

## Prepared by Purchasing 5/22/2015

1 of 5

## City of San Antonio Bid Tabulation

|                                      |   |     |   |  |   |  |  |  |  |  |   |  |  |  |   |  |  |  |  |  |   |  |
|--------------------------------------|---|-----|---|--|---|--|--|--|--|--|---|--|--|--|---|--|--|--|--|--|---|--|
| Opened: March 25, 2015               |   |     | Local   |  | Local   |  | Local                                    |  | Non-Local  |  | Local   |  | Local                                      |  | Local   |  | Local  |  | Local  |  | Local   |  |
| For: Purchase of Heavy Equipment (1) |   |     | Marentco, Inc., d/b/a Tejas Equipment Sales<br>6380 Randolph Blvd |  | Briggs Equipment Co.<br>711 N. W.W. White Rd. |  | Holt Cat<br>3302 S.W.W. White Rd.        |  | Associated Supply Company<br>4146 IH 10 East           |  | H & E Equipment Services<br>5433 Randolph Blvd. |  | Quality Equipment Co.<br>11146 IH 35 North |  | Waukesha-Pearce Industries, Inc.<br>3740 S. E. Loop 410 |  | Closner Equipment Co., Inc.<br>21910 FM 2252 |  | H & V Equipment Services, Inc.<br>3307 S.E. Loop 410 |  | Nueces Power Equipment<br>4697 FM1516 North   |  |
| 6100005685 LD                        |   |     | San Antonio, TX 78233<br>210-749-5588                             |  | San Antonio, TX 78219<br>210-246-1214         |  | San Antonio, TX 78222<br>210-648-8463    |  | San Antonio, TX 78219<br>210-333-8000                  |  | San Antonio, TX 78233<br>210-655-0048           |  | San Antonio, TX 78233<br>210-337-6136      |  | San Antonio, TX 78222<br>210-648-4444                   |  | Schertz, TX 78154                            |  | San Antonio TX 78222                                 |  | Converse, TX 78109                            |  |
| Item                                 | Description   | QTY |   |  |   |  |  |  |  |  |   |  |  |  |   |  |  |  |  |  |   |  |
| 3                                    | Deleted:  | 2   |   |  |   |  |  |  |  |  |   |  |  |  |   |  |  |  |  |  |   |  |
| 4                                    | Deleted:  |     |   |  |   |  |  |  |  |  |   |  |  |  |   |  |  |  |  |  |   |  |
| 5                                    | 8 Ton Double Drum Vibratory Roller:                           |     | No Bid  |  | No Bid  |  |  |  |  |  | No Bid  |  | No Bid                                     |  | No Bid  |  |  |  | No Bid   |  |   |  |
|                                      | Price Each:   |     |   |  |   |  | \$114,295.00                             |  | \$111,900.00   |  |   |  |  |  |   |  | \$122,900.00                                 |  |  |  | \$123,785.00                                  |  |
|                                      | Total:  |     |   |  |   |  | \$228,590.00                             |  | \$223,800.00   |  |   |  |  |  |   |  | \$245,800.00                                 |  |  |  | \$247,570.00                                  |  |
|                                      | Percentage between lowest responsive bid and local bid:       |     |   |  |   |  | 2.14%                                    |  |  |  |   |  |  |  |   |  | 9.83%  |  |  |  | 10.62%  |  |
|                                      | Price differential:   |     |   |  |   |  | \$4,790.00                               |  |  |  |   |  |  |  |   |  | \$22,000.00                                  |  |  |  | \$23,770.00                                   |  |
|                                      | Year, Make & Model Offered:                                   |     |   |  |   |  | 2015 Caterpillar CB54B                   |  | 2015 Case DV210  |  |   |  |  |  |   |  | 2015 Dynapac CC4200                          |  |  |  | 2015, Hamm HD                                 |  |
|                                      | Specific Make & Model of Engine Offered (Include SAE net HP): |     |   |  |   |  | CAT C4.4 ACCERT Engine Tier 4i 131HP     |  | Deutz TCD 3.6 L4 Tier 4 Interim Certified 100Hp (74kW) |  |   |  |  |  |   |  | Cummins QSB 4.5, 130HP, Tier 4i              |  |  |  | Deutz TCD 3.6 L4 SAE J1349 113.9 HP           |  |
|                                      | Warranty:   |     |   |  |   |  | 12 Months/Unlimited Hours Total Machine  |  | 1 Year Full Machine                                    |  |   |  |  |  |   |  | 1 Year Factory Warranty                      |  |  |  | 12 Months or 1000 Hours whichever comes first |  |
|                                      | Warranty Service Provider Name:                               |     |   |  |   |  | Holt Cat                                 |  | Associated Supply Company                              |  |   |  |  |  |   |  | Closner Equipment Co., Inc.                  |  |  |  | Nueces Power Equipment                        |  |
|                                      | Warranty Facility Address:                                    |     |   |  |   |  | 3302 S. W.W. White Rd., SA, TX 78222     |  | 4146 IH 10 East, San Antonio, Texas                    |  |   |  |  |  |   |  | 21910 FM 2252, Schertz, TX 78154             |  |  |  | 4697 FM 1516 North, Converse, TX 78109        |  |
|                                      | Delivery:   |     |   |  |   |  | 220 Days                                 |  | 120 Days   |  |   |  |  |  |   |  | 45 Days                                      |  |  |  | 150 Days                                      |  |
|                                      | Production Cut-off Date:                                      |     |   |  |   |  | Unknown                                  |  | 8-1-15   |  |   |  |  |  |   |  | 3/31/2016                                    |  |  |  | 12/31/15                                      |  |
|                                      | Last day order can be placed without missing cut-off date:    |     |   |  |   |  | Unknown                                  |  | 8-1-15   |  |   |  |  |  |   |  | 10/31/2015                                   |  |  |  | 12/31/15                                      |  |
|                                      | Can bidder provide bid items after cut-off date:              |     |   |  |   |  | Not Provided                             |  | No   |  |   |  |  |  |   |  | No   |  |  |  | No  |  |
| 6                                    | Deleted   | 1   |   |  |   |  |  |  |  |  |   |  |  |  |   |  |  |  |  |  |   |  |
| 7                                    | Articulated Tandem Roller with Two Vibratory Drums:           |     | No Bid  |  | No Bid  |  |  |  |  |  |   |  |  |  |   |  |  |  | No Bid   |  |   |  |
|                                      | Price Each:   |     | \$42,014.80   |  |   |  | \$35,163.00                              |  | \$32,900.00  |  | \$41,587.00                                     |  |  |  |   |  | \$38,550.00                                  |  |  |  | \$37,973.00                                   |  |
|                                      | Total:  |     | \$42,014.80   |  |   |  | \$35,163.00                              |  | \$32,900.00  |  | \$41,587.00                                     |  |  |  |   |  | \$38,550.00                                  |  |  |  | \$37,973.00                                   |  |
|                                      | Percentage between lowest responsive bid and local bid:       |     | 27.70%  |  |   |  | 6.88%                                    |  |  |  | 26.40%  |  |  |  |   |  | 17.17%                                       |  |  |  | 15.42%  |  |
|                                      | Price differential:   |     | \$9,114.80  |  |   |  | \$2,263.00                               |  |  |  | \$8,687.00                                      |  |  |  |   |  | \$5,650.00                                   |  |  |  | \$5,073.00                                    |  |
|                                      | Year, Make & Model Offered:                                   |     | 2015 Wacker Neuson RD27-120                                       |  |   |  | 2015 Caterpillar CB24B                   |  | 2015 Case DV26   |  | 2015 Wacker RD27-120 (Mat. No. 5200021389)      |  |  |  |   |  | 2015 Dynapac CC1200                          |  |  |  | 2015 Hamm HD 12VV                             |  |
|                                      | Specific Make & Model of Engine Offered (Include SAE net HP): |     | Kubota D1803 / 49.6 HP.   |  |   |  | CAT C1.5 Tier 4 Final 36.2HP             |  | Yanmar 3TNV88 Tier 4 Interim Certified 31.5 HP         |  | Kubota D1803 37.5 HP                            |  |  |  |   |  | Kubota D1703-M, 35 HP, Tier 4i               |  |  |  | Kubota D1503-M-E3B SAE J1349 30.7 HP          |  |
|                                      | Warranty:   |     | 3-Year Machine / 5-Year Engine Warranty                           |  |   |  | 12 Months Unlimited Hours, Total Machine |  | 1 Year Full Machine                                    |  | 1 year  |  |  |  |   |  | 1 Year Factory Warranty                      |  |  |  | 12 Months or 1000 Hours whichever comes first |  |
|                                      | Warranty Service Provider Name:                               |     | Tejas Equipment Sales / Wacker Neuson Dealer                      |  |   |  | Holt Cat                                 |  | Associated Supply Company                              |  | H & E Equipment Services                        |  |  |  |   |  | Closner Equipment Co., Inc.                  |  |  |  | Nueces Power Equipment                        |  |
|                                      | Warranty Facility Address:                                    |     | 6380 Randolph Blvd, San Antonio, TX 78233                         |  |   |  | 3302 S. W.W. White Rd., SA, TX 78222     |  | 4146 IH 10 East, San Antonio, Texas                    |  | 5433 Randolph Blvd. San Antonio, TX 78233       |  |  |  |   |  | 21910 FM 2252, Schertz, TX 78154             |  |  |  | 4697 FM 1516 North, Converse, TX 78109        |  |
|                                      | Delivery:   |     | 120 Days  |  |   |  | 220 Days                                 |  | 90 Days  |  | 30 days   |  |  |  |   |  | 45 Days                                      |  |  |  | 90 Days                                       |  |
|                                      | Production Cut-off Date:                                      |     | 9-30-15   |  |   |  | Unknown                                  |  | 8-1-15   |  | Dec. 15, 2015                                   |  |  |  |   |  | 3/31/2016                                    |  |  |  | 12/31/15                                      |  |
|                                      | Last day order can be placed without missing cut-off date:    |     | 7-31-15   |  |   |  | Unknown                                  |  | 8-1-15   |  | Dec. 15, 2015                                   |  |  |  |   |  | 10/31/2015                                   |  |  |  | 12/31/15                                      |  |
|                                      | Can bidder provide bid items after cut-off date:              |     | Yes   |  |   |  | Unknown                                  |  | No   |  | No  |  |  |  |   |  | No   |  |  |  | No  |  |

## City of San Antonio Bid Tabulation

|                                      |   |   |  |  |  |  |                                       |  |   |  |  |  |  |  |                                       |  |                             |  |                                |  |                        |  |
|--------------------------------------|---|---|--|--|--|--|---------------------------------------|--|---|--|--|--|--|--|---------------------------------------|--|-----------------------------|--|--------------------------------|--|------------------------|--|
| Opened: March 25, 2015               |   |   | <b>Local</b>   |  | <b>Local</b>                               |  | <b>Local</b>                          |  | <b>Non-Local</b>                          |  | <b>Local</b>   |  | <b>Local</b>                                     |  | <b>Local</b>                          |  | <b>Local</b>                |  | <b>Local</b>                   |  | <b>Local</b>           |  |
| For: Purchase of Heavy Equipment (1) |   |   | Marentco, Inc., d/b/a Tejas Equipment Sales                      |  | Briggs Equipment Co.                       |  | Holt Cat                              |  | Associated Supply Company                 |  | H & E Equipment Services                                       |  | Quality Equipment Co.                            |  | Waukesha-Pearce Industries, Inc.      |  | Closner Equipment Co., Inc. |  | H & V Equipment Services, Inc. |  | Nueces Power Equipment |  |
| 6100005685 LD                        |   |   | 6380 Randolph Blvd   |  | 711 N. W.W. White Rd.                      |  | 3302 S.W.W. White Rd.                 |  | 4146 IH 10 East                           |  | 5433 Randolph Blvd.  |  | 11146 IH 35 North                                |  | 3740 S. E. Loop 410                   |  | 21910 FM 2252               |  | 3307 S.E. Loop 410             |  | 4697 FM1516 North      |  |
|                                      |   |   | San Antonio, TX 78233<br>210-749-5588                            |  | San Antonio, TX 78219<br>210-246-1214      |  | San Antonio, TX 78222<br>210-648-8463 |  | San Antonio, TX 78219<br>210-333-8000     |  | San Antonio, TX 78233<br>210-655-0048                          |  | San Antonio, TX 78233<br>210-337-6136            |  | San Antonio, TX 78222<br>210-648-4444 |  | Schertz, TX 78154           |  | San Antonio TX 78222           |  | Converse, TX 78109     |  |
| 8                                    | Articulated Tandem Roller with Two Vibratory Drums:<br>Price Each:<br>Total:<br>Year, Make & Model Offered:<br><br>Specific Make & Model of Engine Offered (Include SAE net HP):<br><br>Warranty:<br><br>Warranty Service Provider Name:<br><br>Warranty Facility Address:<br><br>Delivery:<br>Production Cut-off Date:<br>Last day order can be placed without missing cut-off date:<br>Can bidder provide bid items after cut-off date: | 1 | \$15,223.90  |  | No Bid                                     |  | No Bid                                |  | No Bid                                    |  | \$14,715.00  |  | No Bid   |  | No Bid                                |  | No Bid                      |  | \$17,745.00                    |  | \$37,973.00            |  |
|                                      |   |   | 2015 Wacker Neuson RD12  |  |  |  |                                       |  |   |  | \$14,715.00  |  |  |  |                                       |  |                             |  | \$17,745.00                    |  | \$37,973.00            |  |
| 9                                    | Steering Skid Loader:<br>Price Each:<br>Total:<br>Year, Make & Model Offered:<br><br>Specific Make & Model of Engine Offered (Include SAE net HP):<br><br>Warranty:<br><br>Warranty Service Provider Name:<br><br>Warranty Facility Address:<br><br>Delivery:<br>Production Cut-off Date:<br>Last day order can be placed without missing cut-off date:<br>Can bidder provide bid items after cut-off date:                               | 2 | \$49,449.77  |  | No Bid                                     |  | \$44,450.00                           |  | \$47,999.00                               |  | \$44,289.00  |  | \$39,111.46                                      |  | \$44,186.00                           |  | No Bid                      |  | \$58,092.00                    |  | No Bid                 |  |
|                                      |   |   | \$98,899.54  |  |  |  | \$88,900.00                           |  | \$95,998.00                               |  | \$88,578.00  |  | \$78,222.92                                      |  | \$88,372.00                           |  |                             |  | \$116,184.00                   |  |                        |  |
|                                      |   |   | 2015 Wacker Neuson SW28 / Bradco Attachments                     |  | 2015 Caterpillar 262D                      |  | 2015 Case SR270                       |  | 2015 Gehl V270                            |  | 2015 Bobcat S630 with Bobcat Fork Grapple                      |  | 2015 Bobcat Doosan T4 D24 2.4L Net 71 Gross 74.3 |  | 2015 Takeuchi TS70V                   |  |                             |  | 2015 Terex R260S               |  |                        |  |
|                                      |   |   | Perkins Diesel- Turbo Charged 854 Tier 4 Final/74.3 hp.          |  | Caterpillar C3.3B DIT Tier 4 Final &2.9 HP |  | FTP FL4BE 84 HP                       |  | Yanmar 4TNV98CT-NMS Tier IV, 72 HP        |  | Bobcat-Doosan T4 D24 2.4L Net 71 Gross 74.3                    |  | Perkins/804D-33T 74HP (Gross)                    |  | Deutz TD 2.9L4 74 Gross HP            |  |                             |  |                                |  |                        |  |
|                                      |   |   | 2-Year 2000 Hrs.   |  | 12 Months Unlimited Hours, Total Machine   |  | 1 Year Full Machine                   |  | 1 year                                    |  | One Year, Bobcat & Grapple                                     |  | 1 Year   |  | 1 year                                |  |                             |  |                                |  |                        |  |
|                                      |   |   | Tejas Equipment Sales, 6380 Randolph Blvd, San Antonio, TX 78233 |  | Holt Cat                                   |  | Associated Supply Company             |  | H & E Equipment Services                  |  | Quality Equipment Co., 11146 IH35 North, San Antonio, TX 78233 |  | Waukesha-Pearce Industries, Inc.                 |  | H & V Equipment Services, Inc.        |  |                             |  |                                |  |                        |  |
|                                      |   |   | 6380 Randolph Blvd, San Antonio, TX 78233                        |  | 3302 S. W.W. White Rd., SA, TX 78222       |  | 4146 IH 10 East, San Antonio, Texas   |  | 5433 Randolph Blvd. San Antonio, TX 78233 |  | 11146 IH35 North, San Antonio, TX 78233                        |  | 3740 S. E. Loop 410, San Antonio, TX 78222       |  | 3307 S. E. Loop 410, San Antonio TX   |  |                             |  |                                |  |                        |  |
|                                      |   |   | 120 Days   |  | 60 Days                                    |  | Not Provided                          |  | 45 days                                   |  | 60   |  | 90-120 Days                                      |  | 30-60                                 |  |                             |  |                                |  |                        |  |
|                                      |   |   | 9-30-15  |  | Unknown                                    |  | Not Provided                          |  | Nov. 15, 2015                             |  | July 2015  |  | 10/31/2015                                       |  | Not Provided                          |  |                             |  |                                |  |                        |  |
|                                      |   |   | 7-31-15  |  | Unknown                                    |  | Not Provided                          |  | Nov. 1, 2015                              |  | July 2015  |  | No   |  | May 25                                |  |                             |  |                                |  |                        |  |
|                                      |   |   | Yes  |  | Unknown                                    |  | Not Provided                          |  | No  |  | July 2015  |  | Not Provided                                     |  | Yes                                   |  |                             |  |                                |  |                        |  |

City of San Antonio Bid Tabulation

|                                      |  |  |  |  |  |  |  |  |  |  |  |  |
|--------------------------------------|--|--|--|--|--|--|--|--|--|--|--|--|
| Opened: March 25, 2015               |  |  |  |  |  |  |  |  |  |  |  |  |
| For: Purchase of Heavy Equipment (1) |  |  |  |  |  |  |  |  |  |  |  |  |
| 6100005685 LD                        |  |  |  |  |  |  |  |  |  |  |  |  |
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City of San Antonio Bid Tabulation

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|--------------------------------------|---|-----|---|--|--|--|--|--|--|--|--|--|---|--|--|--|---|--|---|--|--|--|
| Opened: March 25, 2015               |   |     | Local   |  | Local  |  | Local  |  | Non-Local  |  | Local  |  | Local   |  | Local  |  | Local   |  | Local   |  | Local  |  |
| For: Purchase of Heavy Equipment (1) |   |     | Marentco, Inc., d/b/a<br>Tejas Equipment<br>Sales<br>6380 Randolph Blvd |  | Briggs Equipment Co.<br>711 N. W.W. White<br>Rd.<br>San Antonio,<br>TX 78219<br>210-246-1214 |  | Holt Cat<br>3302 S.W.W. White<br>Rd.<br>San Antonio,<br>TX 78222<br>210-648-8463   |  | Associated Supply<br>Company<br>4146 IH 10 East<br>TX 78219<br>210-333-8000  |  | H & E Equipment<br>Services<br>5433 Randolph Blvd.<br>TX 78233<br>210-655-0048 |  | Quality Equipment<br>Co.<br>11146 IH 35 North<br>TX 78233<br>210-337-6136 |  | Waukesha-Pearce<br>Industries, Inc.<br>3740 S. E. Loop 410<br>TX 78222<br>210-648-4444 |  | Closner Equipment<br>Co., Inc.<br>21910 FM 2252<br>TX 78154 |  | H & V Equipment<br>Services, Inc.<br>3307 S.E. Loop 410<br>TX 78222 |  | Nueces Power<br>Equipment<br>4697 FM1516 North<br>TX 78109 |  |
| 6100005685 LD                        |   |     | San Antonio,<br>TX 78233<br>210-749-5588                                |  | San Antonio,<br>TX 78219<br>210-246-1214   |  | San Antonio,<br>TX 78222<br>210-648-8463   |  | San Antonio,<br>TX 78219<br>210-333-8000   |  | San Antonio,<br>TX 78233<br>210-655-0048                                       |  | San Antonio,<br>TX 78233<br>210-337-6136                                  |  | San Antonio,<br>TX 78222<br>210-648-4444   |  | Schertz,<br>TX 78154  |  | San Antonio<br>TX 78222   |  | Converse,<br>TX 78109                                      |  |
| Item                                 | Description   | QTY | No Bid  |  | No Bid   |  | \$176,631.00<br>\$883,155.00<br>2015 Caterpillar<br>120M2<br>CAT C7.1 Acert Tier<br>4i 145-189 HP<br>Variable, Depending<br>on Gear<br>12 Months Unlimited<br>Hours Total Machine<br>Holt Cat<br>12 Months Unlimited<br>Hours Total Machine<br>125 Days<br>Unknown<br>Unknown<br>Unknown |  | \$210,000.00<br>\$1,050,000.00<br>2015 Case 865B<br>FPT F4HE9687C Net<br>178/190/205 Hp<br>1 Year Full Machine<br>Associated Supply<br>Company<br>4146 IH 10 East,<br>San Antonio, Texas<br>120 Days<br>8-1-15<br>8-1-15<br>No |  | No Bid   |  | No Bid  |  | \$225,161.00<br>\$1,125,805.00<br>2015 Komatsu<br>GD655-6<br>Komatsu SAA6D107E-<br>3   |  | No Bid  |  | No Bid  |  | No Bid   |  |
| 15                                   | Motor Grader, Diesel:<br>Price Each:<br>Total:<br>Year, Make & Model Offered:<br><br>Specific Make & Model of Engine Offered<br>(Include SAE net HP):<br><br>Warranty:<br><br>Warranty Service Provider Name:<br><br>Warranty Facility Address:<br><br>Delivery:<br>Production Cut-off Date:<br>Last day order can be placed without<br>missing cut-off date:<br>Can bidder provide bid items after cut-off<br>date:<br><br>Payment Terms<br><br>Total: | 5   | Net 30  |  | Net 30   |  | Net 30   |  | Net 30   |  | Net 30   |  | Net 30  |  | Net 30   |  | Net 30  |  | Net 30  |  | Net 30   |  |
|                                      |   |     | \$179,202.72  |  | \$102,484.80   |  | \$1,293,008.00   |  | \$1,347,098.00   |  | \$144,880.00   |  | \$126,802.52  |  | \$1,987,130.50   |  | \$284,350.00  |  | \$589,520.00  |  | \$323,516.00   |  |
| Total Award:                         |   |     | \$23,064.48   |  | \$71,035.80  |  | \$1,111,745.00   |  | \$32,900.00  |  | \$14,715.00  |  | \$126,802.52  |  | \$772,953.50   |  |   |  |   |  |  |  |

B-C Equipment Sales submitted a bid item number 11 only which was deleted before bid opening date.

Vermeer Texas - Louisiana bid item number 13 only which was deleted and will be rebid at a later date.

Items 3, 4, 6, 11, 12 and 13 are deleted and will be rebid at a later date.

H & V Equipment Services, Inc. was deemed **NAS** for item 14 offered a tier IV engine that does not meet the minimum specifications.