

City of San Antonio
Bid Tabulation

Opened: April 26, 2017 For: Purchase of Public Safety Light Duty Trucks			Non-Local - Bid 1		Local	Non-Local	Non-Local	Local	Local	Non-Local - Bid 2
			Silsbee Ford	Ancira Motor Company	Caldwell Country Chevrolet	Caldwell Country Ford	Grande Truck Center	Gunn Chevrolet LTD.	Silsbee Ford	
6100008712IM			1211 US Hwy 96 N Silsbee, TX 77656 409-880-9191	10807 IH-10 West San Antonio, TX 78230 210-558-2612	PO Box 27 Caldwell, TX 77836	800 Hwy 21E. Caldwell, TX 77836	4562 IH 10 East San Antonio, TX 78219	16550 IH 35 N Selma, TX 78154	1211 US Hwy 96 N Silsbee, TX 77656	
Item	Description	Qty								
1	¾ Ton Full Four Door 4x4 Pickup Truck BOMB SQUAD K-9	1								
	Price Each		\$50,648.70		\$54,445.00	\$51,227.00				
	Price Total		\$50,648.70		\$54,445.00	\$51,227.00				
	Prompt Payment Discount		0.00%		0.00%	0.00%				
	Total Cost with Prompt Payment Discount		\$50,648.70		\$54,445.00	\$51,227.00				
	Percentage between lowest responsive bid and local bid									
	Price Differential									
	Year, Make & Model Offered		2017 Ford F-250 Crew Cab	No Bid	2018 Chevrolet 2500HD Crew Cab 4X4 SWB CK25743	2017 Ford F-250 Crew Cab 4X4	No Bid	No Bid	No Bid	
	Specific Make & Model of Engine Offered (Include SAE Net HP)		Ford 6.7L V8 Diesel		GM Duramax Diesel 6.6L @445hp @ 2000 RPM, 910 torque @ 1600 RPM	6.7L Powerstroke Diesel 440HP				
	Warranty		36 mo/36,000 Bumper to Bumper 5 yr/100,000 Powertrain		3yr/36,000 miles bumper to bumper 5 yr/100,000 miles powertrain @ n/c	3yr/36,000 Mile Bumper to Bumper 5 yr/100,000 Mile Powertrain on Diesel				
Warranty Service Provide Name	Red McCombs Ford		Freedom Chevrolet	Your Local Ford Dealer						
Warranty Facility Address	8333 I-10 Frontage Rd. San Antonio, Tx		13483 I10 San Antonio, Tx 78249	Your Local Ford Dealer						
Production Cut-Off Date	5-30-17		tdb (appx 12/17)	TBD						
Last Day to Place Order	5-30-17		12/31/17	TBD						
Firm Pricing Date	No		12/31/17	No						
Delivery Days	120-160		150	180						
2	1/2 Ton Four Full Door 4x2 Pickup Truck SAPD	2								
	Price Each		\$24,974.64	\$22,334.00	\$24,717.00		\$28,645.13	\$26,742.00		
	Price Total		\$49,949.28	\$44,668.00	\$49,434.00		\$57,290.26	\$53,484.00		
	Prompt Payment Discount		0.00%	0.00%	0.00%	0.00%	2.00%	0.00%		
	Total Cost with Prompt Payment Discount		\$49,949.28	\$44,668.00	\$49,434.00		\$56,144.45	\$53,484.00		
	Percentage between lowest responsive bid and local bid						25.69%	19.74%		
	Price Differential									
	Specific Make & Model of Engine Offered (Include SAE Net HP)		Ford F-150 Crew Cab	Mopar Pentastar 3.6L V6 305 HP, 2017 1500 Tradesman Crew Cab 4x2 DS1L98	2018 Chevrolet 1500 Silverado 4x2 Crew Cab SWB CC15543	No Bid	Ford 3.5L V6 GTDI 282 H.P.	2018 Chevrolet Crew Cab Short Box	No Bid	
	Engine Offered		3.5L V6	3.6L V6 24V VVT Engine	GM 4.3L-V6 @ 285 hp @ 5300 RPM 4.3L V6 (GM) Ecotec3		Ford Gas 3.5L	LV3, Gas/Ethenol V6 4.3L/285 HP LV3, Gas/Ethenol V6 4.3L/285 HP		
	Warranty		36 mo/36,000 Bumper to Bumper 5 yr/60,000 Powertrain	3 yr/36,000 Bumper to Bumper 5 yr/100,000 powertrain	3yr/36,000 miles bumper to bumper 5 yr/100,000 miles powertrain @ n/c		Base 36 months or 36,000 miles	3 yr or 36,000k Bunmper to Bumper + 5 year 100,000k Powertrain		
Warranty Service Provide Name	Red McCombs Ford	Ancira Chrysler, Jeep, Dodge	Freedom Chevrolet		Grande Truck Center	Gunn Chevrolet				
Warranty Facility Address	8333 I-10 Frontage Rd. San Antonio	10807 IH-10 West, San Antonio Tx 78230	13483 I10, San Antonio, Tx 78249		4562 IH-10 East San Antonio, Tx 78219	16550 IH35N, Selma, Texas 78154				
Production Cut-Off Date	5-5-17	5/25/17	tdb (appx 12/17)		5/2/2017	2017 4/27/17				
Last Day to Place Order	5-5-17	5/20/17	12/31/17		5/2/2017	2018 5/18				
Firm Pricing Date	No	Yes	12/31/17		Yes	5/18 Start of Production on 2018 is 7/10/17				
Delivery Days	90 day	120-150	120		75-90	90-110 from start of production				

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			1211 US Hwy 96 N Silsbee, TX 77656 409-880-9191	10807 IH-10 West San Antonio, TX 78230 210-558-2612	PO Box 27 Caldwell, TX 77836	800 Hwy 21E. Caldwell, TX 77836	4562 IH 10 East San Antonio, TX 78219	16550 IH 35 N Selma, TX 78154	1211 US Hwy 96 N Silsbee, TX 77656
Item	Description	Qty							
3	1 Ton Four Full Door 4x4 Long Bed Truck w/KUV Body	1							
	Price Each		\$70,609.60		\$73,110.00	\$77,376.00	\$80,878.61		\$76,036.60
	Price Total		\$70,609.60		\$73,110.00	\$77,376.00	\$80,878.61		\$76,036.60
	Prompt Payment Discount		0.00%		0.00%	0.00%	2.00%		0.00%
	Total Cost with Prompt Payment Discount		\$70,609.60		\$73,110.00	\$77,376.00	\$79,261.04		\$76,036.60
	Percentage between lowest responsive bid and local bid						12.25%		
	Price Differential								
	Specific Make & Model of Engine Offered (Include SAE Net HP)		Ford F-350 Crew Cab	No Bid	2018 Chevrolet 3500HD Crew Cab 4X4 CK36043,[Knapheide KC108L2089J body] GM Duramax Diesel @ 445 hp	2017 Ford F-450 Crew Cab 4X4 60"CA	Ford 6.7L Diesel V8 330 HP (See marked specifications for exceptions)	No Bid	Ford F-450 Crew Cab
	Engine Offered		6.7L V8 Diesel		GM Duramax Diesel / 6.6L @ 445 hp @ 2800 RPM, 910 torque @ 1600 RPM	6.7L Powerstroke Diesel 330 HP	Ford 6.7L Diesel		Ford 6.7L V8 Diesel
	Warranty		36 mo/36,000 Bumper to Bumper 5 yr/100,000 Power Train		3yr/36,000 miles bumper to bumper 5 yr/ 100,000 mile powertrain @ n/c	3 yr/36,000 Mile Bumper to Bumper 5 yr/100,000 Mile Powertrain	Base Warranty 36 months or 36,000 miles See Attached Powertrain in specifications		36 mo/36,000 Bumper to Bumper 5 yr/100,000 Power Train
	Warranty Service Provide Name		Red McCombs Ford		Freedom Chevrolet	Your Local Ford Dealer	Grande Truck Center		Red McCombs Ford
	Warranty Facility Address		8333 I-10 Frontage Rd. San Antonio, Tx 78230		13483 I10, San Antonio, Tx 78249	Your Local Ford Dealer	4562 IH-10 East San Antonio, Tx 78219		8333 I-10 Frontage Rd. San Antonio, Tx 78230
	Production Cut-Off Date		5-30-17		tbd (appx 12/2017)	TBD	7/28/2017		5-30-17
	Last Day to Place Order		5-30-17		12/31/17	TBD	7/28/2017		5-30-17
	Firm Pricing Date		No		12/31/2017	No	No		No
	Delivery Days		120-160		150	220	150-180		120-160
	Payment Terms		Net 30	Net 30	Net 30	Net 30	2% 10 days	Net 30	Net 30
	Total		\$171,207.58	\$44,668.00	\$176,989.00	\$128,603.00	\$135,405.49	\$53,484.00	\$76,036.60
	Total Award		\$121,258.30	\$44,668.00					