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March 23, 2017

Mr. Ben Gorzell, Chief Financial Officer City of San Antonio 111 Soledad, 4<sup>th</sup> Floor San Antonio, Texas 78205

Re: Financial Advisory Agreement dated April 25, 2016 (the "Contract")

Dear Mr. Gorzell:

Pursuant to our previous conversations regarding the acquisition of certain assets of Coastal Securities, Inc. by FTN Financial, a division of First Tennessee Bank National Association (the "<u>Buyer</u>"), the following is provided:

In an Agreement, (relevant portions attached) dated October 26, 2016, Coastal Securities, Inc. agreed to sell substantially all of its assets to FTN Financial, a division of First Tennessee Bank National Association. As a part of the transaction, we are requesting that the City approve assignment of the Contract to the Buyer, and an affiliate of the Buyer intends to assume our post-closing obligations under the Contract. Subject to the satisfaction of typical closing conditions, the transaction is scheduled to close on April 3, 2017, with an effective date as of April 1, 2017.

To facilitate the transaction, we would like to receive your formal consent to our assignment of the Contract and the Buyer's assumption of our post-closing rights and obligations thereunder. Please provide us with your consent by reviewing and signing the accompanying Consent form, and returning it to me at the address below or via e-mail at jnr@coastalsecurities.com.

Thank you for your prompt response to this request. If you have any questions about the transaction or the accompanying documents, please contact me at 210-487-7000.

Very truly yours,

Coastal Securities, Inc

Jorge Rodriguez
Managing Director, Head of Public Finance