



City of San Antonio

Contract Summary Sheet

Date: 5/12/16
Agenda Item: 16-2482

Name/Title (Caption as shown on agenda): Annual Contract for Zoll AED Defibrillators & Accessories
6100007296 SC

Brief Description of Item(s) and Use:

This contract will provide the San Antonio Fire Department with the purchase and delivery of Zoll 3-Lead Automated External Defibrillators (AED) and accessories utilized by emergency first responders. This contract will provide replacement AED's and replenishment of supply inventories. Zoll AED's and accessories for use by emergency first responder personnel are only available from Zoll Medical Corporation.

These items are being purchased as Sole Source according to the provisions of Texas Statutes Local Government Code 252.022.07. No other source can supply the items listed nor can any comparable item fulfill the same requirements. Vendor acknowledges, with his/her signature, that all items offered are considered a Sole Source.

Total \$: \$195,000.00 annually

Contract Period: Upon award through September 30, 2019 with two, one year renewal options

Method of Procurement: Sole Source

Price Trend: 21.60% increase from the 2013 contract

Contract Info: Formal ____ Annual X Support/Maintenance ____ Lease ____

Recommended Contractor(s): Zoll Medical Corporation, 269 Mill Road, Chelmsford, MA 01824-4105 (Non-Local)

Previous Contractor(s): Zoll Medical Corporation, 269 Mill Road, Chelmsford, MA 01824-4105

Comments: N/A

Anticipated Future Requirements and Action: N/A

Procurement Alternative: Should this contract not be approved, fire personnel may have to respond without a 3-Lead AED on-board due to the lack of available replacement units and accessories. EMS responders use the 3-Lead AED's to provide emergency patient care.

| | |
|--------------------------|------|
| Using Department (s): | Fire |
|--------------------------|------|