x				
Cris Medina	District 7		x				
Ron Nirenberg	District 8		x				
Joe Krier	District 9		x				
Michael Gallagher	District 10		x			x	

**ANNUAL CONTRACT
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EXHIBIT I

May 14, 2015

RFCA # 15-2495

COMMODITY

VENDOR

Contracts procured on the basis of low bid:

A. Rear Load Cart Lifter Parts & Service

Heil of Texas

6100005581 MAB

Entire Bid

July 1, 2015 through December 31, 2018 with
two, one year renewal options

Estimated Amount: \$30,000.00
annually; \$150,000.00 contract period

B. Copier Paper and Card Stock

Clampitt Paper Company

6100005595 VF

Entire Bid

Upon award through June 30, 2018 with a
one year renewal option

Estimated Amount: \$207,000.00
annually

C. Pedestrian Countdown Timers

Consolidated Traffic Controls, Inc.

6100005624 AJ

Entire Bid

July 1, 2015 through September 30, 2018 with
two, one year renewal options

Estimated Amount: \$130,000.00
annually

Contracts procured on the basis of low qualifying bid:

D. Transparent Non-Reflective Film

6100005525 DS

Upon award through September 30, 2018 with
two, one year renewal options

3M Company

Item(s): 1A, 1B and 1C

American Traffic Safety Materials, Inc.

Item(s): 2A, 2B and 2C

Estimated Amount: \$76,000.00
annually

E. Quarterly Flight Guide Brochures

6100005566 MFB

Upon award through September 30, 2018 with
two, one year renewal options

Litho Press, Inc.

Entire Bid

Estimated Amount: \$24,000.00
annually; \$120,000.00 contract period

City of San Antonio Bid Tabulation

Opened: March 20, 2015				
For: Annual Contract for Rear Load Cart Lifter Parts & Service				
6100005581				
MB				
Item	Description	Estimated Annual Usage	Local Heil of Texas 503 Pop Gunn San Antonio, TX, 78219 210-224-5800	Local Reliance Truck & Equipment Ltd. 7200 South W.W. White Rd. San Antonio, TX, 78222
1A	Toter Cart Lifter Parts			
	Percent of Discount Offered		39.62%	0%
	Product Identification (Manufacturer)		Toter	Toter
	Type of Price Schedule (dealer, jobber, etc.)		Dealer	Dealer
	Price Schedule Number		2015	N/A
	Date of Price Schedule		2015	3/18/2015
	Price Schedule Column on Which Discount is based (i.e. distributor, net, wholesale, etc.)		C	List
	Warranty		1 Year	1 Year
1B	Specified Items for evaluation purposes only			
2A	Perkins Cart Lifter Parts			
	Percent of Discount Offered		6.67%	0%
	Product Identification (Manufacturer)		Perkins	Perkins
	Type of Price Schedule (dealer, jobber, etc.)		Dealer	Dealer
	Price Schedule Number		2015	SQ-2795
	Date of Price Schedule		2015	3/11/15
	Price Schedule Column on Which Discount is based (i.e. distributor, net, wholesale, etc.)		C	List
	Warranty		90 Days	1 Year
2B	Specified Items for evaluation purposes only			
2	Labor and Service			
	Labor and Service Rate		\$85.00	\$60.00
	Expedited Labor and Service Rate		\$85.00	\$90.00
	Restocking orders are placed every__ days on __ (day of week)		5; Everyday	2-3; Various
	Parts and Service Facilities Name		Heil of Texas	Reliance Truck & Equipment Ltd
	Parts and Service Facilities Address		503 Pop Gunn San Antonio, TX 78219	7200 South W.W. White Rd. San Antonio, TX 78222
	Payment Terms		Net 30	Net 30
	Estimated Annual Total		\$30,000.00	
	Estimated Annual Award		\$30,000.00	

**City of San Antonio
Bid Tabulation**

Opened: March 6, 2015 For: Annual Contract for Copier Paper and Card Stock			LOCAL		LOCAL	
6100005595			VF		Clampitt Paper Company	Staples Contract & Commercial, Inc., operating as Staples Advantage
			3550 Ridgeside Drive		4353 Interstate Way	
			San Antonio, TX 78217 210-599-9606		San Antonio, TX 78219	
Item	Description	Estimated Annual Quantity				
A	RECYCLED - ALL SIZES, PER CASE					
1	Copy Paper - 100% Recycled, 8.5 x 11, 20 lb, 90 Brightness	105				
	Brand		\$43.12		\$50.78	
	Brand P/N		Boise Aspen 100		Staples	
	Brightness		054922		620014 US/CC	
	Weight		92		92	
	# of Reams per Carton		20		20	
	Price Total		10		10	
			\$4,527.60		\$5,331.90	
2	Copy Paper - 30% Recycled, 8.5 x 11, 20 lb, 92 Brightness	891				
	Brand		\$33.04		\$41.95	
	Brand P/N		Boise Aspen 30		Staples	
	Brightness		054901		112350/461757	
	Weight		92		92	
	# of Reams per Carton		20		20	
	Price Total		10		10	
			\$29,438.64		\$37,377.45	
3	Deleted					
4	Deleted					
5	Deleted					
6	Deleted					
7	Copy Paper - 30% Recycled, 8.5 x 14, 20 lb, 92 Brightness	20				
	Brand		\$44.88		\$73.09	
	Brand P/N		Boise Aspen 30		Staples	
	Brightness		054904		112380	
	Weight		92		92	
	# of Reams per Carton		20		20	
	Price Total		10		Not Specified	
			\$897.60		\$1,461.80	
8	Copy Paper - 30% Recycled, 11 x 17, 20 lb, 92 Brightness	22				
	Brand		\$35.28		\$63.99	
	Brand P/N		Boise Aspen 30		Staples	
	Brightness		054907		112390	
	Weight		92		92	
	# of Reams per Carton		20		20	
	Price Total		5		5	
			\$776.16		\$1,407.78	
B	VIRGIN FIBER PULP - ALL SIZES, PER CASE					
9	Copy Paper - 8.5 x 11, 20 lb, 92 Brightness	5,593				
	Brand		\$26.32		\$34.00	
	Brand P/N		Boise Multipurpose		Simply	
	Brightness		01555		324791	
	Weight		92		92	
	# of Reams per Carton		20		20	
	Price Total		10		10	
			\$147,207.76		\$190,162.00	

**City of San Antonio
Bid Tabulation**

Opened: March 6, 2015 For: Annual Contract for Copier Paper and Card Stock			LOCAL		LOCAL	
6100005595			VF		Clampitt Paper Company	Staples Contract & Commercial, Inc., operating as Staples Advantage
			3550 Ridgeside Drive		4353 Interstate Way	
Item	Description	Estimated Annual Quantity	San Antonio, TX 78217 210-599-9606		San Antonio, TX 78219	
10	Copy Paper - 8.5 x 11, 3 Hole Punched, 20 lb, 92 Brightness	1	\$30.52		\$41.33	
	Brand		Glatfelter Go!		Staples	
	Brand P/N		58261428		221192	
	Brightness		92		92	
	Weight		20		20	
	# of Reams per Carton		10		10	
	Price Total		\$30.52		\$41.33	
11	Copy Paper - 8.5 x 11, 20 lb, 92 Brightness, FSC Certified	6	\$33.04		\$34.00	
	Brand		Hammermill Tidal MP		Simply	
	Brand P/N		162008		324791	
	Brightness		92		92	
	Weight		20		20	
	# of Reams per Carton		10		10	
	Price Total		\$198.24		\$204.00	
12	Copy Paper - 8.5 x 11, 20 lb, 92 Brightness, Jam-Free	22	\$33.04		\$34.00	
	Brand		Hammermill Tidal MP		Simply	
	Brand P/N		162008		324791	
	Brightness		92		92	
	Weight		20		20	
	# of Reams per Carton		10		10	
	Price Total		\$726.88		\$748.00	
13	Deleted					
14	Copy Paper - 8.5 x 11, 20 lb, 96 Brightness	110	\$31.92		\$44.81	
	Brand		Boise Polaris		Staples	
	Brand P/N		POL-8511		513096-BL	
	Brightness		97		96	
	Weight		20		20	
	# of Reams per Carton		10		10	
	Price Total		\$3,511.20		\$4,929.10	
15	Copy Paper - 8.5 x 14, 20 lb, 92 Brightness	96	\$37.04		\$52.13	
	Brand		Boise USA		Staples	
	Brand P/N		USA-14		221193	
	Brightness		92		92	
	Weight		20		20	
	# of Reams per Carton		10		10	
	Price Total		\$3,555.84		\$5,004.48	
16	Copy Paper - 11 x 17, 20 lb, 92 Brightness	71	\$29.12		\$45.10	
	Brand		Boise USA		Staples	
	Brand P/N		USA-17		190450	
	Brightness		92		92	
	Weight		20		20	
	# of Reams per Carton		5		5	
	Price Total		\$2,067.52		\$3,202.10	

**City of San Antonio
Bid Tabulation**

Opened: March 6, 2015 For: Annual Contract for Copier Paper and Card Stock			LOCAL		LOCAL	
6100005595			VF		Clampitt Paper Company	Staples Contract & Commercial, Inc., operating as Staples Advantage
			3550 Ridgeside Drive		4353 Interstate Way	
			San Antonio, TX 78217 210-599-9606		San Antonio, TX 78219	
Item	Description	Estimated Annual Quantity				
17	Copy Paper - 11 x 17, 20 lb, 92 Brightness, FSC Certified Brand	2		\$35.28		\$57.56
	Brand P/N			Hammermill Tidal MP		Domtar EarthChoice
	Brightness			162024		2703/40480
	Weight			92		92
	# of Reams per Carton			20		20
	Price Total			5		5
				\$70.56		\$115.12
C	CARD STOCK, PER CASE					
18	Card Stock - 8.5 x 11, White, 110 lb, 92 Brightness Brand	397		\$5.55		\$9.31
	Brand P/N			Springhill		Staples
	Brightness			015300		49701
	Weight			92		92
	# of Sheets per Pack			110		110
	Price Total			250		250
				\$2,203.35		\$3,696.07
19	Card Stock - 8.5 x 11, Colors, 110 lb, 92 Brightness Brand	100		\$5.85		\$9.31
	Brand P/N			Springhill		Staples
	Brightness			Not Specified		49703
	Weight			N/A		92
	# of Sheets per Pack			110		110
	Price Total			250		250
				\$585.00		\$931.00
20	Card Stock - 11 x 17, White, 110 lb, 92 Brightness Brand	100		\$11.70		\$29.09
	Brand P/N			Springhill		Springhill
	Brightness			015334		015334
	Weight			92		92
	# of Sheets per Pack			110		110
	Price Total			250		250
				\$1,170.00		\$2,909.00
21	Card Stock - 11 x 17, Colors, 110 lb, 92 Brightness Brand	100		\$12.29		No Bid
	Brand P/N			Springhill		
				Blue (025320)		
				Canary (035320)		
				Green (045320)		
				Ivory (056320)		
	Brightness			N/A		
	Weight			110		
	# of Sheets per Pack			250		
	Price Total			\$1,229.00		
22	Card Stock - 12 x 18, White, 110 lb, 92 Brightness Brand	100		\$13.94		\$51.09
	Brand P/N			Exact		Mowhawk
	Brightness			40407		12-229
	Weight			94		98
	# of Sheets per Pack			110		110
	Price Total			250		250
				\$1,394.00		\$5,109.00

**City of San Antonio
Bid Tabulation**

Opened: March 6, 2015 For: Annual Contract for Copier Paper and Card Stock			LOCAL		LOCAL	
6100005595			VF		Clampitt Paper Company 3550 Ridgeside Drive San Antonio, TX 78217 210-599-9606	Staples Contract & Commercial, Inc., operating as Staples Advantage 4353 Interstate Way San Antonio, TX 78219
Item	Description	Estimated Annual Quantity				
23	Card Stock - 12 x 18, Colors, 110 lb, 92 Brightness Brand Brand P/N Brightness Weight # of Sheets per Pack Price Total	100			\$24.75 Exact Blue(49525) Canary (49545) Green (49565) Ivory (49585) N/A 110 250 \$2,475.00	No Bid
24	Card Stock - 13 x 19, White, 110 lb, 92 Brightness Brand Brand P/N Brightness Weight # of Sheets per Pack Price Total	100			\$22.21 Springhill Not Specified 92 110 250 \$2,221.00	\$53.97 / \$13.49 Lindenmeyr Munroe 015315 TBD TBD 1000/Case \$1,349.00
25	Card Stock - 13 x 19, Colors, 110 lb, 92 Brightness Brand Brand P/N Brightness Weight # of Sheets per Pack Price Total Payment Terms Estimated Annual Total	100			\$24.75 Exact Blue(49525) Canary (49545) Green (49565) Ivory (49585) N/A 110 250 \$2,475.00 1% Net 30 \$206,760.87	No Bid Net 30
Estimated Annual Award					\$206,760.87	

Deleted Items: 3, 4, 5, 6: not required

City of San Antonio Bid Tabulation

Opened: March 20, 2015 For: Annual Contract For Pedestrian Countdown Timers 6100005624			Non-Local	Non-Local	Non-Local	Non-Local	Non-Local	Non-Local
AJ			Consolidated Traffic Controls, Inc. 1016 Enterprise Place	Dynamic Vision Co., Inc 2100 N. Hwy 360 #1802	General Traffic Equipment Corp. 259 Broadway	McCain, Inc 2365 Oak Ridge Way	Texas Highway Products 1309 Clark St.	Tiger Electric Supply d/b/a Wildcat Electric Supply 5535 Harvey Wilson Dr
ITEM	DESCRIPTION	Estimated Annual Quantities	Arlington, TX 76003 817-265-3421	Grand Prairie, TX 75050	Newburgh, NY 12550	Vista, CA 92081	Round Rock, TX 78681	Houston, TX 77020
1	16" Pedestrian Countdown Timers Brand	1520	Leotek	Duralight	GE	GE	GE	Dialight
	Model No.		TSL-PED-16-CIL-P1	JXM-400VIEIL01	PS7-CFFI-27A	PSF-CFF1-27A	PS7-CFF1-26A-FS	430-6479-001X
	Net Unit Price		\$85.57	\$91.00	\$86.00	\$98.00	\$135.00	\$92.63
	Extended Price		\$130,066.40	\$138,320.00	\$130,720.00	\$148,960.00	\$205,200.00	\$140,797.60
	Payment Terms		Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
	Estimated Annual Total		\$130,066.40					
	Estimated Annual Award		\$130,066.40					

City of San Antonio Bid Tabulation

February 25, 2015																
For: Annual Contract for Transparent Non-Reflective Film																
6100005525			DS		Non-Local		Non-Local		Local		Local		Alternate Bid		Non-Local	
					3M Company		American Traffic Safety Materials, Inc.		American Signal Equipment Company d/b/a Short-Line Corporation P.O. Box 700961 San Antonio, TX 78270		Automotive Discount Specialist		Automotive Discount Specialist		Pathmark Traffic Products of Texas, Inc.	
					3M Center Bldg 225-4N-14 St. Paul, MN 55144 800-553-1380		P.O. Box 1449 Orange Park, FL 32073-1449 877-872-2876, X7				16102 University Oak San Antonio, TX 78249		16102 University Oak San Antonio, TX 78249		4435 Hunter Rd San Marcos, TX 78666	
Item	Description	Estimated Annual Quantity														
1A	Electronically Cuttable Transparent Overlay Film on clear poly liner, (non-removable, acrylic film) unpunched, 50 yd. rolls Width: 24" Colors: Orange, Yellow and Black Manufacturer: Brand & No.: Sheeting Size: Net Unit Price Per Roll: Extended Price: Percentage between lowest responsive bid and local bid: Price Differential	40			3M Company #1170 Series 24" X 50 yds \$237.00 \$9,480.00		Avery Dennison #OL-2004, OL-2001, OL-2003 24" x 50 yard \$345.00 \$13,800.00		3M #1170 Series 24" X 50 yds \$405.00 \$16,200.00 70.89% \$6,720.00		Nippon Nikkalite 100-24" 50 yard x 24" \$376.00 \$15,040.00 58.65% \$5,560.00		Nippon Nikkalite 100-24" 50 yard x 24" \$376.00 \$15,040.00 58.65% \$5,560.00		3M 1170 24" x 50 yd \$288.00 \$11,520.00	
1B	Electronically Cuttable Transparent Overlay Film on clear poly liner, (non-removable, acrylic film) unpunched, 50 yd. rolls Width: 30" Colors: Orange, Yellow and Black Manufacturer: Brand & No.: Sheeting Size: Net Unit Price Per Roll: Extended Price: Percentage between lowest responsive bid and local bid: Price Differential	50			3M Company #1170 Series 30" x 50 yds \$296.25 \$14,812.50		Avery Dennison #OL-2004, OL-2001, OL-2003 30" x 50 yard \$431.25 \$21,562.50		3M #1170 Series 30" x 50 yds \$510.00 \$25,500.00 72.15% \$10,687.50		Nippon Nikkalite 100 - 30" 150 yard x 30" \$445.00 \$22,250.00 50.21% \$7,437.50		Nippon Nikkalite 100 - 30" 150 yard x 30" \$445.00 \$22,250.00 50.21% \$7,437.50		3M 1170 30" x 50 yd \$360.00 \$18,000.00	
1C	Electronically Cuttable Transparent Overlay Film on clear poly liner, (non-removable, acrylic film) unpunched, 50 yd. rolls Width: 36" Colors: Orange, Yellow and Black Manufacturer: Brand & No.: Sheeting Size: Net Unit Price Per Roll: Extended Price: Percentage between lowest responsive bid and local bid: Price Differential	40			3M Company #1170 Series 36" x 50 yds \$355.50 \$14,220.00		Avery Dennison #OL-2004, OL-2001, OL-2003 36" x 50 yards \$517.50 \$20,700.00		3M #1170 Series 36" x 50 yds \$610.00 \$24,400.00 71.59% \$10,180.00		Nippon Kikkalite 100-36" 50 yard x 36" \$514.00 \$20,560.00 44.59% \$6,340.00		Nippon Nikkalite 100-36" 50 yard x 36" \$564.00 \$22,560.00 58.65% \$8,340.00		3M 1170 36" x 50 yd \$432.00 \$17,280.00	

City of San Antonio Bid Tabulation

February 25, 2015								
For: Annual Contract for Transparent Non-Reflective Film								
6100005525			DS					
Item	Description	Estimated Annual Quantity	Non-Local	Non-Local	Local	Local	Alternate Bid Local	Non-Local
			3M Company 3M Center Bldg 225-4N-14 St. Paul, MN 55144 800-553-1380	American Traffic Safety Materials, Inc. P.O. Box 1449 Orange Park, FL 32073-1449 877-872-2876, X7	American Signal Equipment Company d/b/a Short-Line Corporation P.O. Box 700961 San Antonio, TX 78270	Automotive Discount Specialist 16102 University Oak San Antonio, TX 78249	Automotive Discount Specialist 16102 University Oak San Antonio, TX 78249	Pathmark Traffic Products of Texas, Inc. 4435 Hunter Rd San Marcos, TX 78666
2A	Electronically Cuttable Transparent Overlay Film on clear poly liner, (non-removable, vinyl film) unpunched, 50 yd. rolls Width: 24" Colors: Red, Green, Blue and Brown Manufacturer: Brand & No: Sheeting Size: Net Unit Price Per Roll: Extended Price: Percentage between lowest responsive bid and local bid: Price Differential	40	NAS 3M Company #7125 Series 24" x 50 yds \$228.30 \$9,132.00	American Traffic Safety Materials, Inc. V117 Series EC film clear liner 24" x 50 yards \$233.40 \$9,336.00	3M #1170 Series 24" X 50 yds \$405.00 \$16,200.00 73.52% \$6,864.00	Nippon Nikkalite 100 - 24" 50 yard x 24" \$376.00 \$15,040.00 61.10% \$5,704.00	Nippon Nikkalite 100 - 24" 50 yard x 24" \$376.00 \$15,040.00 61.10% \$5,704.00	ATSM ATSM SC Film 24" x 50 yd \$312.00 \$12,480.00
2B	Electronically Cuttable Transparent Overlay Film on clear poly liner, (non-removable, vinyl film) unpunched, 50 yd. rolls Width: 30" Colors: Red, Green, Blue and Brown Manufacturer: Brand & No: Sheeting Size: Net Unit Price Per Roll: Extended Price: Percentage between lowest responsive bid and local bid: Price Differential	50	3M Company #7125 Series 30" x 50 yds \$285.38 \$14,269.00	American Traffic Safety Materials, Inc. V117 Series EC film clear liner 30" x 50 yards \$291.75 \$14,587.50	3M #1170 Series 30" X 50 yds \$510.00 \$25,500.00 74.81% \$10,912.50	Nippon Nikkalite 100 - 30 " 50 yard x 30" \$445.00 \$22,250.00 52.53% \$7,662.50	Nippon Nikkalite 100 - 30 " 50 yard x 30" \$445.00 \$22,250.00 52.53% \$7,662.50	ATSM ATSM EC Film 30" x 50 yd \$390.00 \$19,500.00
2C	Electronically Cuttable Transparent Overlay Film on clear poly liner, (non-removable, vinyl film) unpunched, 50 yd. rolls Width: 36" Colors: Red, Green, Blue and Brown Manufacturer: Brand & No: Sheeting Size: Net Unit Price Per Roll: Extended Price: Percentage between lowest responsive bid and local bid: Price Differential Delivery Payment Terms Estimated Annual Total Estimated Annual Award	40	3M Company #7125 Series 36" X 50 yds \$342.45 \$13,698.00	American Traffic Safety Materials, Inc. V117 Series EC film clear liner 36" x 50 yards \$350.10 \$14,004.00	3M #1170 Series 36" X 50 yds. \$610.00 \$24,400.00 74.24% \$10,396.00	Nippon Nikkalite 100 - 36" 50 yard x 36" \$514.00 \$20,560.00 46.82% \$8,556.00	Nippon Nikkalite 100 - 36" 50 yard x 36" \$564.00 \$22,560.00 61.10% \$8,556.00	ATSM ATSM EC film 36 x 50 yd \$468.00 \$18,720.00
			20 - 30 days	21 days	14 - 21 days	30 days	30 days	14 days
			Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
			\$75,611.50	\$93,990.00	\$132,200.00	\$115,700.00	\$119,700.00	\$97,500.00
			\$36,512.50	\$37,927.50				

NAS: 3M Company - Sample for Item 2a thru 2c #7125 Series has been tested, does not meet requirements for street name signs.

City of San Antonio Bid Tabulation

Opened: March 18, 2015					
For: Annual Contract for Quarterly Flight Guide Brochures					
6100005566			MB		
Item	Description	Estimated Annual Quantity	Local	Non-Local	Non-Local
			Litho Press Inc. 4334 Milling Road San Antonio TX 78219 210-333-1711	Clear Visions, Inc 121 Interpark Blvd San Antonio TX 78216	Imaging Graphics Unlimited LLC 5014 Crestwood Schertz TX 78108
1	Flight Guide Brochure as specified Price Each with Prompt Payment Discount Prompt Payment Discount Price Each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid: Price differential Local Preference Award Payment Terms Estimated Annual Total Estimated Annual Award	36,000	 \$0.676000 1% \$0.669240 \$24,092.64 2.30% \$540.65 \$24,336.00 1/10 Net 30 \$24,336.00 \$24,336.00	 \$0.654222 0% \$0.654222 \$23,551.99 Net 30 \$23,551.99	 NAS 0.34 0% \$0.340000 \$12,240.00 Net 31 \$12,240.00