

**INTEGRATION AGREEMENT FOR ANNUAL CONTRACT FOR CUSTODIAL
AND SUPPLEMENTAL CONVERSION/LABOR SERVICES AT ALAMODOME**

**REQUEST FOR COMPETITIVE SEALED PROPOSAL ("RFCSP")
NO.: 6100007755, RFCSP 17-022**

This Agreement is entered into by and between the City of San Antonio, Texas, a home-rule municipal corporation (City), by and through its Director of Finance or said Director's designee, and Selrico Services, Inc. (Contractor), both of which may be referred to herein collectively as the "Parties".

The Parties hereto severally and collectively agree, and by the execution hereof are bound, to the mutual obligations herein contained and to the performance and accomplishment of the tasks hereinafter described.

1.0 Contract Documents

The terms and conditions for performance and payment of compensation for this Agreement are set forth in the following contract documents, true and correct copies of which are attached hereto and fully incorporated herein for all purposes, and shall be interpreted in the order of priority as appears below:

1.1 This Integration Agreement;

1.2 City's RFCSP No. 6100007755, RFCSP 17-022, including all addendums and attachments thereto; and

1.3 Contractor's response to the City's RFCSP.

2.0 Contractor acknowledges and agrees that this contract includes a monthly fee for one site manager only. The agreed upon pricing does not include, nor does it provide for payment of a part time site manager or assistant site manager. Contractor shall not charge City, nor shall City pay, for more than one site manager or for an assistant site manager. All fees for which Contractor may charge City are provided on the Price Schedule.

3.0 Price Schedule

Parties acknowledge and agree that the prices shown on Exhibit I, which states "RFCSP ATTACHMENT B BEST AND FINAL OFFER PRICE SCHEDULE", reflect the final prices agreed upon between the parties for this contract. Exhibit I is attached hereto and incorporated herein for all purposes.

4.0 Entire Agreement

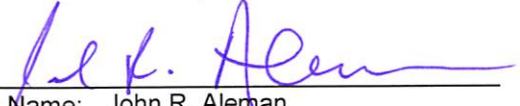
This Agreement, together with its attachments and exhibits, if any, constitutes the final and entire agreement between the parties hereto and contains all of the terms and conditions agreed upon. No other agreements, oral or otherwise, regarding the subject matter of this Agreement shall be deemed to exist or to bind the parties hereto, unless the same are in writing, dated subsequent to the date hereto, and duly executed by the parties.

EXECUTED and **AGREED** to as of the dates indicated below. This Agreement may be executed in multiple copies, each of which shall constitute an original.

CITY OF SAN ANTONIO

Print Name: _____
Title: _____
Date: _____

SELRICO SERVICES, INC.



Print Name: John R. Aleman
Title: President
Date: April 3, 2017

Approved as to Form:

Assistant City Attorney

RFCSP ATTACHMENT B

BEST AND FINAL OFFER PRICE SCHEDULE

In each of the following tables, enter Contractor's rates (dollars and cents) in the designated cells for each year of the Agreement. **EACH REQUESTED RATE MUST BE FILLED-IN, OR CONTRACTOR'S BID SHALL BE DISQUALIFIED.** Note that certain cells require the entry of a monthly rate, while others require the entry of an hourly rate. Contractor shall be bound by these rates during the term of the Agreement. Contractor's only payment or compensation from the City under this Agreement shall be pre-approved and billed hours at the applicable rate indicated for the specific Agreement year, or as specified elsewhere herein. These rates shall not be adjusted for any reason during the term of the Agreement, therefore Contractor should calculate and include within each rate any and all costs (i.e. overhead, Service Equipment) Contractor seeks to recoup for the provision of these Services, as well as Contractor's profit.

The Estimated Number of Annual Man-Hours is based on the Event List incorporated herein and attached as Attachment N. These hours should be used in Contractor's calculations of rates during the term of the Agreement; however the City does not guarantee a minimum number of man-hours as these can fluctuate based on the number and type of events booked.

Contractor's score for the Price Schedule portion of the evaluation criteria shall be determined largely on the total estimated cost of the Agreement, as calculated by the City multiplying the Estimated Number of Annual Man-Hours by the Contractor's rates for each year of the Agreement.

All contractors must use the Price Schedule in the exact format as shown below. Any deviations or exceptions, such as the inclusion of contingent price increases, will result in the rejection of the proposal from consideration.

Contractor should contemplate and incorporate into its rates all future increases in the federal minimum wage.

ITEM 1 – CUSTODIAL AND SUPPLEMENTAL CONVERSION/LABOR SERVICES

INITIAL TERM – 6/01/2017 – 5/30/2022

STAFFING (indicate hourly rate except as noted)	Est. No. of Annual Staffing- Hours	6/01/2017 – 5/30/2018	6/01/2018 – 5/30/2019	6/01/2019 – 5/30/2020	6/01/2020 – 5/30/2021	6/01/2021 – 5/30/2022
1a.) Site Manager (indicate <u>monthly</u> rate)	3,000	\$ 7,305.00	\$ 7,305.00	\$ 7,524.15	\$ 7,524.15	\$ 7,832.64
		per month	per month	per month	per month	per month
1b.) Custodial / Conversion Supervisor	6,700	\$ 19.00	\$ 19.00	\$ 19.43	\$ 19.43	\$ 20.08
		per hour	per hour	per hour	per hour	per hour
1c.) Custodial Technician (Daily)	15,200	\$ 15.70	\$ 15.70	\$ 16.05	\$ 16.05	\$ 16.59
		per hour	per hour	per hour	per hour	per hour
1d.) Custodial Technician (Event/Other)	45,200	\$ 17.25	\$ 17.25	\$ 17.77	\$ 17.77	\$ 18.50
		per hour	per hour	per hour	per hour	per hour
1e.) Conversion Technician	10,200	\$ 17.25	\$ 17.25	\$ 17.77	\$ 17.77	\$ 18.50
		per hour	per hour	per hour	per hour	per hour

RENEWAL TERM – 6/01/2022 – 5/30/2027

STAFFING (indicate hourly rate except as noted)	Est. No. of Annual Staffing- Hours	6/01/2022 – 5/30/2023	6/01/2023 – 5/30/2024	6/01/2024 – 5/30/2025	6/01/2025 – 5/30/2026	6/01/2026 – 5/30/2027
1a.) Site Manager (indicate <u>monthly</u> rate)	3,000	\$ 7,832.64	\$ 8,239.94	\$ 8,239.94	\$ 8,759.05	\$ 8,759.05
		per month	per month	per month	per month	per month
1b.) Custodial / Conversion Supervisor	6,700	\$ 20.08	\$ 20.97	\$ 20.97	\$ 22.14	\$ 22.14
		per hour	per hour	per hour	per hour	per hour
1c.) Custodial Technician (Daily)	15,200	\$ 16.59	\$ 17.33	\$ 17.33	\$ 18.29	\$ 18.29
		per hour	per hour	per hour	per hour	per hour
1d.) Custodial Technician (Event/Other)	45,200	\$ 18.50	\$ 19.46	\$ 19.46	\$ 20.68	\$ 20.68
		per hour	per hour	per hour	per hour	per hour
1e.) Conversion Technician	10,200	\$ 18.50	\$ 19.46	\$ 19.46	\$ 20.68	\$ 20.68
		per hour	per hour	per hour	per hour	per hour

Payment Terms: Prompt payment discount _____ % _____ days (if no discount is offered, net 30 will apply).