



AUDIT COMMITTEE MEETING

POST-SOLICITATION BRIEFING FOR RIVER BARGE FABRICATION

November 15, 2016

**John Jacks
Interim Director
Center City Development
& Operations**

Solicitation Overview



Originating Department: Center City Dev & Operations



Solicitation Type: Request for Competitive Sealed Proposals



High Profile Designation: Contract Value Over \$1 Million



Estimated Value: \$6.5 million total



Current Contract Status: New contract



Proposed Term: 12 months

Project Overview

Barge Design

- October 2015: Request for barge designs issued
- February 2016: 12 designs received / 3 finalists selected
- March 2016: Barge designs presented at public open house
- April 2016: METALAB design contract awarded

Barge Fabrication

- August: Issue solicitation for barge manufacturer
- August: Prototype barge testing
- December: Award contract for barge fabrication
- Delivery of new barges begins in September 2017

Barge Operation

- October: Issue solicitation for barge operator
- New contract start date October 2017
- Responsible for management, marketing, barge maintenance
- Lease new barges from City
- Monthly payment to City; % gross sales

Project Timeline

Pre-Solicitation

**Audit Committee
Pre Solicitation
Briefing:**
▪ **June 21, 2016**

Release RFP:
▪ August 3, 2016

Solicitation

Pre-Submittal
Conference:
▪ August 17, 2016

Deadline for
Questions:
▪ September 23, 2016

RFP Due:
▪ **October 7, 2016**

Post – Solicitation

Evaluation
Complete:
▪ October 31, 2016

**Audit Committee
Post Solicitation
Briefing:**
▪ **November 15,
2016**

Finalization

**City Council
Consideration:**
▪ **December 1,
2016**

Contract Start Date:
▪ December 1, 2016

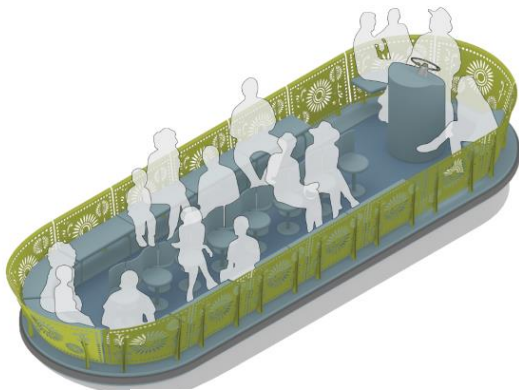
Project Scope

Barge Fabrication

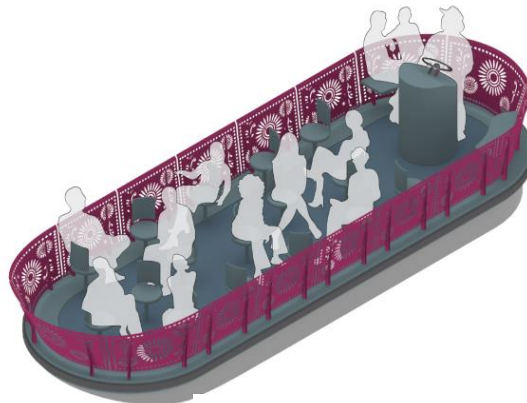
- 43 river barge vessels, approximately 27' by 9'
- Seats 44 passengers (including 2 wheelchair positions with companion seating) with various configurations

Propulsion

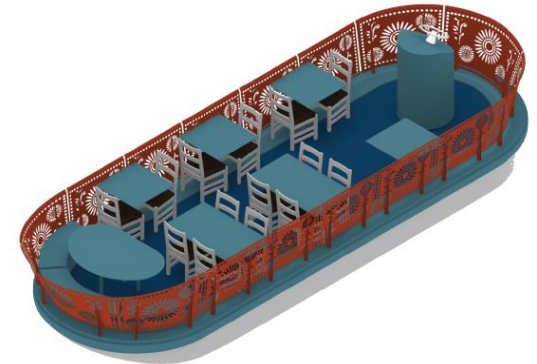
- Lithium battery powered, electrical propulsion system
- 11+ hour run time with 5 hour charging time



RIVER TOUR



360 VIP TOUR



COCKTAIL CRUISE

Solicitation Requirements



Evaluation Criteria

- Experience, Background, Qualifications: 35 Points
- Proposed Plan: 25 Points
- Pricing: 20 Points
- SBEDA: 20 Points (15 Point SBE Prime Contract Program, 5 Point Mentorship Incentive)



Additional Requirements

- SBEDA Subcontracting Requirements: None
- Audited Financial Statements: Not Required
- Local Preference Program: Not Applicable
- Veteran Owned Small Business Preference Program: Not Applicable

Project Evaluation Committee Members

Voting Members

Lori Houston, Assistant City Manager	Troy Elliott, Deputy Chief Financial Officer, Finance
John Jacks, Interim Director, CCDO	Dave Krupinski, Assistant Director, Visit San Antonio
John Chisholm, San Antonio River Authority	Everett Fly, FALSA, Architect/Landscape Architect
Steven Quintanilla, Citizen, Space Cadet	Carino Cortez, Citizen, Chef Viva Villa
Bill Ryan, Citizen, Southwest Research Institute	

Project Evaluation Committee Members

Advisory Members

Jorge Garcia, Finance	Lauren O'Connor, City Attorney's Office
Norbert Dziuk, Finance	Jim Mery, Center City Development & Operations
Lincoln St. George, Center City Development & Operations	Veronica Garcia, Center City Development & Operations
Michael Sindon, Economic Development	

Score Matrix

RFCSP River Barge Fabrication Score Summary	Maximum Points	Vendor A	Vendor B	Vendor C	Vendor D
A - Experience, Background, Qualifications	35	25.67	32.67	24.00	21.11
B - Proposed Plan	25	21.11	22.44	13.89	15.44
A - B Sub-Total	60	46.78	55.11	37.89	36.56
C - Price Schedule	20	20.00	8.30	15.29	15.47
D - SBEDA	20	0.00	0.00	0.00	0.00
TOTAL SCORE	100	66.78	63.41	53.18	52.03
RANK BASED ON TOTAL SCORE		1	2	3	4



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**Troy Elliott, CPA
Deputy Chief Financial Officer
and
Kevin Barthold
City Auditor**

Procurement Overview - Due Diligence

Number of vendors notified:	129
Number of vendors at pre-submittal conference:	11
Number of responses received:	4
Results of Minimum Requirements Review	No Findings
Results of Due Diligence Review	No Findings
Respondent Background Check	No Findings
Financial Statement Review	No Findings
References, Proof of Insurability Review and Litigation Disclosure	No Findings
Contracts Disclosure Form	No Findings

Procurement Overview - Due Diligence

City Auditor Briefing on Due Diligence Review



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