

# **NUTRITION SERVICES CONTRACT**

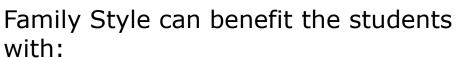
04.03.2018

## NUTRITION CONTRACT TIMELINE

Date	Action Item
10/17/2017	RFCSP Released
11/17/2017	RFCSP Closed – Two proposals submitted
12/20/2018	Evaluation Meeting
1/26/2018	Taste Testing and Demonstration
2/20/2018	Scoring Meeting
3/5/2018	Award Letter Sent to Vendor
4/3/2018	Submission to Board of Directors
7/1/2018	Contract to start if approved

### FAMILY STYLE SERVING





- Nutrition
- Self-Help Skills
- Following Directions
- Language Development
- Letter Recognition
- Social Skills
- Math Skills



### **Evaluation Process**



#### **Action Steps**

Proposals reviewed by Evaluation Team

Evaluation Team conducted interview and taste test with each vendor

**Evaluation Team Scored** 

Price scored by finance

Incentive points scored by SBEDA



## RFCSP BID TAB

Score Summary	Max. Pts.	Food Bank	Selrico	Scored By
A – Experience, Background, Qualifications	30	29.00	12.50	Evaluation Team
B – Proposed Plan	35	30.83	13.33	<b>Evaluation Team</b>
B – Subcontracting	5	0.00	5.00	Evaluation Team
A-B Subtotal	70	59.83	30.83	
C – Price Schedule	15	15.00	8.09	Finance
D - SBEDA	15	0.00	15.00	Economic Development
<b>Total Score</b>	100	74.83	53.92	
Rank Based on Overall Score		1.00	2.00	

#### **NUTRITION CONTRACT TERMS**



#### **Contract Terms and Enhancements**

- San Antonio Food Bank
- 3 year contract, 2 one year renewal options
- Total Estimated Value: \$12,795,502

#### **Enhancements to Existing Contract**

- Family Style Serving
- Nutrition Education Services at no extra cost to Pre-K 4 SA

## PROPOSED CONTRACT PRICING

A	cademic Year	Annual Breakfast	Annual Lunch	Annual Snack 1	Annual Extended Day Snack	Total
	2018-19	\$641,979	\$1,239,089	\$303,732	\$155,760	\$2,340,560
	2019-20	\$673,043	\$1,277,055	\$320,990	\$164,610	\$2,435,697
	2020-21	\$693,752	\$1,294,313	\$331,344	\$169,920	\$2,489,328
	2021-22	\$724,815	\$1,328,828	\$345,150	\$177,000	\$2,575,793
	2022-23	\$752,427	\$1,359,891	\$362,408	\$185,850	\$2,660,576

## CURRENT V. PROPOSED CONTRACT PRICING



Meal	Current Contract	Future Contract (Avg. of 5 Years)	Difference
Breakfast	\$1,218,380	\$697,203	\$521,176
Lunch	\$1,463,436	\$1,301,215	\$162,220
Snack 1	\$503,919	\$331,344	\$172,575
Extended Day Snack	\$258,420	\$169,920	\$88,500
Total	\$3,444,155	\$2,499,682	\$944,471



#### RECOMMENDATION



Staff recommends for the Board to authorize acceptance of a contract with the San Antonio Food Bank to provide student nutrition services and nutritional education services for Pre-K 4 SA for three years, with two, one-year options to renew with a total contract value not to exceed \$12,795,502.



QUESTIONS?