

AN ORDINANCE 2015-09-17-0786

ACCEPTING THE OFFER FROM DAILEY & WELLS COMMUNICATIONS, INC., THROUGH THE HOUSTON-GALVESTON AREA COUNCIL OF GOVERNMENTS COOPERATIVE CONTRACT TO PROVIDE THE SAN ANTONIO POLICE FIRE AND ANIMAL CARE SERVICES DEPARTMENTS WITH PORTABLE RADIOS AND COMMAND BASE STATIONS FOR A TOTAL COST OF \$2,221,901.90, FUNDED FROM THE FY2015-FY2019 CAPITAL BUDGET AND FY15 OPERATING FUND.

* * * * *

WHEREAS, the current 700/800MHz public safety radio communications system provides public safety grade two-way radio communications for the City of San Antonio and surrounding participating agencies; and

WHEREAS, it has become necessary to purchase additional units for City departments to replace devices that have been designated at end-of-life; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. A contract with Dailey & Wells Communications, Inc., utilizing the Houston-Galveston Area Council of Governments cooperative contract RA05-15, for the purchase of portable radios and command base stations for a total cost of \$2,221,901.90 is hereby approved. A copy of the price quote is attached hereto and is incorporated by reference as **Attachment I**. The Chief Technology Officer (or his designee) is authorized to execute the agreement and any related documents.

SECTION 2. Payment in an amount not to exceed \$2,167,013.59 in SAP Fund 45099000, General Obligation Capital Projects, SAP Project Definition 09-00051, Radio Replacement and System Replacement, is authorized to be encumbered and made payable to Dailey & Wells Communications, Inc., for portable radios and command base stations through the Information Technology Services Department - Radio Services Division. Payments for services are contingent upon the availability of funds and the sale of future City of San Antonio, Certificates of Obligation Bonds in accordance with the adopted capital budget. Payment is limited to the amounts budgeted in the Operating and/or Capital Budget funding sources identified. All expenditures will comply with approved operating and/or capital budgets for current and future fiscal years.

SECTION 3. The financial allocations in this Ordinance are subject to approval by the Director of Finance, City of San Antonio. The Director of Finance, may, subject to concurrence by the

JK

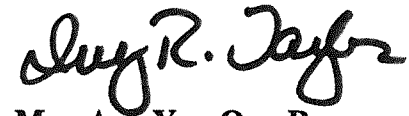
9/17/2015

#12

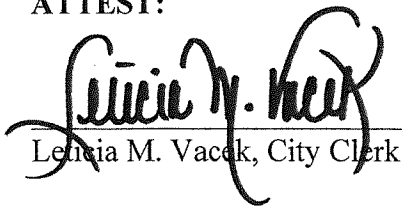
City Manager or the City Manager's designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers and SAP GL Accounts as necessary to carry out the purpose of this Ordinance.

SECTION 4. This ordinance shall be effective immediately upon passage by eight affirmative votes; otherwise it shall be effective on the tenth day after passage hereof.

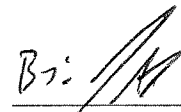
PASSED and APPROVED this 17th day of September, 2015.


M A Y O R
Ivy R. Taylor

ATTEST:


Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:


Martha G. Sepeda, Acting City Attorney

Agenda Item:	12 (in consent vote: 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 20, 22A, 22B, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 35, 36, 37, 38, 40, 41, 42, 43)						
Date:	09/17/2015						
Time:	10:02:11 AM						
Vote Type:	Motion to Approve						
Description:	An Ordinance accepting the offer from Dailey & Wells Communications, Inc., through the Houston-Galveston Area Council of Governments cooperative contract to provide the San Antonio Police, Fire and Animal Care Services Departments with portable radios and command base stations for a total cost of \$2,221,901.90, funded from the FY2015-FY2019 Capital Budget and FY15 Operating Fund. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance]						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ivy R. Taylor	Mayor		x				
Roberto C. Treviño	District 1		x				x
Alan Warrick	District 2		x				
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Ray Lopez	District 6		x			x	
Cris Medina	District 7		x				
Ron Nirenberg	District 8		x				
Joe Krier	District 9		x				
Michael Gallagher	District 10		x				

DAILEY-WELLS COMMUNICATIONS

3440 E. Houston St., San Antonio, TX 78219



To: Richard Morales
IT Manager, Radio Services
Information Technology Services Dept (ITSD)
City of San Antonio
Phone: (210)207-7022 Cell: (210)215-7022
From: Anna Solis (210) 269-3035
Date: August 27, 2015

ATTACHMENT I

H-GAC Contract: Contract RA05-15

City of San Antonio - Summary Sheet

Police:	XG-75P's, 700/800MHz, System Model with AES/DES Encryption - Midnight Black	300 Units	\$ 1,300,908.00
	XG-75Ms, 700/800MHz, System Model with AES/DES Encryption, Remote Mount	10 Units	\$ 49,950.00
	CS7000, 700/800MHz, System Model with AES/DES Encryption, Local/Remote	10 Units	\$ 68,162.99
	Sub-Total:		\$ 1,419,020.99

Fire:	XG-75P's 700/800MHz, System Model - Yellow	150 Units	\$ 626,590.50
	XG-75Ms, 700/800MHz, System Model, Remote Mount	10 Units	\$ 49,950.00
	CS7000, 700/800MHz, System Model, Local/Remote	10 Units	\$ 71,452.10
	Sub-Total:		\$ 747,992.60

Animal Care Services:	CS7000 Control Stations with Antenna Systems	Sub-Total:	2 Units	\$ 22,052.32
-----------------------	--	-------------------	---------	---------------------

Extended Sub-Total: **\$ 2,189,065.91**

H-GAC Fee: **\$ 32,835.99**

Extended Total: **\$ 2,221,901.90**

From: Anna Solis
Major Accounts Representative
Dailey-Wells Communications
3440 E. Houston St.
San Antonio, TX 78219
210.893.6571 Phone
210.893.6702 Fax
210.269.3035 Cell
anna@dwcomm.com

Terms: Net 30 Days
Pick-up at Dailey-Wells
Price Quote Valid for 60 Days from above Date

DAILEY-WELLS COMMUNICATIONS

3440 E. Houston St., San Antonio, TX 78219



To: Richard Morales
IT Manager, Radio Services
Information Technology Services Dept (ITSD)
City of San Antonio
Phone: (210)207-7022 Cell: (210)215-7022
From: Anna Solis (210) 269-3035
Date: August 27, 2015

H-GAC Contract: Contract RA05-15
COSA PD

XG-75 Portable, ProVoice & P25 Trunking Phase I & II, 700/800MHz - SYSTEM

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	EVXG-PF78M	Portable, XG-75, 700/800 MHz, System (Midnight Black)	300	\$ 2,205.00	26%	\$ 1,631.70	\$ 489,510.00
2	EV-P25ED	Feature Package, P25 Trunking & EDACS	300	\$ 1,600.00	26%	\$ 1,184.00	\$ 355,200.00
3	EV-PRO	Feature, ProVoice	300	\$ 250.00	26%	\$ 185.00	\$ 55,500.00
4	EVXG-NPL4F	Feature, P25 Phase II TDMA	300	\$ 250.00	26%	\$ 185.00	\$ 55,500.00
5	MAEV-NPL7G	Feature, EDACS Security Key (ESK)	300	\$ 110.00	26%	\$ 81.40	\$ 24,420.00
6	MAEV-PKG8F	Feature, DES/AES Encryption	300	\$ 595.00	26%	\$ 440.30	\$ 132,090.00
7	MAEV-NNC5K	Antenna, 700/800 MHz, Flexible End-Fed Gain	300	\$ 30.00	26%	\$ 22.20	\$ 6,660.00
8	MAEV-PA2U	Battery, Li-Polymer	600	\$ 140.00	26%	\$ 103.60	\$ 62,160.00
9	MAEV-NCH9T	Charger, Single, Tri-Chemistry	300	\$ 120.00	26%	\$ 88.80	\$ 26,640.00
10	MAEV-NHC2C	Leather Case With Belt Loop	300	\$ 60.00	26%	\$ 44.40	\$ 13,320.00
11	MAEV-NHC2G	Belt Clip, Standard	300	\$ 20.00	26%	\$ 14.80	\$ 4,440.00
12	MAEV-NAE6A	Speaker Microphone With Emergency	300	\$ 160.00	26%	\$ 118.40	\$ 35,520.00
13	MA-018364-001	Thumbscrew for XG-75 Speaker Microphone	300	\$ 29.95	26%	\$ 22.16	\$ 6,648.00
14	MAH2-VC4PB	Charger, VC4000, Tri-Chem w/Install Kit	300	\$ 150.00	26%	\$ 111.00	\$ 33,300.00
Basic Radio Includes ProScan, Dynamic Regroup and Emergency.				\$ 5,719.95		\$ 4,232.76	
Total:							\$ 1,300,908.00

From: Anna Solis
Major Accounts Representative
Dailey-Wells Communications
3440 E. Houston St.
San Antonio, TX 78219
210.893.6571 Phone
210.893.6702 Fax
210.269.3035 Cell
anna@dwcomm.com

Terms: Net 30 Days
Price valid for 60 days

DAILEY-WELLS COMMUNICATIONS

3440 E. Houston St., San Antonio, TX 78219



To: Richard Morales
IT Manager, Radio Services
Information Technology Services Dept (ITSD)
City of San Antonio

Phone: (210)207-7022 Cell: (210)215-7022

From: Anna Solis (210) 269-3035

Date: August 27, 2015

H-GAC Contract: Contract RA05-15
COSA PD

XG-75M Mobile, Provoice, P25 Trunking Phase I & II, 700/800MHz, AES/DES Encryption System -Remote Mount-

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	MAMW-SDMXX	XG-75M Mobile, 700/800 MHz	10	\$ 2,300.00	26%	\$1,702.00	\$ 17,020.00
2	MW-P25ED	Feature Package, P25 Trunking & EDACS	10	\$1,600.00	26%	\$1,184.00	\$ 11,840.00
3	MW-PRO	Feature, ProVoice	10	\$ 250.00	26%	\$ 185.00	\$ 1,850.00
4	MW-PL4F	Feature, Phase II, TDMA	10	\$ 250.00	26%	\$ 185.00	\$ 1,850.00
5	MAMW-NPL7G	Feature , ESK	10	\$ 110.00	26%	\$ 81.40	\$ 814.00
6	MAMW-PKG8F	Feature Package, Encryption AES/DES	10	\$ 595.00	26%	\$ 440.30	\$ 4,403.00
7	MAMW-NCP9F	Control Head, CH-721, SYSTEM, REMOTE MOUNT	10	\$ 825.00	26%	\$ 610.50	\$ 6,105.00
8	MAMW-NZN7R	Kit, Accessories, Remote Mount	10	\$ 360.00	26%	\$ 266.40	\$ 2,664.00
9	MAMW-NMC7Z	Microphone, Mobile	10	\$ 80.00	26%	\$ 59.20	\$ 592.00
10	FL-018314-001	Noise Suppressor, 15 AMPS	20	\$ 120.00	26%	\$ 88.80	\$ 1,776.00
11	AN-225001-004	Antenna, Element, 700/8000MHz, 2dB Low Profile	10	\$ 60.00	26%	\$ 44.40	\$ 444.00
12	AN-125001-002	Antenna, Base, Standard Roof Mnt Low Loss	10	\$ 80.00	26%	\$ 59.20	\$ 592.00
Basic radio includes Emergency, 1024 Systems/Grps and Dynamic Regroup Functions				\$ 6,630.00		\$4,906.20	

Note: Installation Not Included

Total: \$ 49,950.00

From: Anna Solis
Major Accounts Representative
Dailey-Wells Communications
3440 E. Houston St.
San Antonio, TX 78219
210.893.6571 Phone
210.893.6702 Fax
210.269.3035 Cell
anna@dwcomm.com

Terms: Net 30 Days
Price valid for 60 days

DAILEY-WELLS COMMUNICATIONS

3440 E. Houston St., San Antonio, TX 78219



To: Richard Morales
IT Manager, Radio Services
Information Technology Services Dept (ITSD)
City of San Antonio

Phone: (210)207-7022 Cell: (210)215-7022

From: Anna Solis (210) 269-3035

Date: August 27, 2015

H-GAC Contract: Contract RA05-15
COSA PD

CS7000 Control Station, ProVoice & P25 Trunking Phase I & Phase II, 700/800MHz

-System Model-

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	MAMW-NZN8L	Control Station, Local/Remote, CS7000	10	\$ 2,890.00	26%	\$ 2,138.60	\$ 21,386.00
2	MAMW-ZN9F	Microphone, Desktop, SP721	10	\$ 195.00	26%	\$ 144.30	\$ 1,443.00
3	MAMW-SDMXX	XG-75M Mobile, 700/800 MHz, 35W	10	\$ 2,300.00	26%	\$ 1,702.00	\$ 17,020.00
4	MW-P25ED	Feature Pack, P25 Trunking & EDACS	10	\$ 1,600.00	26%	\$ 1,184.00	\$ 11,840.00
5	MW-PRO	Feature, ProVoice	10	\$ 250.00	26%	\$ 185.00	\$ 1,850.00
6	MW-PL4F	Feature, P25 Phase II	10	\$ 250.00	26%	\$ 185.00	\$ 1,850.00
7	MAMW-NPL7G	Feature, EDACS Security Key(ESK)	10	\$ 110.00	26%	\$ 81.40	\$ 814.00
8	MAMW-PKG8F	Feature, 256-AES and 64-DES Encryption	10	\$ 595.00	26%	\$ 440.30	\$ 4,403.00
9	MAMW-NCP9H	Control Unit, System, Front Mount	10	\$ 790.00	26%	\$ 584.60	\$ 5,846.00
						Sub-total:	\$ 66,452.00

Note: *COSA will re-use existing antenna systems.

Note: **Installation pricing contingent on site survey.

XG-75M Desktop Remote (Can add up to 5 per radio) - For use at PD Headquarters

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	MAMW-NZN7D	Control Unit, 2-6, CH-721 System Model w/Instl Hdwr	1	\$ 1,220.00	26%	\$ 902.80	\$ 902.80
2	CA-009562-250	Cable Assembly, CAN, 250 ft, Straight-Right	1	\$ 685.00	26%	\$ 506.90	\$ 506.90
3	MAMW-ZN9F	Microphone, Desktop	1	\$ 195.00	26%	\$ 144.30	\$ 144.30
4	SEC-1212	Power Supply for Control Head	1	\$ 128.00	10%	\$ 115.20	\$ 115.20
5	12400-H	Housing for Control Head	1	\$ 46.43	10%	\$ 41.79	\$ 41.79
						Sub-total:	\$ 1,710.99

Extended Total: **\$ 68,162.99**

Terms: Net 30 Days

Price Valid for 60 Days from the Above Date

DAILEY-WELLS COMMUNICATIONS

3440 E. Houston St., San Antonio, TX 78219



To: Richard Morales
IT Manager, Radio Services
Information Technology Services Dept (ITSD)
City of San Antonio
Phone: (210)207-7022 Cell: (210)215-7022
From: Anna Solis (210) 269-3035
Date: August 27, 2015

H-GAC Contract: Contract RA05-15
COSA Fire

XG-75 Portable, ProVoice & P25 Trunking Phase I & II, 700/800MHz - SYSTEM

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	EVXG-PF78Y	Portable, XG-75, 700/800 MHz, System (Yellow Case)	150	\$ 2,205.00	26%	\$ 1,631.70	\$ 244,755.00
2	EV-P25ED	Feature Package, P25 Trunking & EDACS	150	\$ 1,600.00	26%	\$ 1,184.00	\$ 177,600.00
3	EV-PRO	Feature, ProVoice	150	\$ 250.00	26%	\$ 185.00	\$ 27,750.00
4	EVXG-NPL4F	Feature, P25 Phase II TDMA	150	\$ 250.00	26%	\$ 185.00	\$ 27,750.00
5	MAEV-NPL7G	Feature, EDACS Security Key (ESK)	150	\$ 110.00	26%	\$ 81.40	\$ 12,210.00
6	EV-PL4U	Feature, Single Key DES Encryption	150	\$ 0.01	0%	\$ 0.01	\$ 1.50
7	MAEV-PKGMR	Immersible Radio Operation	150	\$ 240.00	26%	\$ 177.60	\$ 26,640.00
8	MAEV-NNC5K	Antenna, 700/800 MHz, Flexible End-Fed Gain	150	\$ 30.00	26%	\$ 22.20	\$ 3,330.00
9	EV-ZN2J	Kit, Oversize Knob, XG-75	150	\$ 25.00	26%	\$ 18.50	\$ 2,775.00
10	EV-AE1W	Speaker Mic., Premium, Fire, Noise Cancelling - Yellow	150	\$ 475.00	26%	\$ 351.50	\$ 52,725.00
11	MA-018364-001	Thumbscrew for XG-75 Speaker Microphone	150	\$ 29.95	26%	\$ 22.16	\$ 3,324.00
12	MAEV-PA2U	Battery, Li-Polymer, 3600 MAH	150	\$ 140.00	26%	\$ 103.60	\$ 15,540.00
13	MAEV-NCH9T	Charger, Single, Tri-Chemistry	150	\$ 120.00	26%	\$ 88.80	\$ 13,320.00
14	MAH2-VC4PB	Charger, VC4000, Tir-Chem w/Install Kit	150	\$ 150.00	26%	\$ 111.00	\$ 16,650.00
15	MAEV-NHC2G	Belt Clip, Standard	150	\$ 20.00	26%	\$ 14.80	\$ 2,220.00
Basic Radio Includes ProScan, Dynamic Regroup and Emergency.				\$ 5,644.96		\$ 4,177.27	
Total:							\$ 626,590.50

From: Anna Solis
Major Accounts Representative
Dailey-Wells Communications
3440 E. Houston St.
San Antonio, TX 78219
210.893.6571 Phone
210.893.6702 Fax
210.269.3035 Cell
anna@dwcomm.com

Terms: Net 30 Days
Price valid for 60 days

DAILEY-WELLS COMMUNICATIONS

3440 E. Houston St., San Antonio, TX 78219



To: Richard Morales
IT Manager, Radio Services
Information Technology Services Dept (ITSD)
City of San Antonio

Phone: (210)207-7022 Cell: (210)215-7022

From: Anna Solis (210) 269-3035

Date: August 27, 2015

H-GAC Contract: Contract RA05-15
COSA Fire

XG-75M Mobile, Provoice, P25 Trunking Phase I & II, 700/800MHz, AES/DES Encryption System -Remote Mount-

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	MAMW-SDMXX	XG-75M Mobile, 700/800 MHz	10	\$ 2,300.00	26%	\$1,702.00	\$17,020.00
2	MW-P25ED	Feature Package, P25 Trunking & EDACS	10	\$1,600.00	26%	\$1,184.00	\$11,840.00
3	MW-PRO	Feature, ProVoice	10	\$ 250.00	26%	\$ 185.00	\$ 1,850.00
4	MW-PL4F	Feature, Phase II, TDMA	10	\$ 250.00	26%	\$ 185.00	\$ 1,850.00
5	MAMW-NPL7G	Feature , ESK	10	\$ 110.00	26%	\$ 81.40	\$ 814.00
6	MAMW-PKG8F	Feature Package, Encryption AES/DES	10	\$ 595.00	26%	\$ 440.30	\$ 4,403.00
7	MAMW-NCP9F	Control Head, CH-721, SYSTEM, REMOTE MOUNT	10	\$ 825.00	26%	\$ 610.50	\$ 6,105.00
8	MAMW-NZN7R	Kit, Accessories, Remote Mount	10	\$ 360.00	26%	\$ 266.40	\$ 2,664.00
9	MAMW-NMC7Z	Microphone, Mobile	10	\$ 80.00	26%	\$ 59.20	\$ 592.00
10	FL-018314-001	Noise Suppressor, 15 AMPS	20	\$ 120.00	26%	\$ 88.80	\$ 1,776.00
11	AN-225001-004	Antenna, Element, 700/8000MHz, 2dB Low Profile	10	\$ 60.00	26%	\$ 44.40	\$ 444.00
12	AN-125001-002	Antenna, Base, Standard Roof Mnt Low Loss	10	\$ 80.00	26%	\$ 59.20	\$ 592.00
Basic radio includes Emergency, 1024 Systems/Grps and Dynamic Regroup Functions				\$ 6,630.00		\$4,906.20	

Note: Installation Not Included

Total: **\$ 49,950.00**

From: Anna Solis
Major Accounts Representative
Dailey-Wells Communications
3440 E. Houston St.
San Antonio, TX 78219
210.893.6571 Phone
210.893.6702 Fax
210.269.3035 Cell
anna@dwcomm.com

Terms: Net 30 Days
Price valid for 60 days

DAILEY-WELLS COMMUNICATIONS

3440 E. Houston St., San Antonio, TX 78219



To: Richard Morales
IT Manager, Radio Services
Information Technology Services Dept (ITSD)
City of San Antonio

Phone: (210)207-7022 Cell: (210)215-7022

From: Anna Solis (210) 269-3035

Date: August 27, 2015

H-GAC Contract: Contract RA05-15
COSA FD

CS7000 Control Station, ProVoice & P25 Trunking Phase I & Phase II, 700/800MHz -System Model-

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	MAMW-NZN8L	Control Station, Local/Remote, CS7000	10	\$ 2,890.00	26%	\$ 2,138.60	\$ 21,386.00
2	MAMW-ZN9F	Microphone, Desktop, SP721	10	\$ 195.00	26%	\$ 144.30	\$ 1,443.00
3	MAMW-SDMXX	XG-75M Mobile, 700/800 MHz, 35W	10	\$ 2,300.00	26%	\$ 1,702.00	\$ 17,020.00
4	MW-P25ED	Feature Pack, P25 Trunking & EDACS	10	\$ 1,600.00	26%	\$ 1,184.00	\$ 11,840.00
5	MW-PRO	Feature, ProVoice	10	\$ 250.00	26%	\$ 185.00	\$ 1,850.00
6	MW-PL4F	Feature, P25 Phase II	10	\$ 250.00	26%	\$ 185.00	\$ 1,850.00
7	MAMW-NPL7G	Feature, EDACS Security Key(ESK)	10	\$ 110.00	26%	\$ 81.40	\$ 814.00
8	MAMW-PKG8F	Feature, 256-AES and 64-DES Encryption	10	\$ 595.00	26%	\$ 440.30	\$ 4,403.00
9	MW-PL4U	Feature, Single-Key DES Encryption	10	\$ 0.01	0%	\$ 0.01	\$ 0.10
10	MAMW-NCP9H	Control Unit, System, Front Mount	10	\$ 790.00	26%	\$ 584.60	\$ 5,846.00
	Labor	Fire Alert Option (Labor & Materials	10	\$ 500.00	0%	\$ 500.00	\$ 5,000.00
						Total:	\$ 71,452.10

Note: *COSA will re-use existing antenna systems.

Note: **Installation pricing contingent on site survey.

From: Anna Solis
Major Accounts Representative
Dailey-Wells Communications
3440 E. Houston St.
San Antonio, TX 78219
210.893.6571 Phone
210.893.6702 Fax
210.269.3035 Cell
anna@dwcomm.com

Terms: Net 30 Days
Price Valid for 60 Days from the Above Date

DAILEY-WELLS COMMUNICATIONS

3440 E. Houston St., San Antonio, TX 78219



To: Richard Morales
IT Manager, Radio Services
Information Technology Services Dept (ITSD)
City of San Antonio
Phone: (210)207-7022 Cell: (210)215-7022
From: Anna Solis (210) 269-3035
Date: August 27, 2015

H-GAC Contract: Contract RA05-15
Animal Care Services

CS7000 Control Station, ProVoice & P25 Trunking Phase I & Phase II, 700/800MHz -System Model-

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	MAMW-NZN8L	Control Station, Local/Remote, CS7000	2	\$ 2,890.00	26%	\$ 2,138.60	\$ 4,277.20
2	MAMW-ZN9F	Microphone, Desktop, SP721	2	\$ 195.00	26%	\$ 144.30	\$ 288.60
3	MAMW-SDMXX	XG-75M Mobile, 700/800 MHz, 35W	2	\$ 2,300.00	26%	\$ 1,702.00	\$ 3,404.00
4	MW-P25ED	Feature Pack, P25 Trunking & EDACS	2	\$ 1,600.00	26%	\$ 1,184.00	\$ 2,368.00
5	MW-PRO	Feature, ProVoice	2	\$ 250.00	26%	\$ 185.00	\$ 370.00
6	MW-PL4F	Feature, P25 Phase II	2	\$ 250.00	26%	\$ 185.00	\$ 370.00
7	MAMW-NPL7G	Feature, EDACS Security Key(ESK)	2	\$ 110.00	26%	\$ 81.40	\$ 162.80
8	MAMW-NCP9H	Control Unit, System, Front Mount	2	\$ 790.00	26%	\$ 584.60	\$ 1,169.20
9	CSINSTALL	Installation of Control Station	1	\$ 255.00	0%	\$ 255.00	\$ 255.00
						Sub-total:	\$ 12,664.80

CS7000 Control Station Modification for Headset and Footswitch

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	DWC-HSC	Headset/Footswitch Controller (allows a headset and footswitch on CS7000)	1	\$ 2,000.00	0%	\$ 2,000.00	\$ 2,000.00
2	HW710	Plantronics Headset	1	\$ 142.00	10%	\$ 127.80	\$ 127.80
3	S-P10	Adapter 4 Wire Jackbox to Headset	1	\$ 110.00	10%	\$ 99.00	\$ 99.00
4	DWC-Labor	Installation and Setup for Jackbox and Footswitch	1	\$ 170.00	0%	\$ 170.00	\$ 170.00
						Sub-total:	\$ 2,396.80

CS7000 Control Stations - Antenna Systems

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale
1	LMR-400LL-PL-BK	LMR400 Transmission Line (Cable), Plenum	400	\$ 6.00	0%	\$ 6.00	\$ 2,400.00
2	BS800	762MHz to 894MHz, Base Station Antenna	4	\$ 144.48	0%	\$ 144.48	\$ 577.92
3	TC-400-NMH-PL-X	N-Type (M) Connector for above Cable	16	\$ 9.80	0%	\$ 9.80	\$ 156.80
4	LP-BTR-NFF	20-1000 MHz, Flange Mount Arrestor, N(F)	4	\$ 89.00	0%	\$ 89.00	\$ 356.00
5	Misc. Materials	Weather Proofing and Misc. Grounding Supplies	4	\$ 125.00	0%	\$ 125.00	\$ 500.00
6	DWC-LABOR	Antenna System Installation (2Men)	1	\$ 3,000.00	0%	\$ 3,000.00	\$ 3,000.00
						Sub-total:	\$ 6,990.72

Note; *COSA must provide egress for antenna system.

Please provide 4" penetration pipe with weatherhead on roof.

**COSA must provide ground within 20' of egress and antenna system.
egress and antenna system.,

Extended Total: \$ 22,052.32

Terms: Net 30 Days
Price Valid for 60 Days from the Above Date