

AN ORDINANCE 2017-11-02-0839

ACCEPTING THE BIDS FROM ANCIRA MOTOR COMPANY, GRANDE TRUCK CENTER, GRAPEVINE DCJ, LLC, AND SILSBEE FORD TO PROVIDE 14 LIGHT DUTY SERVICE VEHICLES FOR A TOTAL COST OF \$565,885.86, FUNDED FROM THE FY 2018 EQUIPMENT RENEWAL AND REPLACEMENT FUND AND THE GENERAL FUND.

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WHEREAS, bids were submitted to provide the City of San Antonio with light duty service vehicles for various City departments; and

WHEREAS, the bid submitted by Red McCombs Ford for item 1 failed to meet the City's specifications and/or requirements; and

WHEREAS, the lowest, responsive bids were submitted by Grapevine DCJ, LLC for items 1 and 6 for a total cost of \$96,680.00; and

WHEREAS, Ancira Motor Company submitted the lowest bid for item 2 for a cost of \$145,500.00; and

WHEREAS, the lowest bids were submitted by Silsbee Ford for items 3, 4 and 11 for a total cost of \$153,434.86; and

WHEREAS, Grande Truck Center submitted the lowest bids for items 5, 7, and 8 for a total cost of \$170,271.00; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The low, responsive bids from Grapevine DCJ, LLC (Items 1 and 6), Ancira Motor Company (Item 2), Silsbee Ford (Items 3, 4 and 11), and Grande Truck Center (Items 5, 7 and 8) to provide the City of San Antonio with light duty service vehicles for a total cost of \$565,885.86 is hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheet is attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

SECTION 2. It has been found and declared that the bid submitted by Red McCombs Ford for item 1 failed to meet the City's specifications and/or requirements.

SECTION 3. Funding for this ordinance in the amount up to \$565,885.86 is available as part as the Fiscal Year 2018 Budget. See the table below:

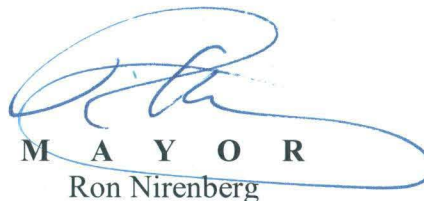
Amount	General Ledger	Cost Center	Fund
\$ 466,737.16	5701085	3503200001	72001000
\$ 50,648.70	5701085	2615040002	11001000
\$ 48,500.00	5701085	3702010001	11001000
Total Amt. \$565,885.86			

SECTION 4. Payments not to exceed the budgeted amounts are authorized as follows: \$96,680.00 to Grapevine DCJ, LLC, \$145,500.00 to Ancira Motor Company, \$153,434.86 to Silsbee Ford, and \$170,271.00 to Grande Truck Center, and should be encumbered with purchase orders.

SECTION 5. The financial allocations in this ordinance are subject to approval by the Director of Finance, City of San Antonio. The Director of Finance may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers, and SAP GL Accounts as necessary to carry out the purpose of this ordinance.

SECTION 6. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

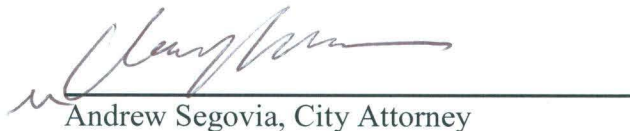
PASSED and APPROVED this 2nd day of November, 2017.


M A Y O R
Ron Nirenberg

ATTEST:


Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:


Andrew Segovia, City Attorney

Agenda Item:	4 (in consent vote: 4, 5, 6, 7, 9A, 9B, 11, 13, 14, 15, 18, 19, 20)						
Date:	11/02/2017						
Time:	09:23:25 AM						
Vote Type:	Motion to Approve						
Description:	An Ordinance accepting the bids from Ancira Motor Company, Grande Truck Center, Grapevine DCJ, LLC, and Silsbee Ford to provide 14 light duty service vehicles for a total cost of \$565,885.86, funded from the FY 2018 Equipment Renewal and Replacement Fund and the General Fund. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Deputy Chief Financial Officer, Finance]						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ron Nirenberg	Mayor		x				
Roberto C. Treviño	District 1		x			x	
William Cruz Shaw	District 2	x					
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Greg Brockhouse	District 6		x				
Ana E. Sandoval	District 7		x				
Manny Pelaez	District 8		x				
John Courage	District 9		x				x
Clayton H. Perry	District 10		x				

LC
11/02/17
Item No. 4

Exhibit I

City of San Antonio
Bid Tabulation[illegible]

**City of San Antonio
Bid Tabulation**

Opened: August 18, 2017 For: Purchase of Light Duty Service Vehicles 6100009217			Non-Local Grapevine Dodge Chrysler Jeep 2601 William D. Tate IM Grapevine, TX 76051 817-410-7541		Local Ancira Motor Company 10807 IH 10 West San Antonio, Tx 78230 210-558-1500		Non-Local Silsbee Ford 1211 US Hwy 96 N Silsbee, TX 77656 409-880-9191		Local Grande Truck Center 4562 IH-10 East San Antonio, TX 78219 210-666-7112		Local Gunn Chevrolet LTD. 16550 IH 35 N Selma, TX 78154		Non-Local Jim Bass Ford Inc 4032 W. Houston Harte Expressway San Angelo, Tx 76901		Local Red McCombs Ford 8333 IH 10 West San Antonio, TX 78230		Alt 1 - Local Grande Truck Center 4562 IH-10 East San Antonio, TX 78219	
Item	Description	Qty																
3	¾ Ton K-9 Arson Investigation Truck Price Each Price Total Prompt Payment Discount Total Cost with Prompt Payment Discount Percentage between lowest responsive bid and local bid Price Differential Year, Make & Model Offered Specific Make & Model of Engine Offered (Include SAE Net HP) Warranty Warranty Service Provider Name & Address Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	1	No Bid		No Bid		\$50,648.70 \$50,648.70 0.00% \$50,648.70		No Bid		No Bid		\$53,667.00 \$53,667.00 0.00% \$53,667.00		\$51,772.04 \$51,772.04 0.00% \$51,772.04 2.22%		No Bid	
					2017 Ford F-250 Crew Cab 6.7L V8 Diesel		Could not find body company to quote				2018 Ford F-250 Diesel		2017 Ford F-250 SRW Diesel		Ford 6.7L Powerstroke V8 Turbo Diesel 330 HP			
					36 mo/36,000 Bumper to Bumper 5 yr/100,000 Power Train						3yrs./36000 miles bumper to bumper, 5 yrs./ 60000 miles powertrain 5 yrs/100000 miles on diesel engine		3 year/36,000 mile Bumper to Bumper 5 year/100,000 mile Power Train					
					Red McCombs 8333 I-10 Frontage San Antonio 78230						Jim Bass Ford 4032 W. Houston Harte Expwy. San Angelo, Tx 76901, or any Ford dealership nationwide		Red McCombs Ford, 8333 IH 10 San Antonio, Texas 78230					
					10/31/2017						Unknown		9/01/2017					
					10/31/2017						6/15/2018		8/30/2017					
					No						No		Yes					
					120-180						100-110		90					
4	14,001 – 16,000 lb. GVW 120" Cab to Axle, DRW, 4x4 16ft Flat Bed w/Lift Price Each Price Total Prompt Payment Discount Total Cost with Prompt Payment Discount Percentage between lowest responsive bid and local bid Price Differential Year, Make & Model Offered Specific Make & Model of Engine Offered (Include SAE Net HP) Warranty Warranty Service Provider Name & Address Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	1	\$54,400.00 \$54,400.00 2.50% \$53,040.00		\$54,594.00 \$54,594.00 0.00% \$54,594.00		\$52,913.00 \$52,913.00 0.00% \$52,913.00		\$54,594.00 \$54,594.00 3.18%		No Bid		\$59,280.00 \$59,280.00 0.00% \$59,280.00		\$52,609.18 \$52,609.18 0.00% \$52,609.18		No Bid	
			2018 Ram 4500 DP9L66		2018 Ford F450 R/C 4X2		2017 Ford F-450 4X4		2018 Ford F450 R/C 4X2				2018 Ford F-450		2017 Ford F-450 4X4 205" WB Cab & Chassis			
			Cummins I6 Diesel 325 hp		Ford 6.2L Diesel 320 H.P.		6.7L V8 Diesel		Ford 6.7L Diesel 330 H.P.				6.7L V8 Diesel Ford 440 HP		Ford 6.7L Powerstroke V8 Turbo Diesel 330 HP			
			3/36,000 5/100,000 diesel motor and powertrain limited		Base 36 months or 36,000 miles		36 mo/36,000 Bumper to Bumper 5 yr/100,000 Power Train		Base 36 months or 36,000 miles				3yrs./36000 miles bumper to bumper, 5 yrs./60000 miles powertrain 5 yrs/100000 miles on diesel engine		3 year/36,000 mile Bumper to Bumper 5 year/100,000 mile Power Train			
			Any Ram truck dealer		Grande Truck Center 4562 IH-10 East San Antonio, Tx 78219		Red McCombs 8333 I-10 Frontage San Antonio 78230		Grande Truck Center 4562 IH-10 East San Antonio, Tx 78219				Jim Bass Ford 4032 W. Houston Harte Expwy. San Angelo, Tx 76901		Red McCombs Ford, 8333 IH 10 San Antonio, Texas 78230			
			June 2018		12/31/2017		10/31/2017		12/31/2017				Unknown		9/01/2017			
			4/30/2018		12/30/2017		10/31/2017		12/30/2017				6/15/2018		8/30/2017			
			No		No		No		No				No		Yes			
			110-150		120-150		120-180		120-150				100-110		90			

**City of San Antonio
Bid Tabulation**

Opened: August 18, 2017 For: Purchase of Light Duty Service Vehicles			Non-Local		Local		Non-Local		Local		Local		Non-Local		Local		Alt 1 - Local	
6100009217			IM		Grapevine Dodge Chrysler Jeep 2601 William D. Tate	Ancira Motor Company 10807 IH 10 West	Silsbee Ford 1211 US Hwy 96 N	Grande Truck Center 4562 IH-10 East	Gunn Chevrolet LTD. 16550 IH 35 N	Jim Bass Ford Inc 4032 W. Houston Harte Expressway San Angelo, Tx 76901	Red McCombs Ford 8333 IH 10 West	Grande Truck Center 4562 IH-10 East						
Item	Description	Qty	Grapevine, TX 76051 817-410-7541	San Antonio, Tx 78230 210-558-1500	Silsbee, TX 77656 409-880-9191	San Antonio, TX 78219 210-666-7112	Selma, TX 78154						San Antonio, TX 78230	San Antonio, TX 78219				
5	¾ Ton Vector Control Truck with Attachments Price Each Price Total Prompt Payment Discount Total Cost with Prompt Payment Discount Percentage between lowest responsive bid and local bid Price Differential Year, Make & Model Offered Specific Make & Model of Engine Offered (Include SAE Net HP) Warranty Warranty Service Provider Name & Address Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	2		No Bid	No Bid	\$42,915.00 \$85,830.00 0.00% \$85,830.00	\$44,068.00 \$88,136.00 0.00% \$88,136.00	No Bid					\$37,520.24 \$75,040.48 0.00% \$75,040.48	No Bid				
	2018 Ram 2500 DJLL62					2018 Ford F250 R/C 4X2 6.2L Ford V8 Flex Fuel 385 H.P. Base 36 months or 36,000 miles Grande Truck Center 4562 IH-10 East San Antonio, Tx 78219	2018 Chevrolet 3/4 Reg Cab 2WD GM 6.0 LTR L96 V8 Gas/Ethanol 360 HP 3yr or 36000 BTB, 5yr or 100,000K Powertrain Gunn Chevrolet LTD 16550 IH35N Selma, Texas 78154						2017 Ford F-250 SRW Regular Cab Ford 6.2L 2V FFV Gas 385 Hpower 3 year/36,000 mile Bumper to Bumper Red McCombs Ford, 8333 IH 10 San Antonio, Texas 78230					
	Ram 6.4L hemi V8 410 hp																	
	Warranty																	
	Warranty Service Provider Name & Address																	
	Production Cut-Off Date																	
	Last Day to Place Order																	
	Firm Pricing Date																	
	Delivery Days																	
6	¾ Ton Utility Service Truck Price Each Price Total Prompt Payment Discount Total Cost with Prompt Payment Discount Percentage between lowest responsive bid and local bid Price Differential Year, Make & Model Offered Specific Make & Model of Engine Offered (Include SAE Net HP) Warranty Warranty Service Provider Name & Address Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	1					\$34,765.00 \$34,765.00 2.50% \$33,547.80 4.11% 2018 Ram 2500 DJLL62 Ram 6.4L hemi V8 410 hp 3/36,000 5/100,000 limited powertrain Any Ram Truck Dealer	\$36,408.66 \$36,408.66 0.00% \$36,408.66 8.53% 2018 Chevrolet 3/4 Reg Cab 4WD GM 6.0 LTR L96 V8 Gas/Ethanol 360 HP 3yr or 36000 BTB, 5yr or 100,000K Powertrain Gunn Chevrolet LTD 16550 IH35N Selma, Texas 78154	\$37,108.00 \$37,108.00 0.00% \$37,108.00 8.53% 2018 Ford F-250 6.2L V8 Ford 385 HP 3yrs./36000 miles bumper to bumper, 5 yrs./60000 miles powertrain Jim Bass Ford 4032 W. Houston Harte Expwy. San Angelo, Tx 76901 Or any Ford dealer nationwide	\$39,208.41 \$39,208.41 0.00% \$39,208.41 16.87% 2017 Ford F-250 SRW Ford 6.2L Gas 385 HP 3 year/36,000 mile Bumper to Bumper 5 year/60,000 mile Power Train Red McCombs Ford, 8333 IH 10 San Antonio, Texas 78230		No Bid						
	2018 Ram 2500 DJLL62					2018 Ford F-250 4X4	2018 Ford F250 R/C 4X4 6.2L Flex Fuel 385 H.P.	2018 Chevrolet 3/4 Reg Cab 4WD GM 6.0 LTR L96 V8 Gas/Ethanol 360 HP 3yr or 36000 BTB, 5yr or 100,000K Powertrain	2018 Ford F-250 6.2L V8 Ford 385 HP 3yrs./36000 miles bumper to bumper, 5 yrs./60000 miles powertrain	2017 Ford F-250 SRW Ford 6.2L Gas 385 HP 3 year/36,000 mile Bumper to Bumper 5 year/60,000 mile Power Train								
	Ram 6.4L hemi V8 410 hp					HEMI 6.4L 410 HP	6.2L V8 Gas	6.2L Flex Fuel 385 H.P.	GM 6.0 LTR L96 V8 Gas/Ethanol 360 HP 3yr or 36000 BTB, 5yr or 100,000K Powertrain	3yrs./36000 miles bumper to bumper, 5 yrs./60000 miles powertrain	3 year/36,000 mile Bumper to Bumper 5 year/60,000 mile Power Train							
	Warranty					3 YR/36000 MILES BUMPER TO BUMPER, 5 YR/100000 MILE POWERTRAIN	36 mo/36,000 Bumper to Bumper	36 months or 36,000 miles	3yr or 36000 BTB, 5yr or 100,000K Powertrain	3yrs./36000 miles bumper to bumper, 5 yrs./60000 miles powertrain	3 year/36,000 mile Bumper to Bumper 5 year/60,000 mile Power Train							
	Warranty Service Provider Name & Address					ANCIRA CHRYSLER JEEP AND DODGE 10807 IH 10 WEST SAN ANTONIO, TX 78230	Red McCombs Ford 8333 I-10 Frontage San Antonio 78230	Grande Truck Center 4562 IH-10 East San Antonio, Tx 78219	Gunn Chevrolet LTD 16550 IH35N Selma, Texas 78154	Jim Bass Ford 4032 W. Houston Harte Expwy. San Angelo, Tx 76901 Or any Ford dealer nationwide	Red McCombs Ford, 8333 IH 10 San Antonio, Texas 78230							
	Production Cut-Off Date					12/2017	10/31/2017	12/31/2017	4/27/2018 (/)		9/01/2017							
	Last Day to Place Order					12/2017	10/31/2017	12/30/2017	4/27/2018		8/30/2017							
	Firm Pricing Date					12/2017	No	No	No		Yes							
	Delivery Days					12/2017	120-180	90-120	120		120							

**City of San Antonio
Bid Tabulation**

Opened: August 18, 2017 For: Purchase of Light Duty Service Vehicles			Non-Local		Local		Non-Local		Local		Local		Non-Local		Local		Alt 1 - Local	
6100009217			IM															
			Grapevine Dodge Chrysler Jeep 2601 William D. Tate Grapevine, TX 76051 817-410-7541		Ancira Motor Company 10807 IH 10 West San Antonio, Tx 78230 210-558-1500		Silsbee Ford 1211 US Hwy 96 N Silsbee, TX 77656 409-880-9191		Grande Truck Center 4562 IH-10 East San Antonio, TX 78219 210-666-7112		Gunn Chevrolet LTD. 16550 IH 35 N Selma, TX 78154		Jim Bass Ford Inc 4032 W. Houston Harte Expressway San Angelo, Tx 76901		Red McCombs Ford 8333 IH 10 West San Antonio, TX 78230		Grande Truck Center 4562 IH-10 East San Antonio, TX 78219	
Item	Description	Qty																
7	¾ Ton Low Profile Utility Bed Service Truck Price Each Price Total Prompt Payment Discount Total Cost with Prompt Payment Discount Percentage between lowest responsive bid and local bid Price Differential Year, Make & Model Offered Specific Make & Model of Engine Offered (Include SAE Net HP) Warranty Warranty Service Provider Name & Address Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	1	2018 Ram 2500 DJ2L62 Ram 6.4L hemi 410 hp 3/36,000 5/100,000 limited powertrain Any Ram Truck Dealer		2018 RAM 2500 HEMI 6.4L 410 HP 3 YR/36000 MILE BUMPER TO BUMPER, 5 YR/100000 MILE POWERTRAIN ANCIRA CHRYSLER JEEP AND DODGE 10807 IH 10 WEST SAN ANTONIO, TX 78230 June 2018 4/30/2018 No 100-140 EXCEPTION- 2500 LIFTGATE		2017 Ford F-250 4X4 6.2L V8 Gas 36 mo/36,000 Bumper to Bumper Red McCombs 8333 I-10 Frontage Rd. San Antonio 78230 10/31/2017 12/31/2017 No 120-180		2018 Ford F250 R/C 4X4 6.2L Ford V8 Flex Fuel 385 H.P. Base 36 months or 36,000 miles Grande Truck Center 4562 IH-10 East San Antonio, Tx 78219 12/31/2017 12/30/2017 No 150-165		2018 Chevrolet 3/4 Reg Cab 4WD GM 6.0 LTR L96 V8 Gas/Ethanol 360 HP 3yr or 36000 BTB, 5yr or 100,000K Powertrain Gunn Chevrolet LTD 16550 IH35N Selma, Texas 78154 4/27/2018 (?) 4/27/2018 No 120		2018 Ford F-250 6.2L V8 Ford 385 HP 3yrs./36000 miles bumper to bumper, 5 yrs./60000 miles powertrain Jim Bass Ford 4032 W. Houston Harte Expwy. San Angelo, Tx 76901 Or any Ford dealer nationwide Unknown 6/15/2018 No 100-110 4.8.19 EXCEPTION This bid is calculated using a 1600 lb. heavy duty lift gate due to integrity issues with weight on the end of this type chassis. Also mount brackets for a 2500 lb. gate are unavailable. 1600 lb is the norm for this chassis.		2017 Ford F-250 SRW 6.2L Gas Ford 385 HP 3 year/36,000 mile Bumper to Bumper 5 year/60,000 mile Power Train Red McCombs Ford, 8333 IH 10 San Antonio, Texas 78230 9/01/2017 8/30/2017 Yes 120		No Bid	
8	1.5 Ton Step Van Price Each Price Total Prompt Payment Discount Total Cost with Prompt Payment Discount Percentage between lowest responsive bid and local bid Price Differential Year, Make & Model Offered Specific Make & Model of Engine Offered (Include SAE Net HP) Warranty Warranty Service Provider Name & Address Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	1	No Bid		No Bid		No Bid		No Bid		No Bid		No Bid		No Bid		No Bid	
9	DELETED																	

**City of San Antonio
Bid Tabulation**

Opened: August 18, 2017 For: Purchase of Light Duty Service Vehicles					Non-Local		Local		Non-Local		Local		Non-Local		Local		Alt 1 - Local			
6100009217			IM		Grapevine Dodge Chrysler Jeep 2601 William D. Tate		Ancira Motor Company 10807 IH 10 West		Silsbee Ford 1211 US Hwy 96 N		Grande Truck Center 4562 IH-10 East		Gunn Chevrolet LTD. 16550 IH 35 N		Jim Bass Ford Inc 4032 W. Houston Harte Expressway San Angelo, Tx 76901		Red McCombs Ford 8333 IH 10 West San Antonio, TX 78230		Grande Truck Center 4562 IH-10 East San Antonio, TX 78219	
Item	Description	Qty	Grapevine, TX 76051 817-410-7541		San Antonio, Tx 78230 210-558-1500		Silsbee, TX 77656 409-880-9191		San Antonio, TX 78219 210-666-7112		Selma, TX 78154									
10	DELETED																			
11	Mini Cargo Van w/ Shelving	2							No Bid		No Bid		No Bid				\$23,325.14		No Bid	
	Price Each		\$26,961.00		\$26,764.00		\$24,936.58										\$23,325.14			
	Price Total		\$53,922.00		\$53,528.00		\$49,873.16										\$46,650.28			
	Prompt Payment Discount		2.50%		0.00%		0.00%										0.00%			
	Total Cost with Prompt Payment Discount		\$52,573.95		\$53,528.00		\$49,873.16										\$46,650.28			
	Percentage between lowest responsive bid and local bid				7.33%															
	Price Differential																			
	Year, Make & Model Offered		2017 Ram Proaster City VMDL51		2017 RAM PROMASTER CITY		2018 Ford TranConnect										2017 Ford Transit Connect Cargo Van			
	Specific Make & Model of Engine Offered (Include SAE Net HP)		Ram 2.4L I4 178 hp		CHRYSLER 2.4L TIGERSHARK 178 HP		2.5L 4cyl										Ford 2.5L Duratec I-4 Gas 169 HP			
	Warranty		3/36,000 5/100,000 limited powertrain		3 YR/36000 MILE BUMPER TO BUMPER, 5 YR/100000 MILE POWERTRAIN		36 m/36,000 Bumper to Bumper										3 yr/36,000 mile Bumper to Bumper			
	Warranty Service Provider Name & Address		Any Ram Truck Dealer		ANCIRA CHRYSLER JEEP AND DODGE 10807 IH 10 WEST SAN ANTONIO, TX 78230		Red McCombs 8333 I-10 Frontage Rd. San Antonio Tx 78230										Red McCombs Ford, 8333 IH 10 San Antonio, Texas 78230			
	Production Cut-Off Date		Cutoff 4/2017		10/2017		5/31/2018										9/01/2017			
	Last Day to Place Order		10/30/2017		10/2017		5/31/2018										8/30/2017			
	Firm Pricing Date		No		10/2017		No										Yes			
	Delivery Days		75-90		90-120		180-210										60			
	Payment Terms		2 % 10 Days		Net 30		Net 30		Net 30		Net 30		Net 30		Net 30		Net 30		Net 30	
Total Award			14	\$96,680.00	\$145,500.00	\$153,434.86	\$170,271.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00