

# City of San Antonio Bid Tabulation

|  |  |   |   |   |   |   |   |  |
|--|--|---|---|---|---|---|---|--|
| Opened: June 17, 2015<br>For: Annual Contract for Citywide Janitorial Supplies |  | <b>Local<br/>Master</b>   | <b>Local<br/>Alternate I</b>  | <b>Local<br/>Master</b>                                       | <b>Local<br/>Alternate</b>                                    | <b>Local</b>  | <b>Non-Local</b>  | <b>Local</b>   |
| 6100006046   |  | Gulf Coast Paper Company<br>8655 N.E. Loop 410<br>San Antonio, TX 78219<br>210-547-2461 | Gulf Coast Paper Company<br>8655 N.E. Loop 410<br>San Antonio, TX 78219<br>210-547-2461 | Acme Soap Company<br>1206 Fulton Ave<br>San Antonio, TX 78201 | Acme Soap Company<br>1206 Fulton Ave<br>San Antonio, TX 78201 | Austin Vacuum S.A. Inc.<br>11765 West Ave, Suite 2<br>San Antonio, TX 78216 | Central Poly Bag Corp<br>2400 Bedle Place<br>Linden, NJ 07036 | D.C. Distributing<br>503 West Bedford<br>San Antonio, TX 78226 |
| <b>Item</b>  | <b>Description</b>   |   |   |   |   |   |   |  |
| <b>1</b>   | <b>Trash Liners</b><br>Pending Evaluation  |   |   |   |   |   |   |  |
| <b>2</b>   | <b>Hand Soap and Sanitizers</b><br>Catalog % Discount Offered<br>Catalog Price<br><br>Market Basket % Discount Offered<br>Market Basket Price<br><br>Category Total:           | 40% - 45%<br>\$264,418.77<br><br>43% - 69%<br>\$196,024.96<br><br>\$460,443.73          | 40% - 45%<br>\$251,871.03<br><br>40% - 69%<br>\$174,262.86<br><br>\$426,133.89          | NAS   | NAS   | 53%<br>\$307,928.58<br><br>53%<br>\$307,928.58<br><br>\$615,857.16          | NAS   | NAS  |
| <b>3</b>   | <b>Cleaning Equipment &amp; Supplies</b><br>Catalog % Discount Offered<br>Catalog Price<br><br>Market Basket % Discount Offered<br>Market Basket Price<br><br>Category Total:  | 35% - 45%<br>\$479,296.48<br><br>35% - 74%<br>\$389,816.33<br><br>\$869,112.81          | 35% - 45%<br>\$810,941.86<br><br>35% - 74%<br>\$583,978.59<br><br>\$1,394,920.45        | NAS   | NAS   | 50%<br>\$456,642.67<br><br>50%<br>\$456,642.67<br><br>\$913,285.34          | NAS   | NAS  |
| <b>4</b>   | <b>Cleaning Compounds &amp; Chemicals</b><br>Catalog % Discount Offered<br>Catalog Price<br><br>Market Basket % Discount Offered<br>Market Basket Price<br><br>Category Total: | 30% - 35%<br>\$1,088,784.62<br><br>32% - 72%<br>\$981,028.00<br><br>\$2,069,812.62      | 30% - 35%<br>\$1,071,886.89<br><br>32% - 72%<br>\$733,623.49<br><br>\$1,805,510.38      | NAS   | NAS   | 50%<br>\$1,293,019.01<br><br>50%<br>\$1,293,019.01<br><br>\$2,586,038.02    | NAS   | NAS  |
|  | Terms  | 2% 10 Net 30  | 2% 10 Net 30  |   |   | Net 30  |   |  |

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| Opened: June 17, 2015<br>For: Annual Contract for Citywide Janitorial Supplies<br><br>6100006046 |  | <b>Local<br/>Alternate II</b><br>Gulf Coast Paper Company<br>8655 N.E. Loop 410<br>San Antonio, TX 78219 | <b>Non-Local</b><br>HD Supply Facilities Maintenance, Ltd<br>10641 Scripps Summit Ct<br>San Diego, CA 92131 | <b>Non-Local<br/>Master</b><br>Interboro Packaging<br>114 Bracken Road<br>Montgomery NY 12549 | <b>Non-Local<br/>Alternate I</b><br>Interboro Packaging<br>114 Bracken Road<br>Montgomery NY 12549 | <b>Local</b><br>Safeway Supply<br>10841 Hillpoint Drive<br>San Antonio, TX 78217  | <b>Local</b><br>Sanivac/Davis Mfg<br>1023 Morales<br>San Antonio, TX 78207             | <b>Local</b><br>Staples Facility Solutions<br>4353 Interstate Way<br>San Antonio, TX 78219 |
| <b>Item</b>  | <b>Description</b>   |  |   |   |  |   |  |  |
| <b>1</b>   | <b>Trash Liners</b><br>Pending Evaluation  |  |   |   |  |   |  |  |
| <b>2</b>   | <b>Hand Soap and Sanitizers</b><br>Catalog % Discount Offered<br>Catalog Price<br><br>Market Basket % Discount Offered<br>Market Basket Price<br><br>Category Total:           | No Bid<br><br><br>No Bid<br><br>\$196,605.36   | NAS<br><br><br>No Bid<br><br>\$280,830.48   | No Bid<br><br><br>No Bid<br><br>\$196,605.36  | No Bid<br><br><br>No Bid<br><br>\$280,830.48   | Incomplete 30%<br>\$98,302.68<br><br>30% - 35%<br>\$98,302.68<br><br>\$196,605.36 | Incomplete \$35.00<br>\$140,415.24<br><br>0% - 35%<br>\$140,415.24<br><br>\$280,830.48 | NAS<br><br><br>No Bid<br><br>\$196,605.36  |
| <b>3</b>   | <b>Cleaning Equipment &amp; Supplies</b><br>Catalog % Discount Offered<br>Catalog Price<br><br>Market Basket % Discount Offered<br>Market Basket Price<br><br>Category Total:  | 35% - 45%<br>\$837,121.86<br><br>35% - 74%<br>\$607,778.59<br><br>\$1,444,900.45                         | NAS<br><br><br>No Bid<br><br>\$1,444,900.45   | No Bid<br><br><br>No Bid<br><br>\$1,444,900.45  | No Bid<br><br><br>No Bid<br><br>\$1,444,900.45   | Incomplete 30%<br>\$73,248.18<br><br>30% - 70%<br>\$56,938.39<br><br>\$130,186.57 | Incomplete 35%<br>\$377,569.58<br><br>35%<br>\$377,569.58<br><br>\$755,139.16          | NAS<br><br><br>No Bid<br><br>\$1,444,900.45  |
| <b>4</b>   | <b>Cleaning Compounds &amp; Chemicals</b><br>Catalog % Discount Offered<br>Catalog Price<br><br>Market Basket % Discount Offered<br>Market Basket Price<br><br>Category Total: | no bid<br><br><br>no bid<br><br>\$815,617.41   | NAS<br><br><br>No Bid<br><br>\$815,617.41   | No Bid<br><br><br>No Bid<br><br>\$815,617.41  | No Bid<br><br><br>No Bid<br><br>\$815,617.41   | Incomplete 30%<br>\$428,884.30<br><br>30%<br>\$386,733.11<br><br>\$815,617.41     | Incomplete 35%<br>\$971,561.92<br><br>35%<br>\$972,381.53<br><br>\$1,943,943.45        | NAS<br><br><br>No Bid<br><br>\$815,617.41  |
|  | Terms  | 2% 10 Net 30   |   | Net 30  | Net 30   | Net 30  | Net 30   |  |