

**City of San Antonio
Bid Tabulation**

Opened: July 13, 2015 For: Audio/Visual Equipment Upgrade for Airport Emergency Center 6100005935 SM			Local Digital Display Solutions, Inc. 12081 Starcrest Dr. San Antonio, TX 78247 210-404-1233	Local New Beginnings Capital Partnership 3700 Fredericksburg Rd., Ste. 101 San Antonio, TX 78201
Item	Description	Quantity		NAS
1A	Extron XTP Digital Matrix (DM) Switching System, inclusive of all items and quantities of equipment specified, or approved equal	1		
	Price Each		\$55,090.67	
	Extended Price		\$55,090.67	
1B	Labor for Digital Media Upgrade, inclusive of all labor specified	1		
	Price Each		\$8,325.00	
	Extended Price		\$8,325.00	
1C	Crestron Programming for Policy Room Digital Media Upgrade, or approved equal	1		
	Price Each		\$4,000.00	
	Extended Price		\$4,000.00	
1D	HDMI/VGA with Audio Table Interface Plates, or approved equal	8		
	Price Each		\$53.33	
	Extended Price		\$426.64	
2A	Hitachi CP-WU8450 LCD 5000 Lumens HD Projector, or approved equal	1		
	Price Each		\$4,329.33	
	Extended Price		\$4,329.33	
2B	Da-Lite Advantage Deluxe Electrol 130" Diagonal Projection Screen or approved equal	1		
	Price Each		\$3,048.57	
	Extended Price		\$3,048.57	
2C	Labor for Replacing Projector and Projector Screen	1		
	Price Each		\$2,005.00	
	Extended Price		\$2,005.00	
3A	Crestron CP3N 3-Series Control system, or approved equal	1		
	Price Each		\$1,560.00	
	Extended Price		\$1,560.00	
3B	Touch Screen control computer with Tabletop Mount, or approved equal	1		
	Price Each		\$1,590.00	
	Extended Price		\$1,590.00	
3C	Labor for Installation of Crestron Control System	1		
	Price Each		\$380.00	
	Extended Price		\$380.00	

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			210-404-1233			
Item	Description	Quantity				
3D	Programming for Crestron Control System	1				
	Price Each				\$2,900.00	
	Extended Price				\$2,900.00	
4A	BiAmp Tesira Forte Teleconferencing System, or approved equal	1				
	Price Each				\$2,100.00	
	Extended Price				\$2,100.00	
4B	Labor for Teleconferencing System	1				
	Price Each				\$380.00	
	Extended Price				\$380.00	
4C	Programming for Teleconferencing System	1				
	Price Each				\$480.00	
	Extended Price				\$480.00	
5A	Parts and Labor for Room Connection - Policy Room Video Feeds	1				
	Price Each				\$3,768.00	
	Extended Price				\$3,768.00	
6	Annual Service Level Agreement (SLA) - Priced per year	5				
	Price Each				\$5,000.00	
	Extended Price				\$25,000.00	
7A	Other Labor (not covered by SLA)	1				
	Labor: Standard Work Hours					
	Audio-Visual Technician				\$82.00 per hour	
	Video Conferencing Technician				\$95.00 per hour	
	Crestron Certified Programmer				\$110.00 per hour	
	Labor: Other Work Hours					
	Audio-Visual Technician				\$123.00 per hour	
	Video Conferencing Technician				\$142.50 per hour	
	Crestron Certified Programmer				\$165.00 per hour	
7B	Non-Warranty Repair Parts					
	Percent of discount offered				10%	
	Type of price schedule/catalog (dealer, jobber, etc.)				Dealer	
	Price schedule/catalog number				Various - Internal	
	Date of price schedule/catalog				By Manufacturer - 2015	
	Price schedule/catalog column on which discount is based (i.e., distributor, net, wholesale, etc.)				MSRP	

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Item	Description	Quantity				
8	Specified Items for Evaluation Purposes Only:					
	Replacement Projector Lamps	1				
	Unit Price Before Discount				\$556.84	
	% Discount				10%	
	Unit Price After Discount				\$501.16	
	Price Schedule/Catalog Information and Date				Internal Catalog 2015	
	Extron PS 910 C Power Supply	1				
	Unit Price Before Discount				\$71.43	
	% Discount				10%	
	Unit Price After Discount				\$64.29	
	Price Schedule/Catalog Information and Date				Internal Catalog 2015	
	Extron PS 1210 C Power Supply	1				
	Unit Price Before Discount				\$0.00	
	% Discount				N/A	
	Unit Price After Discount				\$0.00	
	Price Schedule/Catalog Information and Date				N/A	
	Extron PS 1508 C Power Supply	1				
	Unit Price Before Discount				\$0.00	
	% Discount				N/A	
	Unit Price After Discount				\$0.00	
	Price Schedule/Catalog Information and Date				N/A	
	On-site Personnel Training	1				
	Price Each				\$0.00	
	Extended Price				\$0.00	
	Warranty				5 Year Extended Warranty Parts	
	Payment Terms				2%, 10 days	
Total					\$115,383.21	
Total Award					\$115,383.21	