

Opened: February 2, 2018			City of San Antonio Bid Tabulation						
For: Annual Contract for 4X4 Trucks			Local	Non-Local	Non-Local	Non-Local	Non-Local	Local	Non-Local
6100009732IM			Ancira Motor Company 10807 IH-10 West	Lake Country Chevrolet 2152 N. Wheeler	Silssbe Ford 1211 U.S. Hwy 96N	Cowboy Dodge 1305 Hwy 96 ByPass	Grapevine DCJ, LLC 2601 William Tate	Gunn Chevrolet LTD. 16550 IH 35 N	Jim Bass Ford 4032 W. Houston Harte Expressway San Angelo, Tx 76901
			San Antonio, TX 78230 210-558-2612	Jasper, TX 75951 409-880-9191	Silsbee, TX 77656 409-880-9191	Silsbee, Tx 77656	Grapevine, TX 76051	Selma, TX 78154	
Item	Description	Estimated Annual Quantity							
1	½ Ton Extended Cab 4x4/AWD Pickup Trucks	7							
	Price Each		\$23,966.00	\$24,049.56	\$24,811.66	\$23,839.44	\$25,184.00	\$25,837.00	\$25,619.00
	Total Price		\$167,762.00	\$168,346.92	\$173,681.62	\$166,876.08	\$176,288.00	\$180,859.00	\$179,333.00
	Prompt Payment Discount		0.00%	0.00%	0.00%	0.00%	2.50%	0.00%	0.00%
	Total Cost with Prompt Payment Discount		\$167,762.00	\$168,346.92	\$173,681.62	\$166,876.08	\$176,288.00	\$180,859.00	\$179,333.00
	Percentage between lowest responsive bid and local bid		0.53%					8.38%	
	Price Differential		\$885.92						
	Year, Make & Model Offered		2018 RAM 1500 QUAD CAB 4X4	2018 Chevrolet Ext Cab 4X4	2018 Ford Ext Cab 4X4	2018 Dodge Ram Quad 4X4	2018 Ram 1500 Quad Cab DS6L41	2018 Chevrolet Double Cab 4X4 CK15753	2018 Ford F150
	Specific Make & Model of Engine Offered		PENTASTAR 3.6L V6 305HP	2018 4.3L V6	Ford 3.3 V6	Dodge 3.6L V6	Ram 3.6L V6 305hp	GM LV3 V6 Gas/Ethanol 4.3L 285HP	Ford 3.3L V6 290HP
	Warranty		3YR / 36000 MILE BUMPER TO BUMPER 5 YR / 100000 MILE	36 mo/36,000 Bumper to Bumper 5 yr/100,000 PowerTrain	36 m/36,000 Bumper to Bumper 5 yrs/60,000 Power Train	36 m/36,000 Bumper to Bumper 5 yrs/100,000 powertrain	3 yr/36,000 miles 5 yr/100,000 limited powertrain	3 yr or 36000 BTB 5 yr or 100,000K Power Train	3 yrs or 36000 miles bumper to bumper 5 yrs or 60000 miles Powertrain
	Warranty Service Provider Name		ANCIRA CHRYSLER JEEP & DODGE	Gun Chevrolet	Red McCombs	Ancira Dodge	Any Ram truck dealer	Gunn Chevrolet	Any Ford Dealer nationwide
	Warranty Facility Address		10807 IH-10 WEST, SAN ANTONIO, TX 78230	16550 I-35 Selma	8333 W I-10 S/A	10807 W 1-10 S/A	Several in San Antonio	16550 IH35N, Selma Texas	Nearest Ford dealer
	Production Cut-Off Date		4/30/2018	3/22/2018	5/30/2018	4-30-18	June 2018	3/22/2018	N/A
	Last Day to Place Order		4/25/2018	3/22/2018	5/30/2018	4-30-18	4/30/18 est.	3/22/2018	6-1-18 estimate
	Firm Price		YES	No	no	no	No	No	yes
	Days for Delivery		120-150	120	120	120	75-100	120	115
2	½ Ton Four Full Door Cab 4x4/AWD Pickup Truck- No Center Console (for Fire Dept.)	3							
	Price Each		\$26,701.00	\$25,653.81	\$27,195.40	\$26,388.42	\$27,016.00	\$26,976.00	\$29,472.00
	Total Price		\$80,103.00	\$76,961.43	\$81,586.20	\$79,165.26	\$81,048.00	\$80,928.00	\$88,416.00
	Prompt Payment Discount		0.00%	0.00%	0.00%	0.00%	2.50%	0.00%	0.00%
	Total Cost with Prompt Payment Discount		\$80,103.00	\$76,961.43	\$81,586.20	\$79,165.26	\$79,045.43	\$80,928.00	\$88,416.00
	Percentage between lowest responsive bid and local bid		4.08%					5.15%	
	Price Differential								
	Year, Make & Model Offered		2018 RAM 1500 CREW CAB 4X4	2018 Chevy Crew Cab 4X4	2018 Ford Crew Cab 4X4	2018 Dodge Ram Crew 4X4	2018 Ram 1500 Crew Cab DS6L98	2018 Chevrolet Short Box Crew Cab 4X4 CK15543	2018 Ford F150
	Specific Make & Model of Engine Offered		PENTASTAR 3.6L V6 305HP	2018 4.3L V6	Ford 3.3 V6	Dodge 3.6L V6	Ram 3.6L V6 305hp	GM, LV3, V6 4.3L Gas/Ethanol 285HP	Ford 5.0L V8 395HP
	Warranty		3YR / 36000 MILE BUMPER TO BUMPER 5 YR / 100000 MILE	36 mo/36,000 Bumper to Bumper 5 yr/100,000 PowerTrain	36 m/36,000 Bumper to Bumper 5 yrs/60,000 Power Train	36 m/36,000 Bumper to Bumper 5 yrs/100,000 powertrain	3 yr/36,000 miles 5 yr/100,000 limited powertrain	3 yr or 36000 BTB 5 yr or 100,000K Power Train	3 yrs or 36000 miles bumper to bumper 5 yrs or 60000 miles Powertrain
	Warranty Service Provider Name		ANCIRA CHRYSLER JEEP & DODGE	Gunn Chevrolet	Red McCombs	Ancira Dodge	Any Ram truck dealer	Gunn Chevrolet	Any Ford Dealer nationwide
	Warranty Facility Address		10807 IH-10 WEST, SAN ANTONIO, TX 78230	Gunn Chevrolet	8333 W I-10 S/A	10807 W 1-10 S/A	Several in San Antonio	16550 IH35N, Selma Texas	Nearest Ford dealer
	Production Cut-Off Date		4/30/2018	7/26/2018	5/30/2018	4-30-18	June 2018	7/26/2018	N/A
	Last Day to Place Order		4/25/2018	7/26/2018	5/30/2018	4-30-18	4/30/18 est.	7/26/2018	6-1-18 estimate
	Firm Price		YES	No	no	no	No	No	yes
	Days for Delivery		120-150	120	120	120	80-105	120	115
									Exception: To get this with bucket seats and no console, we added SSV package which will come with vinyl rear seat and cloth front seats.

Opened: February 2, 2018  For: Annual Contract for 4X4 Trucks  6100009732			City of San Antonio Bid Tabulation						
			Local	Non-Local	Non-Local	Non-Local	Non-Local	Local	Non-Local
			Ancira Motor Company 10807 IH-10 West	Lake Country Chevrolet 2152 N. Wheeler	Silssbe Ford 1211 U.S. Hwy 96N	Cowboy Dodge 1305 Hwy 96 ByPass	Grapevine DCJ, LLC 2601 William Tate	Gunn Chevrolet LTD. 16550 IH 35 N	Jim Bass Ford 4032 W. Houston Harte Expressway San Angelo, Tx 76901
IM			San Antonio, TX 78230 210-558-2612	Jasper, TX 75951 409-880-9191	Silsbee, TX 77656 409-880-9191	Silsbee, Tx 77656	Grapevine, TX 76051	Selma, TX 78154	
Item	Description	Estimated Annual Quantity							
3	½ Ton Four Full Door Cab 4x4/AWD Pickup Truck	2							
	Price Each		\$26,641.00	\$25,653.81	\$27,195.40	\$26,388.42	\$27,016.00	\$26,976.00	\$27,856.00
	Total Price		\$53,282.00	\$51,307.62	\$54,390.80	\$52,776.84	\$54,032.00	\$53,952.00	\$55,712.00
	Prompt Payment Discount		0.00%	0.00%	0.00%	0.00%	2.50%	0.00%	0.00%
	Total Cost with Prompt Payment Discount		\$53,282.00	\$51,307.62	\$54,390.80	\$52,776.84	\$52,699.95	\$53,952.00	\$55,712.00
	Percentage between lowest responsive bid and local bid		3.85%					5.15%	
	Price Differential								
	Year, Make & Model Offered		2018 RAM 1500 CREW CAB 4X4	2018 Chevrolet Crew 4X4	2018 Ford F-150 Crew 4X4	2018 Dodge 1500 Crew 4X4	2018 Ram 1500 Crew Cab DS6L98	2018 Chevrolet Short Box Crew Cab 4X4 CK15543	2018 Ford F150
	Specific Make & Model of Engine Offered		PENTASTAR 3.6L V6 305 HP	Chevy 4.3L V6	Ford 3.3L V6	Dodge 3.6L V6	Ram 3.6L V6 305hp	GM, LV3, V6, 4.3L Gas/Ethanol 285HP	Ford 3.3L V6 290HP
	Warranty		3YR / 36000 MILE BUMPER TO BUMPER 5 YR / 100000 MILE POWERTRAIN	36 mo/36,000 Bumper to Bumper 5 yr/100,000 PowerTrain	36 m/36,000 Bumper to Bumper 5 yrs/60,000 Power Train	36 m/36,000 Bumper to Bumper 5 yrs/100,000 powertrain	3 yr/36,000 miles 5 yr/100,000 limited powertrain	3 yr or 36000 BTB 5 yr or 100,000K Power Train	3 yrs or 36000 miles bumper to bumper 5 yrs or 60000 miles Powertrain
	Warranty Service Provider Name		ANCIRA CHRYSLER JEEP & DODGE	Gun Chevrolet	Red McCombs	Ancira Dodge	Any Ram truck dealer	Gunn Chevrolet	Any Ford Dealer nationwide
	Warranty Facility Address		10807 IH-10 WEST, SAN ANTONIO, TX 78230	16550 I-35 Selma	8333 W I-10 S/A	10807 W 1-10 S/A	Several in San Antonio	16550 IH35N, Selma Texas	Nearest Ford dealer
	Production Cut-Off Date		4/30/2018	7/26/2018	5/30/2018	4-30-18	June 2018	7/26/2018	N/A
	Last Day to Place Order		4/25/2018	7/26/2018	5/30/2018	4-30-18	4/30/18 est.	7/26/2018	6-1-18 estimate
	Firm Price		YES	No	no	no	No	No	yes
	Days for Delivery		120-150	120	120	120	75-100	120	115
4	¾ Ton Regular Cab 4x4/AWD Full Size Truck	2							
	Price Each		\$26,102.00	\$27,415.56	\$25,590.08	\$25,635.66	\$26,874.00	\$28,191.00	\$26,282.00
	Total Price		\$52,204.00	\$54,831.12	\$51,180.16	\$51,271.32	\$53,748.00	\$56,382.00	\$52,564.00
	Prompt Payment Discount		0.00%	0.00%	0.00%	0.00%	2.50%	0.00%	0.00%
	Total Cost with Prompt Payment Discount		\$52,204.00	\$54,831.12	\$51,180.16	\$51,271.32	\$52,442.90	\$56,382.00	\$52,564.00
	Percentage between lowest responsive bid and local bid		2.00%					10.16%	
	Price Differential		\$1,023.84						
	Year, Make & Model Offered		2018 RAM 2500 REG CAB 4X4	2018 2500HD Reg Cab 4X4	2018 Ford F-250 Reg Cab 4X4	2018 Dodge 2500 Reg Cab 4X4	2018 Ram 2500 Regular Cab DJ7L62	2018 Chevrolet 2500 Reg Cab 4X4 CK25903	2018 Ford F250
	Specific Make & Model of Engine Offered		PENTASTAR 3.6L V6 305 HP	Chevrolet 6.0L V8	Ford 6.2L V8	Dodge 5.7L V8	Ram 5.7L hemi V8 383	GM, L96 6.0L Gas/Ethanol V8 360HP	Ford 6.2L V8 385HP
	Warranty		3YR / 36000 MILE BUMPER TO BUMPER 5 YR / 100000 MILE POWERTRAIN	36 mo/36,000 Bumper to Bumper 5 yr/100,000 PowerTrain	36 m/36,000 Bumper to Bumper 5 yrs/60,000 Power Train	36 m/36,000 Bumper to Bumper 5 yrs/100,000 powertrain	3 yr/36,000 miles 5 yr/100,000 limited powertrain	3 yr or 36000 BTB 5 yr or 100,000K Power Train	3 yrs or 36000 miles bumper to bumper 5 yrs or 60000 miles Powertrain
	Warranty Service Provider Name		ANCIRA CHRYSLER JEEP & DODGE	Gun Chevrolet	Red McCombs	Ancira Dodge	Any Ram truck dealer	Gunn Chevrolet	Any Ford Dealer nationwide
	Warranty Facility Address		10807 IH-10 WEST, SAN ANTONIO, TX 78230	16550 I-35 Selma	8333 W I-10 S/A	10807 W 1-10 S/A	Several in San Antonio	16550 IH35N, Selma Texas	Nearest Ford dealer
	Production Cut-Off Date		4/30/2018	2/22/2018	5/30/2018	4-30-18	July 2018	2/22/2018	N/A
	Last Day to Place Order		4/25/2018	2/22/2018	5/30/2018	4-30-18	4/30/18 est.	2/22/2018	6-1-18 estimate
	Firm Price		YES	yes	no	no	No	No	yes
	Days for Delivery		120-150	120	120	120	125-160 May be longer if carries over into 2019 model	120	100

Opened: February 2, 2018			City of San Antonio Bid Tabulation						
For: Annual Contract for 4X4 Trucks			Local	Non-Local	Non-Local	Non-Local	Non-Local	Local	Non-Local
6100009732IM			Ancira Motor Company 10807 IH-10 West  San Antonio, TX 78230 210-558-2612	Lake Country Chevrolet 2152 N. Wheeler  Jasper, TX 75951 409-880-9191	Silssbe Ford 1211 U.S. Hwy 96N  Silsbee, TX 77656 409-880-9191	Cowboy Dodge 1305 Hwy 96 ByPass  Silsbee, Tx 77656	Grapevine DCJ, LLC 2601 William Tate  Grapevine, TX 76051	Gunn Chevrolet LTD. 16550 IH 35 N  Selma, TX 78154	Jim Bass Ford 4032 W. Houston Harte Expressway San Angelo, Tx 76901
Item	Description	Estimated Annual Quantity							
5	¾ Ton Extended Cab 4x4/AWD Full Size Truck  Price Each Total Price Prompt Payment Discount Total Cost with Prompt Payment Discount Percentage between lowest responsive bid and local bid Price Differential Year, Make & Model Offered  Specific Make & Model of Engine Offered  Warranty   Warranty Service Provider Name Warranty Facility Address Production Cut-Off Date Last Day to Place Order Firm Price  Days for Delivery	3	No bid	\$27,897.20 \$83,691.60 0.00% \$83,691.60  2018 Chevrolet 2500 Double Cab 2 Chevrolet 6.0L V8  36 mo/36,000 Bumper to Bumper 5 yr/100,000 PowerTrain  Gun Chevrolet 16550 I-35 Selma 2/22/2018 2/22/2018 yes 120	\$27,679.04 \$83,037.12 0.00% \$83,037.12  2018 Ford F-250 Ext Cab 4X4  Ford 6.2L V8  36 m/36,000 Bumper to Bumper 5 yrs/60,000 Power Train  Red McCombs 8333 W I-10 S/A 5/30/2018 5/30/2018 no 120	No Bid	No bid	\$28,673.00 \$86,019.00 0.00% \$86,019.00 3.59%  2018 Chevrolet 2500 Double Cab 4X4 CK25753 GM, L96, V8 Gas/Ethanol, 6.0L 360HP 3 yr or 36000 BTB 5 yr or 100,000K Power Train  Gunn Chevrolet 16550 IH35N, Selma Texas 2/22/2018 2/22/2018 No 120 2019 Start of production 7/23/18	\$28,330.00 \$84,990.00 0.00% \$84,990.00  2018 Ford F-250  Ford 6.2L V8 385HP  3 yrs or 36000 miles bumper to bumper 5 yrs or 60000 miles Powertrain  Any Ford Dealer nationwide Nearest Ford dealer N/A 6-1-18 estimate yes 100
6	¾ Ton Four Full Door 4x4/AWD Truck  Price Each Total Price Prompt Payment Discount Total Cost with Prompt Payment Discount Percentage between lowest responsive bid and local bid Price Differential Year, Make & Model Offered  Specific Make & Model of Engine Offered  Warranty  Warranty Service Provider Name Warranty Facility Address Production Cut-Off Date Last Day to Place Order Firm Price  Days for Delivery  Payment Terms  Total Estimated Award	4	\$28,500.00 \$114,000.00 0.00% \$114,000.00 1.41% \$1,579.68 2018 RAM 2500 CREW CAB 4X4 5.7L V8 Hemi 383 HP  3YR / 36000 MILE BUMPER TO BUMPER 5 YR / 100000 MILE POWERTRAIN ANCIRA CHRYSLER JEEP & 10807 IH-10 WEST, SAN ANTONIO, TX 78230 4/30/2018 4/25/2018 YES 120-150  Net 30  \$333,966.00	\$30,018.19 \$120,072.76 0.00% \$120,072.76  2018 Chevrolet 2500 Crew Cab  Chevrolet 6.0L V8  36 mo/36,000 Bumper to Bumper 5 yr/100,000 PowerTrain  Gunn Chevrolet 16550 I-35 Selma  3/22/2018 3/22/2018 yes 120	\$28,994.84 \$115,979.36 0.00% \$115,979.36  2018 Ford F-250 Crew Cab 4X4  Ford 6.2L V6  36 m/36,000 Bumper to Bumper 5 yrs/60,000 Power Train  Red McCombs 8333 W I-10 S/A 5/30/2018 5/30/2018 no 120	\$28,105.08 \$112,420.32 0.00% \$112,420.32  2018 Dodge Crew 4X4  Dodge 5.7L V8  36 m/36,000 Bumper to Bumper 5 yrs/100,000 powertrain  Ancira Dodge 10807 W 1-10 S/A  4-30-18 4-30-18 no 120	\$29,333.00 \$117,332.00 2.50% \$114,482.00  2018 Ram 2500 Crew Cab DJ7L91 Ram 5.7L hemi V8 383hp 3yr/36,000 miles 5 yr/100,000 limited powertrain  Any Ram truck dealer Several in San Antonio  July 2018 4/30/18 est. No 125-160 May be longer if carries over into 2019 model  2 1/2% 10 days  \$0.00	\$30,737.00 \$122,948.00 0.00% \$122,948.00  2018, Chevrolet, 2500 Crew Cab 4X4 CK25743 GM, L96, 6.0L Gas/Ethanol V8 360HP 3 yr or 36000 BTB 5 yr or 100,000K Power Train  Gunn Chevrolet 16550 IH35N, Selma Texas 3/22/2018 3/22/2018 3/22/2018 120 2019 Start of production startup 6/9/18  Net 30  \$0.00	\$29,620.00 \$118,480.00 0.00% \$118,480.00  18 Ford F-250  Ford 6.2L V8 385HP  3 yrs or 36000 miles bumper to bumper 5 yrs or 60000 miles Powertrain  Any Ford Dealer nationwide Nearest Ford dealer N/A 6-1-18 estimate yes 100  Net 30  \$0.00
Total Award			\$333,966.00	\$128,269.05	\$83,037.12	\$0.00	\$0.00	\$0.00	\$0.00