

City of San Antonio
Bid Tabulation

August 18, 2017 For: Purchase of Light Duty Service Vehicles			Non-Local		Local		Non-Local		Local		Local		Non-Local		Local		Alt 1 - Local	
6100009217			IM		Grapevine Dodge Chrysler Jeep 2601 William D. Tate	Ancira Motor Company 10807 IH 10 West	Silsbee Ford 1211 US Hwy 96 N	Grande Truck Center 4562 IH-10 East	Gunn Chevrolet LTD. 16550 IH 35 N	Jim Bass Ford Inc 4032 W. Houston Harte Expressway San Angelo, Tx 76901	Red McCombs Ford 8333 IH 10 West	Grande Truck Center 4562 IH-10 East San Antonio, TX 78219						
Item	Description	Qty	Grapevine, TX 76051 817-410-7541	San Antonio, Tx 78230 210-558-1500	Silsbee, TX 77656 409-880-9191	San Antonio, TX 78219 210-666-7112	Selma, TX 78154											
1	¾ Ton Utility Bed Service Truck with Pipe Rack	2									NAS							
	Price Each		\$31,136.00	\$34,400.00	\$33,156.32	\$34,033.00	\$35,710.00	\$36,471.00	\$35,799.77	No Bid								
	Price Total		\$62,272.00	\$68,800.00	\$66,312.64	\$68,066.00	\$71,420.00	\$72,942.00	\$71,599.54									
	Prompt Payment Discount		2.50%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%									
	Total Cost with Prompt Payment Discount		\$60,715.20	\$68,800.00	\$66,312.64	\$68,066.00	\$71,420.00	\$72,942.00	\$71,599.54									
	Percentage between lowest responsive bid and local bid			13.32%		12.11%	17.63%		17.93%									
	Price Differential																	
	Year, Make & Model Offered		2018 Dodge Ram 2500 DJ2L62	2018 RAM 2500	2017 Ford F-250 Reg Cab	2018 Ford F250 R/C 4X2 EXCEPTION GVWR (ILLEGIBLE)	2018 Chevrolet, 3/4 Reg Cab 2WD	2018 Ford F-250	2017 Ford F-250 3/4 Ton 385 HP									
	Specific Make & Model of Engine Offered (Include SAE Net HP)		Dodge 6.4L hemi V8 410 hp	HEMI 6.4L 410HP	Ford 6.2L V8	Ford 6.2 L V8 Flex Fuel 385 H.P.	GM, 6.0LTR L96 V8 Gas/Ethenol 360HP	Ford 6.2L V8 385 HP	Ford 6.2L 2-Valve Gas V- 8 FFV									
	Warranty		3/36,000 5/100,000 limited powertrain	3 YR/36000 MILE BUMPER TO BUMPER, 5 YR/100000 MILE POWERTRAIN	36 mo/36,000 Bumper to Bumper	Base 36 months or 36,000 miles	3yr or 36000 BTB, 5yr or 100,000K Powertrain	3yrs./36000 miles bumper to bumper, 5 yrs./ 60000 miles powertrain	3 years Bumper to Bumper or 36,000 miles 5 years Power Train or 60,000 miles									
	Warranty Service Providerr Name & Address		Any Ram Truck Dealer	ANCIRA CHRYSLER JEEP AND DODGE 10807 IH 10 WEST SAN ANTONIO, TX 78230	Red McCombs 8333 I-10 Frontage San Antonio 78230	Grande Truck Center 4562 IH-10 East San Antonio, Tx 78219	Gunn Chevrolet LTD 16550 IH35N Selma, Texas 78154	Jim Bass Ford 4032 W. Houston Harte Expwy. San Angelo, Tx 76901, or any Ford dealership nationwide	Red McCombs Ford; 8333 IH 10 San Antonio, Texas									
Production Cut-Off Date	June 2018	12/2017	10/31/2017	12/30/2017	4/27/2018 (?)	Unknown	9/01/2017											
Last Day to Place Order	4/30/2018	12/2017	10/31/2017	12/30/2017	4/27/2018	6/15/2018	8/30/2017											
Firm Pricing Date	No	12/2017	No	No	No	No	Yes											
Delivery Days	100-140	90-120	120-180	95-120	120	100-110	90											
2	¾ Ton Live Animal Transport Truck	3			+ warranty \$1500.00 per yr for four years.													
	Price Each		No Bid	\$48,500.00	\$45,706.08	\$49,246.00	No Bid	No Bid	\$60,550.86	\$53,066.00								
	Warranty Price Per Unit				\$6,000.00													
	Total with Warranty				\$51,706.08													
	Price Total			\$145,500.00	\$188,824.32	\$147,738.00		\$181,652.58	\$159,198.00									
	Prompt Payment Discount			0.00%	0.00%	0.00%		0.00%	0.00%									
	Total Cost with Prompt Payment Discount			\$145,500.00	\$188,824.32	\$147,738.00		\$181,652.58	\$159,198.00									
	Percentage between lowest responsive bid and local bid																	
	Price Differential																	
	Year, Make & Model Offered			2018 RAM 2500	2017 Ford F-250 Reg Cab	2018 Ford F250 4X2 R/C with Hartstra Mfg Bodv		2017 Ford F-250 SRW	2018 Ford F250 4X2 R/C with Custom									
	Specific Make & Model of Engine Offered (Include SAE Net HP)			HEMI 5.7 L 383 HP	6.2 L V8	Ford 6.2L V8 Flex Fuel 385 H.P.		Ford 6.2L 2-Valve Gas V- 8 FFV 385 HP	Fiberdlass Coach Bodv Ford 6.2L V8 Flex Fuel 385 H.P.									
Warranty		3 YR/36000 MILE BUMPER TO BUMPER, 5 YR/100000 MILE POWERTRAIN	36 mo/36,000 Bumper to Bumper	Base 36 months or 36,000 miles		3 years Bumper to Bumper or 36,000 miles 5 years Power Train or 60,000 miles	Base 36 months or 36,000 miles											
Warranty Service Providerr Name & Address		ANCIRA CHRYSLER JEEP AND DODGE 10807 IH 10 WEST SAN ANTONIO, TX 78230	Red McCombs 8333 I-10 Frontage San Antonio 78230	Grande Truck Center 4562 IH-10 East San Antonio, Tx 78219		Red McCombs Ford, Fleet Department; 8333 IH 10 San Antonio, Texas 78230	Grande Truck Center 4562 IH-10 East San Antonio, Tx 78219											
Production Cut-Off Date		12/2017	10/31/2017	12/31/2017		8/30/2017	12/31/2017											
Last Day to Place Order		12/2017	10/31/2017	12/30/2017	No Bid	8/30/2017	12/30/2017											
Firm Pricing Date		12/2017	No	No		Yes	No											
Delivery Days		90-120	120-180	120-165		90	95-120											

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6100009217			IM															
			Grapevine Dodge Chrysler Jeep 2601 William D. Tate		Ancira Motor Company 10807 IH 10 West		Silsbee Ford 1211 US Hwy 96 N		Grande Truck Center 4562 IH-10 East		Gunn Chevrolet LTD. 16550 IH 35 N		Jim Bass Ford Inc 4032 W. Houston Harte Expressway San Angelo, Tx 76901		Red McCombs Ford 8333 IH 10 West		Grande Truck Center 4562 IH-10 East San Antonio, TX 78219	
			Grapevine, TX 76051 817-410-7541		San Antonio, Tx 78230 210-558-1500		Silsbee, TX 77656 409-880-9191		San Antonio, TX 78219 210-666-7112		Selma, TX 78154				San Antonio, TX 78230			
Item	Description	Qty																
3	¾ Ton K-9 Arson Investigation Truck Price Each Price Total Prompt Payment Discount Total Cost with Prompt Payment Discount Percentage between lowest responsive bid and local bid Price Differential Year, Make & Model Offered Specific Make & Model of Engine Offered (Include SAE Net HP) Warranty Warranty Service Providerr Name & Address Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	1	No Bid		No Bid		\$50,648.70 \$50,648.70 0.00% \$50,648.70		No Bid		No Bid		\$53,667.00 \$53,667.00 0.00% \$53,667.00		\$51,772.04 \$51,772.04 0.00% \$51,772.04 2.22%		No Bid	
							2017 Ford F-250 Crew Cab 6.7L V8 Diesel		Could not find body company to quote				2018 Ford F-250 Ford 6.7L Diesel V8 440 HP		2017 Ford F-250 SRW Diesel Ford 6.7L Powerstroke V8 Turbo Diesel 330 HP			
							36 mo/36,000 Bumper to Bumper 5 yr/100,000 Power Train						3yrs./36000 miles bumper to bumper, 5 yrs./ 60000 miles powertrain 5 yrs/100000 miles on diesel engine		3 year/36,000 mile Bumper to Bumper 5 year/100,000 mile Power Train			
							Red McCombs 8333 I-10 Frontage San Antonio 78230						Jim Bass Ford 4032 W. Houston Harte Expwy. San Angelo, Tx 76901, or any Ford dealership nationwide		Red McCombs Ford, 8333 IH 10 San Antonio, Texas 78230			
							10/31/2017 10/31/2017 No 120-180						Unknown 6/15/2018 No 100-110		9/01/2017 8/30/2017 Yes 90			
4	14,001 – 16,000 lb. GVW 120" Cab to Axle, DRW, 4x4 16ft Flat Bed w/Lift Price Each Price Total Prompt Payment Discount Total Cost with Prompt Payment Discount Percentage between lowest responsive bid and local bid Price Differential Year, Make & Model Offered Specific Make & Model of Engine Offered (Include SAE Net HP) Warranty Warranty Service Provider Name & Address Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	1	\$54,400.00 \$54,400.00 2.50% \$53,040.00		\$54,594.00 \$54,594.00 0.00% \$54,594.00		\$52,913.00 \$52,913.00 0.00% \$52,913.00		\$54,594.00 \$54,594.00 0.00% \$54,594.00 3.18%		No Bid		\$59,280.00 \$59,280.00 0.00% \$59,280.00		\$52,609.18 \$52,609.18 0.00% \$52,609.18		No Bid	
			2018 Ram 4500 DP9L66		2018 Ford F450 R/C 4X2		2017 Ford F-450 4X4		2018 Ford F450 R/C 4X2				2018 Ford F-450		2017 Ford F-450 4X4 205" WB Cab & Chassis			
			Cummins I6 Diesel 325 hp		Ford 6.2L Diesel 320 H.P.		6.7L V8 Diesel		Ford 6.7L Diesel 330 H.P.				6.7L V8 Diesel Ford 440 HP		Ford 6.7L Powerstroke V8 Turbo Diesel 330 HP			
			3/36,000 5/100,000 diesel motor and powertrain limited		Base 36 months or 36,000 miles		36 mo/36,000 Bumper to Bumper 5 yr/100,000 Power Train		Base 36 months or 36,000 miles				3yrs./36000 miles bumper to bumper, 5 yrs./60000 miles powertrain 5 yrs/100000 miles on diesel engine		3 year/36,000 mile Bumper to Bumper 5 year/100,000 mile Power Train			
			Any Ram truck dealer		Grande Truck Center 4562 IH-10 East San Antonio, Tx 78219		Red McCombs 8333 I-10 Frontage San Antonio 78230		Grande Truck Center 4562 IH-10 East San Antonio, Tx 78219				Jim Bass Ford 4032 W. Houston Harte Expwy. San Angelo, Tx 76901 Or any Ford dealer nationwide		Red McCombs Ford, 8333 IH 10 San Antonio, Texas 78230			
			June 2018 4/30/2018 No 110-150		12/31/2017 12/30/2017 No 120-150		10/31/2017 10/31/2017 No 120-180		12/31/2017 12/30/2017 No 120-150				Unknown 6/15/2018 No 100-110		9/01/2017 8/30/2017 Yes 90			

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6100009217IM			Non-Local	Local	Non-Local	Local	Local	Non-Local	Local	Alt 1 - Local
			Grapevine Dodge Chrysler Jeep 2601 William D. Tate	Ancira Motor Company 10807 IH 10 West	Silsbee Ford 1211 US Hwy 96 N	Grande Truck Center 4562 IH-10 East	Gunn Chevrolet LTD. 16550 IH 35 N	Jim Bass Ford Inc 4032 W. Houston Harte Expressway San Angelo, Tx 76901	Red McCombs Ford 8333 IH 10 West	Grande Truck Center 4562 IH-10 East San Antonio, TX 78219
Item	Description	Qty	Grapevine, TX 76051 817-410-7541	San Antonio, Tx 78230 210-558-1500	Silsbee, TX 77656 409-880-9191	San Antonio, TX 78219 210-666-7112	Selma, TX 78154		San Antonio, TX 78230	
5	¾ Ton Vector Control Truck with Attachments	2								
	Price Each		\$46,483.00	No Bid	No Bid	\$42,915.00	\$44,068.00	No Bid	\$37,520.24	No Bid
	Price Total		\$92,966.00			\$85,830.00	\$88,136.00		\$75,040.48	
	Prompt Payment Discount		2.50%			0.00%	0.00%		0.00%	
	Total Cost with Prompt Payment Discount		\$90,641.85			\$85,830.00	\$88,136.00		\$75,040.48	
	Percentage between lowest responsive bid and local bid									
	Price Differential									
	Year, Make & Model Offered		2018 Ram 2500 DJLL62			2018 Ford F250 R/C 4X2	2018 Chevrolet 3/4 Reg Cab 2WD		2017 Ford F-250 SRW Regular Cab	
	Specific Make & Model of Engine Offered (Include SAE Net HP)		Ram 6.4L hemi V8 410 hp			6.2L Ford V8 Flex Fuel 385 H.P.	GM 6.0 LTR L96 V8 Gas/Ethanol 360 HP		Ford 6.2L 2V FFV Gas 385 Hpower	
	Warranty		3/36,000 5/100,000 limited powertrain			Base 36 months or 36,000 miles	3yr or 36000 BTB, 5yr or 100,000K Powertrain		3 year/36,000 mile Bumper to Bumper	
6	¾ Ton Utility Service Truck	1								
	Price Each		\$34,408.00	\$34,927.00	\$34,303.32	\$34,765.00	\$36,408.66	\$37,108.00	\$39,208.41	No Bid
	Price Total		\$34,408.00	\$34,927.00	\$34,303.32	\$34,765.00	\$36,408.66	\$37,108.00	\$39,208.41	
	Prompt Payment Discount		2.50%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
	Total Cost with Prompt Payment Discount		\$33,547.80	\$34,927.00	\$34,303.32	\$34,765.00	\$36,408.66	\$37,108.00	\$39,208.41	
	Percentage between lowest responsive bid and local bid			4.11%		3.63%	8.53%		16.87%	
	Price Differential									
	Year, Make & Model Offered		2018 Ram 2500 DJLL62	2018 RAM 2500	Ford F-250 4X4	2018 Ford F250 R/C 4X4	2018 Chevrolet 3/4 Reg Cab 4WD	2018 Ford F-250	2017 Ford F-250 SRW	
	Specific Make & Model of Engine Offered (Include SAE Net HP)		Ram 6.4L hemi V8 410 hp	HEMI 6.4L 410 HP	6.2L V8 Gas	6.2L Flex Fuel 385 H.P.	GM 6.0 LTR L96 V8 Gas/Ethanol 360 HP	6.2L V8 Ford 385 HP	Ford 6.2L Gas 385 HP	
	Warranty		3/36,000 5/100,000 limited powertrain	3 YR/36000 MILES BUMPER TO BUMPER, 5 YR/100000 MILE POWERTRAIN	36 mo/36,000 Bumper to Bumper	36 months or 36,000 miles	3yr or 36000 BTB, 5yr or 100,000K Powertrain	3yrs./36000 miles bumper to bumper, 5 yrs./60000 miles powertrain	3 year/36,000 mile Bumper to Bumper 5 year/60,000 mile Power Train	
	Warranty Service Provider Name & Address		Any Ram Truck Dealer	ANCIRA CHRYSLER JEEP AND DODGE 10807 IH 10 WEST SAN ANTONIO, TX 78230	Red McCombs Ford 8333 I-10 Frontage San Antonio 78230	Grande Truck Center 4562 IH-10 East San Antonio, Tx 78219	Gunn Chevrolet LTD 16550 IH35N Selma, Texas 78154	Jim Bass Ford 4032 W. Houston Harte Expwy. San Angelo, Tx 76901	Red McCombs Ford, 8333 IH 10 San Antonio, Texas 78230	
	Production Cut-Off Date		June 2018	12/2017	10/31/2017	12/31/2017	4/27/2018 (/)	Or any Ford dealer nationwide Unknown	9/01/2017	
	Last Day to Place Order		4/30/2018	12/2017	10/31/2017	12/30/2017	4/27/2018	6/15/2018	8/30/2017	
	Firm Pricing Date		No	12/2017	No	No	No	No	Yes	
	Delivery Days		100-140	12/2017	120-180	90-120	120	100-110	120	

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6100009217			IM															
			Grapevine Dodge Chrysler Jeep 2601 William D. Tate		Ancira Motor Company 10807 IH 10 West		Silsbee Ford 1211 US Hwy 96 N		Grande Truck Center 4562 IH-10 East		Gunn Chevrolet LTD. 16550 IH 35 N		Jim Bass Ford Inc 4032 W. Houston Harte Expressway San Angelo, Tx 76901		Red McCombs Ford 8333 IH 10 West		Grande Truck Center 4562 IH-10 East San Antonio, TX 78219	
Item	Description	Qty	Grapevine, TX 76051 817-410-7541		San Antonio, Tx 78230 210-558-1500		Silsbee, TX 77656 409-880-9191		San Antonio, TX 78219 210-666-7112		Selma, TX 78154				San Antonio, TX 78230			
7	¾ Ton Low Profile Utility Bed Service Truck	1																
	Price Each		\$39,373.00		\$38,277.00		\$36,853.32		\$36,540.00		\$39,330.66		\$41,439.00		\$37,237.71			
	Price Total		\$39,373.00		\$38,277.00		\$36,853.32		\$36,540.00		\$39,330.66		\$41,439.00		\$37,237.71			
	Prompt Payment Discount		2.50%		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%			
	Total Cost with Prompt Payment Discount		\$38,388.68		\$38,277.00		\$36,853.32		\$36,540.00		\$39,330.66		\$41,439.00		\$37,237.71			
	Percentage between lowest responsive bid and local bid																	
	Price Differential																	
	Year, Make & Model Offered		2018 Ram 2500 DJ2L62		2018 RAM 2500		2017 Ford F-250 4X4		2018 Ford F250 R/C 4X4		2018 Chevrolet 3/4 Reg Cab 4WD		2018 Ford F-250		2017 Ford F-250 SRW			
	Specific Make & Model of Engine Offered (Include SAE Net HP)		Ram 6.4L hemi 410 hp		HEMI 6.4L 410 HP		6.2L V8 Gas		6.2L Ford V8 Flex Fuel 385 H.P.		GM 6.0 LTR L96 V8 Gas/Ethanol 360 HP		6.2L V8 Ford 385 HP		6.2L Gas Ford 385 HP			
	Warranty		3/36,000 5/100,000 limited powertrain		3 YR/36000 MILE BUMPER TO BUMPER, 5 YR/100000 MILE POWERTRAIN		36 mo/36,000 Bumper to Bumper		Base 36 months or 36,000 miles		3yr or 36000 BTB, 5yr or 100,000K Powertrain		3yrs./36000 miles bumper to bumper, 5 yrs./60000 miles powertrain		3 year/36,000 mile Bumper to Bumper 5 year/60,000 mile Power Train			
	Warranty Service Provider Name & Address		Any Ram Truck Dealer		ANCIRA CHRYSLER JEEP AND DODGE 10807 IH 10 WEST SAN ANTONIO, TX 78230		Red McCombs 8333 I-10 Frontage Rd. San Antonio 78230		Grande Truck Center 4562 IH-10 East San Antonio, Tx 78219		Gunn Chevrolet LTD 16550 IH35N Selma, Texas 78154		Jim Bass Ford 4032 W. Houston Harte Expwy. San Angelo, Tx 76901		Red McCombs Ford, 8333 IH 10 San Antonio, Texas 78230			
	Production Cut-Off Date		June 2018		12/2017		10/31/2017		12/31/2017		4/27/2018 (?)		Unknown		9/01/2017			
	Last Day to Place Order		4/30/2018		12/2017		10/31/2017		12/30/2017		4/27/2018		6/15/2018		8/30/2017			
	Firm Pricing Date		No		12/2017		No		90-120		No		No		Yes			
	Delivery Days		100-140		90-120		120-180				120		100-110		120			
8	1.5 Ton Step Van	1																
	Price Each																	
	Price Total																	
	Prompt Payment Discount																	
	Total Cost with Prompt Payment Discount																	
	Percentage between lowest responsive bid and local bid																	
	Price Differential																	
	Year, Make & Model Offered																	
	Specific Make & Model of Engine Offered (Include SAE Net HP)																	
	Warranty																	
	Warranty Service Provider Name & Address																	
	Production Cut-Off Date																	
	Last Day to Place Order																	
	Firm Pricing Date																	
	Delivery Days																	
9	DELETED																	

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6100009217IM			Grapevine Dodge Chrysler Jeep 2601 William D. Tate	Ancira Motor Company 10807 IH 10 West	Silsbee Ford 1211 US Hwy 96 N	Grande Truck Center 4562 IH-10 East	Gunn Chevrolet LTD. 16550 IH 35 N	Jim Bass Ford Inc 4032 W. Houston Harte Expressway San Angelo, Tx 76901	Red McCombs Ford 8333 IH 10 West	Grande Truck Center 4562 IH-10 East San Antonio, TX 78219
Item	Description	Qty	Grapevine, TX 76051 817-410-7541	San Antonio, Tx 78230 210-558-1500	Silsbee, TX 77656 409-880-9191	San Antonio, TX 78219 210-666-7112	Selma, TX 78154		San Antonio, TX 78230	
10	DELETED									
11	Mini Cargo Van w/ Shelving	2				No Bid	No Bid	No Bid	\$23,325.14	No Bid
	Price Each		\$26,961.00	\$26,764.00	\$24,936.58				\$23,325.14	
	Price Total		\$53,922.00	\$53,528.00	\$49,873.16				\$46,650.28	
	Prompt Payment Discount		2.50%	0.00%	0.00%				0.00%	
	Total Cost with Prompt Payment Discount		\$52,573.95	\$53,528.00	\$49,873.16				\$46,650.28	
	Percentage between lowest responsive bid and local bid			7.33%						
	Price Differential									
	Year, Make & Model Offered		2017 Ram Proaster City VMDL51	2017 RAM PROMASTER CITY	2018 Ford TranConnect				2017 Ford Transit Connect Cargo Van	
	Specific Make & Model of Engine Offered (Include SAE Net HP)		Ram 2.4L I4 178 hp	CHRYSLER 2.4L TIGERSHARK 178 HP	2.5L 4cly				Ford 2.5L Duratec I-4 Gas 169 HP	
	Warranty		3/36,000 5/100,000 limited powertrain	3 YR/36000 MILE BUMPER TO BUMPER, 5 YR/100000 MILE POWERTRAIN	36 m/36,000 Bumper to Bumper				3 yr/36,000 mile Bumper to Bumper	
	Warranty Service Provider Name & Address		Any Ram Truck Dealer	ANCIRA CHRYSLER JEEP AND DODGE 10807 IH 10 WEST SAN ANTONIO, TX 78230	Red McCombs 8333 I-10 Frontage Rd. San Antonio Tx 78230				5 yr/60,000 mile Power Train Red McCombs Ford, 8333 IH 10 San Antonio, Texas 78230	
	Production Cut-Off Date		Cutoff	4/2017	5/31/2018				9/01/2017	
	Last Day to Place Order		10/30/2017	10/2017	5/31/2018				8/30/2017	
	Firm Pricing Date		No	10/2017	No				Yes	
	Delivery Days		75-90	90-120	180-210				60	
	Payment Terms		2 % 10 Days	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
	Total Award	14	\$96,680.00	\$145,500.00	\$153,434.86	\$170,271.00	\$0.00	\$0.00	\$0.00	\$0.00