| Opened: January 26, 2018 <br> For: Annual Contract for Demolition Services <br> 6100009801 |  | DO | Local | Non-Local | Local |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | J.R. Ramon \& Sons, Inc. <br> 1325 Frio City Road | Hunter Demolition \& Wrecking Corp. 123 N. 4th Street | Velocity Enterprises, LLC. <br> 426 Seguin St. |
| Item | Description |  | Estimated Annual Quantity | San Antonio, <br> TX 78226 <br> 210-225-1583 | Poteet, <br> TX 78065 | San Antonio, <br> TX 78208 |
| 1a) | Residential Structures up to 1,500 square feet Non-Emergency Regulated Including Any Asbestos Testing and Abatement Price per square feet Total Price | 27,000 | $\begin{array}{r} \$ 7.50 \\ \$ 202,500.00 \end{array}$ | $\begin{array}{r} \$ 10.00 \\ \$ 270,000.00 \end{array}$ | $\begin{array}{r} \$ 14.076 \\ \$ 380,052.00 \end{array}$ |
| 1b) | Non-Emergency Non-Regulated Including Any Asbestos Testing and Abatement Price per square feet Total Price | 42,000 | $\begin{array}{r} \$ 4.75 \\ \$ 199,500.00 \end{array}$ | $\begin{array}{r} \$ 5.00 \\ \$ 210,000.00 \end{array}$ | $\begin{array}{r} \$ 9.384 \\ \$ 394,128.00 \end{array}$ |
| 1c) | Emergency Regulated Including Any Asbestos Testing and Abatement <br> Price per square feet Total Price | 9,000 | $\begin{array}{r} \$ 7.50 \\ \$ 67,500.00 \end{array}$ | $\$ 12.50$ $\$ 112,500.00$ | $\begin{array}{r} \$ 12.903 \\ \$ 116,127.00 \end{array}$ |
| 1d) | Emergency Non-Regulated Including Any Asbestos Testing and Abatement Price per square feet Total Price | 48,000 | $\begin{array}{r} \$ 4.75 \\ \$ 228,000.00 \end{array}$ | \$ $\begin{array}{r}\text { \$7.00 } \\ \$ 336,000.00\end{array}$ | $\begin{array}{r} \$ 7.625 \\ \$ 365,976.00 \end{array}$ |
| 1e) | Removal of Footings, Slabs, Concrete/Asphalt Price per cubic yard Total Price | 2,000 | $\begin{array}{r} \$ 10.00\|\mid \\ \$ 20,000.00 \end{array}$ | $\$ 11.00$ $\$ 22,000.00$ | $\begin{array}{r} \$ 87.975 \\ \$ 175,950.00 \end{array}$ |
| 1f) | Backfill <br> Price per cubic yard Total Price | 2,000 | $\begin{array}{r} \$ 4.00 \mid \\ \$ 8,000.00 \end{array}$ | $\$ 7.00$ $\$ 14,000.00$ | $\begin{array}{r} \$ 58.650 \\ \$ 117,300.00 \end{array}$ |
| 19) | Site Fencing Price per linear feet Total Price | 2,000 | $\begin{array}{r} \$ 1.00 \\ \$ 2,000.00 \end{array}$ | $\$ 1.00$ $\$ 2,000.00$ | $\$ 2.639$ $\$ 5,278.50$ |
|  | Item 1 Subtotal |  | \$727,500.00 | \$966,500.00 | \$1,554,811.50 |
| 2 a | Residential Structures 1,501 to 3,000 square feet <br> Non-Emergency Regulated Including Any Asbestos Testing and Abatement <br> Price per square feet <br> Total Price | 38,000 | $\begin{array}{r} \$ 7.50 \\ \$ 285,000.00 \end{array}$ | $\$ 10.00$ $\$ 380,000.00$ | $\begin{array}{r} \$ 14.076 \\ \$ 534,888.00 \end{array}$ |
| 2b) | Non-Emergency Non-Regulated Including Any Asbestos Testing and Abatement Price per square feet Total Price | 54,000 | $\begin{array}{r} \$ 4.75 \\ \$ 256,500.00 \end{array}$ | $\begin{array}{r} \$ 5.00 \\ \$ 270,000.00 \end{array}$ | $\begin{array}{r} \$ 9.384 \\ \$ 506,736.00 \end{array}$ |
| 2c) | Emergency Regulated Including Any Asbestos <br> Testing and Abatement <br> Price per square feet <br> Total Price | 9,000 | $\begin{array}{r} \$ 7.50 \\ \$ 67,500.00 \end{array}$ | $\begin{array}{r} \$ 12.50 \\ \$ 112,500.00 \end{array}$ | $\begin{array}{r} \$ 12.903 \\ \$ 116,127.00 \end{array}$ |
| 2d) | Emergency Non-Regulated Including Any Asbestos Testing and Abatement Price per square feet Total Price | 12,000 | $\begin{array}{r} \$ 4.75 \\ \$ 57,000.00 \end{array}$ | $\begin{array}{r} \$ 7.00 \\ \$ 84,000.00 \end{array}$ | $\begin{array}{r} \$ 7.625 \\ \$ 91,494.00 \end{array}$ |
| 2e) | Removal of Footings, Slabs, Concrete/Asphalt Price per cubic yard Total Price | 2,000 | $\begin{array}{r} \$ 10.00 \\ \$ 20,000.00 \end{array}$ | $\begin{array}{r} \$ 11.00 \\ \$ 22,000.00 \end{array}$ | $\begin{array}{r} \$ 87.975 \\ \$ 175,950.00 \end{array}$ |
| 2f) | Backfill <br> Price per cubic yard <br> Total Price | 2,000 | $\begin{array}{r} \$ 4.00 \\ \$ 8,000.00 \end{array}$ | $\$ 7.00$ $\$ 14,000.00$ | $\begin{array}{r} \$ 58.650 \\ \$ 117,300.00 \end{array}$ |
| 2g) | Site Fencing <br> Price per linear feet <br> Total Price | 2,000 | $\begin{array}{r} \$ 1.00 \\ \$ 2,000.00 \end{array}$ | $\begin{array}{r} \$ 1.00 \\ \$ 2,000.00 \end{array}$ | $\begin{array}{r} \$ 2.639 \\ \$ 5,278.50 \end{array}$ |
|  | Item 2 Subtotal |  | \$696,000.00 | \$884,500.00 | \$1,547,773.50 |
| $3{ }^{3}$ | Commercial Structures and Residential Structures Greater than 3,000 square feet Non-Emergency Regulated Including Any Asbestos Testing and Abatement Price per square feet Total Price | 36,000 | $\begin{array}{r} \$ 9.25 \\ \$ 333,000.00 \\ \hline \end{array}$ | $\begin{array}{r} \$ 10.00 \\ \$ 360,000.00 \\ \hline \end{array}$ | $\begin{array}{r} \$ 14.076 \\ \$ 506,736.00 \\ \hline \end{array}$ |


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| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | DO | J.R. Ramon \& Sons, Inc. 1325 Frio City Road | Hunter Demolition \& Wrecking Corp. 123 N. 4th Street | Velocity Enterprises, LLC. 426 Seguin St. |
| Item | Description | Estimated Annual Quantity | San Antonio, $\begin{array}{\|l\|} \hline \text { TX 78226 } \\ 210-225-1583 \\ \hline \end{array}$ | Poteet, <br> TX 78065 | San Antonio, <br> TX 78208 |
| 3b) | Non-Emergency Non-Regulated Including Any Asbestos Testing and Abatement <br> Price per square feet <br> Total Price | 6,000 | \$6.55 $\$ 39,300.00$ | $\$ 5.00$ $\$ 30,000.00$ | $\$ 9.384$ $\$ 56,304.00$ |
| 3c) | Emergency Regulated Including Any Asbestos <br> Testing and Abatement <br> Price per square feet <br> Total Price | 12,000 | $\begin{array}{r} \$ 8.55 \\ \$ 102,600.00 \end{array}$ | \$12.50 $\$ 150,000.00$ | $\begin{array}{r} \$ 12.903 \\ \$ 154,836.00 \end{array}$ |
| 3d) | Emergency Non-Regulated Including Any Asbestos Testing and Abatement <br> Price per square feet <br> Total Price | 6,000 | \$6.55 $\$ 39,300.00$ | $\$ 7.00$ $\$ 42,000.00$ | $\begin{array}{r} \$ 7.625 \\ \$ 45,747.00 \end{array}$ |
| 3e) | Removal of Footings, Slabs, Concrete/Asphalt Price per cubic yard Total Price | 20,000 | \$ $\begin{array}{r}\text { \$5.00 } \\ \$ 100,000.00\end{array}$ | $\$ 11.00$ $\$ 220,000.00$ | $\begin{array}{r} \$ 87.975 \\ \$ 1,759,500.00 \end{array}$ |
| 3f) | Backfill <br> Price per cubic yard Total Price | 20,000 | \$4.00 $\$ 80,000.00$ | $\$ 7.00$ $\$ 140,000.00$ | $\begin{array}{r} \$ 58.650 \\ \$ 1,173,000.00 \end{array}$ |
| 3g) | Site Fencing Price per linear feet Total Price | 10,000 | $\$ 4.00$ $\$ 40,000.00$ | $\begin{array}{r} \$ 1.00 \\ \$ 10,000.00 \end{array}$ | $\begin{array}{r} \$ 2.346 \\ \$ 23,460.00 \end{array}$ |
| 3h) | High-Reach Demolition Price per hour Total Price | 48 | $\$ 200.00$ $\$ 9,600.00$ | $\begin{array}{r} \$ 400.00 \\ \$ 19,200.00 \end{array}$ | $\begin{array}{r} \$ 146.625 \\ \$ 7,038.00 \end{array}$ |
| 3i) | Protection of Adjacent Structures Price per square foot Total Price | 4,000 | \$3.00 $\$ 12,000.00$ | $\begin{array}{r} \$ 1.00 \\ \$ 4,000.00 \end{array}$ | $\begin{array}{r} \$ 7.038 \\ \$ 28,152.00 \end{array}$ |
|  | Item 3 Subtotal |  | \$755,800.00 | \$975,200.00 | \$3,754,773.00 |
|  | Payment Terms |  | 2\% Net 10 | 1\% Net 10 | 2\% Net 10 |
|  | Total |  | \$2,179,300.00 | \$2,826,200.00 | \$6,857,358.00 |
|  | Less Prompt Payment Discount |  | -\$43,586.00 | -\$28,262.00 | -\$137,147.16 |
|  | Estimated Total Award |  | \$2,135,714.00 | \$2,797,938.00 | \$6,720,210.84 |
|  | Estimated Annual Award |  | \$2,135,714.00 |  |  |

