

**City of San Antonio  
Bid Tabulation**

### Sole Source

|            |                                                                                                                                                                                       |                                                                              |
|------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------|
| Opened:    | March 14, 2016                                                                                                                                                                        | Zoll Medical Corporation                                                     |
| For:       | Annual Contract for Zoll AED Defibrillators and Accessories                                                                                                                           |                                                                              |
| 6100007296 | SC                                                                                                                                                                                    | 269 Mill Road                                                                |
| Item       | Description                                                                                                                                                                           | Est. Annual Quantity                                                         |
| 1          | <b>Category A-Defibrillators</b><br>AED Pro Semi Auto Defibrillator with Voice Recording<br>P/N 90110202499991010<br>NO SUBSTITUTIONS.<br>Manufacturer<br>Part No.<br>Subtotal        | 10<br><br><br><br><br>\$3,124.80<br>ZOLL<br>90110202499991010<br>\$31,248.00 |
| 2          | AED Pro Semi Auto Defibrillator, Non-Clinical Refurbished<br>P/N 70110200499991010<br>NO SUBSTITUTIONS.<br>Manufacturer<br>Part No.<br>Subtotal                                       | 10<br><br><br><br><br>\$2,185.92<br>ZOLL<br>70110200499991010<br>\$21,859.20 |
| 3          | <b>Category B-Electrodes</b><br>CPR Stat-padz, HVP Multi-Function CPR Electrodes, 1 pair per package<br>P/N 8900-0402<br>NO SUBSTITUTIONS.<br>Manufacturer<br>Part No.<br>Subtotal    | 500<br><br><br><br><br>\$54.60<br>ZOLL<br>8900-0402<br>\$27,300.00           |
| 4          | Pedi-PadZ II, Pediatric Multi-Function Electrodes, 1-pair<br>P/N 8900-0810-01<br>NO SUBSTITUTIONS.<br>Manufacturer<br>Part No.<br>Subtotal                                            | 200<br><br><br><br><br>\$76.00<br>ZOLL<br>8900-0810-01<br>\$15,200.00        |
| 5          | ECG Electrodes, 3 ECG electrodes per pouch (200 pouches / 600 electrodes per case)<br>P/N 8900-0003<br>NO SUBSTITUTIONS.<br>Manufacturer<br>Part No.<br>Subtotal                      | 500<br><br><br><br><br>\$96.00<br>ZOLL<br>8900-0003<br>\$48,000.00           |
| 6          | <b>Category C-Batteries, Cables, Data, Software</b><br>AED Pro Non-Rechargeable Lithium Battery Pack<br>P/N 8000-0860-01<br>NO SUBSTITUTIONS.<br>Manufacturer<br>Part No.<br>Subtotal | 100<br><br><br><br><br>\$128.00<br>ZOLL<br>8000-0860-01<br>\$12,800.00       |
| 7          | AED Pro ECG 3-Lead Monitoring Cable, AAMI Certified<br>P/N 8000-0838<br>NO SUBSTITUTIONS.<br>Manufacturer<br>Part No.<br>Subtotal                                                     | 30<br><br><br><br><br>\$128.00<br>ZOLL<br>8000-0838<br>\$3,840.00            |
| 8          | Defibrillator Analyzer Adapter Cable, Universal<br>P/N 8000-0804-01<br>NO SUBSTITUTIONS.<br>Manufacturer<br>Part No.<br>Subtotal                                                      | 50<br><br><br><br><br>\$84.00<br>ZOLL<br>8000-0804-01<br>\$4,200.00          |
| 9          | RS-232 IrDA Adapter for data download, Serial Port<br>P/N 8000-0816<br>NO SUBSTITUTIONS.<br>Manufacturer<br>Part No.<br>Subtotal                                                      | 30<br><br><br><br><br>\$84.00<br>ZOLL<br>8000-0816<br>\$2,520.00             |
| 10         | USB IrDA Adapter for data download, USB Port<br>P/N 8000-0815<br>NO SUBSTITUTIONS.<br>Manufacturer<br>Part No.<br>Subtotal                                                            | 30<br><br><br><br><br>\$84.00<br>ZOLL<br>8000-0815<br>\$2,520.00             |
| 11         | Administrative Software for AED Pro, CD-ROM<br>P/N 8000-0843-01<br>NO SUBSTITUTIONS.<br>Manufacturer<br>Part No.<br>Subtotal                                                          | 2<br><br><br><br><br>\$21.60<br>ZOLL<br>8000-0843-01<br>\$43.20              |

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| 6100007296 |                                                                                                                                                                                          | SC                       | 269 Mill Road                                                                                                                                             |
| Item       | Description                                                                                                                                                                              | Est. Annual Quantity     | Chelmsford, MA 01824<br>800-348-9011                                                                                                                      |
| 12         | <b>Category D-Cases</b><br>AED Pro Soft Carry Case, Black<br>P/N 8000-0810-01<br>NO SUBSTITUTIONS.<br><br>Manufacturer<br>Part No.<br>Subtotal                                           | 30                       | \$84.00<br>ZOLL<br>8000-0810-01<br>\$2,520.00                                                                                                             |
| 13         | AED Pro Molded Vinyl Carry Case with Spare Battery<br>Compartment, Black P/N 8000-0832-01 NO<br>SUBSTITUTIONS.<br>Manufacturer<br>Part No.<br>Subtotal                                   | 30                       | \$132.00<br>ZOLL<br>8000-0832-01<br>\$3,960.00                                                                                                            |
| 14         | AED Pro Hard Case with Foam Cut-Outs, Black P/N 8000-<br>0875-32 NO SUBSTITUTIONS.<br>Manufacturer<br>Part No.<br>Subtotal                                                               | 30                       | \$183.20<br>ZOLL<br>8000-0875-32<br>\$5,496.00                                                                                                            |
| 15         | <b>Category E-Simulators/Trainers</b><br>AED Pro Simulator/Tester<br>P/N 8000-0829-01<br>NO SUBSTITUTIONS.<br>Manufacturer<br>Part No.<br>Subtotal                                       | 30                       | \$236.00<br>ZOLL<br>8000-0829-01<br>\$7,080.00                                                                                                            |
| 16         | SeeThru CPR Simulator/Tester for E Series, R Series, & AED<br>Pro<br>P/N 8009-0751-01<br>NO SUBSTITUTIONS.<br>Manufacturer<br>Part No.<br>Subtotal                                       | 10                       | \$396.00<br>ZOLL<br>8009-0751-01<br>\$3,960.00                                                                                                            |
| 17         | Training CPR Stat-Padz includes training cable with CPR<br>sensor, Y connector, and replacement electrodes<br>P/N 8900-0190<br>NO SUBSTITUTIONS.<br>Manufacturer<br>Part No.<br>Subtotal | 2                        | \$71.20<br>ZOLL<br>8900-0190<br>\$142.40                                                                                                                  |
| 18         | Real CPR Help Travel Trainer, includes 9 volt battery and<br>zippered soft carry case<br>P/N 8008-0006-01<br>NO SUBSTITUTIONS.<br>Manufacturer<br>Part No.<br>Subtotal                   | 1                        | \$319.20<br>ZOLL<br>8008-0006-01<br>\$319.20                                                                                                              |
| 19         | <b>Category F-Miscellaneous</b><br>AED Pro Operator's Guide<br>P/N 9650-0350-01<br>NO SUBSTITUTIONS.<br>Manufacturer<br>Part No.<br>Subtotal                                             | 2                        | \$21.60<br>ZOLL<br>9650-0350-01<br>\$43.20                                                                                                                |
| 20         | AED Pro Service Manual<br>P/N 9650-0309-01<br>NO SUBSTITUTIONS.<br>Manufacturer<br>Part No.<br>Subtotal<br><br>Delivery<br><br>Terms<br><br>Estimated Annual Total                       | 10                       | \$44.00<br>ZOLL<br>9650-0309-01<br>\$440.00<br><br><br><br><br><br><br>AED Pro 60-90 Days ARO;<br>Accessories-7-10 Days ARO<br>Net 30<br><br>\$193,491.20 |
|            | <b>Estimated Annual Award</b>                                                                                                                                                            |                          | <b>\$193,491.20</b>                                                                                                                                       |