



City of San Antonio

Contract Summary Sheet

Date: 4/6/2017
Agenda Item: 17-1786

Name/Title (Caption as shown on agenda): Annual Contract For Red Burning Flares for SAPD & SAFD 6100008457 AAS	
Brief Description of Item(s) and Use: This contract will provide the San Antonio Police Department (SAPD) and the San Antonio Fire Department (SAFD) with a contract to furnish thirty minute, spikeless, waxed red burning flares. These red burning flares will be utilized by SAPD officers and SAFD firefighters to alert motorists of oncoming lane closure or traffic accidents.	
Total \$:	\$216,000.00 annually
Contract Period:	Upon award through March 31, 2020 with two, one year renewal options.
Method of Procurement:	Competitive (2 bids received)
Price Trend:	23.26% Increase due to a new manufacturer. Previous supplier no longer in business.
Contract Info:	Formal ____ Annual <u>X</u> Support/Maintenance ____ Lease ____
Recommended Contractor(s):	Standard Fusee Corporation, d.b.a. Orion Safety Products, 28320 St. Michaels Rd. Easton, MD 21601 (NON-LOCAL)
Previous Contractor(s):	Gateway Safety Products, 36900 County Rd. 32.4, Trinidad, CO 81082
Comments:	The previous supplier Gateway Safety Products contacted the City that they are no longer in business due to lack of affordable lease space.
Anticipated Future Requirements and Action:	N/A

Procurement Alternative:	Should this contract not be approved, the San Antonio Police Department and San Antonio Fire Department would have to procure flares on an as-needed basis, wherein increased costs due to non-contract buying could be realized. The department could also be at risk of not having flares in stock to support alerting motorists of traffic accidents and emergency situations.
Using Department (s):	Police, Fire