007 - SIGNATURE PAGE

By submitting a bid, whether electronically or by paper, Bidder represents that:

(s)he is authorized to bind Bidder to fully comply with the terms and conditions of City's Invitation for Bid for the prices stated therein;

(s)he has read the entire document, including the final version issued by City, and agreed to the terms therein;

Bidder is in good standing with the Texas State Comptroller's Office; and

to the best of his/her knowledge, all information is true and correct.

If submitting your bid by paper, complete the following and sign on the signature line below. Failure to sign and submit this Signature Page will result in rejection of your bid.

| Bidder Information |
|-----------------------|
| Please Print or Type |
| Vendor ID No. |
| Signer's Name |
| Name of Business |
| Street Address |
| City, State, Zip Code |
| Email Address |
| Telephone No. |
| Fax No. |
| |

City's Solicitation No.

| <u> </u> | <u> 153</u> | PARRO | 76.1 | | | | |
|----------|-------------|--------|------|---------------|---------------|-------------|-------------|
| 150 | JAL | SKUR | OTA | TRAC | TOR | | |
| / | 900 | W - | 1-1 | 0 | | | |
| | | 1 7X | e 9 | <i>5</i> 5 | ,/ | | |
| Jo | 10.10 | 201500 | | <u> Wa </u> | dkub | <u>013.</u> | COM |
| | 230 |). 30 | 3- 2 | 2100 | | | |

market and the state of the sta

Signature of Person Authorized to Sign Bid

ATTACHMENT A

Local Preference Program Ordinance

The 82nd Texas Legislature adopted a revision to the law that allowed the City of San Antonio (City) to adopt a policy that would grant contracting preferences to local businesses for certain types of contracts. The City adopted such a policy, known as the Local Preference Program, described in the San Antonio City Code Chapter 2, Article XII, effective for solicitations issued after May 1, 2013.

This solicitation is subject to the Local Preference Program. For more information on the program, refer to the Local Preference Program Identification Form attached to this solicitation. In order to receive consideration the Local Bidder must complete and return the attached Local Preference Identification Form.

PRICE SCHEDULE

| ITEM | QUANTITY | DESC | CRIPTION |
|--------------|-----------------|----------|--------------------------------------|
| 1 | 8 | Ground | Mower Attachments |
| PRICE EACH: | \$ | NO | BID |
| TOTAL PRICE | : \$ | | |
| YEAR, MAKE | & MODEL OFFERE | D: | |
| EQUIPMENT V | | | |
| WARRANTY S | ERVICE PROVIDE | R NAME: | , |
| | ACILITY ADDRESS | | |
| | | | |
| INDICATE THE | E LAST DAY THAT | THE CITY | CAN PLACE ORDERS UNDER THIS CONTRACT |

| IN THE EV | VENT THAT CITY D | | RIOR TO THIS CUT OFF DATE. PRIOR TO PRODUCTION CUT OFF DATE, CAN D, AFTER THE PRODUCTION CUT OFF DATE? |
|---------------------|-------------------------------------|--|--|
| DELIVERY | : Delivery will be ma | de withincalendar days after i | ssuance of purchase order. |
| ITEM | QUANTITY | DESCRIPTION | |
| 2 | 1 | 84" Mower Deck | |
| PRICE EAG | CH: \$ | 358900 | |
| TOTAL PR | ICE: \$ | 3589° 3589° 2 | |
| • | KE & MODEL OFFER | RED: PRIDE RCR / | 884 |
| | NT WARRANTY: | 45 OR 2,000 HA. | |
| | Y SERVICE PROVIE VALD KUB | DER NAME: | |
| | Y FACILITY ADDRE | ss: W. 1-10 | |
| | SEGU | IN TX 78155 | |
| PRODUCT | TON CUT-OFF DATE | NOWE PLANNED | |
| INDICATE WITHOUT | THE LAST DAY THA MISSING THE PRO | T THE CITY CAN PLACE ORDERS DUCTION CUT OFF DATE: | UNDER THIS CONTRACT |
| IN THE EV | VENT THAT CITY D | IRM FOR ALL ORDERS PLACED PI OES NOT AWARD A CONTRACT 6, AT THE BID PRICE SUBMITTE | RIOR TO THIS CUT OFF DATE. PRIOR TO PRODUCTION CUT OFF DATE, CAN D, AFTER THE PRODUCTION CUT OFF DATE? |
| DELIVERY | : Delivery will be ma | de within <u>60</u> calendar days after | issuance of purchase order. |

| IN THE EVE | INT THAT CITY D | FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT O S, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION C | OFF DATE, CAN OUT OFF DATE? |
|---------------------------------------|-------------------------------|---|--------------------------------|
| DELIVERY: | Delivery will be mad | ade withincalendar days after issuance of purchase order. | |
| ITEM | QUANTITY | DESCRIPTION | |
| 2 | 1 | 84" Mower Deck | |
| PRICE EACH | H: \$ | 3589 9 | |
| | | 3589 2 | |
| | E&MODEL OFFER | RED: PRIDE RCR 1884 | |
| EQUIPMENT | " WARRANTY: | 45 OR 2,000 HAS | |
| | SERVICE PROVID | DER NAME: SOTA TRACTOR | |
| | | ESS: W. 1-10 MN TX 78155 | |
| | | E: NOWE PLACE ORDERS UNDER THIS CONTRACT/ | |
| BID PRICES IN THE EVI BIDDER PF | SHALL REMAIN FENT THAT CITY I | AT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT DUCTION CUT OFF DATE: FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT AS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CONTRACT PRIOR TO PRODUCTION CONTRACT PRIOR THE PRIOR | OFF DATE, CAN |

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE. CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? DELIVERY: Delivery will be made within _____calendar days after issuance of purchase order. ITEM QUANTITY DESCRIPTION 2 84" Mower Deck TOTAL PRICE: \$ YEAR, MAKE & MODEL OFFERED: **EQUIPMENT WARRANTY:** WARRANTY SERVICE PROVIDER NAME: EWALD KUROTA TRACTOR WARRANTY FACILITY ADDRESS: SEGUIN TX 78155 PRODUCTION CUT-OFF DATE: NOWE PLANNED INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT / WITHOUT MISSING THE PRODUCTION CUT OFF DATE: ______ /2/3/ /2015 BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? DELIVERY: Delivery will be made within 60 calendar days after issuance of purchase order.

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE. CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED. AFTER THE PRODUCTION CUT OFF DATE? DELIVERY: Delivery will be made within _____calendar days after issuance of purchase order. QUANTITY DESCRIPTION ITEM 84" Mower Deck 2 TOTAL PRICE: \$ YEAR, MAKE & MODEL OFFERED: ANDRIDE RCZ 1884 **EQUIPMENT WARRANTY:** WARRANTY SERVICE PROVIDER NAME: EWALD KUROTH TRACTOR WARRANTY FACILITY ADDRESS: W. 1-10 SEGUIN TX 78155 PRODUCTION CUT-OFF DATE: NOWE PLANNED INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT/WITHOUT MISSING THE PRODUCTION CUT OFF DATE: 12/31/2015 BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE? DELIVERY: Delivery will be made within 60 calendar days after issuance of purchase order.

| IN THE EVE | ENT THAT CITY D | IRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. OES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAP AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE. | ↓ ? |
|-----------------------|------------------------------------|--|---------------|
| DELIVERY: | Delivery will be ma | de withincalendar days after issuance of purchase order. | |
| ITEM | QUANTITY | DESCRIPTION | |
| 2 | 1 | 84" Mower Deck | |
| PRICE EACI | H: \$ | 358900 | |
| TOTAL PRIC | CE: \$ | 3589° | |
| YEAR, MAK | E & MODEL OFFEI | | |
| EQUIPMEN [*] | T WARRANTY: | +5 02 2,000 HAS | |
| | SERVICE PROVII MLD KUB | DER NAME: | |
| WARRANT\ | | W. 1-10 | |
| | | 1N TX 78155 | |
| PRODUCTI | ON CUT-OFF DAT | E NOWE PLANNED | |
| INDICATE T | THE LAST DAY TH MISSING THE PRO | AT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT / 2015 | |
| IN THE EV | ENT THAT CITY I | FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE. DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAIS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE | N E? |
| DELIVERY: | Delivery will be ma | ade within 60 calendar days after issuance of purchase order. | |

| ITEM | QUANTITY | DESCRIPTION | | |
|--|--|---|--|----------------------------------|
| 3 | 1 | Ground Aerator | | |
| PRICE EACH: | \$ | NO BID | | |
| TOTAL PRICE | : \$ | MO | | |
| YEAR, MAKE | & MODEL OFFEI | RED: | | |
| ENGINE OFFE | ERED: | | | _ |
| EQUIPMENT V | WARRANTY: | | | |
| WARRANTY S | SERVICE PROVID | DER NAME: | | |
| WARRANTY F | ACILITY ADDRE | SS: | | |
| PRODUCTION | I CUT-OFF DATE | | | |
| WITHOUT MIS BID PRICES S IN THE EVEN | SING THE PROD HALL REMAIN F IT THAT CITY D | DUCTION CUT OFF DATE: _ IRM FOR ALL ORDERS PLA OES NOT AWARD A CONT | EDERS UNDER THIS CONTRACE CED PRIOR TO THIS CUT OFF FRACT PRIOR TO PRODUCT BMITTED, AFTER THE PROD | F DATE. ION CUT OFF DATE, CAI |
| DELIVERY: De | — elivery will be ma | de withincalendar day | s after issuance of purchase on | der. |

| ITEM | QUANTITY | DESCRIPTION | | |
|------------------------------------|--|---|--|--|
| 4 | 7 | 4X4 Utility Tractors | | |
| PRICE EAG | CH: \$ | 59,457°2 | | _ |
| TOTAL PR | ICE: \$ | 59,4572 | | |
| | KE & MODEL OFFERE | ED: UBOTA MODEZ. | M5-111 | <u>H</u> OC12 |
| ENGINE O | _ | SEL V 380 | 0 | |
| | NT WARRANTY: | HOUAS WHICHEVE | 1 OCCUAS FIA | <u> </u> |
| WARRANT | Y SERVICE PROVIDE EWALD / | ER NAME: KUBUTA TRAC | TOR. | _ |
| WARRANT | ry facility addres 1900 SEGO | s: 1-10 W 11N TX 73. | 155 | |
| | | THE CITY CAN PLACE ORD | | RACT - |
| BID PRICE IN THE EV BIDDER F | ES SHALL REMAIN FIF VENT THAT CITY DO PROVIDE BID ITEMS, | RM FOR ALL ORDERS PLACE DES NOT AWARD A CONTR AT THE BID PRICE SUBM | ED PRIOR TO THIS CUT (ACT PRIOR TO PRODU IITTED, AFTER THE PR | OFF DATE. CTION CUT OFF DATE, CAN ODUCTION CUT OFF DATE? |
| DELIVERY | : Delivery will be mad | e within 60 calendar days | after issuance of purchase | order. |

| ITEM | QUANTITY | DESCRIPTION | |
|------------|--|---|---|
| 5 | 5 | 15' Batwing Mower Deck | |
| PRICE EAC | CH: \$ <u>\$</u> // | 967 = | |
| TOTAL PRI | CE: \$ | 59,835°2 | |
| YEAR, MAH | KE & MODEL OFFERE | D: D LANDPRIDE RC. | 4015 |
| EQUIPMEN | IT WARRANTY: | | |
| WARRANT | Y SERVICE PROVIDE EWALD KA | R NAME: (BUTA TRACTOR | |
| WARRANT | Y FACILITY ADDRES | s: /~/0 W | |
| | | 1 TEXAS 78155 | garage general de la grande de |
| PRODUCT | ON CUT-OFF DATE: | NONE PLANNEL | |
| INDICATE T | THE LAST DAY THAT MISSING THE PRODU | THE CITY CAN PLACE ORDERS UNDER THIS COI JCTION CUT OFF DATE:/ 2/1/3 | NTRACT |
| IN THE EV | VENT THAT CITY DO | RM FOR ALL ORDERS PLACED PRIOR TO THIS CU SES NOT AWARD A CONTRACT PRIOR TO PRO AT THE BID PRICE SUBMITTED, AFTER THE | DUCTION CUT OFF DATE, CAN |
| DELIVERY: | : Delivery will be made | e within $\underline{60}$ calendar days after issuance of purcha | ase order. |

PRODUCTION CUT-OFF DATE: XONE DEPONDED

INDICATE THE LAST DAY THAT THE CITY CAN PLACE ORDERS UNDER THIS CONTRACT WITHOUT MISSING THE PRODUCTION CUT OFF DATE: 12/3/120/5

BID PRICES SHALL REMAIN FIRM FOR ALL ORDERS PLACED PRIOR TO THIS CUT OFF DATE.
IN THE EVENT THAT CITY DOES NOT AWARD A CONTRACT PRIOR TO PRODUCTION CUT OFF DATE, CAN BIDDER PROVIDE BID ITEMS, AT THE BID PRICE SUBMITTED, AFTER THE PRODUCTION CUT OFF DATE?

DELIVERY: Delivery will be made within 66 calendar days after issuance of purchase order.

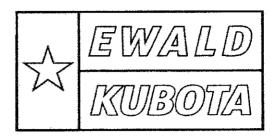
| ITEM | QUANTITY | DESCRIPTION | |
|-----------------------|-------------------------------------|---|--|
| 7 | 1 | 3-Wheeled Infield Maintenance Tractor | |
| PRICE EACH | l : \$ | 110 BID | _ |
| TOTAL PRIC | Æ: \$ | NOBID | parent. |
| YEAR, MAKE | E & MODEL OFFER | RED: | |
| ENGINE OF | FERED: | | |
| EQUIPMENT | WARRANTY: | | |
| WARRANTY | SERVICE PROVID | ER NAME: | |
| WARRANTY | FACILITY ADDRES | SS: | •••••••••••••••••••••••••••••••••••••• |
| PRODUCTIO | N CUT-OFF DATE | | Nation. |
| INDICATE TH | IE LAST DAY THA | T THE CITY CAN PLACE ORDERS UNDER THIS CONTR UCTION CUT OFF DATE: | RACT |
| BID PRICES IN THE EVE | SHALL REMAIN FII NT THAT CITY DO | RM FOR ALL ORDERS PLACED PRIOR TO THIS CUT O DES NOT AWARD A CONTRACT PRIOR TO PRODUC , AT THE BID PRICE SUBMITTED, AFTER THE PRO | CTION CUT OFF DATE, CAN |
| | Delivery will be mad | e withincalendar days after issuance of purchase | order. |
| Promot Pavo | nent Discount | % days (if no discount is offered Net 30 will a | i sakidara d |

11/29/2015

Ewald Kubota

www.ewaldkubota.com

Name CITY OF SAN ANTONIO
Address BID NUMBER 6100006833
City SAN ANTONIO
Phone
Email



| Model | Equipment Description | MSRP | Sale Price |
|---------------------|------------------------------|------|-------------|
| ONE NEW KUBOTA M | 5-111 HDC 12 | | \$50,499.00 |
| KUBOTA DIESEL TIER | R 4 MODEL V 3800 DEV. 105 HP | | |
| 12 SPEED SHUTTLE T | RANSMISSION | | |
| 4 WHEEL DRIVE | | | |
| HYDRAULIC WET DIS | C BRAKES | | |
| GRAND CAP WITH HE | EAT AND A/C | | <u>.</u> |
| 27.7 FUEL TANK CAPA | ACITY, 80 AMP ALT. | | |
| | | | |
| Total Equipment Pr | ice: | | \$50,499.00 |

| Additional Options | |
|--|--|
| | |
| | |
| | |
| | |
| | |
| | |
| Optional Extended Warranty Kubota 2-year Extended Warranty | |
| Kubota 2-year Extended Warranty | |

| Trade Description | Value | Less Lien | Allowance |
|-------------------|-------|-----------|-----------|
| | | | |
| | | | |

Finance Options

| L & Small M | | Payment Options | |
|-------------|---------|------------------|----------|
| Finance O | ptions* | No Extd With Ext | |
| Rate | Months | Warranty | Warranty |
| 0.00% | 12 | | |
| 0.00% | 24 | | |
| 0.00% | 36 | | |
| 0.00% | 48 | | |
| 0.00% | 60 | | |
| 4.49% | 72 | | |
| 4.99% | 84 | | |

Kubota Credit requires proof of insurance on all contracts. Kubota KTAC insurance offers competitively priced protection while your equipment is off-premises or in-transit, unlike most policies.

| Total Sale Price | | \$50,499.00 |
|---------------------------------|----------------------|-------------|
| Trade Allowance | | \$0.00 |
| Subotal | | \$50,499.00 |
| Sales Tax 8.25% | | \$0.00 |
| TERP Tax | | \$757.49 |
| Heavy Equipment Tax | | \$93.98 |
| Delivery | | |
| Down Payment | | \$0.00 |
| Prep/UCC Fee | | |
| Total (not including insurance) | | \$51,350.46 |
| Insurance: | KTAC - T,GR,Z,BX,B,L | |

Quote Valid Until:

12/31/2015

*Finance rates are subject to credit approval and may vary depending on credit rating. Payments quoted are approximate. Additional down payment may be required. Finance rates are for Kubota equipment only. Kubota Insurance premium not shown in Total Sale Price.

Veteran-Owned Small Business Program Tracking Form

Authority. San Antonio City Code Chapter 2, Article XI describes the City's veteran-owned small business preference program.

Tracking. This solicitation is not eligible for a preference based on status as a veteran-owned small business (VOSB). Nevertheless, in order to determine whether the program can be expanded at a later date, the City tracks VOSB participation at both prime contract and subcontract levels.

Certification. The City relies on inclusion in the database of veteran-owned small businesses (VOSB) maintained by the U.S. Small Business Administration to verify VOSB status; however, veteran status may also be confirmed by certification by another public or private entity that uses similar certification procedures.

Definitions.

The program uses the federal definitions of veteran and veteran-owned small business found in 38 CFR Part 74.

- The term "veteran" means a person who served on active duty with the U.S. Army, Air Force, Navy, Marine Corps, Coast Guard, for any length of time and at any place and who was discharged or released under conditions other than dishonorable. Reservists or members of the National Guard called to federal active duty or disabled from a disease or injury incurred or aggravated in line of duty or while in training status.
- A veteran-owned small business is a business that is not less than 51 percent owned by one or more veterans, or in the case of any publicly owned business, not less than 51 percent of the stock of which is owned by one or more veterans; the management and daily business operations of which are controlled by one or more veterans and qualifies as "small" for Federal business size stand purposes.

The program uses the below definition of joint venture.

Joint Venture means a collaboration of for-profit business entities, in response to a solicitation, which is manifested by a written agreement, between two or more independently owned and controlled business firms to form a third business entity solely for purposes of undertaking distinct roles and responsibilities in the completion of a given contract. Under this business arrangement, each joint venture partner shares in the management of the joint venture and also shares in the profits or losses of the joint venture enterprise commensurately with its contribution to the venture.

The program does not distinguish between a veteran and a service-disabled veteran-owned business and is not limited geographically.

COMPLETE THE FOLLOWING FORM AND SUBMIT WITH YOUR BID/PROPOSAL.

INSTRUCTIONS

- IF SUBMITTING AS A PRIME CONTRACTOR ONLY, COMPLETE SECTION 1 OF THIS FORM.
- IF SUBMITTING AS A PRIME CONTRACTOR UTILIZING A SUBCONTRACTOR, COMPLETE SECTIONS 1 AND 2 OF THIS FORM.

Veteran-Owned Small Business Program Tracking Form

| Name of Respondent: | EWALD KUBE | OTA TRACTON |
|---|--------------|-----------------|
| Physical Address: | 1900 1-10 | W |
| City, State, Zip Code: | SEGUIN TX | 18155 |
| Phone Number: | 830.305-4 | 717 |
| Email Address: | john-barrowe | enold kybota. e |
| s Respondent certified as a VOSB with the U.S. Small Susiness Administration? | Yes | No |
| circle one) | | |
| f yes, provide the SBA Certification # | | |
| f not certified by the SBA, is Respondent certified as a /OSB by another public or private entity that uses similar certification procedures? (circle one) | Yes | No |
| f yes, provide the name of the entity who has certified Respondent as a VOSB. Include any identifying certification numbers. | | |
| Participation Percentage: | | |
| Participation Dollar Amount: | | |
| | | |
| s Respondent subcontracting with a business that is certified as a VOSB? (circle one) | Yes | No |
| Name of SUBCONTRACTOR Veteran-Owned Small Business: | | |
| Physical Address: | | |
| City, State, Zip Code: | | |
| Phone Number: | | |
| Email Address: | | |
| s SUBCONTRACTOR certified as a VOSB with the U.S. Small Business Administration? (circle one) f yes, provide the SBA Certification # | Yes | (No) |
| f not certified by the SBA, is SUBCONTRACTOR certified as a VOSB by another public or private entity hat uses similar certification procedures? (circle one) | Yes | No |
| f yes, provide the name of the entity who has certified | | |
| SUBCONTRACTOR as a VOSB. Include any identifying certification numbers. | | |

Veteran-Owned Small Business Program Tracking Form

ACKNOWLEDGEMENT

THE STATE OF TEXAS

I certify that my responses and the information provided on this Veteran-Owned Small Business Preference Program Identification Form are true and correct to the best of my personal knowledge and belief and that I have made no willful misrepresentations on this form, nor have I withheld any relevant information in my statements and answers to questions. I am aware that any information given by me on this Veteran-Owned Small Business Preference Program Identification Form may be investigated and I hereby give my full permission for any such investigation, including the inspection of business records and site visits by City or its authorized representative. I fully acknowledge that any misrepresentations or omissions in my responses and information may cause my offer to be rejected or contract to be terminated. I further acknowledge that providing false information is grounds for debarment.

| BIDDER/RESPONDENT'S FULL NAME: |
|---|
| JOHN RARRIN |
| (Print Name) Authorized Representative of Bidder/Respondent |
| Silve Rarrow |
| (Signature) Authorized Representative of Bidder/Respondent |
| CONSTRUCTION SALESMAN |
| Title |
| 12/7/15 |
| Date |

This Veteran-Owned Small Business Program Tracking Form must be submitted with the Bidder/Respondent's bid/proposal.

Finance Department - Purchasing Division Local Preference Program Identification Form

The City of San Antonio Local Preference Program, described in the San Antonio City Code Chapter 2, Article XII, establishes a local preference for specific contracting categories. Each time a bidder or respondent submits a bid for a solicitation, this Local Preference Program Identification Form must be completed and turned in with the solicitation response in order to be identified as a City Business and receive the preference described below. The City will not rely on Local Preference Program Identification Forms submitted with prior or contemporaneous bids or proposals.

The Local Preference Program allows the City to grant a preference to a business meeting the definition of City Business in the award of the following types of contracts, when selection is made based on price alone:

- <u>Personal Property (Goods / Supplies)</u>: The local bidder's price must be within 3% of the price of the lowest non-local bidder for contracts of \$50,000 or more;
- Non-professional Services: The local bidder's price must be within 3% of the price of the lowest non-local bidder for contracts of \$50,000 to under \$500,000;
- <u>Construction Services</u>: The local bidder's price must be within 3% of the price of the lowest non-local bidder for contracts of \$50,000 to under \$100,000, excluding contracts awarded using alternative delivery methods.

The Local Preference Program also allows the award of additional points, when multiple evaluation criteria are used in the award of professional service contracts, where the selection process is not governed by statute and in revenue generating and concession contracts. A business meeting the definition of *City Business* stated below may be awarded 10 points for being headquartered within the city, or 5 points for having a local office within the city.

Moreover, the program recognizes joint venture agreements and allows for apportioning of points based upon the percentage of ownership of joint ventures by *City Businesses* responding to solicitations for which discretionary points are applied. For solicitations where selection is made based on price alone, all members of a joint venture must be *City Businesses* for the preference to be applied.

<u>City Business</u> is defined as a business headquartered within the incorporated San Antonio city limits for one year or more OR one that meets the following conditions:

- Has an established place of business for one year or more in the incorporated limits of the City:
- (a) from which at least 100 of its employees OR at least 20% of its total full-time, part-time and contract employees are regularly based; and
- (b) from which a substantial role in the business' performance of a commercially useful function or a substantial part of its operations is conducted by those employees.

A location utilized solely as a post office box, mail drop or telephone message center or any similar combination, with no other substantial work function, is not a *City Business*.

For the purposes of this program, Headquartered is defined as the place where a business entity's officers direct, control, and coordinate the entity's activities.

NOTE: Bidders / Respondents are required to submit documentation to substantiate that the requirements of a City Business have been met. Examples of documentation may include, but are not limited to the following:

- Existence of local headquarters or office: For corporations, Texas Comptroller's listing of names/addresses of officers and directors. For partnerships, partnership agreement and any documents identifying the current managing partners and their current work addresses
- 2. Evidence of local headquarters or office in existence for one year or more: Utility bills, real property lease agreements, equipment leases, personal property taxes, real property taxes
- 3. Evidence of number of employees: Organizational charts, payroll records by location

Finance Department - Purchasing Division Local Preference Program Identification Form

CITY RESERVES THE RIGHT TO REQUEST ADDITIONAL INFORMATION TO VALIDATE BIDDERS'/RESPONDENTS' DESIGNATION AS A CITY BUSINESS.

COMPLETE THE FOLLOWING FORM AND SUBMIT WITH YOUR RESPONSE EVEN IF YOU ARE NOT SEEKING A LOCAL PREFERENCE. THE BIDDER / RESPONDENT MUST COMPLETE THE FOLLOWING FORM TO BE IDENTIFIED AS A CITY BUSINESS. IF BIDDER / RESPONDENT IS SUBMITTING AS A JOINT VENTURE, EACH CITY BUSINESS THAT IS A MEMBER OF THE JOINT VENTURE MUST COMPLETE AND SIGN THIS FORM.

PROVIDE THE FOLLOWING INFORMATION IF BIDDER/ RESPONDENT IS SUBMITTING AS PART OF A JOINT VENTURE. Joint Venture means a collaboration of for-profit business entities, in response to a solicitation, which is manifested by a written agreement, between two or more independently owned and controlled business firms to form a third business entity solely for purposes of undertaking distinct roles and responsibilities in the completion of a given contract. Under this business arrangement, each joint venture partner shares in the management of the joint venture and also shares in the profits or losses of the joint venture enterprise commensurately with its contribution to the venture.

| enterprise o | commensurately with its contribu | tion to the venture. |
|----------------------|----------------------------------|---|
| STATE BID | DDER'S / RESPONDENT'S PER | CENTAGE OF OWNERSHIP IN THE JOINT VENTURE:% |
| REQUESTI VENTURE. | ED BY CITY TO SUBSTANTIA | TURE AGREEMENT. SUBMIT ANY OTHER DOCUMENTATION TE THE EXISTANCE OF AND/OR PARTICIPATION IN THE JOINT WILL BE ALLOCATED TO A JOINT VENTURE THAT FAILS TO |
| SOLICITAT | TION NAME/NUMBER: | WALD KUBUTH TRACTUR |
| PROVIDE HEADQUA | | ORMATION REGARDING BIDDER'S / RESPONDENT'S |
| | Name of Business: | EWALD KUBUTA TOLACTOR |
| | | |

| Name of Business: | EWALD KUBOT | A TORAC | 70L |
|---|------------------------|----------------|-------------|
| Physical Address: | 1900 1-10 | W | |
| City, State, Zip Code: | SEGUIN TX | 7815 | 5- |
| Phone Number: | 830.305.4 | 7/7 | |
| Email Address: | 10h1. berrowe | | |
| Provide the total number of full-time, Bidder / Respondent:/O_6 | part-time, and contrac | t personnel (| employed by |
| Is Business headquartered within the in Antonio city limits? (circle one) | ncorporated San | Yes | No |
| Has the business been headquartered in the incorporated San Antonio city limits for one year or more? (circle one) | | Yes | No |
| If the answers to the questions above are "Yes", stop here. If the answer to either of the above questions is "No", provide responses to the following questions: | | r to either of | |

Finance Department - Purchasing Division Local Preference Program Identification Form

PROVIDE THE FOLLOWING INFORMATION REGARDING BIDDER'S / RESPONDENT'S LOCAL OFFICE (IF APPLICABLE):

| Name of Business: | EWALD KUBOTA MACTOR | | |
|--|---------------------|-----|------|
| Physical Address: | 1900 1-10W | | |
| City, State, Zip Code: | SEGUIN TX 28155 | | |
| Phone Number: | 830-305-49 | 7/7 | |
| Email Address: | | | |
| Provide the total number of full-time, part-time, and contract personnel employed by Bidder / Respondent in the local office: | | | |
| Is the business located in the incorporated San Antonio city limits? (circle one) | | Yes | No |
| Has the business been located in the Antonio city limits for one year or more? | Yes | No | |
| Are at least 100 full-time, part-time or contract employees regularly based in the San Antonio office? (circle one) | | Yes | (No) |
| Are at least 20% of the business' total full-time, part-time or contract employees regularly based in the San Antonio office? (circle one) | | Yes | No |
| Do the employees in the San Antonio office perform a substantial role in the business' performance of a commercially useful function or are a substantial part of the business' operations conducted in the San Antonio office? (circle one) | | Yes | No |

Finance Department - Purchasing Division Local Preference Program Identification Form

<u>ACKNOWLEDGEMENT</u>

THE STATE OF TEXAS

I certify that my responses and the information provided on this Local Preference Program Identification Form are true and correct to the best of my personal knowledge and belief and that I have made no willful misrepresentations on this form, nor have I withheld any relevant information in my statements and answers to questions. I am aware that any information given by me on this Local Preference Program Identification Form may be investigated and I hereby give my full permission for any such investigation, including the inspection of business records and site visits by City or its authorized representative. I fully acknowledge that any misrepresentations or omissions in my responses and information may cause my offer to be rejected or contract to be terminated. I further acknowledge that providing false information is grounds for debarment.

| BIDDER'S / RESPONDENT'S FULL NAME: |
|---|
| JOHN RAPROW |
| (Print Name) Authorized Representative of Bidder / Respondent |
| John Rarrow |
| (Signature)/Authorized Representative of Bidder / Respondent |
| CONSTAULTION SALESNIAN |
| Title |
| 12/1/15 |
| Date |

This Local Preference Identification Form must be submitted with the bidder's / respondent's bid/proposal response.