

AN ORDINANCE 2016-03-31-0218

AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$536,000.00: (A) BULLCHASE, INC., PATHMARK TRAFFIC PRODUCTS, ROSEN & ROSEN INDUSTRIES, INC. DBA R&R INDUSTRIES, SAF-T-GLOVE, INC., AND SAFEWARE, INC. FOR SAFETY EQUIPMENT (B) DENTAL HEALTH PRODUCTS, INC. FOR DENTAL SUPPLIES, AND (C) NARDIS PUBLIC SAFETY FOR PUBLIC SAFETY UNIFORMS AND ACCESSORIES.

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WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, these bids are from the following companies to furnish the City with: (A) Bullchase, Inc., Pathmark Traffic Products, Rosen & Rosen Industries, Inc. d/b/a R&R Industries, Saf-T-Glove, Inc. and Safeware, Inc. for safety equipment, (B) Dental Health Products, Inc. for dental supplies, and (C) Nardis Public Safety for public safety uniforms and accessories; and

WHEREAS, this ordinance approves six contracts awarded to the lowest responsive and responsible bidders, and one contract procured utilizing cooperative purchasing; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

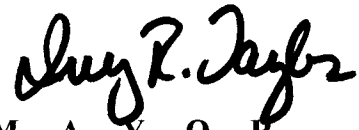
SECTION 1. The bids of the following companies to furnish the City with: (A) Bullchase, Inc., Pathmark Traffic Products, Rosen & Rosen Industries, Inc. d/b/a R&R Industries, Saf-T-Glove, Inc. and Safeware, Inc. for safety equipment, (B) Dental Health Products, Inc. for dental supplies, and (C) Nardis Public Safety for public safety uniforms and accessories on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

SECTION 2. The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to the vendors identified herein. All current fiscal year expenditures will be in accordance with the Fiscal Year 2016 budget approved by City Council, and future fiscal year expenditures are contingent upon future City council budget approvals.

SECTION 3. It has been found and declared that the following low bids for safety equipment failed to meet the City's specifications and/or requirements: Bullchase, Inc. for Category A, Items 4A – 4E and 5A-5H, Rosen & Rosen Industries, Inc. for Category A, Item 4A, Wenzel, Wenzel & Associates, Inc. for Category B, Items 1-2, 5-7, and 10-12.

SECTION 4. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this 31st day of March, 2016.

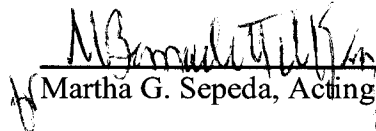

M A Y O R
Ivy R. Taylor

ATTEST:



Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:



Martha G. Sepeda, Acting City Attorney

Agenda Item:	8 (in consent vote: 5, 6, 7, 8, 9, 11, 12, 13, 14, 15, 16, 17, 20, 21, 22, 23, 24)						
Date:	03/31/2016						
Time:	09:12:22 AM						
Vote Type:	Motion to Approve						
Description:	An Ordinance authorizing the following contracts establishing unit prices for goods and services for an estimated annual cost of \$536,000.00: (A) Bullchase, Inc., Pathmark Traffic Products, Rosen & Rosen Industries, Inc. dba R&R Industries, Saf-T-Glove, Inc., and Safeware, Inc. for safety equipment (B) Dental Health Products, Inc. for dental supplies, and (C) Nardis Public Safety for public safety uniforms and accessories. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance]						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ivy R. Taylor	Mayor		x				
Roberto C. Treviño	District 1		x				
Alan Warrick	District 2		x				
Rebecca Viagran	District 3		x				x
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Ray Lopez	District 6		x				
Cris Medina	District 7		x				
Ron Nirenberg	District 8		x				
Joe Krier	District 9		x				
Michael Gallagher	District 10		x			x	

**ANNUAL CONTRACT
TABLE OF CONTENTS**

EXHIBIT I

March 31, 2016

RFCA # 16-1811

COMMODITY

VENDOR

Contracts procured on the basis low qualifying bid:

A. Safety Equipment

6100006564 AJ

April 1, 2016 through June 30, 2019 with two,
one year renewal options

Bullchase, Inc., Pathmark Traffic Products,
Rosen & Rosen Industries Inc, dba R&R
Industries, Saf-T-Glove Inc., and Safeware,
Inc.

Estimated Amount: \$110,000.00 annually

B. Dental Supplies

6100007050 RR

April 1, 2016 through September 30, 2019 with
two, one year renewal options

Dental Health Products, Inc.

Entire Bid

Estimated Amount: \$226,000.00 annually

Contract procured on the basis of cooperative purchasing:

C. Public Safety Uniforms and Accessories

6100006902 HH

Upon award through May 31, 2016

Nardis Public Safety

Entire Bid

Estimated Amount: \$200,000.00 contract period

City of San Antonio Bid Tabulation

Opened: October 28, 2015 For: Annual Contract for Safety Equipment			<table><tr><th>NON-LOCAL ALTERNATE</th><th>NON-LOCAL</th><th>NON-LOCAL</th><th>NON-LOCAL</th><th>NON-LOCAL</th><th>NON-LOCAL</th><th>NON-LOCAL</th></tr><tr><td>Safeware, Inc</td><td>Builtchase, Inc.</td><td>Pathmark Traffic Products</td><td>Rosen & Rosen Industries Inc dba R&R Industries</td><td>Saf-T-Glove Inc.</td><td>Safeware, Inc</td><td>Wenzel Wenzel & Associates, Inc</td></tr><tr><td>4403 Forbes Blvd</td><td>1420 Cypress Creek Rd. #200-310 Cedar Park, TX 78613</td><td>4435 Hunter Rd. San Marcos, TX 78666</td><td>204 Avenida Fabricante San Clemente, CA 92672</td><td>1121 Fountain Pkwy. Grand Prairie, TX 75050</td><td>4403 Forbes Blvd Lanham, MD 20706</td><td>1332 Azalea Ln New Braunfels, TX 78130</td></tr><tr><td>Lanham, MD 20706</td><td>888-558-2855</td><td>800-547-0874</td><td>949-485-6774</td><td>972-647-0836</td><td></td><td></td></tr></table>							NON-LOCAL ALTERNATE	NON-LOCAL	NON-LOCAL	NON-LOCAL	NON-LOCAL	NON-LOCAL	NON-LOCAL	Safeware, Inc	Builtchase, Inc.	Pathmark Traffic Products	Rosen & Rosen Industries Inc dba R&R Industries	Saf-T-Glove Inc.	Safeware, Inc	Wenzel Wenzel & Associates, Inc	4403 Forbes Blvd	1420 Cypress Creek Rd. #200-310 Cedar Park, TX 78613	4435 Hunter Rd. San Marcos, TX 78666	204 Avenida Fabricante San Clemente, CA 92672	1121 Fountain Pkwy. Grand Prairie, TX 75050	4403 Forbes Blvd Lanham, MD 20706	1332 Azalea Ln New Braunfels, TX 78130	Lanham, MD 20706	888-558-2855	800-547-0874	949-485-6774	972-647-0836									
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Item	Description	Estimated Quantity																																										
1	Category A Deleted																																											
2	Thermaprane Gloves Price Per Pair Extended Price	25	<table><tr><td></td><td>\$10.42 \$260.50</td><td>\$20.10 \$502.50</td><td>No Bid</td><td>No Bid</td><td>\$22.65 \$566.25</td><td>\$10.42 \$260.50</td><td>No Bid</td></tr><tr><td>Ansell 70-828 SZ, 12/DZ, sold by the dozen only</td><td></td><td>ANSELL 19-024 Grainger#3PXJ4</td><td></td><td></td><td>Ansell 19-024</td><td>Ansell 70-828 SZ, 12/DZ, sold by the dozen only</td><td></td></tr><tr><td>Brand & Mfr. No.</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>Prompt Payment Discount</td><td>2%</td><td>2%</td><td>0%</td><td>0%</td><td>0%</td><td>2%</td><td>0%</td></tr><tr><td>Total Cost with Prompt Payment Discount</td><td>\$255.29</td><td>\$492.45</td><td>\$0.00</td><td>\$0.00</td><td>\$566.25</td><td>\$255.29</td><td>\$0.00</td></tr></table>		\$10.42 \$260.50	\$20.10 \$502.50	No Bid	No Bid	\$22.65 \$566.25	\$10.42 \$260.50	No Bid	Ansell 70-828 SZ, 12/DZ, sold by the dozen only		ANSELL 19-024 Grainger#3PXJ4			Ansell 19-024	Ansell 70-828 SZ, 12/DZ, sold by the dozen only		Brand & Mfr. No.								Prompt Payment Discount	2%	2%	0%	0%	0%	2%	0%	Total Cost with Prompt Payment Discount	\$255.29	\$492.45	\$0.00	\$0.00	\$566.25	\$255.29	\$0.00	
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3	Anti-Vibration Gloves Price Per Pair Extended Price	25	<table><tr><td></td><td>\$9.45 \$236.25</td><td>\$15.15 \$378.75</td><td>No Bid</td><td>No Bid</td><td>\$11.45 \$286.25</td><td>\$9.45 \$236.25</td><td>No Bid</td></tr><tr><td>Occunimix 426</td><td></td><td>CONDOR IEC80 Grainger#REC80</td><td></td><td></td><td>Occunomix 425</td><td>Occunimix 426</td><td></td></tr><tr><td>Brand & Mfr. No.</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>Prompt Payment Discount</td><td>2%</td><td>2%</td><td>0%</td><td>0%</td><td>0%</td><td>2%</td><td>0%</td></tr><tr><td>Total Cost with Prompt Payment Discount</td><td>\$231.53</td><td>\$371.18</td><td>\$0.00</td><td>\$0.00</td><td>\$286.25</td><td>\$231.53</td><td>\$0.00</td></tr></table>		\$9.45 \$236.25	\$15.15 \$378.75	No Bid	No Bid	\$11.45 \$286.25	\$9.45 \$236.25	No Bid	Occunimix 426		CONDOR IEC80 Grainger#REC80			Occunomix 425	Occunimix 426		Brand & Mfr. No.								Prompt Payment Discount	2%	2%	0%	0%	0%	2%	0%	Total Cost with Prompt Payment Discount	\$231.53	\$371.18	\$0.00	\$0.00	\$286.25	\$231.53	\$0.00	
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4A	Reflective 3 piece rain suits with Silk Screen SM-XL Net Unit Price Extended Price	200	<table><tr><td></td><td>\$56.17 \$11,234.00</td><td>NAS \$33.69 \$6,738.00</td><td>No Bid</td><td>NAS \$39.99 \$7,998.00</td><td>\$64.94 \$12,988.00</td><td>\$56.17 \$11,234.00</td><td>No Bid</td></tr><tr><td>Tingley J53122 & O53122</td><td></td><td>ML KISHIGO RW110-S-XL</td><td></td><td>Brand R+R Ind. J320L, PE320</td><td>Tingley J53122 & O53122</td><td>Tingley J53122 & O53122</td><td></td></tr><tr><td>Brand & Mfr. No.</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>Prompt Payment Discount</td><td>2%</td><td>2%</td><td>0%</td><td>0%</td><td>0%</td><td>2%</td><td>0%</td></tr><tr><td>Total Cost with Prompt Payment Discount</td><td>\$11,009.32</td><td>\$6,603.24</td><td>\$0.00</td><td>\$7,998.00</td><td>\$12,988.00</td><td>\$11,009.32</td><td>\$0.00</td></tr></table>		\$56.17 \$11,234.00	NAS \$33.69 \$6,738.00	No Bid	NAS \$39.99 \$7,998.00	\$64.94 \$12,988.00	\$56.17 \$11,234.00	No Bid	Tingley J53122 & O53122		ML KISHIGO RW110-S-XL		Brand R+R Ind. J320L, PE320	Tingley J53122 & O53122	Tingley J53122 & O53122		Brand & Mfr. No.								Prompt Payment Discount	2%	2%	0%	0%	0%	2%	0%	Total Cost with Prompt Payment Discount	\$11,009.32	\$6,603.24	\$0.00	\$7,998.00	\$12,988.00	\$11,009.32	\$0.00	
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4C	Reflective 3 piece rain suits with Silk Screen 2XL Net Unit Price Extended Price	75	<table><tr><td></td><td>\$58.65 \$4,398.75</td><td>NAS \$33.69 \$2,526.75</td><td>No Bid</td><td>\$39.99 \$2,999.25</td><td>\$66.80 \$5,010.00</td><td>\$58.65 \$4,398.75</td><td>No Bid</td></tr><tr><td>Tingley J53122 & O53122</td><td></td><td>ML KISHIGO RW110-2XL</td><td></td><td>J320L, PE320</td><td>Tingley J53122 & O53122</td><td>Tingley J53122 & O53122</td><td></td></tr><tr><td>Brand & Mfr. No.</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>Prompt Payment Discount</td><td>2%</td><td>2%</td><td>0%</td><td>0%</td><td>0%</td><td>2%</td><td>0%</td></tr><tr><td>Total Cost with Prompt Payment Discount</td><td>\$4,310.78</td><td>\$2,476.22</td><td>\$0.00</td><td>\$2,999.25</td><td>\$5,010.00</td><td>\$4,310.78</td><td>\$0.00</td></tr></table>		\$58.65 \$4,398.75	NAS \$33.69 \$2,526.75	No Bid	\$39.99 \$2,999.25	\$66.80 \$5,010.00	\$58.65 \$4,398.75	No Bid	Tingley J53122 & O53122		ML KISHIGO RW110-2XL		J320L, PE320	Tingley J53122 & O53122	Tingley J53122 & O53122		Brand & Mfr. No.								Prompt Payment Discount	2%	2%	0%	0%	0%	2%	0%	Total Cost with Prompt Payment Discount	\$4,310.78	\$2,476.22	\$0.00	\$2,999.25	\$5,010.00	\$4,310.78	\$0.00	
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4E	Reflective 3 piece rain suits with Silk Screen 4X-5XL Net Unit Price Extended Price	50	<table><tr><td></td><td>No Bid</td><td>NAS \$33.69 \$1,684.50</td><td>No Bid</td><td>\$39.99 \$1,999.50</td><td>No bid</td><td>No Bid</td><td>No bid</td></tr><tr><td>ML KISHIGO RW110-4XL-5XL</td><td></td><td></td><td></td><td>J320L 4X, PE320</td><td></td><td></td><td></td></tr><tr><td>Brand & Mfr. No.</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr><tr><td>Prompt Payment Discount</td><td>2%</td><td>2%</td><td>0%</td><td>0%</td><td>0%</td><td>2%</td><td>0%</td></tr><tr><td>Total Cost with Prompt Payment Discount</td><td>\$0.00</td><td>\$1,650.81</td><td>\$0.00</td><td>\$1,999.50</td><td>\$0.00</td><td>\$0.00</td><td>\$0.00</td></tr></table>		No Bid	NAS \$33.69 \$1,684.50	No Bid	\$39.99 \$1,999.50	No bid	No Bid	No bid	ML KISHIGO RW110-4XL-5XL				J320L 4X, PE320				Brand & Mfr. No.								Prompt Payment Discount	2%	2%	0%	0%	0%	2%	0%	Total Cost with Prompt Payment Discount	\$0.00	\$1,650.81	\$0.00	\$1,999.50	\$0.00	\$0.00	\$0.00	
	No Bid	NAS \$33.69 \$1,684.50	No Bid	\$39.99 \$1,999.50	No bid	No Bid	No bid																																					
ML KISHIGO RW110-4XL-5XL				J320L 4X, PE320																																								
Brand & Mfr. No.																																												
Prompt Payment Discount	2%	2%	0%	0%	0%	2%	0%																																					
Total Cost with Prompt Payment Discount	\$0.00	\$1,650.81	\$0.00	\$1,999.50	\$0.00	\$0.00	\$0.00																																					
4	Subtotal		\$25,135.53		\$11,997.00	\$29,502.00																																						

City of San Antonio Bid Tabulation

Opened: October 28, 2015 For: Annual Contract for Safety Equipment			NON-LOCAL ALTERNATE						
6100006564			NON-LOCAL						
AJ			NON-LOCAL						
			Safeware, Inc 4403 Forbes Blvd Lanham, MD 20706 800-331-6707	Bullchase, Inc. 1420 Cypress Creek Rd, #200-310 Cedar Park, TX 78613 888-558-2855	Pathmark Traffic Products 4435 Hunter Rd. San Marcos, TX 78666 800-547-0874	Rosen & Rosen Industries Inc dba R&R Industries 204 Avenida Fabricante San Clemente, CA 92672 949-485-6774	Saf-T-Glove Inc. 1121 Fountain Pkwy. Grand Prairie, TX 75050 972-647-0836	Safeware, Inc 4403 Forbes Blvd Lanham, MD 20706	Wenzel Wenzel & Associates, Inc 1332 Azalea Ln New Braunfels, TX 78130
Item	Description	Estimated Quantity							
5A	Safety Vest SM-XL, Nylon/Polyester with zipper	300							
	Net Unit Price		\$12.38	NAS					
	Extended Price		\$3,714.00	\$5.70					
				\$1,710.00					
	Brand & Mfr. No.		Radians SV22-2GM SZ						
	Prompt Payment Discount		2 color logo	ML KISHIGO 1519-S-XL					
	Total Cost with Prompt Payment Discount		2%	2%					
			\$3,639.72	\$1,675.80					
5B	Safety Vest 2XL-5XL, Nylon/Polyester with zipper	200							
	Net Unit Price		\$12.38	NAS					
	Extended Price		\$2,476.00	\$5.70					
				\$1,140.00					
	Brand & Mfr. No.		Radians SV22-2GM						
	Prompt Payment Discount		2 color logo	ML KISHIGO 1519-2XL-5XL					
	Total Cost with Prompt Payment Discount		2%	2%					
			\$2,426.48	\$1,117.20					
5C	Deleted								
5D	Deleted								
5E	Summer Safety Vest SM-XL, Mesh front and back	100							
	Net Unit Price		\$18.13	NAS					
	Extended Price		\$1,813.00	\$5.70					
				\$570.00					
	Brand & Mfr. No.		Radians SV6HG or SV6HO; HG-lime/HO-orange; 2 color logo	ML KISHIGO 1519-S-XL					
	Prompt Payment Discount		2%	2%					
	Total Cost with Prompt Payment Discount		\$1,776.74	\$558.60					
5F	Summer Safety Vest 2XL-5XL, Mesh front and back	100							
	Net Unit Price		\$18.13	NAS					
	Extended Price		\$1,813.00	\$5.70					
				\$570.00					
	Brand & Mfr. No.		Radians SV6HG or SV6HO; HG-lime/HO-orange; 2 color logo	ML KISHIGO 1519-2XL-5XL					
	Prompt Payment Discount		2%	2%					
	Total Cost with Prompt Payment Discount		\$1,776.74	\$558.60					
5G	Winter Safety Vest SM-XL, Non-mesh, solid front and back	100							
	Net Unit Price		\$18.24	NAS					
	Extended Price		\$1,824.00	\$10.20					
				\$1,020.00					
	Brand & Mfr. No.		Radians SV62HG or SV62HO 1 color logo	ML KISHIGO 1291-S-XL					
	Prompt Payment Discount		2%	2%					
	Total Cost with Prompt Payment Discount		\$1,787.52	\$999.60					
5H	Winter Safety Vest 2XL-5XL, Non-mesh, solid front and back	100							
	Net Unit Price		\$18.24	NAS					
	Extended Price		\$1,824.00	\$10.20					
				\$1,020.00					
	Brand & Mfr. No.		Radians SV62HG or SV62HO 1 color logo	ML KISHIGO 1291-2XL-5XL					
	Prompt Payment Discount		2%	2%					
	Total Cost with Prompt Payment Discount		\$1,787.52	\$999.60					
5	Subtotal			\$13,194.72			\$11,255.00	\$18,950.00	

City of San Antonio Bid Tabulation

Opened: October 28, 2015 For: Annual Contract for Safety Equipment										
6100006564			AJ							
Item	Description	Estimated Quantity	NON-LOCAL ALTERNATE	NON-LOCAL	NON-LOCAL	NON-LOCAL	NON-LOCAL	NON-LOCAL	NON-LOCAL	NON-LOCAL
			Safeware, Inc 4403 Forbes Blvd Lanham, MD 20706 800-531-6707	Bullchase, Inc. 1420 Cypress Creek Rd. #200-310 Cedar Park, TX 78613 888-558-2855	Pathmark Traffic Products 4435 Hunter Rd. San Marcos, TX 78666 800-547-0874	Rosen & Rosen Industries Inc dba R&R Industries 204 Avenida Fabricante San Clemente, CA 92672 949-485-6774	Saf-T-Glove Inc. 1121 Fountain Pkwy. Grand Prairie, TX 75050 972-647-0836	Safeware, Inc 4403 Forbes Blvd Lanham, MD 20706	Wenzel Wenzel & Associates, Inc 1332 Azalea Ln New Braunfels, TX 78130	
6	P-100 Disposable Respirator Net Unit Price Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount	100	\$7.80 \$780.00 3M 8293 2% \$764.40	\$7.31 \$731.00 3M 8293 Grainger#4MH54 2% \$716.38	No Bid 0% \$0.00	No Bid 0% \$0.00	\$8.25 \$825.00 3M 8293 0% \$825.00	\$7.80 \$780.00 3M 8293 2% \$764.40	No Bid 0% \$0.00	
7	Deleted									
8	Half face respirator Net Unit Price Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount	150	\$21.77 \$3,265.50 3M 7500 2% \$3,200.19	\$20.40 \$3,060.00 3M 7503 Grainger#3PB41 2% \$2,998.80	No Bid 0% \$0.00	No Bid 0% \$0.00	\$23.00 \$3,450.00 3M 7501, 7502, 7503 0% \$3,450.00	\$21.77 \$3,265.50 3M 7500 2% \$3,200.19	No Bid 0% \$0.00	
9	Organic vapors cartridge Net Unit Price Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount	150	\$17.89 \$2,683.50 3M 60923; 2 ea/pk, 30pk/cs. Sold by the case. Must purchase 30 pkcs	\$16.80 \$2,520.00 3M 60923 Grainger#4JG12 2% \$2,469.60	No Bid 0% \$0.00	No Bid 0% \$0.00	\$19.25 \$2,887.50 3M 60923 0% \$2,887.50	\$17.89 \$2,683.50 3M 60923; 2 ea/pk, 30pk/cs. Sold by the case. Must purchase 30 pkcs	No Bid 0% \$0.00	
10	P100 filter cartridge Net Unit Price Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount	150	\$5.22 \$783.00 3M 2091; 2/bag, 50bags/case. Sold by the bag	\$4.89 \$733.50 3M 2091 Grainger#4JG27 2% \$718.83	No Bid 0% \$0.00	No Bid 0% \$0.00	\$5.45 \$817.50 3M 2091 0% \$817.50	\$5.22 \$783.00 3M 2091; 2/bag, 50bags/case. Sold by the bag	No Bid 0% \$0.00	
11A	Face shields, steel mesh screen Net Unit Price Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount	40	\$10.99 \$439.60 Paulson A-WS 2% \$430.81	\$5.22 \$208.80 MSA 10017934 2% \$204.62	No Bid 0% \$0.00	No Bid 0% \$0.00	\$4.50 \$180.00 Saf-T-Glove 8154WM 0% \$180.00	\$10.99 \$439.60 Paulson A-WS 2% \$430.81	No Bid 0% \$0.00	
11B	Face shields, polycarbonate window Net Unit Price Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount	40	\$7.89 \$315.60 Paulson IM9-L6F 2% \$309.29	\$5.22 \$208.80 MSA 10017934 2% \$204.62	No Bid 0% \$0.00	No Bid 0% \$0.00	\$1.35 \$54.00 Saf-T-Glove 8154PC 0% \$54.00	\$7.89 \$315.60 Paulson IM9-L6F 2% \$309.29	No Bid 0% \$0.00	
11C	Hard hat shield mount Net Unit Price Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount	40	\$12.17 \$486.80 Paulson CB2-HD 2% \$477.06	\$11.67 \$466.80 MSA 10158821 2% \$457.46	No Bid 0% \$0.00	No Bid 0% \$0.00	\$2.75 \$110.00 Pyramex HHAN 0% \$110.00	\$12.17 \$486.80 Paulson CB2-HD 2% \$477.06	No Bid 0% \$0.00	
11	Subtotal		\$1,217.16	\$866.71			\$344.00			
12	Earplugs - uncorded Net Unit Price Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount	15	\$21.84 \$327.60 Howard Leight MAX-1 2% \$321.05	\$41.39 \$620.85 Howard Leight MAX-1 Grainger#3WU33 2% \$608.43	No Bid 0% \$0.00	No Bid 0% \$0.00	\$21.95 \$329.25 Howard Leight MAX-1 0% \$329.25	\$21.84 \$327.60 Howard Leight MAX-1 2% \$321.05	No Bid 0% \$0.00	
13	Deleted									

City of San Antonio Bid Tabulation

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6100006564			AJ							
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			Safeware, Inc 4403 Forbes Blvd Lanham, MD 20706 800-331-6707	Bullchase, Inc. 1420 Cypress Creek Rd. #200-310 Cedar Park, TX 78613 888-558-2855	Pathmark Traffic Products 4435 Hunter Rd. San Marcos, TX 78666 800-547-0874	Rosen & Rosen Industries Inc dba R&R Industries 204 Avenida Fabricante San Clemente, CA 92672 949-485-6774	Saf-T-Glove Inc. 1121 Fountain Pkwy. Grand Prairie, TX 75050 972-647-0836	Safeware, Inc 4403 Forbes Blvd Lanham, MD 20706	Wenzel Wenzel & Associates, Inc 1332 Azalea Ln New Braunfels, TX 78130	
Item	Description	Estimated Quantity								
14A	Ear Muffs	300								
	Net Unit Price		\$6.81	\$6.81	No Bid	No Bid	\$7.20	\$6.81	No Bid	
	Extended Price		\$2,043.00	\$1,983.00			\$2,160.00	\$2,043.00		
	Brand & Mfr. No.		Bilson 1010925	Howard Leight 1010925			Bilson V1	Bilson 1010925		
	Prompt Payment Discount		2%	2%	0%	0%	0%	2%	0%	
	Total Cost with Prompt Payment Discount		\$2,002.14	\$1,943.34	\$0.00	\$0.00	\$2,160.00	\$2,002.14	\$0.00	
14B	Hygiene Kit	100								
	Net Unit Price		\$5.95	\$3.91	No Bid	No Bid	\$6.35	\$5.95	No Bid	
	Extended Price		\$595.00	\$391.00			\$635.00	\$595.00		
	Brand & Mfr. No.		Bilson 1011998	Bilson Viking 1010975G			Honeywell 1006018	Bilson 1011998		
	Prompt Payment Discount		2%	2%	0%	0%	0%	2%	0%	
	Total Cost with Prompt Payment Discount		\$583.10	\$383.18	\$0.00	\$0.00	\$635.00	\$583.10	\$0.00	
14	Subtotal		\$2,585.24	\$2,326.52			\$2,795.00			
15	Deleted									
16A	Safety Glasses, Clear lens, black frame	1000								
	Net Unit Price		\$2.88	\$4.19	No Bid	No Bid	\$6.30	\$2.88	No Bid	
	Extended Price		\$2,880.00	\$4,190.00			\$6,300.00	\$2,880.00		
	Brand & Mfr. No.		Pyramex SB2810ST	UVEX S2810			UVEX S2810X	Pyramex SB2810ST		
	Prompt Payment Discount		Sold by box of 12	Grainier#5XN13				Sold by box of 12		
	Total Cost with Prompt Payment Discount		\$2,822.40	\$4,106.20	\$0.00	\$0.00	\$6,300.00	\$2,822.40	\$0.00	
16B	Safety Glasses, Expresso lens, black frame	600								
	Net Unit Price		\$2.67	\$4.71	No Bid	No Bid	\$6.42	\$2.67	No Bid	
	Extended Price		\$1,602.00	\$2,826.00			\$3,852.00	\$1,602.00		
	Brand & Mfr. No.		Pyramex S2815ST	UVEX S2812			UVEX S2812	Pyramex S2815ST		
	Prompt Payment Discount		Sold by box of 12	Grainier#5XN15				Sold by box of 12		
	Total Cost with Prompt Payment Discount		\$1,569.96	\$2,789.48	\$0.00	\$0.00	\$3,852.00	\$1,569.96	\$0.00	
16C	Safety Glasses, Mirrored lens, black frame	1000								
	Net Unit Price		\$2.80	\$6.54	No Bid	No Bid	No Bid	\$2.80	No Bid	
	Extended Price		\$2,800.00	\$6,540.00				\$2,800.00		
	Brand & Mfr. No.		Pyramex S2870S, Sold	UVEX S3203				Pyramex S2870S, Sold		
	Prompt Payment Discount		by box of 12	Grainier#6XF77				by box of 12		
	Total Cost with Prompt Payment Discount		\$2,744.00	\$6,409.20	\$0.00	\$0.00	\$0.00	\$2,744.00	\$0.00	
16	Subtotal		\$7,136.36	\$13,284.88			\$10,152.00			
16D	Deleted									
17A	Safety Glasses, Over prescription, Clear lens	400								
	Net Unit Price		\$3.32	\$2.35	No Bid	No Bid	\$3.50	\$3.32	No Bid	
	Extended Price		\$1,328.00	\$940.00			\$1,400.00	\$1,328.00		
	Brand & Mfr. No.		Uvex S0250X, sold by	UVEX S0250X			UVEX S0250X	Uvex S0250X, sold by		
	Prompt Payment Discount		box of 10	Grainier#4T513				box of 10		
	Total Cost with Prompt Payment Discount		\$1,301.44	\$921.20	\$0.00	\$0.00	\$1,400.00	\$1,301.44	\$0.00	
17B	Safety Glasses, Over prescription, Gray lens	200								
	Net Unit Price		\$4.09	\$3.73	No Bid	No Bid	\$4.25	\$4.09	No Bid	
	Extended Price		\$818.00	\$746.00			\$850.00	\$818.00		
	Brand & Mfr. No.		Uvex S0280X, sold by	UVEX S0113			UVEX S0280X	Uvex S0280X, sold by		
	Prompt Payment Discount		box of 10	Grainier#6T360				box of 10		
	Total Cost with Prompt Payment Discount		\$801.64	\$731.08	\$0.00	\$0.00	\$850.00	\$801.64	\$0.00	
17	Subtotal		\$2,103.08	\$1,652.28			\$2,250.00			
18	N-95 Masks	1000								
	Net Unit Price		\$1.87	\$1.67	No Bid	No Bid	\$1.90	\$1.87	No Bid	
	Extended Price		\$1,870.00	\$1,670.00			\$1,900.00	\$1,870.00		
	Brand & Mfr. No.		Moldex 2300N95	3M 9211 Grainier#21LP03			3M 9211	Moldex 2300N95		
	Prompt Payment Discount		Sold by box of 10					Sold by box of 10		
	Total Cost with Prompt Payment Discount		\$1,832.60	\$1,636.60	\$0.00	\$0.00	\$1,900.00	\$1,832.60	\$0.00	

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			NON-LOCAL ALTERNATE	NON-LOCAL	NON-LOCAL	NON-LOCAL	NON-LOCAL	NON-LOCAL	NON-LOCAL
6100006564			AJ						
			Safeware, Inc 4403 Forbes Blvd Lanham, MD 20706 800-331-6707	Bulchase, Inc. 1420 Cypress Creek Rd, #200-310 Cedar Park, TX 78613 888-558-2855	Pathmark Traffic Products 4435 Hunter Rd. San Marcos, TX 78666 800-547-0874	Rosen & Rosen Industries Inc dba R&R Industries 204 Avenida Fabricante San Clemente, CA 92672 949-485-6774	Saf-T-Glove Inc. 1121 Fountain Pkwy. Grand Prairie, TX 75050 972-847-0836	Safeware, Inc 4403 Forbes Blvd Lanham, MD 20706	Wenzel Wenzel & Associates, Inc 1332 Azalea Ln New Braunfels, TX 78130
Item	Description	Estimated Quantity							
1	Category B Traffic Cones, high visibility day-glow orange Net Unit Price Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount	300	\$12.55 \$3,765.00 JBC SAF 99400 2% \$3,689.70	\$14.95 \$4,485.00 GGS-11099 Grainger#6TVF1 2% \$4,395.30	\$10.89 \$3,267.00 JBC#30102 0% \$3,267.00	No Bid	\$12.90 \$3,870.00 JBC RS70045CT 0% \$3,870.00	\$12.55 \$3,765.00 JBC SAF 99400 2% \$3,689.70	NAS \$9.99** \$2,997.00 JBC RS70045CT 0% \$2,997.00
2	Deleted								
3	Warning/Traffic Control Flag Net Unit Price Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount	100	\$2.81 \$281.00 Safety Flag SF24-36OR 2% \$275.38	\$6.77 \$677.00 Cortina 03-229-3418 Grainger#24U817 2% \$663.46	\$3.99 \$399.00 Dickie#30167 0% \$399.00	No Bid	\$5.05 \$505.00 Dickie 1036-24 0% \$505.00	\$2.81 \$281.00 Safety Flag SF24-36OR 2% \$275.38	NAS \$3.04** \$304.00 Dickie 1036-24 0% \$304.00
4	Triangular Warning Kit Net Unit Price Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount	100	\$14.71 \$1,471.00 James King SAF 9600 2% \$1,441.58	\$15.07 \$1,507.00 Cortina 95-03-009 Grainger#EKU3 2% \$1,476.86	No Bid	No Bid	\$17.50 \$1,750.00 Gemplers EWT1 0% \$1,750.00	\$14.71 \$1,471.00 James King SAF 9600 2% \$1,441.58	No Bid
5	Traffic Control Paddles/Plastic, 18" x 18" Net Unit Price Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount	50	\$24.79 \$1,239.50 Cortina SPEC-CUS-C & 03-834 2% \$1,214.71	\$48.60 \$2,430.00 USA Sign FLH-1812-EG/EG 2% \$2,381.40	\$69.00 \$3,450.00 Dickie 0% \$3,450.00	No Bid	\$30.00 \$1,500.00 Dickie P18NRA 0% \$1,500.00	\$24.79 \$1,239.50 Cortina SPEC-CUS-C & 03-834 2% \$1,214.71	NAS \$16.08** \$804.00 Dickie P18NRA handle orange ABS plastic 0% \$804.00
6	Traffic Control Paddles/Plastic, 24" x 24" Net Unit Price Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount	25	\$46.40 \$1,160.00 Cortina SPEC-CUS-C & 03-824 2% \$1,136.80	\$46.80 \$1,170.00 USA Sign FLH-2412-EG/EG 2% \$1,146.60	\$89.00 \$2,225.00 Dickie 0% \$2,225.00	No Bid	\$38.00 \$950.00 Dickie P24NRA 0% \$950.00	\$46.40 \$1,160.00 Cortina SPEC-TCL-C & 03-824 2% \$1,136.80	NAS \$20.06** \$501.50 Dickie P24NRA orange ABS plastic handle 0% \$501.50
7	6 Foot Support Staff Net Unit Price Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount	25	\$11.73 \$293.25 Cortina 03-824 2% \$287.39	\$16.03 \$400.75 USA Sign VA-WZ-72-STAFF 2% \$392.74	\$40.00 \$1,000.00 Dickie 0% \$1,000.00	No Bid	No Bid	\$11.73 \$293.25 Cortina 03-824 2% \$287.39	NAS \$10.82** \$270.50 Dickie P62A handle orange ABS plastic 0% \$270.50
8A	48"x48" Roll up fluorescent reflective construction signs Net Unit Price Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount	50	\$64.47 \$3,223.50 Dickie Safety RUNR48-200 w/overlay Standard legend 2% \$3,159.03	\$92.20 \$4,610.00 USA Sign C-48-SBO Const Zone AH 2% \$4,517.80	\$80.99 \$4,049.50 SPI-R4-Blank-48R 0% \$4,049.50	No Bid	\$101.15 \$5,057.50 Dickie RUR48-200 Standard Legend 2% \$5,114.84	NAS \$43.16 \$2,158.00 Dickie Safety RUNR48-200 Standard Legend 2% \$2,114.84	NAS \$107.27** \$5,363.50 Dickie RUR48 200 w/ overlay FP048R 0% \$5,363.50
8B	36"x36" Roll up fluorescent reflective construction signs Price Per Box Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount	50	\$50.69 \$2,534.50 Dickie Safety RUNR36-200 w/overlay Standard Legend 2% \$2,483.81	\$65.30 \$3,265.00 USA Sign C-36-SBO Const Zone AH 2% \$3,199.70	\$59.40 \$2,970.00 S+S-R4-Blank-36R 0% \$2,970.00	No Bid	\$67.65 \$3,382.50 Dickie RUR36-200 Standard Legend 2% \$3,449.97	NAS \$34.53 \$1,726.50 Dickie Safety RUNR36-200 Standard Legend 2% \$1,691.97	NAS \$76.77** \$3,838.50 Dickie RUR36-200 w/ overlay FP036R 0% \$3,838.50
8	Subtotal		\$5,842.84	\$7,717.50	\$7,019.50		\$8,440.00		

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			NON-LOCAL ALTERNATE		NON-LOCAL		NON-LOCAL		NON-LOCAL		NON-LOCAL		NON-LOCAL	
6100006564			AJ		Safeware, Inc	Bulchase, Inc.	Pathmark Traffic Products	Rosen & Rosen Industries Inc dba R&R Industries	Saf-T-Glove Inc.	Safeware, Inc	Wenzel Wenzel & Associates, Inc			
			4403 Forbes Blvd		1420 Cypress Creek Rd.	4435 Hunter Rd.	204 Avenida Fabricante	1121 Fountain Pkwy.	4403 Forbes Blvd	1332 Azalea Ln				
			Lanham, MD 20706		Cedar Park, TX 78613	San Marcos, TX 78666	San Clemente, CA 92672	Grand Prairie, TX 75050	Lanham, MD 20706	New Braunfels, TX 78130				
			800-331-6707		888-558-2955	800-547-0874	949-485-6774	972-647-0836						
Item	Description	Estimated Quantity												
9	Sign Stand	75											NAS	
	Price Per Box				\$80.86	\$164.18	\$100.00	No Bid	\$125.75	\$80.86	\$107.45**			
	Extended Price				\$1,617.20	\$12,313.50	\$7,500.00		\$2,515.00	\$1,617.20	\$8,058.75			
	Brand & Mfr. No.					USA Sign C-102								
	Prompt Payment Discount				Dickie DL 1000W	Grainger#23Y988	Dickie N/A		Dickie STF1214-RUB	Dickie DL 1000W	Dickie STF 1214-RUB			
	Total Cost with Prompt Payment Discount				2% \$1,584.56	2% \$12,067.23	0% \$7,500.00	0% \$0.00	0% \$2,515.00	2% \$1,584.86	0% \$8,058.75			
10	Rubber Base Portable Sign Stand	75											NAS	
	Net Unit Price				No Bid	\$78.12	\$72.00	No Bid	\$71.75	No Bid	\$61.23**			
	Extended Price					\$5,859.00	\$5,400.00		\$5,381.25		\$4,592.25			
	Brand & Mfr. No.					Traffix 26000 Series Zephyr	Traffix#		Dickie DSB100		Dickie DSB 100			
	Prompt Payment Discount				2% \$0.00	2% \$5,741.82	0% \$5,400.00	0% \$0.00	0% \$5,381.25	2% \$0.00	0% \$4,592.25			
11	Sign Storage Bag for 36 inch rollup signs	30											NAS	
	Price Per Kit				\$9.19	\$13.80	\$10.00	No Bid	\$12.90	\$9.19	\$8.12**			
	Extended Price				\$275.70	\$414.00	\$300.00		\$387.00	\$275.70	\$243.60			
	Brand & Mfr. No.				Dickie B36SOH	Traffix 22036-SB	S+S-N/A		Dickie B36SO	Dickie B36SOH	Dickie B36SOH			
	Prompt Payment Discount				2% \$270.19	2% \$405.72	0% \$300.00	0% \$0.00	0% \$387.00	2% \$270.19	0% \$243.60			
12	Sign Storage Bag for 48 inch rollup signs	30											NAS	
	Net Unit Price				\$10.28	\$16.68	\$14.00	No Bid	\$14.85	\$10.28	\$9.10**			
	Extended Price				\$308.40	\$500.40	\$420.00		\$445.50	\$308.40	\$273.00			
	Brand & Mfr. No.				Dickie B48SOH	Traffix TD-48-SB	S+S-N/A		Dickie B48SO	Dickie B48SOH	Dickie B48SOH			
	Prompt Payment Discount				2% \$302.23	2% \$490.39	0% \$420.00	0% \$0.00	0% \$445.50	2% \$302.23	0% \$273.00			
13	Reflective Truck Tape (50 yard rolls)	100												
	Net Unit Price				\$149.49	\$77.42	\$128.00	No Bid	No Bid	\$149.49	No Bid			
	Extended Price				\$14,949.00	\$7,742.00	\$12,800.00			\$14,949.00				
	Brand & Mfr. No.													
	Prompt Payment Discount				2% \$14,650.02	2% \$7,587.16	0% \$12,800.00	0% \$0.00	0% \$0.00	2% \$14,650.02	0% \$0.00			
Category C														
1	Water Cooler, 3 Gallon	100												
	Net Unit Price				\$31.81	\$22.98	No Bid	No Bid	\$32.30	\$31.81	No Bid			
	Extended Price				\$3,181.00	\$2,298.00			\$3,230.00	\$3,181.00				
	Brand & Mfr. No.				Igloo 431	Igloo 431 Grainger#3ZC45			1663-01-11	Igloo 431				
	Prompt Payment Discount				2% \$3,117.38	2% \$2,252.04	0% \$0.00	0% \$0.00	0% \$3,230.00	2% \$3,117.38	0% \$0.00			
2	Deleted													
3	Water Cooler jug, 2 Gallon	50												
	Price Per Roll				\$24.36	\$15.88	No Bid	No Bid	\$14.60	\$24.36	No Bid			
	Extended Price				\$1,218.00	\$794.00			\$730.00	\$1,218.00				
	Brand & Mfr. No.				Igloo 421	Igloo 00041812			153004	Igloo 421				
	Prompt Payment Discount				2% \$1,193.64	2% \$778.12	0% \$0.00	0% \$0.00	0% \$730.00	2% \$1,193.64	0% \$0.00			
4	Deleted													
5	Absorbent Sock	20												
	Net Unit Price				\$4.09*	\$28.25*	No Bid	No Bid	\$3.37*	\$16.38	No Bid			
	Extended Price				\$327.60	\$3,390.60			\$67.40	\$327.60				
	Brand & Mfr. No.				CEP PS10 complete	New Pig SKM203			Prosorbents	CEP PS10 complete				
	Prompt Payment Discount				2% \$321.05	2% \$3,322.79	0% \$0.00	0% \$0.00	0% \$67.40	2% \$321.05	0% \$0.00			
	Total Cost with Prompt Payment Discount													

City of San Antonio Bid Tabulation

Opened: October 28, 2015
For: Annual Contract for Safety Equipment

			NON-LOCAL ALTERNATE	NON-LOCAL	NON-LOCAL	NON-LOCAL	NON-LOCAL	NON-LOCAL	NON-LOCAL
6100006564			Safeware, Inc. 4403 Forbes Blvd Lanham, MD 20706 800-331-6707	Bulchase, Inc. 1420 Cypress Creek Rd, #200-310 Cedar Park, TX 78613 800-558-2855	Pathmark Traffic Products 4435 Hunter Rd. San Marcos, TX 78666 800-547-0874	Rosen & Rosen Industries Inc dba R&R Industries 204 Avenida Fabricante San Clemente, CA 92672 949-485-6774	Saf-T-Glove Inc. 1121 Fountain Pkwy. Grand Prairie, TX 75050 972-647-0836	Safeware, Inc. 4403 Forbes Blvd Lanham, MD 20706	Wenzel Wenzel & Associates, Inc. 1332 Azalea Ln New Braunfels, TX 78130
Item	Description	Estimated Quantity							
6	Spaghetti Boom Price Per Pack Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount	40	\$54.59 \$2,183.60 CEP B510 complete env. products. Sold by the case of 4 each 2% \$2,139.93	\$178.74 \$7,149.60 New Pig BOM203 Grainger#30RC24 2% \$7,006.61	No Bid	No Bid	\$50.85 \$2,026.00 Prosorbents B510SB 4/pack 2% \$2,026.00	\$54.59 \$2,183.60 CEP B510 complete env. products. Sold by the case of 4 each 2% \$2,139.93	No Bid
7	Absorbent spill pad Price Per Box Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount	20	\$45.57 \$911.40 SAF 1719 complete env products. Sold by the case of 200 pads 2% \$893.17	\$80.35 \$1,607.00 New Pig MAT423 Grainger#30PV64 2% \$1,574.86	No Bid	No Bid	\$39.20 \$784.00 Prosorbents SP200SB 2% \$784.00	\$45.57 \$911.40 SAF 1719 complete env products. Sold by the case of 200 pads 2% \$893.17	No Bid
8	Polyethylene Drum, 30-Gallon Capacity Net Unit Price Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount	50	\$63.18 \$3,159.00 New Pig DRM386 2% \$3,095.82	\$45.85 \$2,292.50 Eagle 1601ML 2% \$2,246.65	No Bid	No Bid	No Bid	\$63.18 \$3,159.00 New Pig DRM386 2% \$3,095.82	No Bid
9	Steel Drum, 55-Gallon Capacity Net Unit Price Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount	40	\$121.79 \$4,871.60 New Pig DRM844 2% \$4,774.17	\$100.98 \$4,039.20 New Pig DRM423-ULD 2% \$3,958.42	No Bid	No Bid	No Bid	\$121.79 \$4,871.60 New Pig DRM844 2% \$4,774.17	No Bid
10	Vermiculite Price Per Bag Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount	100	\$32.84 \$3,284.00 New Pig PLP206 2% \$3,218.32	\$42.94 \$4,294.00 New Pig PLP206 Grainger#30RD13 2% \$4,208.12	No Bid	No Bid	No Bid	\$32.84 \$3,284.00 New Pig PLP206 2% \$3,218.32	No Bid
11	Non-Sparking Shovel Net Unit Price Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount	10	\$82.22 \$822.20 New Pig GEN305 2% \$805.76	\$75.48 \$754.80 New Pig Gen 305 2% \$739.70	No Bid	No Bid	\$38.70 \$387.00 Remco 64683 2% \$387.00	\$82.22 \$822.20 New Pig GEN305 2% \$805.76	No Bid
12	Drain Cover Net Unit Price Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount	3	\$583.00 \$1,749.00 New Pig PLR404 2% \$1,714.02	\$612.93 \$1,838.79 New Pig PLR304 Grainger#30RF30 2% \$1,802.01	No Bid	No Bid	\$291.25 \$873.75 Prosorbents SPDG-4242 2% \$873.75	\$583.00 \$1,749.00 New Pig PLR404 2% \$1,714.02	No Bid
13	Scott military enforcement cartridge Net Unit Price Extended Price Brand & Mfr. No. Prompt Payment Discount Total Cost with Prompt Payment Discount Payment Terms	500	\$29.83 \$14,915.00 Scott 45123 2% \$14,616.70 2% 10 days	\$26.36 \$13,180.00 Scott Safety 045123 Grainger#3TAF7 2% \$12,916.40 2% 10 days	No Bid	No Bid	No Bid	\$29.83 \$14,915.00 Scott 45123 2% \$14,616.70 2% 10 days	No Bid
Estimated Annual Total			\$127,759.99	\$150,581.06	\$43,780.50	\$23,252.00	\$108,896.65		
Estimated Annual Award			\$33,191.03	\$41,479.68	\$3,267.09	\$23,252.00	\$11,543.40		

Items deleted: Category A - 1, 5C-D, 7, 13, 15, 16D; Category B - 2; Category C - 2, 4; items will not be re-bid

*Prices adjusted for comparison purposes.

** Minimum order quantity required

**City of San Antonio
Bid Tabulation**

Opened: February 1, 2016		NON-LOCAL		LOCAL	
For: Annual Contract for Dental Supplies and Equipment		Dental Health Products, Inc.		Henry Schein Inc.	
6100007050		2614 North Sugar Bush Rd		135 Duryea Rd	
		New Franken, WI 54229 800-626-2163		Melville, NY 11747	
Item	Description				
A	Infection Control Supplies and Equipment			NAS	
	Category % Discount Offered	30%		10%	
	Category Price	\$8,336.43		\$10,383.04	
	Market Basket % Discount Offered	25% – 30%		10% – 54%	
	Market Basket Price	\$8,831.18		\$9,216.23	
	Name of Catalog	Dental Health Products		Henry Schein Dental	
	Catalog Publication Date	May 2015		2015	
B	Cosmetic Dentistry Equipment and Supplies				
	Category % Discount Offered	25%		20%	
	Category Price	\$8,433.34		\$9,000.63	
	Market Basket % Discount Offered	25%		13% – 20%	
	Market Basket Price	\$8,433.34		\$9,189.50	
	Name of Catalog	Dental Health Products		Henry Schein Dental	
	Catalog Publication Date	May 2015		2015	
C	Dental Evacuation Supplies and Equipment				
	Category % Discount Offered	30%		20%	
	Category Price	\$1,288.68		\$1,585.39	
	Market Basket % Discount Offered	25% – 30%		19% – 51%	
	Market Basket Price	\$1,507.33		\$1,579.75	
	Name of Catalog	Dental Health Products		Henry Schein Dental	
	Catalog Publication Date	May 2015		2015	
D	Preventives			NAS	
	Category % Discount Offered	30%		20%	
	Category Price	\$63,803.13		\$58,887.30	
	Market Basket % Discount Offered	25% – 30%		10% – 26%	
	Market Basket Price	\$65,521.96		\$58,613.02	
	Name of Catalog	Dental Health Products		Henry Schein Dental	
	Catalog Publication Date	May 2015		2015	
E	Instruments and Devices				
	Category % Discount Offered	25%		20%	
	Category Price	\$19,909.20		\$22,338.50	
	Market Basket % Discount Offered	25%		13% – 20%	
	Market Basket Price	\$19,735.27		\$22,946.53	
	Name of Catalog	Dental Health Products		Henry Schein Dental	
	Catalog Publication Date	May 2015		2015	
F	Dental Lights and Lamps				
	Category % Discount Offered	25%		10%	
	Category Price	\$5,403.30		\$6,529.44	
	Market Basket % Discount Offered	25%		10%	
	Market Basket Price	\$5,403.30		\$6,551.14	
	Name of Catalog	Dental Health Products		Henry Schein Dental	
	Catalog Publication Date	May 2015		2015	
G	Miscellaneous Dental Equipment and Supplies			NAS	
	Category % Discount Offered	30%		10%	
	Category Price	\$4,410.77		\$1,223.23	
	Market Basket % Discount Offered	25% – 30%		20% – 34%	
	Market Basket Price	\$4,701.32		\$987.10	
	Name of Catalog	Dental Health Products		Henry Schein Dental	
	Catalog Publication Date	May 2015		2015	
	Payment Terms	Net 30		Net 30	
	Estimated Annual Total	\$225,718.55		Incomplete	
	Estimated Annual Award	\$225,718.55			

* Not As Specified: Specified items were not able to be validated/matched against the manufacturer's pricing.

City of San Antonio Bid Tabulation

Opened: February 8, 2016		BUYBOARD Nardis Public Safety 4818 IH-10 East San Antonio, TX 78219 210-661-8400
For: Annual Contract for Public Safety Uniforms and Accessories		
6100006902	HH	
Item	Description	
1	Blauer Uniforms & Accessories Discount Offered Off Blauer Pricelist	15%
2	Spiewak Uniforms & Accessories Discount Offered Off Spiewak Pricelist	15%
3	5.11 Tactical Uniforms & Accessories Discount Offered Off 5.11 Tactical Pricelist	15%
	Payment Terms	Net 30