

City of San Antonio Bid Tabulation

Opened: April 17, 2017 For: SWMD On-Call Contract for Medium & Heavy Duty Truck Repairs 6100007775			Local		Local		Non-Local		Non-Local		Non-Local		Non-Local		Non-Local		Non-Local		NAS	
			Doggett Freightliner of South Texas, LLC		Fox Truck World, LLC		Heil of Texas San Antonio		Industrial Brake & Clutch		River City Hydraulics		Rush Truck Centers of Texas LP.		Southern Tire Mart, LLC		Strategic Fleet Solutions		Lockwood Equipment Services, LLC dba M&M Equipment	
			8700 IH 10 East Converse, TX 78109 210-452-9252		965 FM 1516 S San Antonio, TX 78263 210-648-1660		503 Pop Gunn San Antonio, TX 78219 210-224-5800		5241 Old Seguin Rd Kirby, TX 78214 210-661-9658		1411 N. Hackberry San Antonio, TX 78208		8922 IH 10 East San Antonio, TX 78109 210-901-7193		800 Highway 98 Columbia, MS 39429 877-786-4681		4710 S IH 35 New Braunfels, TX 78132		15914 NW Military Hwy Shavano Park, TX 78231	
Item	Description	Est. Annual Quantity																		
1	Hourly labor rate from contract award through 2017 for repair work	1																		
	Hourly Rate Price		\$122.50		\$98.50		\$85.00		\$75.00		\$80.00		\$90.00		\$85.00		\$95.00		\$95.00	
	Total Price		\$122.50		\$98.50		\$85.00		\$75.00		\$80.00		\$90.00		\$85.00		\$95.00		\$95.00	
2	Hourly labor rate for 2018 to perform repair work	1																		
	Hourly Rate Price		\$132.50		\$100.47		\$85.00		\$75.00		\$80.00		\$91.00		\$85.00		\$99.00		\$95.00	
	Total Price		\$132.50		\$100.47		\$85.00		\$75.00		\$80.00		\$91.00		\$85.00		\$99.00		\$95.00	
3	Hourly labor rate for 2019 to perform repair work and any short extensions thereafter, to to perform repair work, % of discount off that year's posted walk-in service rate, as of January 1, 2019.	1																		
	Discount %		6.50%		0.00%		18.00%		10.00%		0.00%		25.00%		0.00%		15.00%		6.00%	
4	Parts Pricing % markup of actual parts cost	1																		
	Discount %		25.00%		30.00%		30% on aftermarket parts		20.00%		40.00%		25.00%		20.00%		25.00%		15.00%	
5	Towing and Shipping % markup of actual cost	1																		
			15.00%		10.00%		30.00%		5.00%		10.00%		10.00%		NQ		10.00%		15.00%	
	Payment Terms		Net 30		1% in 10 days		Net 30		Net 30		Net 30		Net 30		Net 30		1% in 10 days		Net 30	