

AN ORDINANCE 2015-09-03-0735

**AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$358,000.00: (A) KW INDUSTRIES FOR TRAFFIC SIGNAL STEEL POLES, AND (B) GEODETIX, INC. FOR AERIAL PHOTOGRAPHY FOR THE SAN ANTONIO INTERNATIONAL AIRPORT & STINSON MUNICIPAL AIRPORT.**

\* \* \* \* \*

**WHEREAS**, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

**WHEREAS**, these bids are from the following companies to furnish the City with: (A) KW Industries for traffic signal steel poles, and (B) Geodetix, Inc. for aerial photography for the San Antonio International Airport & Stinson Municipal Airport; and

**WHEREAS**, this ordinance approves two low bid contracts; and

**WHEREAS**, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE**:

**BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:**

**SECTION 1.** The bids of the following companies to furnish the City with: (A) KW Industries for traffic signal steel poles, and (B) Geodetix, Inc. for aerial photography for the San Antonio International Airport & Stinson Municipal Airport on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

**SECTION 2.** The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to the vendors identified herein. All expenditures will be in accordance with the Fiscal Year 2015 and subsequent budgets that fall within the term period of these contracts approved by City Council.

**SECTION 3.** This ordinance is effective immediately upon passage by eight or more affirmative votes; otherwise, it is effective on the tenth day after passage.

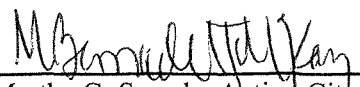
**PASSED and APPROVED** this 3<sup>rd</sup> day of September, 2015.

  
M A Y O R  
Ivy R. Taylor

**ATTEST:**

  
Leticia M. Vacek, City Clerk

**APPROVED AS TO FORM:**

  
Martha G. Sepeda, Acting City Attorney

<b>Agenda Item:</b>	7 ( in consent vote: 5, 6, 7, 8, 9, 11, 12, 13, 14, 15, 16, 18, 19, 20 )						
<b>Date:</b>	09/03/2015						
<b>Time:</b>	09:20:53 AM						
<b>Vote Type:</b>	Motion to Approve						
<b>Description:</b>	An Ordinance authorizing the following contracts establishing unit prices for goods and services for an estimated annual cost of \$358,000.00: (A) KW Industries for traffic signal steel poles, and (B) Geodetix, Inc. for aerial photography for the San Antonio International Airport & Stinson Municipal Airport. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance]						
<b>Result:</b>	Passed						
<b>Voter</b>	<b>Group</b>	<b>Not Present</b>	<b>Yea</b>	<b>Nay</b>	<b>Abstain</b>	<b>Motion</b>	<b>Second</b>
Ivy R. Taylor	Mayor		x				
Roberto C. Treviño	District 1		x				x
Alan Warrick	District 2		x				
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4	x					
Shirley Gonzales	District 5		x				
Ray Lopez	District 6		x				
Cris Medina	District 7		x				
Ron Nirenberg	District 8		x				
Joe Krier	District 9		x				
Michael Gallagher	District 10		x			x	

## City of San Antonio Bid Tabulation

## EXHIBIT I

Opened June 24, 2015				
For: Annual Contract for Traffic Signal Steel Poles				
6100006034			DS	
			Non-Local	Non-Local
			KW Industries	Structural Steel Products, Inc.
			909 Industrial Blvd.	1370 S. University Dr.
			Sugarland,	Suite 701
			TX 77578	
			281-240-0909	FL Worth,
				TX 76107
Item	Description	Estimated Quantity		
1	Type A Strain Pole, 26'	2		
	Price Each		\$1,775.00	\$2,751.00
	Price Total		\$3,550.00	\$5,502.00
2	Type B Strain Pole, 30'	2		
	Price Each		\$2,065.00	\$3,014.00
	Price Total		\$4,130.00	\$6,028.00
3	Type D Strain Pole, 34'	2		
	Price Each		\$2,555.00	\$3,391.00
	Price Total		\$5,110.00	\$6,782.00
4	19' Steel Pole w/20' Mast Arm	1		
	Price Each		\$2,030.00	\$2,633.00
	Price Total		\$2,030.00	\$2,633.00
5	19' Steel Pole w/24' Mast Arm	1		
	Price Each		\$2,160.00	\$2,800.00
	Price Total		\$2,160.00	\$2,800.00
6	19' Steel Pole w/28' Mast Arm	1		
	Price Each		\$2,300.00	\$2,978.00
	Price Total		\$2,300.00	\$2,978.00
7	19' Steel Pole w/32' Mast Arm	2		
	Price Each		\$2,585.00	\$3,393.00
	Price Total		\$5,170.00	\$6,786.00
8	19' Steel Pole w/36' Mast Arm	4		
	Price Each		\$2,860.00	\$3,814.00
	Price Total		\$11,440.00	\$15,256.00
9	19' Steel Pole w/40' Mast Arm	4		
	Price Each		\$2,990.00	\$4,388.00
	Price Total		\$11,960.00	\$17,552.00
10	19' Steel Pole w/44' Mast Arm	4		
	Price Each		\$3,385.00	\$4,671.00
	Price Total		\$13,540.00	\$18,684.00
11	19' Steel Pole w/28' Fixed Arm & 20' Clamp-on Arm	1		
	Price Each		\$3,090.00	\$3,463.00
	Price Total		\$3,090.00	\$3,463.00
12	19' Steel Pole w/36' Fixed Arm & 20' Clamp-on Arm	1		
	Price Each		\$4,370.00	\$4,299.00
	Price Total		\$4,370.00	\$4,299.00
13	19' Steel Pole w/24' Fixed Arm & 24' Clamp-on Arm	1		
	Price Each		\$3,175.00	\$3,412.00
	Price Total		\$3,175.00	\$3,412.00
14	19' Steel Pole w/28' Fixed Arm & 24' Clamp-on Arm	1		
	Price Each		\$3,340.00	\$3,589.00
	Price Total		\$3,340.00	\$3,589.00
15	19' Steel Pole w/36' Fixed Arm & 28' Clamp-on Arm	1		
	Price Each		\$4,120.00	\$4,574.00
	Price Total		\$4,120.00	\$4,574.00
16	19' Steel Pole w/36' Fixed Arm & 32' Clamp-on Arm	1		
	Price Each		\$4,275.00	\$4,740.00
	Price Total		\$4,275.00	\$4,740.00
17	19' Steel Pole w/40' Fixed Arm & 32' Clamp-on Arm	1		
	Price Each		\$4,605.00	\$5,314.00
	Price Total		\$4,605.00	\$5,314.00

**City of San Antonio Bid Tabulation**

Opened June 24, 2015 For: Annual Contract for Traffic Signal Steel Poles			Non-Local KW Industries 909 Industrial Blvd. Sugarland, TX 77578 281-240-0909		Non-Local Structural Steel Products, Inc. 1370 S. University Dr. Suite 701 Ft. Worth, TX 76107	
6100006034 DS						
Item	Description	Estimated Quantity				
18	19' Steel Pole w/40' Fixed Arm & 36' Clamp-on Arm Price Each Price Total	1		\$4,735.00 \$4,735.00		\$5,537.00 \$5,537.00
19	30' Steel Pole w/28' Fixed Arm & 20' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1		\$3,865.00 \$3,865.00		\$4,007.00 \$4,007.00
20	30' Steel Pole w/36' Fixed Arm & 20' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1		\$4,570.00 \$4,570.00		\$4,973.00 \$4,973.00
21	30' Steel Pole w/24' Fixed Arm & 24' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1		\$3,795.00 \$3,795.00		\$3,930.00 \$3,930.00
22	30' Steel Pole w/28' Fixed Arm & 24' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1		\$3,880.00 \$3,880.00		\$4,133.00 \$4,133.00
23	30' Steel Pole w/36' Fixed Arm & 28' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1		\$4,790.00 \$4,790.00		\$5,248.00 \$5,248.00
24	30' Steel Pole w/36' Fixed Arm & 32' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1		\$4,895.00 \$4,895.00		\$5,413.00 \$5,413.00
25	30' Steel Pole w/40' Fixed Arm & 32' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1		\$5,225.00 \$5,225.00		\$6,054.00 \$6,054.00
26	30' Steel Pole w/40' Fixed Arm & 36' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1		\$5,270.00 \$5,270.00		\$6,277.00 \$6,277.00
27	30' Steel Pole w/20' Mast Arm & 8' Luminary Arm Price Each Price Total	1		\$2,505.00 \$2,505.00		\$3,129.00 \$3,129.00
28	30' Steel Pole w/24' Mast Arm & 8' Luminary Arm Price Each Price Total	1		\$2,630.00 \$2,630.00		\$3,319.00 \$3,319.00
29	30' Steel Pole w/28' Mast Arm & 8' Luminary Arm Price Each Price Total	1		\$2,840.00 \$2,840.00		\$3,521.00 \$3,521.00
30	30' Steel Pole w/32' Mast Arm & 8' Luminary Arm Price Each Price Total	2		\$3,195.00 \$6,390.00		\$4,036.00 \$8,072.00

# City of San Antonio Bid Tabulation

Opened June 24, 2015				
For: Annual Contract for Traffic Signal Steel Poles				
6100006034 DS			Non-Local	Non-Local
			KW Industries 909 Industrial Blvd. Sugarland, TX 77578 281-240-0909	Structural Steel Products, Inc. 1370 S. University Dr. Suite 701 Ft. Worth, TX 76107
Item	Description	Estimated Quantity		
31	30' Steel Pole w/36' Mast Arm & 8' Luminary Arm	1		
	Price Each		\$3,475.00	\$4,487.00
	Price Total		\$3,475.00	\$4,487.00
32	30' Steel Pole w/40' Mast Arm & 8' Luminary Arm	1		
	Price Each		\$3,530.00	\$5,128.00
	Price Total		\$3,530.00	\$5,128.00
33	30' Steel Pole w/44' Mast Arm & 8' Luminary Arm	1		
	Price Each		\$4,035.00	\$5,442.00
	Price Total		\$4,035.00	\$5,442.00
34	Pedestrian Pushbutton Post, per attached Exhibit A	2	Deleted.	Deleted.
35	24' Steel Pole w/20' Mast Arm	1		
	Price Each		\$2,245.00	\$2,806.00
	Price Total		\$2,245.00	\$2,806.00
36	24' Steel Pole w/24' Mast Arm	1		
	Price Each		\$2,410.00	\$2,984.00
	Price Total		\$2,410.00	\$2,984.00
37	24' Steel Pole w/28' Mast Arm	1		
	Price Each		\$2,750.00	\$3,172.00
	Price Total		\$2,750.00	\$3,172.00
38	24' Steel Pole w/32' Mast Arm	2		
	Price Each		\$2,870.00	\$3,635.00
	Price Total		\$5,740.00	\$7,270.00
39	24' Steel Pole w/36' Mast Arm	2		
	Price Each		\$3,135.00	\$4,070.00
	Price Total		\$6,270.00	\$8,140.00
40	24' Steel Pole w/40' Mast Arm	2		
	Price Each		\$3,290.00	\$4,675.00
	Price Total		\$6,580.00	\$9,350.00
41	24' Steel Pole w/44' Mast Arm	2		
	Price Each		\$3,660.00	\$4,971.00
	Price Total		\$7,320.00	\$9,942.00
42	24' Steel Pole w/48' Mast Arm	1		
	Price Each		\$3,980.00	\$5,403.00
	Price Total		\$3,980.00	\$5,403.00
43	24' Steel Pole w/28' Fixed Arm & 20' Clamp-on Arm	1		
	Price Each		\$3,180.00	\$3,658.00
	Price Total		\$3,180.00	\$3,658.00
44	24' Steel Pole w/36' Fixed Arm & 20' Clamp-on Arm	1		
	Price Each		\$4,085.00	\$4,385.00
	Price Total		\$4,085.00	\$4,385.00
45	24' Steel Pole w/24' Fixed Arm & 24' Clamp-on Arm	1		
	Price Each		\$3,560.00	\$3,596.00
	Price Total		\$3,560.00	\$3,596.00
46	24' Steel Pole w/28' Fixed Arm & 24' Clamp-on Arm	1		
	Price Each		\$3,370.00	\$3,784.00
	Price Total		\$3,370.00	\$3,784.00
47	24' Steel Pole w/36' Fixed Arm & 28' Clamp-on Arm	1		
	Price Each		\$4,395.00	\$4,830.00
	Price Total		\$4,395.00	\$4,830.00
48	24' Steel Pole w/40' Fixed Arm & 32' Clamp-on Arm	1		
	Price Each		\$4,570.00	\$5,601.00
	Price Total		\$4,570.00	\$5,601.00

# City of San Antonio Bid Tabulation

Opened June 24, 2015				
For: Annual Contract for Traffic Signal Steel Poles				
6100006034 DS			Non-Local	Non-Local
			KW Industries - 909 Industrial Blvd. Sugarland, TX 77578 281-240-0909	Structural Steel Products, Inc. 1370 S. University Dr. Suite 701 Ft. Worth, TX 76107
Item	Description	Estimated Quantity		
49	24' Steel Pole w/40' Fixed Arm & 36' Clamp-on Arm Price Each Price Total	1	\$4,715.00 \$4,715.00	\$5,825.00 \$5,825.00
50	30' Steel Pole w/28' Fixed Arm & 20' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1	\$3,865.00 \$3,865.00	\$4,007.00 \$4,007.00
51	30' Steel Pole w/36' Fixed Arm & 20' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1	\$4,570.00 \$4,570.00	\$4,973.00 \$4,973.00
52	30' Steel Pole w/24' Fixed Arm & 24' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1	\$3,795.00 \$3,795.00	\$3,930.00 \$3,930.00
53	30' Steel Pole w/28' Fixed Arm & 24' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1	\$3,880.00 \$3,880.00	\$4,133.00 \$4,133.00
54	30' Steel Pole w/36' Fixed Arm & 28' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1	\$4,790.00 \$4,790.00	\$5,248.00 \$5,248.00
55	30' Steel Pole w/36' Fixed Arm & 32' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1	\$4,895.00 \$4,895.00	\$5,413.00 \$5,413.00
56	30' Steel Pole w/40' Fixed Arm & 32' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1	\$5,225.00 \$5,225.00	\$6,054.00 \$6,054.00
57	30' Steel Pole w/40' Fixed Arm & 36' Clamp-on Arm & 8' Luminary Arm Price Each Price Total	1	\$5,270.00 \$5,270.00	\$6,277.00 \$6,277.00
58	30' Steel Pole w/48' Mast Arm & 8' Luminary Arm Price Each Price Total	1	\$4,260.00 \$4,260.00	\$5,922.00 \$5,922.00
59	24' Steel Pole w/50' Mast Arm Price Each Price Total	1	\$12,225.00 \$12,225.00	\$14,224.00 \$14,224.00
60	24' Steel Pole w/55' Mast Arm Price Each Price Total	1	\$12,460.00 \$12,460.00	\$14,662.00 \$14,662.00
61	24' Steel Pole w/60' Mast Arm Price Each Price Total	1	\$12,675.00 \$12,675.00	\$14,958.00 \$14,958.00
62	24' Steel Pole w/65' Mast Arm Price Each Price Total	1	\$12,880.00 \$12,880.00	\$16,272.00 \$16,272.00

# City of San Antonio Bid Tabulation

Opened June 24, 2015				
For: Annual Contract for Traffic Signal Steel Poles				
6100006034 DS			Non-Local	Non-Local
			KW Industries	Structural Steel Products, Inc.
			909 Industrial Blvd.	1370 S. University Dr.
			Sugarland,	Suite 701
			TX 77578	Ft. Worth,
			281-240-0909	TX 76107
Item	Description	Estimated Quantity		
63	7' Clamp-on ILSN Arm	10		
	Price Each		\$545.00	\$822.00
	Price Total		\$5,450.00	\$8,220.00
64	9' Clamp-on ILSN Arm	10		
	Price Each		\$565.00	\$1,000.00
	Price Total		\$5,650.00	\$10,000.00
65	Anchor Bolt Assembly, 17" bolt circle	10		
	Price Each		\$265.00	\$271.00
	Price Total		\$2,650.00	\$2,710.00
66	Anchor Bolt Assembly, 19" bolt circle	10		
	Price Each		\$375.00	\$441.00
	Price Total		\$3,750.00	\$4,410.00
67	Anchor Bolt Assembly, 21" bolt circle	5		
	Price Each		\$550.00	\$558.00
	Price Total		\$2,750.00	\$2,790.00
68	Anchor Bolt Assembly, 23" bolt circle	5		
	Price Each		\$695.00	\$812.00
	Price Total		\$3,475.00	\$4,060.00
69	Freight charge for orders of only one pole	4		
	Price Each		\$900.00	\$700.00
	Price Total		\$3,600.00	\$2,800.00
70	Freight charge for orders of only two poles	4		
	Price Each		\$900.00	\$500.00
	Price Total		\$3,600.00	\$2,000.00
71	Freight charge for orders of only three poles	4		
	Price Each		\$900.00	\$300.00
	Price Total		\$3,600.00	\$1,200.00
	Delivery		60 days	60 days
	Payment Term		Net 30	Net 30
Estimated Annual Total			\$345,280.00	\$418,071.00
Estimated Annual Award			\$345,280.00	

**City of San Antonio  
Bid Tabulation**

Opened: June 24, 2015			<b>Local</b>	<b>Non-Local</b>	<b>Non-Local</b>	<b>Local</b>
For: A/C Aerial Photography for San Antonio International Airport & Stinson Municipal Airport			Geodetix, Inc.	IA Aerial Photography, LLC	The Sanborn Map Company	United Geo Technologies, LLC
6100006150 SM			1802 NE Loop 410, Suite 500 San Antonio, TX 78217 210-829-8337	390 South Tyndall Parkway #247 Panama City, FL 32404	1935 Jamboree Drive, Suite 100 Colorado Springs, CO 80920	7715 Mainland, Suite 110 San Antonio, TX 78250
Item	Description	Estimated Annual Quantity				
1	Aerial Photography for San Antonio International Airport 53"x42"					
	1a: Flight Master Print	1				
	Price Each:		\$4,467.50	\$10,000.00	\$10,810.00	\$5,300.00
	Extended Price		\$4,467.50	\$10,000.00	\$10,810.00	\$5,300.00
	1b: Add'l Color Prints	10				
	Price Each:		\$180.00	\$75.00	\$144.00	\$180.00
	Extended Price		\$1,800.00	\$750.00	\$1,440.00	\$1,800.00
	1c: Digital Copy (CD/DVD)	1				
	Price Each:		\$0.00	\$10.00	\$20.00	\$25.00
	Extended Price		\$0.00	\$10.00	\$20.00	\$25.00
2	Aerial Photography for Stinson Municipal Airport 38"x38"					
	2a: Flight Master Print	1				
	Price Each:		\$4,467.50	\$3,333.00	\$9,650.00	\$3,850.00
	Extended Price		\$4,467.50	\$3,333.00	\$9,650.00	\$3,850.00
	2b: Add'l Color Prints	5				
	Price Each:		\$115.00	\$75.00	\$144.00	\$145.00
	Extended Price		\$575.00	\$375.00	\$720.00	\$725.00
	2c: Digital Copy (CD/DVD)	1				
	Price Each:		\$0.00	\$10.00	\$20.00	\$25.00
	Extended Price		\$0.00	\$10.00	\$20.00	\$25.00
	Payment Terms		4%, 14 days	Net 30	3%, 15 days	4%, 15 days
	Estimated Annual Total		\$11,310.00	\$14,478.00	\$22,660.00	\$11,725.00
	Estimated Annual Award		<b>\$11,310.00</b>			