LC 01/18/18 Item No. 5

AN ORDINANCE 2018-01-18-0015

AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$595,400.00: (A) BWI COMPANIES INC., KBW SUPPLY, AND LOWE'S HOME CENTERS, LLC FOR HORTICULTURAL SUPPLIES AND TOOLS, AND (B) CINTAS CORP. FOR THE PURCHASE OF UNIFORMS AND ACCESSORIES.

* * * * *

WHEREAS, bids were submitted to provide the City of San Antonio with commodities and services on an annual basis for the terms of the contracts; and

WHEREAS, this ordinance approves the following contracts: (A) BWI Companies Inc., KBW Supply, and Lowe's Home Centers, LLC for horticultural supplies and tools, and (B) Cintas Corp. for the purchase of uniforms and accessories; and

WHEREAS, the bids submitted by Lowe's Home Centers, LLC (Items 3f and 5g) and KBW Supply (Item 4c) failed to meet the City's specifications and/or requirements for horticultural supplies and tools; and

WHEREAS, the bid submitted by Lowe's Home Centers, LLC (Item 5m), a City Business as defined by the City's Local Preference Program, is within 3 percent of the lowest bid, which was from BWI Companies Inc., a bidder which is not a City Business; and

WHEREAS, Texas Local Government Code section 271.102 provides for the City's participation in cooperative purchasing programs and such purchases satisfy any state law requiring competitive bidding; and

WHEREAS, this ordinance approves three low qualifying bid contracts and one contract procured through a purchasing cooperative; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE**:

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The following bids to furnish the City with goods and services on an annual basis as shown on the attached bid tabulation sheets are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements: (A) BWI Companies Inc., KBW Supply, and Lowe's Home Centers, LLC for horticultural supplies and tools, and (B) Cintas Corp. for the purchase of uniforms and accessories. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

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SECTION 2. It has been found and declared that the bids submitted by Lowe's Home Centers, LLC (Items 3f and 5g) and KBW Supply (Item 4c) for horticultural supplies and tools failed to meet the City's specifications and/or requirements.

SECTION 3. It has been found and declared that, pursuant to the City's Local Preference Program, passed by ordinance number 2013-03-21-0167 and as amended by ordinance number 2014-11-13-0923, Lowe's Home Centers, LLC (Item 5m), a City Business, is entitled to award.

SECTION 4. Funds will be encumbered upon issuance of purchase orders and payment is authorized to the vendors identified herein. All expenditures will be in accordance with the Fiscal Year 2018 budget and such other appropriations necessary to fund the contracts through their terms as evidenced by subsequent ordinances.

SECTION 5. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this 18th day of January, 2018.

R Y 0 Ron Nirenberg

AT'I icia M. Vacek. City Clerk

APPROVED AS TO FORM:

Andrew Segovia, City Attorney

Agenda Item:	5 (in consent vo	te: 5, 6, 7, 9, 10	0, 11, 12, 1	3, 14, 15,	16, 17, 19, 20, 2	1, 23, 24, 25)						
Date:	01/18/2018											
Time:	09:23:52 AM	23:52 AM										
Vote Type:	Motion to Approv	otion to Approve										
Description:	estimated annual c Centers, LLC for I	n Ordinance authorizing the following contracts establishing unit prices for goods and services for an timated annual cost of \$595,400.00: (A) BWI Companies, Inc., KBW Supply, and Lowe's Home enters, LLC for horticultural supplies and tools, and (B) Cintas Corp. for the purchase of uniforms and cessories. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Deputy Chief Financial Officer, nance]										
Result:	Passed	£										
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second					
Ron Nirenberg	Mayor		x									
Roberto C. Treviño	District 1		X			X						
William Cruz Shaw	District 2		х									
Rebecca Viagran	District 3		X									
Rey ₁ Saldaña	District 4		X									
Shirley Gonzales	District 5		X									
Greg Brockhouse	District 6		x									
Ana E. Sandoval	District 7		x		_							
Manny Pelaez	District 8		X									
John Courage	District 9		x				x					
Clayton H. Perry	District 10		x									

LC 01/18/18 Item No. 5

Exhibit I

Exhibit I

ened:	October 20, 2017		Non-Local BWI - San Antonio	KBW Supply	Local	Local Lowes Home Centers, LLC	Non-Local Justin Seed	
n	Annual Contract for Horticultural Supplies & Tools for San Antonio Airport System		Byvi - San Antonio	KBVV Supply		Lowes nome Centers, LLC	Justin Deed	
00009335		MB	10600 Sentinel	102 N 13th St.		203 SW Loop 410	524 S. hwy 156	
		Annual	San Antonio,	Donna,		San Antonio, TX, 78245	Justin,	
Item	Description	Estimated Quantity	TX, 78217 210-765-5401	TX, 78537 956-650-5021		210-520-8066	TX, 76247	
1a	Metro Mix 300, 2.8 cu.ft. or approved equal	168						
	Unit Price/ cu.ft	cu.ft	\$4.67		No Bid	No Bid	N	No
	Prompt Payment Discount		0%					
	Price Each with Prompt Payment Discount Total Cost		\$4.67 \$784.56					
	Percentage between lowest responsive bid and local		\$104.50	1			1 A A A A A A A A A A A A A A A A A A A	
	bid:							
	Price differential							
	Product# Product name:		TX360 MetroMix 360					
	Container Size		2.8 cu. ft					
1b	Metro Mix 820, 2.8 cu.ft. or approved equal	168				N- Di		No
	Unit Price/ cu.ft	cu.ft	\$4.70		No Bid	No Bid		NO
	Prompt Payment Discount Price Each with Prompt Payment Discount		\$4.70					
	Total Cost		\$789.60					
	Percentage between lowest responsive bid and local							
	bid:							
	Price differential Product#		TX820					
	Product name:		MetroMix 820					
	Container Size		2.8 cu. ft	-				
1c	Ferti-Iome Peat Moss, 3.8 cu.ft. or approved equal	342						
	Unit Price/cu.ft.	cu.ft	\$3.28	3	\$3.71	\$3.22	N	No
	Prompt Payment Discount		0%		0%	0%		
	Price Each with Prompt Payment Discount		\$3.28		\$3.71	\$3.22		
	Total Cost		\$1,121.76	5	\$1,268.82	\$1,101.24		
	Percentage between lowest responsive bid and local bid:				100			
	Price differential							
	Product#		FL02775	5	87100	674760		
	Part of the second s		Came		Fertilome Peat	Majestic Earth Sphagnum Peat Moss		
	Product name: Container Size		Same 3.8 cu. ft		3.8 cu. ft.	3 cu. ft.		
	Container Size		5.0 60.10		0.0 00. 10	0 00.14		
	Landscapers pride 4-Way Mix- Wholesale- blend							
1d	of organic materials, 2 cu.ft. or approved equal	240						
	Unit Price/cu.ft.	cu.ft	\$1.74	ถ	No Bid	No Bid	N	No
	Prompt Payment Discount	ou.it	0%					
	Price Each with Prompt Payment Discount		\$1.74					
	Total Cost		\$417.60					
	Percentage between lowest responsive bid and local bid:							
	Price differential			1				
	Product#		KULSM>					
	Product name:		Same					
	Container Size		2 cu.ft					
	Carl Pool Blood Meal 12-0-0, 20 lb. or approved							
2a	equal	800						
	Unit Price/lb.	lbs	\$2.00		No Bid	\$1.71	N	No
	Prompt Payment Discount		0%			0% \$1.71		
	Price Each with Prompt Payment Discount Total Cost		\$2.00 \$1,600.00			\$1,365.33		
	Percentage between lowest responsive bid and local		01,000.00	1		¢ 1,000,000		
	bid:							
	Price differential					504054		
	Product# Product name:		ZZCP52842 Same			504254 Jobe's Organics		
	Container Size		40 lbs			3 lbs		
2b	Maestro-Gro Rose Glo 6-8-4, 30 lb or approved	210						
	equal Unit Price/lb.	lbs	\$0.69	ก	No Bid	\$3.62	N	No
	Prompt Payment Discount	105	\$0.65 0%		NO BIO	0%	IN IN	
	Price Each with Prompt Payment Discount		\$0.69			\$3.62		
	Total Cost		\$144.90			\$759.15		
	Percentage between lowest responsive bid and local					423.91%		
	bid: Price differential					423.91% \$614.25		
	Product#		NAMROSE30			334137		
						Bayer Advanced Rose &		
	Product name:		Same			Flowers 6-9-6		
	Container Size		30lbs			4lbs		

ened:	October 20, 2017 Appual Contract for Horticultural Supplies & Tools for		Non-Local BWI - San Antonio	Non-Local KBW Supply	Local Lowes Home Centers, LLC	Non-Local Justin Seed
	Annual Contract for Horticultural Supplies & Tools for San Antonio Airport System		Bwi - San Antonio	Cove Supply	LONGS FIGHE CONCES, LLC	
0009335		MB	10600 Sentinel	102 N 13th St.	203 SW Loop 410	524 S. hwy 156
		Annual	San Antonio,	Donna,	San Antonio, TX, 78245	Justin,
Item	Description	Estimated Quantity	TX, 78217 210-765-5401	TX, 78537 956-650-5021	210-520-8066	TX, 76247
0	Total Gro 20-20-20 ALL PURPOSE 25 lb or	500				
2c	approved equal					
	Unit Price/lb.	lbs	\$1.08	\$1.19 0%	No Bid	No
	Prompt Payment Discount Price Each with Prompt Payment Discount		\$1.08	\$1.19		
	Total Cost		\$540.00	\$595.00		
	Percentage between lowest responsive bid and local					
	bid:					
	Price differential Product#		PR200	24429		
	Product name:		ICL Gen Purpose			
	Container Size		25lbs	25lbs		
24	Ste acted 4 14 14 50 lb or approved equal	500				
2d	SIo-cote14-14-14, 50 lb or approved equal Unit Price/lb.	lbs	\$0.65	\$1.30	No Bid	No
	Prompt Payment Discount	100	0%	0%		
	Price Each with Prompt Payment Discount		\$0.65	\$1.30		
	Total Cost		\$325.00	\$650.00		
	Percentage between lowest responsive bid and local bid:					
	Price differential					
	Product#		RI51	21424		
	Product name:		BCF 14-14-14 Slo-cote 50lbs			
	Container Size		5005	50155		
2e	Agriform 20-10-5 21 gram tablet, 500 tab. or	5000				
ze	approved equal		CO.00	\$0.09	No Bid	No
	Unit Price/tablet Prompt Payment Discount	tablets	\$0.08 0%	0%	NO DIO	NC NC
	Price Each with Prompt Payment Discount		\$0.08			
	Total Cost		\$400.00			
	Percentage between lowest responsive bid and local					
	bid: Price differential					
	Product#		OS90026	22415		
	Product name:		Same			
	Container Size		500tablets	500tablets		
	NutriStar Crape Myrtle 10-15-9, 25 lb or approved					
2f	equal	750				
	Unit Price/lb.	lbs	\$1.09	No Bid	No Bid	No
	Prompt Payment Discount Price Each with Prompt Payment Discount		0% \$1.09			
	Total Cost		\$817.50			
	Percentage between lowest responsive bid and local					
	bid:					
	Price differential Product#		RINCM25			
	Product name:		NPF Crape Myrtle			
	Container Size		25lbs			
	American plant food 15-0-5 2%FE&TP, 50 lb or					
2g	approved equal	4000		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		-
	Unit Price/lb.	lbs	\$0.19	No Bid	No Bid	No
	Prompt Payment Discount Price Each with Prompt Payment Discount		0% \$0.19			
	Total Cost		\$760.00			
	Percentage between lowest responsive bid and local					
	bid:					
	Price differential Product#		RI795			
	Product name:		15-5-10 2% FE			
	Container Size		50lbs			
	19-0-9 4.5fe+Trace - 50%scu, 50 lb or approved	40000				
2h	equal	16000		and the second se		
	Unit Price/lb.	lbs	\$0.29		\$1.43 0%	
	Prompt Payment Discount Price Each with Prompt Payment Discount		\$0.29		\$1.43	
	Total Cost		\$4,640.00		\$22,856.00	
	Percentage between lowest responsive bid and local			2		
	bid: Brice differential				392.59% \$18,216.00	
	Price differential Product#		BC71909		192407	
			19-0-9 4.5fe+Trace - 50%scu		Scotts Turfbuilder Summerguard	
	Product name:				Lawn Food	
	Container Size	1	50lbs		40lbs	1

pened:	October 20, 2017 Annual Contract for Horticultural Supplies & Tools for		Non-Local BWI - San Antonio	Non-Local KBW Supply	Local Lowes Home Centers, LLC	Non-Local Justin Seed
or:	San Antonio Airport System					504.0 hora 450
100009335		MB Annual	10600 Sentinel San Antonio,	102 N 13th St. Donna,	203 SW Loop 410 San Antonio,	524 S. hwy 156
Item	Description	Estimated	TX, 78217	TX, 78537	TX, 78245	Justin,
2i	Sprint 330 (Iron Chelate), 5lb or approved equal	Quantity 25	210-765-5401	956-650-5021	210-520-8066	TX, 76247
21	Unit Price/lb.	lbs	\$9.19/Lb; \$275.70/30 Lbs*	\$11.44	No Bid	No B
	Prompt Payment Discount		0% \$9.19	0% \$11.44		×
	Price Each with Prompt Payment Discount Total Cost		\$229.75			
	Percentage between lowest responsive bid and local					
	bid: Price differential					
	Product#		BCS3306			
	Product name: Container Size		Same 30 lbs			
						<i></i>
2j	Tiger Bloom Plant Food, 1 gal. or approved equal Unit Price/gal	5 gal.	\$48.68/Gallon; \$12.17/Quart*	No Bid	No Bid	No B
	Prompt Payment Discount	90	0%			
	Price Each with Prompt Payment Discount Total Cost		\$48.68 \$243.40			
	Percentage between lowest responsive bid and local		Q210.10		2 - X	
	bid:			~		
	Price differential Product#		FX790225			
	Product name:		Tiger Bloom Plant Food			
	Container Size		12 q			
2k	Happy Frog Bat Guano, 4 lb. or approved equal	20			N. D.	No E
	Unit Price/lb. Prompt Payment Discount	lbs	\$2.25/Lb; \$108.00/48 Lbs* 0%	No Bid	No Bid	NOB
	Price Each with Prompt Payment Discount		\$2.25			
	Total Cost Percentage between lowest responsive bid and local		\$45.00			
	bid:					
	Price differential Product#		FX500398			
	Product name:		Happy Frog Bat Guano 12/4 lbs			
	Container Size		48 lbs			
21	BR-61 Fertilizer 9-58-8, 25 lb. or approved equal	25				
	Unit Price/lb. Prompt Payment Discount	lbs	\$1.58	\$1.64	No Bid	No B
	Price Each with Prompt Payment Discount		\$1.58	\$1.64		
	Total Cost		\$39.50	\$41.00		
	Percentage between lowest responsive bid and local bid:					
	Price differential		ZZCP00911	24115		
	Product# Product name:		BR-61 Fertilizer			
	Container Size		25 lbs	25 lbs		
	21-7-14 3%FE + Trace + 25% slow release, 50 lb.	8000				*
2m	or approved equal Unit Price/lb.	lbs	\$0.25	No Bid	No Bid	No E
	Prompt Payment Discount	IDS	0%		NO BIO	
	Price Each with Prompt Payment Discount		\$0.25 \$2.000.00			
	Total Cost Percentage between lowest responsive bid and local		\$2,000.00			
	bid:					
	Price differential Product#		RI915	j.		×
	Product name:		Same			
	Container Size		50 lbs			
3a	Merit .5 G Insecticide, 30 lb or approved equal	300	40.75		A0.00	
	Unit Price/lb. Prompt Payment Discount	lbs	\$0.75 0%		\$0.82 0%	No E
	Price Each with Prompt Payment Discount		\$0.75		\$0.82	
	Total Cost Percentage between lowest responsive bid and local		\$225.00		\$244.50	
	bid:		1		8.67%	
	Price differential Product#		BYTP 3843894		\$19.50 101309	
	Product name:		Zenith		Bayer Advanced insect Killer	
	Container Size		30lbs			
3b	Monterey Sluggo Plus, 10 lb. or approved equal	150				
	Unit Price/lb. Prompt Payment Discount	lbs	\$5.95 0%		No Bid	NoE
	Price Each with Prompt Payment Discount		\$5.95			
	Total Cost		\$892.50			
	Percentage between lowest responsive bid and local bid:					
	Price differential					
	Product# Product name:		MY6570 Sluggo Plus 6/2.5 lbs			
	Container Size		Sluggo Plus 6/2.5 lbs			
				1		

ened:	October 20, 2017 Appual Contract for Horticultural Supplies & Tools for		Non-Local BWI - San Antonio	Non-Local KBW Supply	Local Lowes Home Centers, LLC	Non-Local Justin Seed
r:	Annual Contract for Horticultural Supplies & Tools for San Antonio Airport System		Bwi - San Antonio	Supply	Lowes nome centers, LLC	vusur occu
00009335		MB	10600 Sentinel	102 N 13th St.	203 SW Loop 410	524 S. hwy 156
		Annual	San Antonio,	Donna,	San Antonio,	
Item	Description	Estimated	TX, 78217	TX, 78537	TX, 78245	Justin, TX, 76247
	111 Minute 550/ Martatelan Jacob Connect Annal an	Quantity	210-765-5401	956-650-5021	210-520-8066	1X, 76247
3c	Hi-Yield 55% Malathion Insect Spray, 1 gal. or approved equal	5				
	Unit Price/gal	gals	\$42.00	\$53.35	\$53.04	No
	Prompt Payment Discount	guis	0%		0%	
	Price Each with Prompt Payment Discount		\$42.00		\$53.04	
	Total Cost		\$210.00	\$266.75	\$265.20	
	Percentage between lowest responsive bid and local					
	bid:				26.29%	
	Price differential		FH31083	04237	\$55.20 188464	
	Product# Product name:		Same		Spectrocide Malathion	
	Container Size		1gal			
3d	Deadline Raintough, 3 lb. or approved equal	90				
	Unit Price/lb.	lbs	\$3.15		No Bid	I No
	Prompt Payment Discount		0%			
	Price Each with Prompt Payment Discount		\$3.15			
	Total Cost		\$283.50	1		
	Percentage between lowest responsive bid and local bid:					
	Price differential					
	Product#		CH11534			
	Product name:		Deadline ORN			
	Container Size		25lbs	5		
3e	Extinguish Plus Fire Ant Bait, 25 lb. or approved	25				
	equal	lba	\$7.49	No Bid	No Bid	No
	Unit Price/lb. Prompt Payment Discount	lbs	0%		NO DIG	
	Price Each with Prompt Payment Discount		\$7.49			
	Total Cost		\$187.25			
	Percentage between lowest responsive bid and local					
	bid:	-				
	Price differential					
	Product#		ZO24560			
	Product name: Container Size		Same 25lbs			
	Container Size		2010			
3f	Advion Fire Ant Bait, 25 lb. or approved equal	25			NAS	
	Unit Price/lb.	lbs	\$11.05			
	Prompt Payment Discount		0%		0%	
	Price Each with Prompt Payment Discount		\$11.05		\$0.60	
	Total Cost		\$276.25	2	\$14.95	
	Percentage between lowest responsive bid and local bid:					
	Price differential					
	Product#		SY 53209) 	125810	
	Product name:		Same	<u>b</u>	Ortho Bug B Gone	
	Container Size		25lbs	5	10 lbs	
						8
3g	Blue Trax Dye, 1 qt. or approved equal	20 ato	\$14.10	\$18.32	No Bid	No
	Unit Price/qt Prompt Payment Discount	qts	\$14.10		NO BIO	INC
	Price Each with Prompt Payment Discount		\$14.10			
	Total Cost		\$282.00			
	bid:					
	Price differential					
	Product#		BCTME			
	Product name:		Turf Mark Blue			
	Container Size		1q	1qt		
4a	Snapshot 2.5TG, 50 lb. or approved equal	2500				
44	Unit Price/lb	lbs	\$1.78	\$1.60	No Bid	No
	Prompt Payment Discount		0%			
	Price Each with Prompt Payment Discount		\$1.78	\$1.60		
	Total Cost		\$4,450.00			
	Percentage between lowest responsive bid and local					
	bid:					
	Price differential		EL 00400	00040		
	Product# Product name:		EL20120 Same			
	Container Size		50lbs			
			00100	00100	4	1

pened:	October 20, 2017		Non-Local	Non-Local	Local	Non-Local
or:	Annual Contract for Horticultural Supplies & Tools for San Antonio Airport System		BWI - San Antonio	KBW Supply	Lowes Home Centers, LLC	Justin Seed
00009335	San Antonio Airport System	MB	10600 Sentinel	102 N 13th St.	203 SW Loop 410	524 S. hwy 156
		Annual	San Antonio,	Donna,	San Antonio,	1
Item	Description	Estimated Quantity	TX, 78217 210-765-5401	TX, 78537 956-650-5021	TX, 78245 210-520-8066	Justin, TX, 76247
	Syngenta Fusilade II 24.5%, 1 qt. or approved		210-100-0401	000 000 0021		
4b	equal	2				
	Unit Price/qt	qts	\$66.5		No Bid	Nol
	Prompt Payment Discount Price Each with Prompt Payment Discount		09 \$66.5			
	Total Cost		\$133.1			
	Percentage between lowest responsive bid and local					· · · · · · · · · · · · · · · · · · ·
	bid:					
	Price differential Product#		SY321	5 03208		
	Product name:		Sam			
	Container Size		10	1q	t	
					· · · · · · · · · · · · · · · · · · ·	
4c	Round Up Pro Concentrate, 2.5 gal. or approved equal	240		NAS		
	Unit Price/gal	gals	\$20.5		\$95.12	Nol
	Prompt Payment Discount		09			
	Price Each with Prompt Payment Discount		\$20.5			
	Total Cost Percentage between lowest responsive bid and local		\$4,936.8	\$3,633.60	\$22,020.00	
	bid:				362.42%	
	Price differential				\$17,892.00	
	Product#		MSR1031718			
	Product name: Container Size	·	Sam 2.5 ga			
	Container Size		2.0 9	2.0 0010		
4d	White Dove 9 Surfactant, 1 gal. or approved equal	10				
40			\$8.9	0 No Bid	No Bid	Not
	Unit Price/gal Prompt Payment Discount	gals	58.9		NO BIO	NOT
	Price Each with Prompt Payment Discount		\$8.9			
	Total Cost		\$89.0	0		
	Percentage between lowest responsive bid and local					
	bid: Price differential					
	Product#		ZRDX802	D		
	Product name:		Surf-AC 82			
	Container Size		1 ga	al		
4e	Pastora, 20 oz. or approved equal	20				
	Unit Price/oz	oz.	\$16.0		No Bid	Nol
	Prompt Payment Discount		09 \$16.0			
	Price Each with Prompt Payment Discount Total Cost		\$321.8			
	Percentage between lowest responsive bid and local					
	bid:					
	Price differential Product#		CHPastora 2	0		
	Product name:		Sam			
	Container Size		20 0	z		
4f	Sendero, 1 gal. or approved equal	1				
41	Unit Price/gal	gal.	\$137.9	3 No Bid	No Bid	Nol
	Prompt Payment Discount		09	6		
	Price Each with Prompt Payment Discount		\$137.9			
	Total Cost Percentage between lowest responsive bid and local		\$137.9	3		
	bid:					
	Price differential					
	Product#		CHSender			
	Product name: Container Size		1 ga			
4g	Esplanada, 1 qt. or approved equal	1				
	Unit Price/quart Prompt Payment Discount	qt.	\$140.7		No Bid	Nol
	Price Each with Prompt Payment Discount		\$140.7			
	Total Cost		\$140.7			
	Percentage between lowest responsive bid and local				· · · · · · · · · · · · · · · · · · ·	
	bid: Price differential					
			Esplanad	e		
	Product#					
	Product# Product name: Container Size		Sam 10			

ened:	October 20, 2017 Annual Contract for Horticultural Supplies & Tools for		Non-Local BWI - San Antonio	Non-Local KBW Supply	Local Lowes Home Centers, LLC	Non-Local Justin Seed
r:	San Antonio Airport System	MD			202 SW Loop 410	
00009335		MB Annual	10600 Sentinel San Antonio,	102 N 13th St. Donna,	203 SW Loop 410 San Antonio,	524 S. hwy 156
Item	Description	Estimated	TX, 78217	TX, 78537	TX, 78245	Justin,
4h	Arsenal, 2.5 gal. or approved equal	Quantity 5	210-765-5401	956-650-5021	210-520-8066	TX, 76247
40	Unit Price/gal	gal	\$72.72	No Bio	No Bid	No
	Prompt Payment Discount		0% \$72.72			
	Price Each with Prompt Payment Discount Total Cost		\$363.60			
	Percentage between lowest responsive bid and local					
	bid:					
	Price differential Product#		NUFPolaris			
	Product name:		Polaris		P 8	
	Container Size	1. E	2.5 gal			
	Dow Agrosciences Garlon 4, 2.5 gal. or approved					
4i	equal			N- D	No Did	No
	Unit Price/gal Prompt Payment Discount		DELETED	No Bio	No Bid	NO
	Price Each with Prompt Payment Discount					
	Total Cost					
	Percentage between lowest responsive bid and local bid:					
	Price differential				· · · ·	
	Product# Product name:				• • • • • • • • • • • • • • • • • • •	
	Container Size					
4j	Dow Agrosciences Garlon 3A, 2.5 gal. or approved equal					
	Unit Price/gal		DELETED	No Bio	No Bid	No
	Prompt Payment Discount Price Each with Prompt Payment Discount					
	Total Cost					
	Percentage between lowest responsive bid and local					
	bid: Price differential					
	Product#					
	Product name: Container Size					
4k	Basf Plateau, 1 gal. or approved equal	1	\$155.00	No Bio	No Bid	No
	Unit Price/gal Prompt Payment Discount	gal	\$155.00	NO BIC	1 10 50	NO
	Price Each with Prompt Payment Discount	· · · · ·	\$155.00			
	Total Cost Percentage between lowest responsive bid and local		\$155.00			
	bid:					
	Price differential		ZZCHDLATEAU			
	Product# Product name:		ZZChPLATEAU Plateau			
	Container Size		1 gal			
	Dow Agrosciences Rodeo, 2.5 gal. or approved				· .	
41	equal	5	· · · · · · · · · · · · · · · · · · ·			
	Unit Price/gal Prompt Payment Discount	gal	\$42.00 0%	No Bio	No Bid	No
	Price Each with Prompt Payment Discount		\$42.00			
	Total Cost		\$210.00			
	Percentage between lowest responsive bid and local bid:	,				
	Price differential					
	Product# Product name:		NUF10297225 Razor Pro	· · · ·		
	Container Size		2.5 gal			
4m	Dupont Kovar I DF, 6 lb. or approved equal Unit Price/lb.		DELETED	No Bio	No Bid	No
	Prompt Payment Discount					2724
	Price Each with Prompt Payment Discount Total Cost					
	Percentage between lowest responsive bid and local					
	bid:					
	Price differential Product#					
	Product name:		2 A			
	Container Size					
4n	Dupont Landmark XP, 4 lb or approved equal					
	Unit Price/lb		DELETED	No Bid	No Bid	No
	Prompt Payment Discount Price Each with Prompt Payment Discount					
	Total Cost					
	Percentage between lowest responsive bid and local					
	bid: Price differential					
	Product#					
	Product name:					
	Container Size					

pened:	October 20, 2017 Annual Contract for Horticultural Supplies & Tools for		Non-Local BWI - San Antonio	Non-Local KBW Supply	Local Lowes Home Centers, LLC	Non-Local Justin Seed
or:	San Antonio Airport System					
100009335		MB	10600 Sentinel	102 N 13th St.	203 SW Loop 410	524 S. hwy 156
Harm	Description	Annual Estimated	San Antonio, TX, 78217	Donna, TX, 78537	San Antonio, TX, 78245	Justin,
Item	Description	Quantity	210-765-5401	956-650-5021	210-520-8066	TX, 76247
40	Monsanto Outrider 20 oz. or approved equal	20				
	Unit Price/oz	oz	\$17.94	No Bio	I No Bid	No
	Prompt Payment Discount		0%			
	Price Each with Prompt Payment Discount		\$17.94 \$358.80			
	Total Cost Percentage between lowest responsive bid and local		\$330.00			
	bid:					
	Price differential					
	Product#		MS10208351			
	Product name:		Same			
	Container Size		20 oz	1 T		
5a	Corona 1" Bypass Pruner or approved equal	8				
Ja	Unit Price/ea	ea	\$17.87	No Bio	\$12.08	No
	Prompt Payment Discount		0%		0%	
	Price Each with Prompt Payment Discount		\$17.87		\$12.08	
	Total Cost		\$142.96		\$96.64	
	Percentage between lowest responsive bid and local					
	bid:					
	Price differential Product#		CRBP3180		86084	
	Product name:		Same		Corona ByPass Pruner	
	Container Size		6 ea		1 ea	
						ſ
5b	Corona 10.5" Forged Hedge shear or approved	8				
50	equal					
	Unit Price/ea	ea	\$37.07	No Bio	\$40.59 0%	No
	Prompt Payment Discount Price Each with Prompt Payment Discount		0% \$37.07		\$40.59	
	Total Cost		\$296.56		\$324.72	
	Percentage between lowest responsive bid and local					
	bid:				9.50%	
	Price differential				\$28.16	
	Product#		CRAH6970		535054	
			Same		Corona 10.5" Forged alloy Head Shear	
	Product name: Container Size		6 ea		1 ea	
	Container Size		0.68	1		
		45				
5c	Ettore Nifty Nabber Tools 36" or approved equal	15				
	Unit Price/ea	ea	\$35.00	No Bio		No
	Prompt Payment Discount		0%		0%	
	Price Each with Prompt Payment Discount		\$35.00 \$525.00		\$10.52 \$157.80	
	Total Cost Percentage between lowest responsive bid and local		\$525.00		\$157.00	
	bid:					
	Price differential					
	Product#		Nifty Nabber 36"		248686	
	Product name:				EZ Reah Pre Pick up Tool	
	Container Size		1 ea		1 ea	
	Course Transmission with Marrow Blade or					
5d	Corona Transplanter with Narrow Blade or	8				
	approved equal Unit Price/ea	ea	\$3.65	No Bio	\$3.97	No
	Prompt Payment Discount		0%		0%	
	Price Each with Prompt Payment Discount		\$3.65		\$3.97	
	Total Cost		\$29.20		\$31.76	
	Percentage between lowest responsive bid and local				0.774	
	bid: Price differential				8.77% \$2.56	
	Product#		CRCT3020I		52620	
	1 loudeur				Corona & Grip 3.5" Stailess Steel	
	Product name:		Same		Transplanter	
	Container Size		6 ea		1 ea	
5e	Flex-tech 5/8" x 100' Green hose MxF or approved	15				8 · · · · · · · · · · · · · · · · · · ·
	equal		\$35.00	No Bio	\$30.05	No
	Unit Price/ea Prompt Payment Discount	ea	\$35.00	NO BIO	\$30.05 0%	NO
	Price Each with Prompt Payment Discount		\$35.00		\$30.05	
	Total Cost		\$525.00		\$450.75	
	Percentage between lowest responsive bid and local					
	bid:					
	Price differential					
	Product#		AASNCG58100		605107	
	Product name:		Swan 5/8x100		Never Kink 5/8"x100' Premium	
	Product name: Container Size		3 ea		Duty 1 ea	
			o ea		l ea	

bened: br:	October 20, 2017 Annual Contract for Horticultural Supplies & Tools for		Non-Local BWI - San Antonio	Non-Local KBW Supply	Local Lowes Home Centers, LLC	Non-Local Justin Seed
". 00009335	San Antonio Airport System	MB	10600 Sentinel	102 N 13th St.	203 SW Loop 410	524 S. hwy 156
0009333		Annual	San Antonio.	Donna,	San Antonio,	024 0. may 100
Item	Description	Estimated	TX, 78217	TX, 78537	TX, 78245	Justin,
		Quantity	210-765-5401	956-650-5021	210-520-8066	TX, 76247
5f	Dramm 30" Color Mark Rain Wands or approved	12				
	equal		\$11.43	No	Bid \$9.33	No
	Unit Price/ea Prompt Payment Discount	ea	0%	140	0%	
	Price Each with Prompt Payment Discount		\$11.43		\$9.33	
	Total Cost		\$137.16		\$111.96	
	Percentage between lowest responsive bid and local					
	bid:					
	Price differential				07050	
	Product#		DM1010012		37859 Yardsmith 33" Shower wand	
	Product name: Container Size		Same 12 ea		1 ea	
	Container Size		12 64		100	
	Corona Folding pruning saw 10.5" Blade with				NAC	
5g	wood handle or approved equal	3			NAS	
	Unit Price/ea	ea	\$19.85	No		
	Prompt Payment Discount		0%		0%	
	Price Each with Prompt Payment Discount		\$19.85		\$12.28	
	Total Cost		\$59.55		\$36.84	
	Percentage between lowest responsive bid and local					
	bid: Price differential					
	Product#		ZZCRRS7060		10452	
	Troductif				Corona Razortooth 10" folding	
	Product name:		Same		pruning saw	r
	Container Size		6 ea		1 ea	1
5h	Truper aluminum Scoop - #14 D- Handle or	8				
	approved equal		\$10.75	No	Bid \$17.79	No
	Unit Price/ea	ea	\$19.75	NO	0%	No
	Prompt Payment Discount Price Each with Prompt Payment Discount		\$19.75		\$17.79	
	Total Cost		\$158.00		\$142.32	
	Percentage between lowest responsive bid and local					
	bid:					
	Price differential					
	Product#		BOTVT707707		607319	
			Dead		Kobalt Short Handle Wood	
	Product name:		Bond 1 ea		Scoop 1 ea	
	Container Size		l iea		i ca	
51	Corona Leaf rake 19" or approved equal	15				
	Unit Price/ea	ea	\$10.60	No	3id \$8.30	No
	Prompt Payment Discount		0%		0%	
	Price Each with Prompt Payment Discount		\$10.60		\$8.30	
	Total Cost		\$159.00		\$124.50	
	Percentage between lowest responsive bid and local					
	bid: Price differential					
	Product#		CRRK24003		83149	
	Product name:		Same		Tru Tough 24" leaf rake	
	Container Size		12 ea		1 ea	
		2				
5j	Garage Broom 24" or approved equal	15	000.10			
	Unit Price/ea	ea	\$35.18 0%	No	Bid \$10.30	
	Prompt Payment Discount Price Each with Prompt Payment Discount		\$35.18		\$10.30	
	Total Cost		\$527.70		\$154.50	
	Percentage between lowest responsive bid and local					
	bid:					
	Price differential					
	Product#		MI82624		125979	
	Desident annual		Same		Quickie Bulldozer 24" Polyfiber stiff push	
	Product name: Container Size		1 ea		1 ea	
			1 64		100	4
	Corona 32" High-Performance Orchard lopper or					
5k	approved equal		DELETED	No	Bid DELETED	No
	Unit Price/ea					
	Prompt Payment Discount					
	Price Each with Prompt Payment Discount					
	Total Cost Percentage between lowest responsive bid and local					
	bid:	5				
	Price differential					
	Product#					
	Product name:					
	Container Size					

ened:	October 20, 2017 Appual Contract for Horticultural Supplies & Tools for		Non-Local BWI - San Antonio	Non-Local KBW Supply	Local Lowes Home Centers, LLC	Non-Local Justin Seed
	Annual Contract for Horticultural Supplies & Tools for San Antonio Airport System		DVVI - San Antonio	Now Supply	Lowes nome Centers, LLC	Sustin Seed
0009335		MB	10600 Sentinel	102 N 13th St.	203 SW Loop 410	524 S. hwy 156
	8	Annual	San Antonio,	Donna,	San Antonio,	1
Item	Description	Estimated Quantity	TX, 78217 210-765-5401	TX, 78537 956-650-5021	TX, 78245 210-520-8066	Justin, TX, 76247
	Truper 4 tine forged Cultivator - fiberglass		210-703-3401	000-000-0021	210 020 0000	
51	handle or approved equal	15				
	Unit Price/ea	ea	\$12.36	No Bi		
	Prompt Payment Discount		0%		0% \$11.74	
	Price Each with Prompt Payment Discount		\$12.36 \$185.40		\$176.10	
	Total Cost Percentage between lowest responsive bid and local		\$103.40	1	0110.10	
	bid:					
	Price differential					
	Product#		CRCV20004		607369	
			Same		TruTemper Fixed 4 tine long	
	Product name: Container Size		6 ea		handled cultivator 1 ea	
	Container Size		0 64		100	
	Truper 15 Gauge tempered steel blade long	45		*		
5m	handle round point Shovel or approved equal	15				
	Unit Price/ea	ea	\$11.70	No Bi		
	Prompt Payment Discount		0%		0%	
	Price Each with Prompt Payment Discount		\$11.70		\$11.91 \$178.65	
	Total Cost Percentage between lowest responsive bid and local		\$175.50		\$178.05	
	bid:				1.79%	
	Price differential				\$3.15	
	Product#		CRSS26020		607323	
			Corona shovel		Kobalt long handled fiberglass	
	Product name:				digging shovel 1 ea	
	Container Size		3 ea		l lea	
	DeWitt 10' x 12' 80% woven shade tarp or					
5n	approved equal	8				
	Unit Price/ea	ea	\$48.25	No Bi	d \$100.00	N
	Prompt Payment Discount		0%		0%	
	Price Each with Prompt Payment Discount		\$48.25		\$100.00	
	Total Cost		\$386.00		. \$800.00	
	Percentage between lowest responsive bid and local bid:				107.25%	
	Price differential				\$414.00	
	Product#		WT10X12		659822	
	Product name:		Same	-	Riverstone 12' shade fabric	
	Container Size		1 ea		1 ea	
50	Chapin 63900 4 gallon self-cleaning backpack sprayer or approved equal	8				
	Unit Price/ea	ea	\$85.00	No Bi	\$89.62	N
	Prompt Payment Discount		0%		0%	
	Price Each with Prompt Payment Discount		\$85.00		\$89.62	
	Total Cost		\$680.00		\$716.96	
	Percentage between lowest responsive bid and local				5.44%	
	bid: Price differential				\$36.96	
	Product#		ZZHOC63900		792105	
	Product name:		Same		Chapin 63900 4 gal sprayer	
	Container Size		1 ea		1 ea	
5p	Truper 5 tine Manure Fork or approved equal	15				1
	Unit Price/ea	ea	\$25.90 0%	No Bi	d \$14.73 0%	
	Prompt Payment Discount Price Each with Prompt Payment Discount		\$25.90		\$14.73	
	Total Cost		\$388.50		\$220.95	
	Percentage between lowest responsive bid and local					
	bid:					
	Price differential Product#		MI49276		607320	
	FIOUUCU#		MI49276		Kobalt 54" wood handle steel.	
	Product name:		Same		manure fork	
	Container Size		1 ea		1 ea	
						· · · ·
5q	Burlap square 8' x 8' or approved equal		DELETED	No Bi	DELETED	N
	Unit Price/ea Prompt Payment Discount		1. C.			1
	Price Each with Prompt Payment Discount					
	Total Cost				1	
	Percentage between lowest responsive bid and local					
	bid:					
	Price differential					
	Product#					
	Product name:			5 K		
	Container Size					1

ened:	October 20, 2017		Non-Local	Non-Local	Local	Non-Local Justin Seed
r:	Annual Contract for Horticultural Supplies & Tools for San Antonio Airport System		BWI - San Antonio	KBW Supply	Lowes Home Centers, LLC	Justin Seed
00009335	San Antonio Airport System	MB	10600 Sentinel	102 N 13th St.	203 SW Loop 410	524 S. hwy 156
		Annual	San Antonio,	Donna.	San Antonio,	
Item	Description	Estimated	TX, 78217	TX, 78537	TX, 78245	Justin,
		Quantity	210-765-5401	956-650-5021	210-520-8066	TX, 76247
5r	Siphon Mixer	2				
	Unit Price/ea	ea	\$12.17	\$12.44		No
	Prompt Payment Discount		0%	0%		
	Price Each with Prompt Payment Discount		\$12.17	\$12.44		
	Total Cost		\$24.34	\$24.88		
	Percentage between lowest responsive bid and local					
	bid: Price differential					
	Product#		DM6022626	84505		
	Product name:		Same			
	Container Size		1 ea			
5s	3" Blade Trowel	10				
	Unit Price/ea	ea	\$3.65	No Bid		
	Prompt Payment Discount		0%		0%	
	Price Each with Prompt Payment Discount		\$3.65		\$4.30	
	Total Cost		\$36.50		\$43.00	
	Percentage between lowest responsive bid and local				17.010/	
	bid:				17.81% \$6.50	
	Price differential		CRCT3010		451627	
	Product#		CRC13010		Corona Egrip 7.25" Stainless	
	Product name:		Corona 3" Trowel		Steel	
	Container Size		6 ea		1 ea	
5t	Hand Spreader 1.5 L		DELETED	No Bid	DELETED	No
	Unit Price/ea					
	Prompt Payment Discount					
	Price Each with Prompt Payment Discount					
	Total Cost					
	Percentage between lowest responsive bid and local					
	bid:					
	Price differential					
	Product#					
	Product name: Container Size					
	Container Size					
	Bermuda Hulled - Common, 50 lb or approved					
6a	equal	1750				
	Unit Price/lb	lbs	\$5.42	No Bid	No Bid	S
	Prompt Payment Discount		0%			
	Price Each with Prompt Payment Discount		\$5.42		*	\$
	Total Cost		\$9,485.00			\$11,15
	Percentage between lowest responsive bid and local					
	bid:					
	Price differential					
	Product#		FS20			BERH Bermuda Hullad 029/1
	Product name:		Same			Bermuda Hulled, 98%
	Container Size		50lbs			5
6b	Turf Sense Fescue, 50 lb. or approved equal	50				
00	Unit Price/lb	lbs	\$1.20	No Bid	No Bid	\$
	Prompt Payment Discount		0%			, in the second s
	Price Each with Prompt Payment Discount		\$1.20			S
	Total Cost		\$60.00			\$11
	Percentage between lowest responsive bid and local					
	bid:					
	Price differential					
	Product#		FSTU5			FES
	Product name:		Turf five Star			TLC Fescue (Bl
	Container Size		50lbs			2
6.0	Hound Dan Fergura 50 lb	500				
6c	Hound Dog Fescue, 50 lb. or approved equal Unit Price/lb	500 Ibs	\$1.48	No Bid	No Bid	S
	Prompt Payment Discount	ius.	0%	140 Bid	NO BIG	, · · · · · · · · · · · · · · · · · · ·
	Price Each with Prompt Payment Discount		\$1.48			\$
	Total Cost		\$740.00			\$1.01
	Percentage between lowest responsive bid and local					
	bid:					
	Price differential					
	Price differential Product#		FS90P			FES
			FS90P K31 Premium 50lbs			FES Camelot Fes 5

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Opened:	October 20, 2017		Non-Local	Non-Local	Local	Non-Local
or:	Annual Contract for Horticultural Supplies & Tools for San Antonio Airport System		BWI - San Antonio	KBW Supply	Lowes Home Centers, LLC	Justin Seed
100009335	•	MB	10600 Sentinel	102 N 13th St.	203 SW Loop 410	524 S. hwy 156
		Annual	San Antonio,	Donna,	San Antonio,	
Item	Description	Estimated	TX, 78217	TX, 78537	TX, 78245	Justin,
		Quantity	210-765-5401	956-650-5021 210-520-8066	210-520-8066	TX, 76247
6d	Top Flight Perrenial Rye Grass, 50 lb or approved equal	1750			-	
	Unit Price/lb	lbs	\$1.08	No Bid	No Bid	\$2.10
	Prompt Payment Discount		0%			3%
	Price Each with Prompt Payment Discount		\$1.08			\$2.04
	Total Cost		\$1,890.00			\$3,564.75
	Percentage between lowest responsive bid and local					
	bid:					
	Price differential					
	Product#		FS934			PROT17
	Product name:		Futura 2000			Protour Perrenial
	Container Size		50lbs			50lbs
	Payment Terms		Net 30	Net 30	Net 30	3% 10 days
	Estimated Annual Award		\$35,067,34	\$4.000.00	\$4,280,74	

NOTE: *Adjusted for Evaluation Purposes only

Opened:	November 21, 2017	_	1
Opened.	November 21, 2017		
For:	Annual Contract for Purchase of Uniforms and Accessories		
			US COMMUNITIES
			Cintas Corp
6100008637	· · · · · · · · · · · · · · · · · · ·	нн	3349 S.E. Loop 410
			San Antonio,
Maria	Description		TX 78222
ltem	Description		210-224-6321
1	Uniforms, Footwear, and Accessories		
	Discount (%) Off Stocked Items, Exhibit A, Cintas Uniform		
	Purchase Price List 2015		Exhibit A, 20%
2	Uniforms, Footwear, and Accessories		
	Discount (%) off Non-Stocked Catalog/Pricelist		20%
3	Embroidery Fee		\$2.95
4	Artwork		\$0
5	Set Up Fee		\$0
6	Size Premiums on Pants Waist 44" and Above		\$2.00
7	Size Premiums on Pants Inseam 36" and Above		\$2.00
0			
8	Size Premiums on Shirts 3XL and Above		\$2.00
	Payment Terms		Net 30