

City of San Antonio Bid Tabulation

Opened: July 17, 2015 For: Purchase of Light Duty Trucks, SUVs and Vans			Non-Local Silsbee Ford 1211 US Hwy 96 N Silsbee, TX 77656 409-988-9377	Local Gunn Chevrolet LTD. 16550 IH 35 North Selma, TX 78154 210-599-5000	Local Grande Truck Center 4562 IH 10 East San Antonio, TX 78219 210-666-7112	Local Brasada Ford, LTD, d/b/a: Northside Ford 12300 San Pedro San Antonio, TX 78216 210-477-3435	Non-Local Grapevine Dodge Chrysler Jeep 2601 William D. Tate Grapevine, TX 76051 817-410-7502	Non-Local Caldwell Country Chevrolet PO Box 27 Caldwell, TX 77836	Local Tom Benson Chevrolet 9400 San Pedro Ave. San Antonio, TX 78216
6100006180	IM								
Item	Description	Qty							
1	½ Ton Extended Cab Compact Pickup Truck Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	10	\$20,994.92 0% \$209,949.20 \$51,240.80 Chevrolet Colorado Ext Cab 2016 Blue +\$300 8/1/15 8/1/15 No 90	\$26,119.00 0% \$261,190.00 24.41% \$51,240.80 Chevrolet Colorado Ext Cab 2016 Blue +\$300 4/9/2016 2016 (2015 4/9/15) cutoff No Not specified	No Bid	No Bid	No Bid	\$25,960.00 0% \$259,600.00 2016 Chevrolet Colorado Ext Cab 12M53 January 2016 Dec. 31, 2015 No 120	\$26,102.01 0% \$261,020.10 24.33% \$51,070.90 Chevrolet Ext Cab Colorado WT April 2016 March 2016 Yes 60-90
2	½ Ton Full Size Regular Cab Pickup Truck Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	7	\$20,729.92 0% \$145,109.44 \$2,202.06 2016 Ford F150 Reg Cab 6-15-16 6-15-16 No 90	\$19,859.58 0% \$139,017.06 1.61% \$2,202.06 Chevrolet Reg Cab CC15703 2016 5/1/2016 4/1/2016 No 120	No Bid	No Bid	\$20,288.00 2.5% \$19,780.80 \$138,465.60 Ram DS1L61 2016 June 30 2016 4/30/2016 No 60-80	\$19,545.00 0% \$136,815.00 2016 Chevrolet Silverado 1500 Reg Cab May 2016 May 2016 No 120	\$21,022.35 0% \$147,156.45 5.85% \$8,139.39 Chevrolet, CC15703 April 2016 Yes Yes 60-90
3	½ Ton Full Size Extended Cab Pickup Truck Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	24	\$20,994.92 0% \$503,878.08 \$13,579.92 2015 Ford F150 Ext Cab 8/1/15 8/1/15 No 90	\$21,560.75 0% \$517,458.00 2.70% \$13,579.92 Chevrolet Double Cab CC15753 2016 5/1/2016 4/1/2016 No 120	No Bid	No Bid	\$22,060.00 2.5% \$21,508.50 \$529,440.00 Ram DS1L41 2016 June 30 2016 4/30/2016 No 60-75	\$21,125.00 0% \$507,000.00 2016 Chevrolet 1500 Silverado 4X2 Double Cab CC15753 May 2016 May 2016 No 120	\$22,140.16 0% \$531,363.84 5.45% \$27,485.76 Chevrolet, CC15753 April 2016 Yes Yes 60-90
4	½ Ton Full Size Extended Cab 4x4 Pickup Truck Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	3	\$23,991.92 0% \$71,975.76 \$483.60 Ford F150 Ext Cab 4x4 2015 8/1/15 8/1/15 No 90	\$24,153.12 0% \$72,459.36 0.67% \$483.60 Chevrolet Double Cab (CK15753) 2016 May 16 April 16 No 120	No Bid	No Bid	\$24,916.00 2.5% \$24,293.10 \$72,879.30 Ram DS6L41 2016 June 30 2016 4/30/2016 No 60-75	No Bid	No Bid

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6100006180			IM		Silsbee Ford 1211 US Hwy 96 N Silsbee, TX 77656 409-988-9377		Gunn Chevrolet LTD. 16550 IH 35 North Selma, TX 78154 210-599-5000		Grande Truck Center 4562 IH 10 East San Antonio, TX 78219 210-666-7112		Brasada Ford, LTD, d/b/a: Northside Ford 12300 San Pedro San Antonio, TX 78216 210-477-3435		Grapevine Dodge Chrysler Jeep 2601 William D. Tate Grapevine, TX 76051 817-410-7502		Caldwell Country Chevrolet PO Box 27 Caldwell, TX 77836		Tom Benson Chevrolet 9400 San Pedro Ave. San Antonio, TX 78216	
Item	Description	Qty																
5	½ Ton Full Size Extended Cab Pickup Truck w/Camper Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	1			No Bid		\$23,128.29 0%		No Bid		No Bid		\$24,122.00 2.5%		No Bid		No Bid	
							\$23,128.29						\$23,518.95 \$23,518.95					
							Chevrolet Double Cab CC15753 2016 May 16 April 16 No 120						Ram DS6L41 2016 June 30 2016 4/30/2016 No 70-80					
6	½ Ton Full Size Extended Cab Truck Law Enforcement Pursuit Severe Service Vehicle- Black & White Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	2					\$26,658.92 0%		No Bid		No Bid		\$29,107.00 2.5%		No Bid		No Bid	
			\$53,317.84				\$62,348.06 16.94%						\$28,379.33 \$56,758.65					
			Ford F150 Ext Cab 2015				\$9,030.22 Chevrolet Crew Cab CK15743 -No OEM trailer brake controller May 16 April 16 No 120						Ram DS6T98 2016 June 30 2016 4/30/2016 No 95-110					
7	½ Ton Four Full Door Full Size Pickup Truck Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	1			No Bid		\$25,112.32 0%		No Bid		No Bid		\$28,940.00 2.5%		No Bid		No Bid	
							\$25,112.32						\$28,216.50 \$28,216.50					
							Chevrolet Crew Cab CC17543 2016 May 16 April 16 No 120						RAM DS1H98 2016 June 30 2016 4/30/2016 No 90-100					
8	¾ Ton Regular Cab 4x4 Pickup Truck Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	1	\$24,168.00		0%		\$26,941.58 0%		\$25,602.24 0%		\$26,705.00 0%		\$25,562.00 2.5%		No Bid		No Bid	
							\$26,941.58 11.48%		\$25,602.24 5.93%		\$26,705.00 10.50%		\$24,922.95 \$24,922.95					
			Ford F-250 Reg Cab 4x4				\$2,773.58 Chevrolet 3/4 Reg Cab CK25903 2016 May 16 April 16 No 120		\$1,434.24 2016 FORD F250 F2B 11/1/2015 10/31/2015 No 120-150		\$2,537.00 Ford F250 2016 N/A N/A No 90		RAM DJ7L62 2016 June 30 2016 4/30/2016 No 60-75					

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6100006180			IM		Silsbee Ford 1211 US Hwy 96 N Silsbee, TX 77656 409-988-9377		Gunn Chevrolet LTD. 16550 IH 35 North Selma, TX 78154 210-599-5000		Grande Truck Center 4562 IH 10 East San Antonio, TX 78219 210-666-7112		Brasada Ford, LTD, d/b/a: Northside Ford 12300 San Pedro San Antonio, TX 78216 210-477-3435		Grapevine Dodge Chrysler Jeep 2601 William D. Tate Grapevine, TX 76051 817-410-7502		Caldwell Country Chevrolet PO Box 27 Caldwell, TX 77836		Tom Benson Chevrolet 9400 San Pedro Ave. San Antonio, TX 78216	
Item	Description	Qty																
9	¾ Ton Regular Cab 4x4 Pickup Truck w/ Tool Box Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	2	\$24,553.00 0% \$49,106.00 14.36% \$7,050.50 Ford F-250 Reg Cab 4x4 1/1/16 1/1/16 No 90	\$28,078.25 0% \$56,156.50 14.36% \$7,050.50 Chevrolet 3/4 Reg Cab CK25903 2016 May 16 April 16 No 120	\$26,347.24 0% \$52,694.48 7.31% \$3,588.48 Ford F250 F2B 11/1/2015 10/31/2015 No 120-150	\$27,400.00 0% \$54,800.00 11.60% \$5,694.00 Ford F250 2016 TBD Not Specified No 90	\$26,275.00 2.5% \$25,618.13 \$51,236.25 No Bid June 30 2016 4/30/2016 No 70-80	No Bid		No Bid								
10	¾ Ton Reg Cab 56" cab to axle, SRW Service Body w/ Ladder Rack Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	7	\$29,426.38 0% \$205,984.66 7.72% \$15,894.06 Ford F-250 Reg Cab 1/1/16 1/1/16 No 90	\$31,696.96 0% \$221,878.72 7.72% \$15,894.06 Chevrolet 3/4 Reg Cab CC25903 2016 May 16 April 16 No 120	\$31,206.24 0% \$218,443.68 6.05% \$12,459.02 2016 Ford F250 F2A 11/1/2015 10/31/2015 No 120-150	\$32,802.00 0% \$229,614.00 11.47% \$23,629.34 Ford F250 2016 TBD Not Specified No 150	\$30,224.00 2.5% \$29,468.40 \$206,278.80 No Bid June 30 2016 4/30/2016 No 80-110	No Bid		\$32,759.30 0% \$229,315.10 11.33% \$23,330.44 Chevrolet-CC25903 Reg Cab LWB April 2016 Yes Yes 120								
11	¾ Ton Reg Cab 56" cab to axle, SRW Service Body w/ Pipe Rack Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	7	\$30,388.38 0% \$212,718.66 17.94% \$38,153.99 Ford F-250 Reg Cab 1/1/2016 1/1/2016 No 90	\$35,838.95 0% \$250,872.65 17.94% \$38,153.99 Chevrolet 3/4 Reg Cab CC25903 2016 May 16 April 16 No 120	\$33,933.24 0% \$237,532.68 11.67% \$24,814.02 2016 Ford F25 F2A 11/1/2015 10/1/2015 No 120-150	\$34,702.00 0% \$242,914.00 14.19% \$30,195.34 Ford F250 2016 TBD TBD No 150	\$32,775.00 2.5% \$31,955.63 \$223,689.38 No Bid June 30 2016 4/30/2016 No 80-100	No Bid		\$45,590.44 Chevrolet, CC25903 Reg Cab LWB Apr-16 Yes Yes 120								
12	¾ Ton Extended Cab Pickup Truck Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	10	\$23,604.00 0% \$236,040.00 13.17% \$31,089.50 Ford Ext Cab F25 1/1/2016 1/1/2016 No 90	\$26,712.95 0% \$267,129.50 13.17% \$31,089.50 Chevrolet 3/4 Ext Cab CC25753 2016 May 16 April 16 No 120	\$25,523.24 0% \$255,232.40 8.13% \$19,192.40 2016 Ford F250 X2A 11/1/2015 10/31/2015 No 120-150	\$26,478.00 0% \$264,780.00 12.18% \$28,740.00 Ford F250 2016 TBD TBD No 90	No Bid No Bid \$275,266.00 16.62% \$39,226.00 Chevrolet CC25753 2 Ton Ext Cab 61/2' Bed Apr-16 Yes Yes 60-90	No Bid		\$27,526.60 0% \$275,266.00 16.62% \$39,226.00 Chevrolet CC25753 2 Ton Ext Cab 61/2' Bed Apr-16 Yes Yes 60-90								

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6100006180			IM. 1211 US Hwy 96 N Silsbee, TX 77656 409-988-9377		16550 IH 35 North Selma, TX 78154 210-599-5000		4562 IH 10 East San Antonio, TX 78219 210-666-7112		Brasada Ford, LTD, d/b/a: Northside Ford 12300 San Pedro San Antonio, TX 78216 210-477-3435		Grapevine Dodge Chrysler Jeep 2601 William D. Tate Grapevine, TX 76051 817-410-7502		Caldwell Country Chevrolet PO Box 27 Caldwell, TX 77836		Tom Benson Chevrolet 9400 San Pedro Ave. San Antonio, TX 78216	
Item	Description	Qty														
13	¾ Ton Extended Cab 4x4 Pickup Truck	6														
	Price Each		\$26,589.38	\$29,380.79	\$28,382.24	\$29,531.00	No Bid		No Bid		No Bid					
	Prompt Payment Discount		0%	0%	0%	0%										
	Price each with Prompt Payment Discount															
	Price Total		\$159,536.28	\$176,284.74	\$170,293.44	\$177,186.00										
	Percentage between lowest responsive bid and local bid			10.50%	6.74%	11.06%										
	Price Differential			\$16,748.46	\$10,757.16	\$17,649.72										
	Make & Model & Year Offered		Ford F-250 Ext Cab	Chevrolet 3/4 Double Cab CC25753 2016	2016 Ford F250 X2B	Ford F250 2016										
	Production Cut-Off Date		1/1/2016	May 16	11/1/2015	TBD										
	Last Day to Place Order		1/1/2016	April 16	10/31/2015	TBD										
	Firm Pricing Date		No	No	No	No										
	Delivery Days		90	120	120-150	90										
14	¾ Ton Extended Cab Full Size Truck w/ Hydraulic Lift Gate	1														
	Price Each		No Bid	\$29,042.95	\$27,953.24	\$29,072.00	No Bid		No Bid		No Bid					
	Prompt Payment Discount			0%	0%	0%										
	Price each with Prompt Payment Discount															
	Price Total			\$29,042.95	\$27,953.24	\$29,072.00										
	Percentage between lowest responsive bid and local bid															
	Price Differential															
	Make & Model & Year Offered			Chevrolet Double Cab CC25753 2016	2016 Ford F250 X2A	Ford F250 2016										
	Production Cut-Off Date			May 16	11/1/2015	TBD										
	Last Day to Place Order			April 16	10/31/2015	TBD										
	Firm Pricing Date			No	No	No										
	Delivery Days			120	120-150	120										
15	¾ Ton Extended Cab Full Size Long Bed Truck	1														
	Price Each		\$23,595.38	\$26,893.96	\$25,656.24	\$26,916.00	No Bid		No Bid		No Bid					
	Prompt Payment Discount		0%	0%	0%	0%										
	Price each with Prompt Payment Discount															
	Price Total		\$23,595.38	\$26,893.96	\$25,656.24	\$26,916.00										
	Percentage between lowest responsive bid and local bid			13.98%	8.73%	14.07%										
	Price Differential			\$3,298.58	\$2,060.86	\$3,320.62										
	Make & Model & Year Offered		Ford F-250 Ext Cab	Chevrolet LWB 3/4 Double Cab CC25953 2016	2016 Ford F250 X2A	Ford F250 2016										
	Production Cut-Off Date		1/1/16	May 16	11/1/2015	TBD										
	Last Day to Place Order		1/1/16	April 16	10/31/2015	TBD										
	Firm Pricing Date		No	No	No	No										
	Delivery Days		90	120	120-150	90										
16	¾ Ton Four Full Door Pickup Truck	5														
	Price Each		\$24,807.38	\$28,002.76	\$26,309.24	\$27,528.00	\$27,143.00	No Bid		No Bid						
	Prompt Payment Discount		0%	0%	0%	0%	2.5%									
	Price each with Prompt Payment Discount						\$26,464.43									
	Price Total		\$124,036.90	\$140,013.80	\$131,546.20	\$137,640.00	\$132,322.13									
	Percentage between lowest responsive bid and local bid			12.88%	6.05%	10.97%										
	Price Differential			15,976.90	\$7,509.30	\$13,603.10										
	Make & Model & Year Offered		Ford F-250 Crew Cab	Chevrolet Crew Cab CC25743 2016	2016 Ford F250 W2A	Ford F250 2016	Ram DJ2L91 2016									
	Production Cut-Off Date		1/1/2016	May 16	11/1/2015	TBD	June 30 2016									
	Last Day to Place Order		1/1/2016	April 16	10/31/2015	TBD	4/30/2016									
	Firm Pricing Date		No	No	No	No	No									
	Delivery Days		90	120	120-150	90	60-75									

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Item	Description	Qty																
17	¾ Ton Four Full Door 4x4 Pickup Truck w/ Tow Package Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	11																
			\$27,391.38 0% \$301,305.18 10.69% \$32,203.16 Ford F-250 Crew 4x4 1/1/2016 1/1/2016 No 90	\$30,318.94 0% \$333,508.34 10.69% \$32,203.16 Chevrolet 3/4 SWB Crew CK25743 2016 May 16 April 16 No 120	\$28,884.24 0% \$317,726.64 5.45% \$16,421.46 2016 Ford F250 W2B 11/1/2015 10/31/2015 No 120-150	\$30,192.00 0% \$332,112.00 10.22% \$30,806.82 Ford F250 2016 TBD TBD No 90	\$28,953.00 2.5% \$28,229.18 \$310,520.93 No Bid RAM DJ7L91 2016 June 30 2016 4/30/2016 No 60-75		31,509.70 0% \$346,606.70 15.04% \$45,301.52 Chevrolet CK 25743 Crew Cab SWB Apr-16 Yes Yes 60-90									
18	¾ Ton Four Full Door Long Bed Pickup Truck Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	1																
			\$24,981.38 0% \$24,981.38 12.82% 3,202.33 Ford F-250 Crew Cab 1/1/2016 1/1/2016 No 90	\$28,183.71 0% \$28,183.71 12.82% 3,202.33 Chevrolet LWB 3/4 Crew CC25943 2016 May 16 April 16 No 120	\$26,474.24 0% \$26,474.24 5.98% \$1,492.86 2016 FORD F250 W2A 11/1/2015 10/31/2015 No 120-150	\$27,703.00 0% \$27,703.00 10.89% \$2,721.62 Ford F250 2016 TBD TBD No 90	\$27,318.00 2.5% \$26,635.05 \$26,635.05 No Bid RAM DJ2L92 2016 June 30 2016 4/30/2016 No 60-75		No Bid No Bid									
19	¾ Ton Four Full Door 4x4 Long Bed Pickup Truck w/ Tow Package Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	2																
			\$27,569.38 0% \$55,138.76 12.22% 6,736.82 Ford F-250 Crew Cab 4x4 1/1/2016 1/1/2016 No 90	\$30,937.79 0% \$61,875.58 12.22% 6,736.82 Chevrolet 2500 May 16 April 16 No 120	\$29,062.24 0% \$58,124.48 5.41% \$2,985.72 2016 Ford F250 W2B 11/1/2015 10/31/2015 No 120-150	\$30,370.00 0% \$60,740.00 10.16% \$5,601.24 Ford F250 2016 TBD TBD No 90	\$29,385.00 2.5% \$28,650.38 \$57,300.75 No Bid Ram DJ7L92 2016 June 30 2016 4/30/2016 No 60-75		No Bid No Bid									
20	¾ Ton Live Animal Control/Transport Pickup Truck Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery days	3																
			NAS \$44,550.00 0% \$133,650.00 \$155,550.36 Ford F-150 Reg Cab 4X4 1/1/2016 1/1/2016 No 220	\$51,850.12 0% \$155,550.36 Chevrolet 3/4 Reg Cab CK25903 2016 May 16 April 16 No 120	\$51,209.14 0% \$153,627.42 2016 Ford250 F2B 11/1/2015 10/31/2015 No 150-180	\$48,053.00 0% \$144,159.00 Ford F250 2016 TBD TBD No 150	\$49,318.00 2.5% \$48,085.05 \$144,255.15 No Bid RAM DJ2L62 June 30 2016 4/30/2016 No 120-150		No Bid No Bid									

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6100006180			IM	Silsbee Ford 1211 US Hwy 96 N Silsbee, TX 77656 409-988-9377	Gunn Chevrolet LTD. 16550 IH 35 North Selma, TX 78154 210-599-5000	Grande Truck Center 4562 IH 10 East San Antonio, TX 78219 210-666-7112	Brasada Ford, LTD, d/b/a: Northside Ford 12300 San Pedro San Antonio, TX 78216 210-477-3435	Grapevine Dodge Chrysler Jeep 2601 William D. Tate Grapevine, TX 76051 817-410-7502	Caldwell Country Chevrolet PO Box 27 Caldwell, TX 77836	Tom Benson Chevrolet 9400 San Pedro Ave. San Antonio, TX 78216						
Item	Description	Qty														
21	1 Ton, Gasoline, Four Full Door SRW Pickup Truck 4x2 Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery days	1		\$27,539.38 0% \$27,539.38 \$29,946.24 8.74% 2,406.86 Ford F-350 Crew 1/1/2016 1/1/2016 No 90	\$29,946.24 0% \$29,946.24 8.74% 2,406.86 Chevrolet 1 Ton Crew Cab CC35943 2016 May 16 April 16 No 120	\$29,882.24 0% \$29,882.24 8.51% \$2,342.86 2016 Ford F350 W3A 11/1/2015 10/31/2015 No 120-150	\$31,061.00 0% \$31,061.00 12.79% \$3,521.62 Ford F350 2016 TBD 4/30/2016 No 90	\$29,202.00 2.5% \$28,471.95 \$28,471.95 June 30 2016 TBD No 60-75	No Bid	No Bid						
22	1 Ton, Diesel, Four Full Door SRW Pickup Truck 4x2 Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	1		\$34,396.10 0% \$34,396.10 \$37,242.04 8.27% 2,845.94 Ford F-350 Crew Cab 1/1/2016 1/1/2016 No 90	\$37,242.04 0% \$37,242.04 8.27% 2,845.94 Chevrolet Crew 1 Ton CC35943 2016 May 16 April 16 No 120	\$36,971.40 0% \$36,971.40 7.49% \$2,575.30 2016 Ford F350 W3A 11/1/2015 10/31/2015 No 120-150	\$37,858.00 0% \$37,858.00 10.06% \$3,461.90 2016 F350 2016 TBD 4/30/2016 No 90	\$39,814.00 2.5% \$38,818.65 \$38,818.65 June 30 2016 TBD No 60-75	No Bid	No Bid						
23	1 Ton, Diesel, Four Full Door DRW Pickup Truck 4x2 Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	1		\$35,292.00 0% \$35,292.00 \$37,725.32 6.89% 2,433.32 Ford F-350 Crew Cab 1/1/2016 1/1/2016 No 90	\$37,725.32 0% \$37,725.32 6.89% 2,433.32 Chevrolet 1 Ton Crew Cab CC35943 2016 May 16 April 16 No 120	\$37,835.40 0% \$37,835.40 7.21% \$2,543.40 2016 Ford F350 W3C 11/1/2015 10/31/2015 No 120-150	\$38,854.00 0% \$38,854.00 10.09% \$3,562.00 Ford F350 2016 TBD 4/30/2016 No 90	\$40,828.00 2.5% \$39,807.30 \$39,807.30 June 30 2016 TBD No 60-75	No Bid	No Bid						
24	1 Ton Full Four Door, DRW, 4x4 Pickup Truck w/ Tow Package Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	4		\$37,728.00 0% \$150,912.00 \$160,166.16 6.13% \$9,254.16 Ford F-350 Crew Cab 1/1/2016 1/1/2016 No 90	\$40,041.54 0% \$160,166.16 6.13% \$9,254.16 Chevrolet 4x4 1 Ton Crew CK35943 2016 May 16 April 16 No 120	\$39,619.40 0% \$158,477.60 5.01% \$7,565.60 2016 Ford F350 W3D 11/1/2015 10/31/2015 No 120-150	NAS \$33,921.00 0% \$135,684.00 Ford F350 2016 TBD TBD No 90	\$44,064.00 2.5% \$42,962.40 \$171,849.60 June 30 2016 4/30/2016 No 60-75	No Bid	No Bid						

City of San Antonio Bid Tabulation

Opened: July 17, 2015 For: Purchase of Light Duty Trucks, SUVs and Vans			Non-Local		Local	Local	Local	Non-Local	Non-Local	Local
6100006180			IM	Silsbee Ford 1211 US Hwy 96 N Silsbee, TX 77656 409-988-9377	Gunn Chevrolet LTD. 16550 IH 35 North Selma, TX 78154 210-599-5000	Grande Truck Center 4562 IH 10 East San Antonio, TX 78219 210-666-7112	Brasada Ford, LTD, d/b/a: Northside Ford 12300 San Pedro San Antonio, TX 78216 210-477-3435	Grapevine Dodge Chrysler Jeep 2601 William D. Tate Grapevine, TX 76051 817-410-7502	Caldwell Country Chevrolet PO Box 27 Caldwell, TX 77836	Tom Benson Chevrolet 9400 San Pedro Ave. San Antonio, TX 78216
Item	Description	Qty								
25	1 Ton Full Four Door, SRW, 4x4 Truck w/ Utility Toolbox Bed Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	3		\$42,788.00 0% \$128,364.00	\$45,770.67 0% \$137,312.01	\$39,201.10 0% \$117,603.30	\$47,216.00 0% \$141,648.00	\$49,458.00 2.5% \$48,221.55 \$144,664.65	No Bid	No Bid
				Ford F-350 Crew Cab	Chevrolet 1 Ton Crew CK35943 2016	2016 Ford F350 W3B	Ford F350 2016	RAM D28L92 2016		
				1/1/2016	May 16	11/1/2015	TBD	June 30 2016		
				1/1/2016	April 16	10/31/2015	TBD	4/30/2016		
				No	No	No	No	No		
				90	120	120-150	150	75-90		
26	1 Ton Four Full Door, 60" cab to axle, DRW, 4x4, Stake Bed Truck Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	1		No Bid	\$43,697.36 0% \$43,697.36	No Bid	\$44,677.00 0% \$44,677.00	\$49,963.00 2.5% \$48,713.93 \$48,713.93	No Bid	No Bid
					Chevrolet Crew Chassis 60 CA CK36043 2016		Ford F350 2016	RAM DD8L93 2016		
					May 16		TBD	June 30 2016		
					April 16		TBD	4/30/2016		
					No		No	No		
					120		150	75-90		
27	1 Ton Four Full Door, DRW, Welder Body Truck Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	1		No Bid	\$50,927.12 0% \$50,927.12	\$53,438.10 0% \$53,438.10	\$51,550.00 0% \$51,550.00	\$55,983.00 2.5% \$54,583.43 \$54,583.43	No Bid	No Bid
					Chevrolet Crew Chassis 60" CA CC36043 2016	2016 Ford F350 W3C	Ford F350 2016	RAM DD3L93 2016		
					May 16	11/1/2015	TBD	June 30 2016		
					April 16	10/31/2015	TBD	4/30/2016		
					No	No	No	No		
					120	120-150	150	80-100		
28	1 Ton Four Full Door, SRW, 4x4, Service Body Truck w/ Winch Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	1		No Bid	\$48,260.38 0% \$48,260.38	\$49,368.10 0% \$49,368.10	\$50,215.00 0% \$50,215.00	\$52,954.00 2.5% \$51,630.15 \$51,630.15	No Bid	No Bid
					Chevrolet 4x4 1 Ton Crew. CK35943 2016	2016 Ford F350 W3B	Ford F350 2016	RAM DD8L93 2016		
					May 16	11/1/2015	TBD	June 30 2016		
					April 16	10/31/2015	TBD	4/30/2016		
					No	No	No	No		
					120	120-150	150	90-110		

City of San Antonio Bid Tabulation

Opened: July 17, 2015 For: Purchase of Light Duty Trucks, SUVs and Vans			Non-Local		Local		Local		Local		Non-Local		Non-Local		Local			
6100006180			IM		Silsbee Ford 1211 US Hwy 96 N Silsbee, TX 77656 409-988-9377		Gunn Chevrolet LTD. 16550 IH 35 North Selma, TX 78154 210-599-5000		Grande Truck Center 4562 IH 10 East San Antonio, TX 78219 210-666-7112		Brasada Ford, LTD, d/b/a: Northside Ford 12300 San Pedro San Antonio, TX 78216 210-477-3435		Grapevine Dodge Chrysler Jeep 2601 William D. Tate Grapevine, TX 76051 817-410-7502		Caldwell Country Chevrolet PO Box 27 Caldwell, TX 77836		Tom Benson Chevrolet 9400 San Pedro Ave. San Antonio, TX 78216	
Item	Description	Qty																
29	1 Ton Regular Cab, 84" cab to axle, 4x4, DRW w/12' Stake Bed with Lift Gate Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	1			No Bid		\$37,743.97 0% \$37,743.97 Chevrolet 1 Ton Reg Cab Chassis 84" CA CK36483 May 16 April 16 No 120		No Bid		\$39,630.00 0% \$39,630.00 Ford F350 2016		\$43,055.00 2.5% \$41,978.63 \$41,978.63 RAM DD8L64 2016		No Bid		No Bid	
30	1.5 Ton Four Full Door, DRW, Diesel Pickup Truck Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	1			No Bid		No Bid		No Bid		\$47,039.00 0% \$47,039.00 Ford F450 2016 TBD TBD No 120		No Bid		No Bid		No Bid	
31	15K Diesel Barrier Truck Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	1			No Bid		No Bid		No Bid		\$49,186.00 0% \$49,186.00 Ford F550 2016 TBD TBD No 180		\$50,467.00 2.5% \$49,205.33 \$49,205.33 RAM DP4L63 2016 June 30 2016 4/30/2016 No 90-115		No Bid		No Bid	
32	16K Full Four Door, 4x4, Diesel, DRW Utility Body w/ Winch Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	1			No Bid		No Bid		NAS \$56,831.10 0% \$56,831.10 2.52% \$1,394.55 2016 Ford F450 W4H 11/1/2015 10/31/2015 No 120-150		\$58,116.00 0% \$58,116.00 4.83% \$2,679.45 Ford F550 2016 TBD TBD No 180		\$56,858.00 2.5% \$55,436.55 \$55,436.55 RAM DP9L93 2016 June 30 2016 4/30/2016 No 90-115		No Bid		No Bid	

City of San Antonio Bid Tabulation

Opened: July 17, 2015 For: Purchase of Light Duty Trucks, SUVs and Vans			Non-Local	Local	Local	Local	Non-Local	Non-Local	Local
6100006180			1211 US Hwy 96 N Silsbee, TX 77656 409-988-9377	16550 IH 35 North Selma, TX 78154 210-599-5000	4562 IH 10 East San Antonio, TX 78219 210-666-7112	Brasada Ford, LTD, d/b/a: Northside Ford 12300 San Pedro San Antonio, TX 78216 210-477-3435	Grapevine Dodge Chrysler Jeep 2601 William D. Tate Grapevine, TX 76051 817-410-7502	Caldwell Country Chevrolet PO Box 27 Caldwell, TX 77836	Tom Benson Chevrolet 9400 San Pedro Ave. San Antonio, TX 78216
Item	Description	Qty							
33	Compact 4 door, 4x4, Sports Utility Vehicle	14							
	Price Each		\$20,890.46	\$21,713.54	No Bid	No Bid	\$22,309.00	No Bid	No Bid
	Prompt Payment Discount		0%	0%			2.5%		
	Price each with Prompt Payment Discount						\$21,751.28		
	Price Total		\$292,466.44	\$303,989.56			\$304,517.85		
	Percentage between lowest responsive bid and local bid			3.94%					
	Price Differential			\$11,523.12					
	Make & Model & Year Offered		2016 Ford Escapes	Chevrolet Equinox AWD			Jeep Patriot MKJE74		
	Production Cut-Off Date		1/1/2016	May 16			2016		
	Last Day to Place Order		1/1/2016	April 16			June 1 2016		
	Firm Pricing Date		No	No			3/15/2016		
	Delivery Days		90	120			No		
							60-75		
34	Medium 4 door, 2wd, Sports Utility Vehicle	10							
	Price Each		\$24,563.46	\$24,070.41	No Bid	No Bid	\$26,012.00	No Bid	No Bid
	Prompt Payment Discount		0%	0%			2.5%		
	Price each with Prompt Payment Discount						\$25,361.70		
	Price Total		\$245,634.60	\$240,704.10			\$253,617.00		
	Percentage between lowest responsive bid and local bid								
	Price Differential								
	Make & Model & Year Offered		Ford Explorer	Chevrolet Traverse			DODGE Durango SSV		
	Production Cut-Off Date		1/1/2016	CR14526 2016			RWD 2016		
	Last Day to Place Order		1/1/2016	March 2016			June 30 2016		
	Firm Pricing Date		No	Feb 2016			4/30/2016		
	Delivery Days		90	No			No		
				120			75-85		
35	Medium 4 door, 2wd, Sports Utility Vehicle w/Amber Lighting	1							
	Price Each		\$25,038.46	\$24,735.41	No Bid	No Bid	\$26,551.00	No Bid	No Bid
	Prompt Payment Discount		0%	0%			2.5%		
	Price each with Prompt Payment Discount						\$25,887.23		
	Price Total		\$25,038.46	\$24,735.41			\$25,887.23		
	Percentage between lowest responsive bid and local bid								
	Price Differential								
	Make & Model & Year Offered		Ford Explorer	Chevrolet Chevrolet FWD Traverse (CR14526)			Dodge Durango SSV		
	Production Cut-Off Date		1/1/2016	2016			RWD 2016		
	Last Day to Place Order		1/1/2016	March 2016			June 30 2016		
	Firm Pricing Date		No	Feb 2016			4/30/2016		
	Delivery Days		90	No			No		
				120			80-90		
36	Medium 4 door, 4x4, Sports Utility Vehicle	6		NAS					
	Price Each		\$26,343.46	\$26,070.41	No Bid	No Bid	\$27,413.00	No Bid	No Bid
	Prompt Payment Discount		0%	0%			2.5%		
	Price each with Prompt Payment Discount						\$26,727.68		
	Price Total		\$158,060.76	\$156,422.46			\$160,366.05		
	Percentage between lowest responsive bid and local bid								
	Price Differential								
	Make & Model & Year Offered		Ford Explorer	Chevrolet AWD Traverse CV14526			Dodge Durango SSV		
	Production Cut-Off Date		1/1/2016	March 16			All Wheel Drive		
	Last Day to Place Order		1/1/2016	Feb 16			June 30 2016		
	Firm Pricing Date		No	No			4/30/2016		
	Delivery Days		90	120			No		
							75-85		

City of San Antonio Bid Tabulation

Opened: July 17, 2015 For: Purchase of Light Duty Trucks, SUVs and Vans			Non-Local		Local	Local	Local	Non-Local	Non-Local	Local
6100006180			IM	Silsbee Ford 1211 US Hwy 96 N Silsbee, TX 77656 409-988-9377	Gunn Chevrolet LTD. 16550 IH 35 North Selma, TX 78154 210-599-5000	Grande Truck Center 4562 IH 10 East San Antonio, TX 78219 210-666-7112	Brasada Ford, LTD, d/b/a: Northside Ford 12300 San Pedro San Antonio, TX 78216 210-477-3435	Grapevine Dodge Chrysler Jeep 2601 William D. Tate Grapevine, TX 76051 817-410-7502	Caldwell Country Chevrolet PO Box 27 Caldwell, TX 77836	Tom Benson Chevrolet 9400 San Pedro Ave. San Antonio, TX 78216
Item	Description	Qty								
37	Medium 4 door, 4x4, Sports Utility Vehicle w/Amber Lighting	1			NAS					
	Price Each			\$26,818.46	\$26,595.41	No Bid	No Bid	\$27,752.00	No Bid	No Bid
	Prompt Payment Discount			0%	0%			2.5%		
	Price each with Prompt Payment Discount							\$27,058.20		
	Price Total			\$26,818.46	\$26,595.41			\$27,058.20		
	Percentage between lowest responsive bid and local bid									
	Price Differential									
	Make & Model & Year Offered			Ford Explorer 4x4	Chevrolet Traverse			Dodge Durango SSV		
	Production Cut-Off Date			1/1/2016	CR14526 2016			AWD 2016		
	Last Day to Place Order			1/1/2016	March 16			June 30 2016		
	Firm Pricing Date			No	Feb 16			4/30/2016		
	Delivery Days			90	No			No		
					120			80-90		
38	Large 4 door, 2wd, Sports Utility Vehicle	2				No Bid	No Bid	No Bid	No Bid	No Bid
	Price Each			\$26,426.65	\$36,850.56					
	Prompt Payment Discount			0%	0%					
	Price each with Prompt Payment Discount									
	Price Total			\$52,853.30	\$73,701.12					
	Percentage between lowest responsive bid and local bid									
	Price Differential									
	Make & Model & Year Offered			Ford Expedition SSV	Not specified					
	Production Cut-Off Date			1/1/2016	Not specified					
	Last Day to Place Order			1/1/2016	Not specified					
	Firm Pricing Date			No	No					
	Delivery Days			90	120					
39	Large 4 door, 4x4, Sports Utility Vehicle	2				No Bid	No Bid	No Bid	No Bid	No Bid
	Price Each			\$28,998.65	\$39,483.99					
	Prompt Payment Discount			0%	0%					
	Price each with Prompt Payment Discount									
	Price Total			\$57,997.30	\$78,967.98					
	Percentage between lowest responsive bid and local bid				36.16%					
	Price Differential				\$20,970.68					
	Make & Model & Year Offered			Ford Expedition 4x4 SSV	Chevrolet 4X4 Tahoe					
	Production Cut-Off Date			1/1/2016	CK15706 2016					
	Last Day to Place Order			1/1/2016	April 15					
	Firm Pricing Date			No	March 15					
	Delivery Days			90	No					
					120					
40	Suburban Type Wagon 4 door, 2 wheel drive	1				No Bid	No Bid	No Bid	No Bid	No Bid
	Price Each			\$29,072.65	\$38,982.49					
	Prompt Payment Discount			0%	0%					
	Price each with Prompt Payment Discount									
	Price Total			\$29,072.65	\$38,982.49					
	Percentage between lowest responsive bid and local bid				34.09%					
	Price Differential				\$9,909.84					
	Make & Model & Year Offered			Ford Expedition EL SSV	Chevrolet Suburban					
	Production Cut-Off Date			1/1/2016	CC15906 2016					
	Last Day to Place Order			1/1/2016	March 15					
	Firm Pricing Date			No	April 15					
	Delivery Days			90	No					
					120					

City of San Antonio Bid Tabulation

Opened: July 17, 2015 For: Purchase of Light Duty Trucks, SUVs and Vans			Non-Local		Local	Local	Local	Non-Local	Non-Local	Local
6100006180			IM	Silsbee Ford 1211 US Hwy 96 N Silsbee, TX 77656 409-988-9377	Gunn Chevrolet LTD. 16550 IH 35 North Selma, TX 78154 210-599-5000	Grande Truck Center 4562 IH 10 East San Antonio, TX 78219 210-666-7112	Brasada Ford, LTD, d/b/a: Northside Ford 12300 San Pedro San Antonio, TX 78216 210-477-3435	Grapevine Dodge Chrysler Jeep 2601 William D. Tate Grapevine, TX 76051 817-410-7502	Caldwell Country Chevrolet PO Box 27 Caldwell, TX 77836	Tom Benson Chevrolet 9400 San Pedro Ave. San Antonio, TX 78216
Item	Description	Qty								
41	Mini Cargo Van Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	1		\$19,680.00 0% \$19,680.00 8.74% \$1,720.26 2016 Ford Tran Connect 1/1/2016 1/1/2016 No 150	\$21,400.26 0% \$21,400.26 8.74% \$1,720.26 Chevrolet City Express June 16 May 16 No 120	No Bid	No Bid	No Bid	No Bid	No Bid
42	1 Ton Diesel Cargo Van Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	1		\$27,389.64 0% \$27,389.64 CG33405 2016 1/1/2016 1/1/2016 No 90	\$25,594.55 0% \$25,594.55 Not specified Not specified Not specified 180	No Bid	No Bid	No Bid	No Bid	No Bid
43	Deleted									
44	¾ Ton Extended Cab Black & White Pickup Truck Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery days	1		\$24,631.38 0% \$24,631.38 11.23% 2,766.00 Ford F-250 Ext Cab 1/1/2016 1/1/2016 No 90	\$27,397.38 0% \$27,397.38 11.23% 2,766.00 Chevrolet 2500 Double Cab CC25743 May 16 April 16 No 120	No Bid	No Bid	No Bid	No Bid	No Bid
45	¾ Ton Four Full Door Pickup Truck w/ Bed Roller Cover Price Each Prompt Payment Discount Price each with Prompt Payment Discount Price Total Percentage between lowest responsive bid and local bid Price Differential Make & Model & Year Offered Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days Authorized Factory Dealer Name Authorized Factory Dealer Address Payment Terms	5		\$26,438.00 0% \$132,190.00 12.13% 16,036.80 Ford F-250 Crew Cab 1/1/2016 1/1/2016 No 90 Red McCombs Ford 8333 I-10 West San Antonio, TX 78230 Net 30	\$29,645.36 0% \$148,226.80 12.13% 16,036.80 Chevrolet 2500 Crew Cab CC25743 May 16 April 16 No 120 Gunn Chevrolet 16550 I35 North, Selma, TX 78154 Net 30	\$28,506.38 0% \$142,531.90 7.82% \$10,341.90 2016 Ford F250 W2A 11/1/2015 10/31/2015 No 120-150 Grande Truck Center 4562 IH -10 East, San Antonio, TX 78219 Net 30	\$29,299.00 0% \$146,495.00 10.82% \$14,305.00 Ford F250 2016 TBD TBD No 100 Northside Ford 12300 San Pedro, San Antonio, TX 78216 Net 30	\$29,016.00 2.5% \$28,290.60 10.82% \$141,453.00 RAM DJ2L91 2016 June 30 2016 4/30/2016 No 65-80 Boerne Dodge 30300 IH 10 West Boerne, TX 78006 2.5% 10 Days	No Bid	No Bid
Total Estimated Award			167	\$2,721,788.01	\$1,248,837.92	\$145,556.54	\$240,384.00	\$55,436.55	\$0.00	\$0.00