

AN ORDINANCE **2016-05-12-0335**

AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$265,000.00: (A) AWE, INC. D/B/A ADVANCED WORKSTATIONS IN EDUCATION FOR EARLY LITERACY STATIONS & ACCESSORIES; (B) AUTOMATED LOGIC CORPORATION FOR BUILDING AUTOMATION SYSTEM MAINTENANCE FOR VARIOUS FACILITIES; AND (C) ZOLL MEDICAL CORPORATION FOR ZOLL AED DEFIBRILLATORS & ACCESSORIES.

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WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, these bids are from various companies to furnish the City with: (A) AWE, Inc. d/b/a Advanced Workstations in Education for early literacy stations & accessories; (B) Automated Logic Corporation for building automation system maintenance for various facilities; and (C) Zoll Medical Corporation for Zoll AED defibrillators & accessories; and

WHEREAS, this ordinance approves three sole source contracts; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**


BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The bids of various companies to furnish the City with (A) AWE, Inc. d/b/a Advanced Workstations in Education for early literacy stations & accessories; (B) Automated Logic Corporation for building automation system maintenance for various facilities; and (C) Zoll Medical Corporation for Zoll AED defibrillators & accessories on an annual contract basis as shown on the attached bid tabulation sheets, are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the contracts are available for inspection in the offices of the Finance Department, Purchasing Division.

SECTION 2. The amounts will be encumbered upon issuance of various purchase orders, and payment is authorized to the vendors identified herein. All current fiscal year expenditures will be in accordance with the Fiscal Year 2016 budget approved by City Council, and future fiscal year expenditures are contingent upon future City Council budget approvals.

SECTION 3. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this 12th day of May, 2016.

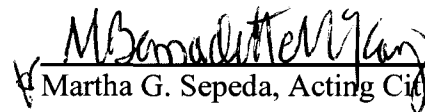

M A Y O R
Ivy R. Taylor

ATTEST:



Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:



Martha G. Sepeda, Acting City Attorney

Agenda Item:	5 (in consent vote: 4, 5, 6, 7, 10, 11, 12, 14, 15, 16, 17, 18, 19)						
Date:	05/12/2016						
Time:	09:26:39 AM						
Vote Type:	Motion to Approve						
Description:	An Ordinance authorizing the following contracts establishing unit prices for goods and services for an estimated annual cost of \$265,000.00: (A) AWE, Inc. dba Advanced Workstations in Education for early literacy stations & accessories (B) Automated Logic Corporation for building automation system maintenance for various facilities, and (C) Zoll Medical Corporation for Zoll AED defibrillators & accessories. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Director, Finance]						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ivy R. Taylor	Mayor		x				
Roberto C. Treviño	District 1		x				x
Alan Warrick	District 2		x			x	
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Ray Lopez	District 6		x				
Cris Medina	District 7	x					
Ron Nirenberg	District 8		x				
Joe Krier	District 9		x				
Michael Gallagher	District 10		x				

Exhibit I

City of San Antonio Bid Tabulation

			Sole Source
Opened: March 8, 2016		AWE, Inc. dba Advanced Workstations in Education	
For: Annual Contract for Early Literacy Stations & Accessories for SAPL		2501 Seaport Drive Suite 410-SH Chester, PA 19013 1-610-833-8400	
6100007177		CC	
Item	Description	Qty	
1	Early Literacy Station Bilingual Spanish 12.0.340.BLS 9% Discount Extended Price	60	\$3,350.00 \$3,048.50 \$182,910.00
2	Warranty & Upgrades Extend Plan (EXTEND 2) Extended Price	60	\$1,000.00 \$60,000.00
3	AWE Headphones with Volume Control And Pull Away Cord (One 1 Year Manufacturer Warranty) (HP-AWE) Extended Price	120	\$20.00 \$2,400.00
4	Audio Y-Splitter Cable, Six (6) inch (Allows two (2) Set of Headphones Simultaneously) (Y Splitter) Extended Price	60	\$3.00 \$180.00
5	Little Mouse - Optical USB (LTMO-AWE) Extended Price	120	\$25.00 \$3,000.00
6	Keyboard with Colored Keys (LB2B-AWE) Extended Price	120	\$25.00 \$3,000.00
7	Early Literacy Station Bilingual Spanish - Shipping Extended Price	60	\$50.00 \$3,000.00
	Payment Terms		Net 30
	Estimated Total:		\$254,490.00
	Estimated Award:		\$254,490.00

City of San Antonio Tabulation

Opened: March 11, 2016		Sole Source Automated Logic Corporation 555 E. Ramsey Rd., Suite 120 San Antonio, TX 78216 210-658-0900
For: Annual Contract for Building Automation Systems for Various Facilities		
6100007287		
Item	Description	
1	Year 1: April 1, 2016 - March 31, 2017	
	Animal Care Services	\$1,898.25
	City Hall	\$1,898.25
	Emergency Operations Center (E.O.C)	\$1,898.25
	Municipal Plaza Building	\$1,898.25
	One Stop	\$1,898.25
	Plaza De Armas	\$1,898.25
	Public Safety Headquarters (P.S.H.Q.)	\$1,898.25
	SAPD Property and Evidence Storage Facility	\$1,898.25
	Total Annual Price for Year 1:	\$15,186.00
2	Year : April 1, 2017 - March 31, 2018	
	Animal Care Services	\$1,955.25
	City Hall	\$1,955.25
	Emergency Operations Center (E.O.C)	\$1,955.25
	Municipal Plaza Building	\$1,955.25
	One Stop	\$1,955.25
	Plaza De Armas	\$1,955.25
	Public Safety Headquarters (P.S.H.Q.)	\$1,955.25
	SAPD Property and Evidence Storage Facility	\$1,955.25
	Total Annual Price for Year 2:	\$15,642.00
3	Year 3: April 1, 2018 - March 31, 2019	
	Animal Care Services	\$2,016.00
	City Hall	\$2,016.00
	Emergency Operations Center (E.O.C)	\$2,016.00
	Municipal Plaza Building	\$2,016.00
	One Stop	\$2,016.00
	Plaza De Armas	\$2,016.00
	Public Safety Headquarters (P.S.H.Q.)	\$2,016.00
	SAPD Property and Evidence Storage Facility	\$2,016.00
	Total Annual Price for Year 3:	\$16,128.00
4	Year 4: April 1, 2019 - March 31, 2020	
	Animal Care Services	\$2,076.38
	City Hall	\$2,076.38
	Emergency Operations Center (E.O.C)	\$2,076.38
	Municipal Plaza Building	\$2,076.38
	One Stop	\$2,076.38
	Plaza De Armas	\$2,076.38
	Public Safety Headquarters (P.S.H.Q.)	\$2,076.38
	SAPD Property and Evidence Storage Facility	\$2,076.34
	Total Annual Price for Year 4:	\$16,611.00
5	Year 5: April 1, 2020 - March 31, 2021	
	Animal Care Services	\$2,141.25
	City Hall	\$2,141.25
	Emergency Operations Center (E.O.C)	\$2,141.25
	Municipal Plaza Building	\$2,141.25
	One Stop	\$2,141.25
	Plaza De Armas	\$2,141.25
	Public Safety Headquarters (P.S.H.Q.)	\$2,141.25
	SAPD Property and Evidence Storage Facility	\$2,141.25
	Total Annual Price for Year 5:	\$17,130.00

City of San Antonio Tabulation

Opened: March 11, 2016		Sole Source Automated Logic Corporation 555 E. Ramsey Rd., Suite 120 San Antonio, TX 78216 210-658-0900
For: Annual Contract for Building Automation Systems for Various Facilities		
6100007287		
Item	Description	
6	One Site Labor, Normal Business Hours (Monday-Friday, 8:00am - 5:00pm)	\$99.00
7	One Site Labor, Overtime (Monday-Friday, 5:01pm - 7:59am, Saturday, Sunday, and official City holidays)	\$148.50
8	Vendor Parts Discount	30%
	Payment Terms	Net 30
	Estimated Annual Total	19,000.00
	Estimated Annual Award	19,000.00

**City of San Antonio
Bid Tabulation**

			Sole Source
Opened: March 14, 2016			Zoll Medical Corporation
For: Annual Contract for Zoll AED Defibrillators and Accessories			
6100007296		SC	269 Mill Road
Item	Description	Est. Annual Quantity	Chelmsford, MA 01824 800-348-9011
1	Category A-Defibrillators AED Pro Semi Auto Defibrillator with Voice Recording P/N 90110202499991010 NO SUBSTITUTIONS. Manufacturer Part No. Subtotal	10	\$3,124.80 ZOLL 90110202499991010 \$31,248.00
2	AED Pro Semi Auto Defibrillator, Non-Clinical Refurbished P/N 70110200499991010 NO SUBSTITUTIONS. Manufacturer Part No. Subtotal	10	\$2,185.92 ZOLL 70110200499991010 \$21,859.20
3	Category B-Electrodes CPR Stat-padz, HVP Multi-Function CPR Electrodes, 1 pair per package P/N 8900-0402 NO SUBSTITUTIONS. Manufacturer Part No. Subtotal	500	\$54.60 ZOLL 8900-0402 \$27,300.00
4	Pedi-Padz II, Pediatric Multi-Function Electrodes, 1-pair P/N 8900-0810-01 NO SUBSTITUTIONS. Manufacturer Part No. Subtotal	200	\$76.00 ZOLL 8900-0810-01 \$15,200.00
5	ECG Electrodes, 3 ECG electrodes per pouch (200 pouches / 600 electrodes per case) P/N 8900-0003 NO SUBSTITUTIONS. Manufacturer Part No. Subtotal	500	\$96.00 ZOLL 8900-0003 \$48,000.00
6	Category C-Batteries, Cables, Data, Software AED Pro Non-Rechargeable Lithium Battery Pack P/N 8000-0860-01 NO SUBSTITUTIONS. Manufacturer Part No. Subtotal	100	\$128.00 ZOLL 8000-0860-01 \$12,800.00
7	AED Pro ECG 3-Lead Monitoring Cable, AAMI Certified P/N 8000-0838 NO SUBSTITUTIONS. Manufacturer Part No. Subtotal	30	\$128.00 ZOLL 8000-0838 \$3,840.00
8	Defibrillator Analyzer Adapter Cable, Universal P/N 8000-0804-01 NO SUBSTITUTIONS. Manufacturer Part No. Subtotal	50	\$84.00 ZOLL 8000-0804-01 \$4,200.00
9	RS-232 IrDA Adapter for data download, Serial Port P/N 8000-0816 NO SUBSTITUTIONS. Manufacturer Part No. Subtotal	30	\$84.00 ZOLL 8000-0816 \$2,520.00
10	USB IrDA Adapter for data download, USB Port P/N 8000-0815 NO SUBSTITUTIONS. Manufacturer Part No. Subtotal	30	\$84.00 ZOLL 8000-0815 \$2,520.00
11	Administrative Software for AED Pro, CD-ROM P/N 8000-0843-01 NO SUBSTITUTIONS. Manufacturer Part No. Subtotal	2	\$21.60 ZOLL 8000-0843-01 \$43.20

Sole Source Opened: March 14, 2016 For: Annual Contract for Zoll AED Defibrillators and Accessories 6100007296			Zoll Medical Corporation 269 Mill Road Chelmsford, MA 01824 800-348-9011
SC	Est. Annual Quantity		
Item	Description	Est. Annual Quantity	
12	Category D-Cases AED Pro Soft Carry Case, Black P/N 8000-0810-01 NO SUBSTITUTIONS. Manufacturer Part No. Subtotal	30	\$84.00 ZOLL 8000-0810-01 \$2,520.00
13	AED Pro Molded Vinyl Carry Case with Spare Battery Compartment, Black P/N 8000-0832-01 NO SUBSTITUTIONS. Manufacturer Part No. Subtotal	30	\$132.00 ZOLL 8000-0832-01 \$3,960.00
14	AED Pro Hard Case with Foam Cut-Outs, Black P/N 8000-0875-32 NO SUBSTITUTIONS. Manufacturer Part No. Subtotal	30	\$183.20 ZOLL 8000-0875-32 \$5,496.00
15	Category E-Simulators/Trainers AED Pro Simulator/Tester P/N 8000-0829-01 NO SUBSTITUTIONS. Manufacturer Part No. Subtotal	30	\$236.00 ZOLL 8000-0829-01 \$7,080.00
16	SeeThru CPR Simulator/Tester for E Series, R Series, & AED Pro P/N 8009-0751-01 NO SUBSTITUTIONS. Manufacturer Part No. Subtotal	10	\$396.00 ZOLL 8009-0751-01 \$3,960.00
17	Training CPR Stat-Padz includes training cable with CPR sensor, Y connector, and replacement electrodes P/N 8900-0190 NO SUBSTITUTIONS. Manufacturer Part No. Subtotal	2	\$71.20 ZOLL 8900-0190 \$142.40
18	Real CPR Help Travel Trainer, Includes 9 volt battery and zippered soft carry case P/N 8008-0006-01 NO SUBSTITUTIONS. Manufacturer Part No. Subtotal	1	\$319.20 ZOLL 8008-0006-01 \$319.20
19	Category F-Miscellaneous AED Pro Operator's Guide P/N 9650-0350-01 NO SUBSTITUTIONS. Manufacturer Part No. Subtotal	2	\$21.60 ZOLL 9650-0350-01 \$43.20
20	AED Pro Service Manual P/N 9650-0309-01 NO SUBSTITUTIONS. Manufacturer Part No. Subtotal Delivery Terms Estimated Annual Total	10	\$44.00 ZOLL 9650-0309-01 \$440.00 AED Pro 60-90 Days ARO; Accessories-7-10 Days ARO Net 30 \$193,491.20
	Estimated Annual Award		\$193,491.20