



AUDIT COMMITTEE

INDIVIDUAL PRE-SOLICITATION BRIEFING FOR TELECOMMUNICATION, NETWORK CONNECTIVITY AND OTHER TELECOM SERVICES

February 21, 2017

**Kevin Goodwin, Interim Chief
Technology Officer/Director
Information Technology
Services Department**

Solicitation Overview



Originating Department: Information Technology Services Department (ITSD)



Solicitation Type: Request for Competitive Sealed Proposals (RFCSP)



High Profile Designation: Over \$1 Million in Value



Estimated Value: \$37.5 Million



Current Contract Status: Expires June 30, 2017



Proposed Term: 6 years with 2, 2 year renewal options

Project Scope

Procure, install and implement telecommunication services for all City of San Antonio facilities:

Telephone Services – Example: (210) 207-xxxx numbers

Metropolitan Ethernet Services – high speed data circuits for Police and Fire stations, Libraries and other facilities

Broadband Services – low speed circuits for telecommuters, small facilities, learning centers

Internet Access Services

311 Service, Group Conference Services, Long Distance Services, International Service and Directory Listings

Solicitation Requirements



Evaluation Criteria

- Experience, Background, Qualifications: 30 Points
- Proposed Plan: 50 Points
- Pricing/Compensation: 20 Points



Additional Requirements

- SBEDA Program: Waived
- Audited Financial Statements: Not Required
- Local Preference Program: Not Applicable
- Veteran Owned Small Business Preference Program: Not Applicable

Outreach Efforts

NIGP Codes Identified

- 91551 – Internet Services
- 91577 – Telephone Services, Local & Long Distance
- 91579 – Telecommunication Services (Misc.)

Number of Vendors notified

- Central Vendor Registry: 46
- Veteran Owned Small Business (SBA): 735
- Targeted Vendor Outreach: 2

Advertising

- TVSA channel 21
- COSA Bidding Opportunities website
- The Hart Beat

Project Evaluation Committee

Voting Members	Advisory Members
Ben Gorzell, CPA, Chief Financial Officer	Mike Mitchell, Sr. IT Manager
Kevin Goodwin, Interim CTO, Director	Diana Gonzalez, IT Manager
John Rodriguez, ITSD Assistant Director	Rogelio Pena, Assistant City Attorney
Benito Medrano, ITSD Assistant Director	
Kevin Holmes, ITSD Assistant Director	
Catherine Tkachyk, Innovation Manager	
Carol Warkoczewski, City Architect, TCI	

Project Timeline

Pre-Solicitation

- Audit Committee Pre Solicitation Briefing:**
- February 21, 2017
- Release RFCSP:**
- March 10, 2017

Solicitation

- Pre-Submittal Conference:**
- March 17, 2017
- Deadline for Questions:**
- April 28, 2017
- RFCSP Due:**
- May 10, 2017

Post – Solicitation

- Evaluation Complete:**
- July, 2017
- Contract Negotiated:**
- September, 2017
- Audit Committee Post Solicitation Briefing:**
- October 17, 2017

Finalization

- City Council Consideration:**
- December 7, 2017
- Contract Start Date:**
- July 1, 2018



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