



City of San Antonio

Contract Summary Sheet

Date: 12/8/2016
Agenda Item: 16-5700

Name/Title (Caption as shown on agenda): Annual Contract for WeatherBug Outdoor Lightning Alerting System Services and Equipment 6100008241 SM	
Brief Description of Item(s) and Use: This contract will provide the Aviation Department with a WeatherBug Lightning Alerting System annual subscription along with options for the purchase, delivery, and installation of Outdoor Lightning Alerting Horn Systems for the San Antonio International Airport (SAT). The requested equipment and services will provide an audible warning when lightning is detected within a radius of the airport established by the City to alert airport and tenant personnel working on the airport apron (area of the airport where aircraft are parked, unloaded or loaded, refueled, or boarded), secured Air Operations Area (AOA) outside of the terminals and tenant facilities of severe weather and lightning. These items are being purchased as Sole Source according to the provisions of Texas Statutes Local Government Code 252.022.07. No other source can supply the items listed nor can any comparable item fulfill the same requirements. Vendor acknowledges, with his/her signature, that all items offered are considered a Sole Source.	
Total \$:	\$39,000.00 annually; \$195,000.00 contract period
Contract Period:	Upon award through December 31, 2019 with two, one year renewal options
Method of Procurement:	Sole Source
Price Trend:	New contract
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	Earth Networks, Inc., 12410 Milestone Center Drive, Suite 300, Germantown, MD 20876 (Non-Local)
Previous Contractor(s):	N/A
Comments:	N/A
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the City will be required to purchase lightning alerting systems and subscriptions on an as needed basis, where increased costs due to non-contract buying could be realized and cause a delay in delivery times.

**Using
Department (s):**

Aviation