

City of San Antonio Contract Summary Sheet

Date: 6/9/16

Agenda Item: 16-3080

Name/Title (Caption as shown on agenda): Annual Contract for Vehicle Decals 6100007172 DG	
Brief Description of Item(s) and Use: This contract will provide the Building and Equipment Services Department with vehicle logo decals, letters and numbers for the purpose of marking City owned Fleet vehicles.	
Total \$:	\$44,000.00 annually; \$220,000.00 contract period
Contract Period:	Upon award through June 30, 2019, with two, one year renewal options
Method of Procurement:	Competitive (8 bids received)
Price Trend:	99.75% increase
Contract Info:	Formal Annual X Support/Maintenance Lease
Recommended Contractor(s):	LSST Media LLC dba Lone Star Media, 1011 N. Frio St., San Antonio, TX 78207 (Local)
Previous Contractor(s):	American Color Lab, 435 Isom Road, Suite 220, San Antonio, TX 78216
Comments:	NAS: Toronto Digital Imaging Inc. – Did not meet specifications: didn't peel off well from its masking sheet, several of the letters stuck to the backing and did not adhere well. NAS: SAT Radio Communications LTD dba Industrial Communications – Did not meet specifications: Lettering wasn't as specified (too thin). Crest decal actual picture needs attention (too blurry).
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, Building and Equipment Services Department will be required to procure vehicle decals on an as-needed basis which may result in higher pricing and delays on maintenance for City owned vehicles.
Using Department (s):	Building and Equipment Services