Opened: February 2, 2018 City of San Antonio Bid Tabulation

| Openea: | February 2, 2018 | | | City 0 | f San Antonio Bid Tabulation | u | | | |
|------------|--|-----------|--|----------------------------|------------------------------|---|----------------------------------|--|---|
| For: | Annual Contract for 4X4 Trucks | | Local | Non-Local | Non-Local | Non-Local | Non-Local | Local | Non-Local |
| | | | Ancira Motor Company | Lake Country Chevrolet | Silssbe Ford | Cowboy Dodge | Grapevine DCJ, LLC | Gunn Chevrolet LTD. | Jim Bass Ford |
| | | | 10807 IH-10 West | 2152 N. Wheeler | 1211 U.S. Hwy 96N | 1305 Hwy 96 ByPass | 2601 William Tate | 16550 IH 35 N | 4032 W. Houston Harte |
| | | | | | | , | | | Expressway |
| 6100009732 | | IM | San Antonio, | Jasper, | Silsbee, | Silsbee, | Grapevine, | Selma, | San Angelo, |
| | | | TX 78230 | TX 75951 | TX 77656 | Tx 77656 | TX 76051 | TX 78154 | Tx 76901 |
| | | | 210-558-2612 | 409-880-9191 | 409-880-9191 | | | | |
| | | Estimated | | | | | | | |
| Item | Description | Annual | | | | | | | |
| | | Quantity | | | | | | | |
| 1 | ½ Ton Extended Cab 4x4/AWD Pickup | 7 | | | | | | | |
| ' | Trucks | / | | | | | | | |
| | Price Each | | \$23,966.00 | \$24,049.56 | \$24,811.66 | \$23,839.44 | \$25,184.00 | \$25,837.00 | \$25,619.00 |
| | Total Price | | \$167,762.00 | | | · · · · · · · · · · · · · · · · · · · | \$176,288.00 | | |
| | Prompt Payment Discount | | 0.00% | | | 1 | 2.50% | | 0.00% |
| | Total Cost with Prompt Payment Discount | | \$167,762.00 | \$168,346.92 | \$173,681.62 | \$166,876.08 | \$176,288.00 | \$180,859.00 | \$179,333.00 |
| | Percentage between lowest responsive bid | | | | | | | | |
| | and local bid | | 0.53% | | | | | 8.38% | |
| | Price Differential Year, Make & Model Offered | | \$885.92 2018 RAM 1500 QUAD CAB | | 2018 Ford Ext Cab 4X4 | 2018 Dodge Ram Quad 4X4 | 2018 Ram 1500 Quad Cab | 2018 Chevrolet Double Cab | 2018 Ford F150 |
| | rear, Make & Model Offered | | 2016 KAWI 1300 QUAD CAB 4X4 | 2016 Cheviolet Ext Cab 4A4 | 2016 Fold Ext Cab 4A4 | 2016 Douge Raili Quad 4/4 | DS6L41 | | |
| | Specific Make & Model of Engine Offered | | PENTASTAR 3.6L V6 305HP | 2018 4.3L V6 | Ford 3.3 V6 | Dodge 3.6L V6 | | | Ford 3.3L V6 290HP |
| | op come manual at the desired at the great a | | | | | | | 285HP | |
| | Warranty | | 3YR / 36000 MILE BUMPER | 36 mo/36,000 Bumper to | 36 m/36,000 Bumper to | | | | 3 yrs or 36000 miles bumper to |
| | | | TO BUMPER | | · | | 5 yr/100,000 limited powertrain | 5 yr or 100,000K Power Train | · · |
| | | | 5 YR / 100000 MILE | · · | · · | · ' | | | 5 yrs or 60000 miles Powertrain |
| | Warranty Service Provider Name | | ANCIRA CHRYSLER JEEP & | | t Red McCombs | Ancira Dodge | Any Ram truck dealer | Gunn Chevrolet | Any Ford Dealer nationwide |
| | | | DODGE | | 0000 14/1 40 0/4 | 4000714440.044 | | 40550 HIOSNI O I - T | |
| | Warranty Facility Address | | 10807 IH-10 WEST, SAN | | 8333 W I-10 S/A | 10807 W 1-10 S/A | Several in San Antonio | 16550 IH35N, Selma Texas | Nearest Ford dealer |
| | Production Cut-Off Date | | ANTONIO, TX 78230 4/30/2018 | | 5/30/2018 | 4-30-18 | June 2018 | 3/22/2018 | N/A |
| | Last Day to Place Order | | 4/25/2018 | | | | | | |
| | Firm Price | | YES | | | | | | |
| | | | 120-150 | | 120 | 120 | 75-100 | | |
| | Days for Delivery | | | | | | | 2019 TBD | |
| | | _ | | | | | | | |
| 2 | ½ Ton Four Full Door Cab 4x4/AWD Pickup | 3 | | | | | | | |
| | Truck- No Center Console (for Fire Dept.) | | | | | | | | |
| | Price Each | | \$26,701.00 | \$25,653.81 | \$27,195.40 | \$26,388.42 | \$27,016.00 | \$26,976.00 | \$29,472.00 |
| | Total Price | | \$80,103.00 | | | | | | |
| | Prompt Payment Discount | | 0.00% | | | | 2.50% | | 0.00% |
| | Total Cost with Prompt Payment Discount | | \$80,103.00 | | | | | | |
| | Percentage between lowest responsive bid | | | | | | | | |
| | and local bid | | 4.08% | | | | | 5.15% | |
| | Price Differential | | 0040 DAM 4500 ODEW CAD | 2040 Ch C C 4V4 | 0040 Fand One Oak 4V4 | 0040 Dadas Dam Craw 4V4 | 0040 Davis 4500 Orassi Cali | 2040 Charmalat Chart Barr Crarr | 0040 Famil F450 |
| | Year, Make & Model Offered | | 2018 RAM 1500 CREW CAB 4X4 | 1 | 2018 Ford Crew Cab 4X4 | 2018 Dodge Ram Crew 4X4 | 2018 Ram 1500 Crew Cab DS6L98 | 2018 Chevrolet Short Box Crew Cab 4X4 CK15543 | |
| | Specific Make & Model of Engine Offered | | PENTASTAR 3.6L V6 305HP | | Ford 3.3 V6 | Dodge 3.6L V6 | | GM, LV3, V6 4.3L Gas/Ethanol | Ford 5.0L V8 395HP |
| | opeoine wake a weather Engine Onerea | | 1 21417.617.11 0.02 10 000111 | 2010 4.02 00 | 1 514 5.5 7 5 | Dodge 0.02 vo | Train 6.62 ve econp | 285HP | 1 614 6.62 70 656111 |
| | Warranty | | 3YR / 36000 MILE BUMPER | 36 mo/36,000 Bumper to | 36 m/36,000 Bumper to | 36 m/36,000 Bumper to | 3 yr/36,000 miles | | 3 yrs or 36000 miles bumper to |
| | | | TO BUMPER | ll ' | | | 5 yr/100,000 limited powertrain | 5 yr or 100,000K Power Train | |
| | | | 5 YR / 100000 MILE | | · II | 1 | | | 5 yrs or 60000 miles Powertrain |
| | Warranty Service Provider Name | | ANCIRA CHRYSLER JEEP & | | t Red McCombs | Ancira Dodge | Any Ram truck dealer | Gunn Chevrolet | Any Ford Dealer nationwide |
| | Manage Facility Addisons | | DODGE | | 0000 14/ 140 0/4 | 4000718/4 40 0/4 | On analis On Astroia | AOSSO ILIOSNI, Octob Torres | No constitution |
| | Warranty Facility Address | | 10807 IH-10 WEST, SAN ANTONIO, TX 78230 | | 8333 W I-10 S/A | 10807 W 1-10 S/A | Several in San Antonio | 16550 IH35N, Selma Texas | Nearest Ford dealer |
| | Production Cut-Off Date | | 4/30/2018 | | 5/30/2018 | 4-30-18 | June 2018 | 7/26/2018 | N/A |
| 1 | Last Day to Place Order | | 4/25/2018 | | | | | | |
| 1 | Firm Price | | YES | | | | | | |
| 1 | | | 120-150 | | 120 | 120 | 80-105 | | 115 |
| | | | | | | | | 2019 Start of production TBD | - |
| | | | | | | | | | bucket seats and no console, |
| 1 | | | | | | | | | we added SSV package which |
| 1 | | | | | | | | | will come with vinyl rear seat and cloth front seats. |
| | Days for Delivery | | | | | | | | and don none seats. |
| | 1 *** | | | | 1 | | | | |
| - | • | • | • | • | • | | | • | |

City of San Antonio Bid Tabulation

| March Marc | Opened: | February 2, 2018 | | City of San Antonio Bid Tabulation | | | | | | | |
|--|------------|--|-----------|------------------------------------|---------------------------------------|-----------------------------|---------------------------------------|------------------------------------|-------------------------------|--------------------------------|--|
| 1999 | For: | Annual Contract for 4X4 Trucks | | Local | Non-Local | Non-Local | Non-Local | Non-Local | Local | Non-Local | |
| 1 | | | | · · · | · · | | , <u>.</u> | | | 4032 W. Houston Harte | |
| The control Country | 6100009732 | | IM | TX 78230 | TX 75951 | TX 77656 | | | | San Angelo, | |
| To The Fast Hull Door Case 444-04/10 Plots Figure 17 Door | | | Estimated | | | | | | | | |
| 3 15 Text Full Don't De AssANYD Policy 2 158.6 at 10 152.563.0 157.16 152.563.0 157.16 152.563.0 157.16 152.563.0 157.16 152.563.0 157.16 152.563.0 157.16 152.563.0 152.563 | Item | Description | | | | | | | | | |
| Final Prices Price | 3 | • | | | | | | | | | |
| Power Power Power Description 1000 | | Price Each | | \$26,641.00 | \$25,653.81 | \$27,195.40 | \$26,388.42 | \$27,016.00 | \$26,976.00 | \$27,856.00 | |
| From Coat with Prempt Peyment Descaration Section 2014 Secti | | | | \$53,282.00 | | \$54,390.80 | | | | \$55,712.00 | |
| Percentage between invest responsable and included and boat of and included and boat of an analysis of the percentage | | | | 0.00% | 0.00% | 0.00% | 0.00% | 2.50% | 0.00% | 0.00% | |
| Mind Mind Mind Offered South Mind Mind Offered South Mind Mind Offered Mind Mind Mind Mind Offered Mind Mind Mind Mind Offered Mind | | Percentage between lowest responsive bid | | | \$51,307.62 | \$54,390.80 | \$52,776.84 | \$52,699.95 | | | |
| Specific Marke & Model of Engine Offered Warranty Service Provider Name Warranty Service Prov | | Price Differential | | | | | | | | | |
| Warranty | | Year, Make & Model Offered | | 2018 RAM 1500 CREW CAB 4X4 | 2018 Chevrolet Crew 4X4 | 2018 Ford F-150 Crew 4X4 | 2018 Dodge 1500 Crew 4X4 | | | | |
| Warranty Warranty Warranty Warranty Service | | Specific Make & Model of Engine Offered | | PENTASTAR 3.6L V6 305 HP | Chevy 4.3L V6 | Ford 3.3L V6 | Dodge 3.6L V6 | Ram 3.6L V6 305hp | | | |
| S YR / 100000 MILE POWERT TRAIN Service Powder Name Warranty Service Powder Name Warranty Facility Address Anchor Down Service Powder Name Warranty Facility Address Anchor Down Service Powder Name Service Powder | | Warranty | | | · · · · · · · · · · · · · · · · · · · | II | | | 3 yr or 36000 BTB | 3 yrs or 36000 miles bumper to | |
| Warramy Service Provider Name Warramy Service Provider Name Warramy Facility Address ANDIRA CHRYSLER JEEP 8 DOGE 1050 135 Sulma B333 W 1 10 SA 10607 W 1-10 SA Soveral in San Antonio 10500 H35N, Solma Tousa Naureal Ford dealer Nauramy Facility Address Nauramy Facility Address ANDIRA CHRYSLER JEEP 8 Nauramy Facility Address Nauramy Facility Address Nauramy Facility Address ANDIRA CHRYSLER JEEP 8 Nauramy Facility Address Nauramy Facility Add | | | | 5 YR / 100000 MILE | 5 yr/100,000 PowerTrain | | • | | | · · | |
| Warranty Facility Address | | Warranty Service Provider Name | | ANCIRA CHRYSLER JEEP & | | Red McCombs | Ancira Dodge | Any Ram truck dealer | r Gunn Chevrolet | Any Ford Dealer nationwide | |
| Production Out-Off Date Last Day to Place Order Last Day to Plac | | Warranty Facility Address | | 10807 IH-10 WEST, SAN | 16550 I-35 Selma | 8333 W I-10 S/A | 10807 W 1-10 S/A | Several in San Antonio | 16550 IH35N, Selma Texas | Nearest Ford dealer | |
| Firm Price | | | | 4/30/2018 | | | | | | | |
| Days for Delivery | | 1 | | | | | no | No. | No | | |
| Truck | | Days for Delivery | | | 120 | 120 | 120 | 75-100 | | 115 | |
| Total Price Prompt Payment Discount Prompt Payment Discount Total Cast with Prompt Payment Discount Total Cast with Prompt Payment Discount Prompt Payment Discount Total Cast with Prompt Payment Discount Prompt Payment Discount Total Cast with Prompt Payment Discount Prompt Payment Discount Total Cast with Prompt Payment Discount Prompt Payment Discount Total Cast with Prompt Payment Discount Prompt Payment Discount Total Cast with Prompt Payment Discount Prompt Payment Discount Total Cast with Prompt Payment Discount Prompt Payment Discount Total Cast with Prompt Payment Discount Total Cast with Prompt Payment Discount Total Cast with Prompt Payment Discount Prompt Payment Discount Total Cast with Payment Disc | 4 | | 2 | | | | | | | | |
| Prompt Payment Discount 1.00% 1. | | | | \$26,102.00 | \$27,415.56 | \$25,590.08 | \$25,635.66 | \$26,874.00 | \$28,191.00 | \$26,282.00 | |
| Total Cost with Prompt Payment Discount receivering to every investive sponsive bid and local bid Price Differential Year, Make & Model Offered Periodiction Cut-Off Date Act Dodge Warranty Facility Address Production Cut-Off Date Act Dodge Price Differed Price P | | | | | | | | | | | |
| and local bid Price Differential Year, Make & Model Offered Year, Make & Model of Engine Offered Specific Make & Model of Engine Offered Warranty Parting Marranty Service Provider Name DOGGE Warranty Facility Address National Cut-Off Date Last Day to Place Order Price Provider Name Production Cut-Off Date Last Day to Place Order Price Provider Name Price Name National N | | 1 ' | | | | | | | | | |
| Price Differential Year, Make & Model Offered Year, Make & Model Offered Year, Make & Model of Engine Offered Year, Make & Model offered Year, Make & Model of Engine Offered Year, Make & Model Offered Year, M | | | | | \$54,831.12 | \$51,180.16 | \$51,271.32 | \$52,442.90 | | | |
| Year, Make & Model Offered Specific Make & Model of Engine Offered Specific Make & Specific Make & Model of Engine Offered Specific Make & Model of Engine Offered Specific Make & Specific Make & Model of Engine Offered Specific | | | | | | | | | 10.16% | | |
| Specific Make & Model of Engine Offered Warranty Warranty Warranty Service Provider Name Warranty Facility Address Production Cut-Off Date Last Day to Place Order Firm Price Production Cut-Off Date Firm Price Firm P | | | | 11 | | 2018 Ford F-250 Reg Cab 4X4 | _ | | | | |
| Warranty Warranty Warranty Service Provider Name Warranty Facility Address Production Cut-Off Date Last Day to Place Order Firm Price | | Specific Make & Model of Engine Offered | | PENTASTAR 3.6L V6 305 HP | Chevrolet 6.0L V8 | Ford 6.2L V8 | | | GM, L96 6.0L Gas/Ethanol V8 | Ford 6.2L V8 385HP | |
| S YR / 100000 MILE S yr/100,000 PowerTrain S yrs/60,000 Power Train Red McCombs DODGE DOGGE DOGG | | Warranty | | II . | • | 1 | · · · · · · · · · · · · · · · · · · · | | 3 yr or 36000 BTB | 3 yrs or 36000 miles bumper to | |
| Warranty Service Provider Name ANCIRA CHRYSLER JEEP & Gun Chevrolet DODGE | | | | II . | | • | • | 5 j., 100,000 iiiiiilou powortiaii | 5 7. 5. 155,5551(1 5w6) 11aii | • | |
| Warranty Facility Address 10807 IH-10 WEST, SAN ANTONIO, TX 78230 16550 I-35 Selma ANTONIO, TX 78230 8333 W I-10 S/A 10807 W 1-10 S/A Several in San Antonio 16550 IH35N, Selma Texas Nearest Ford dealer Production Cut-Off Date Last Day to Place Order 4/30/2018 4/25/2018 2/22/2018 5/30/2018 5/30/2018 4-30-18 4/30/18 est. 3/20/2018 5/30/2018 4/30/18 est. 2/22/2018 5/30/2018 6-1-18 estimate Firm Price YES YES 120-150 120 120 125-160 125-160 120 100 May be longer if carries over 2019 Start of production 6/9/18 2019 Start of production 6/9/18 100 | | Warranty Service Provider Name | | ANCIRA CHRYSLER JEEP & | | | | Any Ram truck dealer | r Gunn Chevrolet | I - | |
| Production Cut-Off Date | | Warranty Facility Address | | 10807 IH-10 WEST, SAN | | 8333 W I-10 S/A | 10807 W 1-10 S/A | Several in San Antonio | 16550 IH35N, Selma Texas | Nearest Ford dealer | |
| Last Day to Place Order 4/25/2018 2/22/2018 5/30/2018 4-30-18 4/30/18 est. 2/22/2018 6-1-18 estimate Firm Price YES yes no No No yes 120-150 120-150 120 120 125-160 May be longer if carries over 2019 Start of production 6/9/18 | | Production Cut-Off Date | | | | 5/30/2018 | 4-30-18 | July 2018 | 2/22/2018 | N/A | |
| Firm Price YES yes no no No No No yes 120-150 120-150 120 120 120 120 May be longer if carries over 2019 Start of production 6/9/18 | | | | | | | | | | | |
| 120-150 120 120 120 125-160 125-160 120 100 100 100 100 100 100 100 100 10 | | 1 | | | | | no | No | No | | |
| | | | | | | | 120 | | | 100 | |
| | | Days for Delivery | | | <u>]</u> | | | | - | | |

February 2, 2018 Opened: City of San Antonio Bid Tabulation Annual Contract for 4X4 Trucks Non-Local Non-Local Non-Local Non-Local Local For: Local Ancira Motor Company Cowboy Dodge Grapevine DCJ, LLC Gunn Chevrolet LTD. Lake Country Chevrolet Silssbe Ford Jim Bass Ford 4032 W. Houston Harte 10807 IH-10 West 2152 N. Wheeler 1211 U.S. Hwy 96N 1305 Hwy 96 ByPass 2601 William Tate 16550 IH 35 N Expressway 6100009732 IM San Antonio, Jasper, Silsbee, Silsbee, Grapevine, Selma, San Angelo, TX 75951 TX 77656 Tx 77656 TX 76051 TX 78154 TX 78230 Tx 76901 210-558-2612 409-880-9191 409-880-9191 Estimated ltem **Description** Annual Quantity 3/4 Ton Extended Cab 4x4/AWD Full Size 5 3 Truck Price Each \$27,897.20 \$27,679.04 No Bid No bid \$28,673.00 No bid Total Price \$83,691.60 \$83,037.12 \$86,019.00 Prompt Payment Discount 0.00% 0.00% 0.00% Total Cost with Prompt Payment Discount \$83,691.60 \$83,037.12 \$86,019.00 Percentage between lowest responsive bid 3.59% and local bid Price Differential 2018 Chevrolet 2500 Double Year, Make & Model Offered 2018 Ford F-250 Ext Cab 4X4 2018 Chevrolet 2500 Double Cab 4X4 CK25753 Specific Make & Model of Engine Offered 2 Chevrolet 6.0L V8 Ford 6.2L V8 GM, L96, V8 Gas/Ethanol, 6.0L 360HP 36 mo/36,000 Bumper to 3 yr or 36000 BTB 36 m/36,000 Bumper to 3 yrs or 36000 miles bumper to Warranty 5 yr or 100,000K Power Train Bumper Bumpei 5 yr/100,000 PowerTrain 5 yrs/60,000 Power Train 5 yrs or 60000 miles Powertrain Warranty Service Provider Name Gun Chevrolet Red McCombs Gunn Chevrolet 8333 W I-10 S/A 16550 IH35N, Selma Texas Warranty Facility Address 16550 I-35 Selma Production Cut-Off Date 2/22/2018 5/30/2018 2/22/2018 Last Day to Place Order 2/22/2018 5/30/2018 2/22/2018 Firm Price yes No 120 120 120 2019 Start of production Days for Delivery 7/23/18 3/4 Ton Four Full Door 4x4/AWD Truck 6 4 Price Each \$28,500.00 \$30,018.19 \$28,994.84 \$28,105.08 \$29,333.00 \$30,737.00 \$114,000.00 \$120,072.76 \$112,420.32 \$117,332.00 Total Price \$115,979.36 \$122,948.00 0.00% 0.00% 2.50% Prompt Payment Discount 0.00% 0.00% 0.00% Total Cost with Prompt Payment Discount \$114,000.00 \$120,072.76 \$115,979.36 \$112,420.32 \$114,482.00 \$122,948.00 Percentage between lowest responsive bid and local bid 1.41% \$1,579.68 Price Differential Year, Make & Model Offered 2018 RAM 2500 CREW CAB 2018 Chevrolet 2500 Crew Cab 2018 Ford F-250 Crew Cab 2018 Dodge Crew 4X4 2018 Ram 2500 Crew Cab 2018, Chevrolet, 2500 Crew DJ7L91 Cab 4X4 CK25743 5.7L V8 Hemi 383 HP Ram 5.7L hemi V8 383hp GM, L96, 6.0L Gas/Ethanol V8 Specific Make & Model of Engine Offered Chevrolet 6.0L V8 Ford 6.2L V6 Dodge 5.7L V8 360HP Warranty 3YR / 36000 MILE BUMPER 36 mo/36,000 Bumper to 36 m/36,000 Bumper to 36 m/36,000 Bumper to 3yr/36,000 miles 3 yr or 36000 BTB 3 yrs or 36000 miles bumper to TO BUMPER 5 yr/100,000 limited powertrain 5 yr or 100,000K Power Train Bumper Bumper Bumper 5 YR / 100000 MILE 5 yrs/100,000 powertrain 5 yrs or 60000 miles Powertrain 5 yr/100,000 PowerTrain 5 yrs/60,000 Power Train **POWERTRAIN** Warranty Service Provider Name ANCIRA CHRYSLER JEEP 8 **Gunn Chevrolet** Red McCombs Any Ram truck dealer Gunn Chevrolet Ancira Dodge Warranty Facility Address 10807 IH-10 WEST, SAN 16550 I-35 Selma 8333 W I-10 S/A 10807 W 1-10 S/A Several in San Antonio 16550 IH35N, Selma Texas ANTONIO, TX 78230 Production Cut-Off Date 4/30/2018 3/22/2018 5/30/2018 4-30-18 July 2018 3/22/2018 Last Day to Place Order 4/25/2018 3/22/2018 5/30/2018 4-30-18 4/30/18 est 3/22/2018

yes

120

Net 30

\$128,269.05

\$128,269.05

120

Net 30

\$83,037.12

\$83,037.12

120

Net 30

\$0.00

\$0.00

125-160

\$0.00

\$0.00

into 2019 model

2 1/2% 10 days

May be longer if carries over 2019 Start of production startup

YES

Net 30

\$333,966.00

\$333,966.00

120-150

Firm Price

Days for Delivery

Payment Terms

Total Award

Total Estimated Award

Non-Local

\$28,330.00

\$84,990.00

\$84,990.00

2018 Ford F-250

Ford 6.2L V8 385HP

Any Ford Dealer nationwide

Nearest Ford dealer

6-1-18 estimate

\$29,620.00

\$118,480.00

\$118,480.00

18 Ford F-250

bumpe

N/A

yes

100

Net 30

\$0.00

\$0.00

Ford 6.2L V8 385HP

Any Ford Dealer nationwide

3/22/2018

120

6/9/18

Net 30

\$0.00

\$0.00

Nearest Ford dealer

6-1-18 estimate

0.00%

N/A

yes

100

0.00%