Opened: For:	February 23, 2018 Purchase of SUVs and Vans		Non-Local Silsbee Toyota	Non-Local Silsbee Ford	Local Ancira Motor Company	Local Gunn Chevrolet LTD.	Local - Alt Bid Gunn Chevrolet LTD.	Non-Local Four Stars Ford	Non-Local Grapevine DCJ, LLC	Non-Local Jim Bass Ford, Inc
6100009915		IM	1211 US Hwy 96 N	1211 US Hwy 96 N	10807 IH-10 West	16550 IH 35N		205 W. Belknap St.	2601 William Tate	4032 W. Houston Harte Expressway
ltem	Description	Qty	Silsbee, TX 77656 409-880-9191	Silsbee, TX 77656 409-880-9191	San Antonio, TX 78230 210-558-1500	Selma, TX 78154 210-599-5000	Selma, TX 78154 210-599-5000	Jacksboro, TX 76458	Grapevine, TX 76051	San Angelo, TX 76901
1	Compact SUV-Hybrid Price Each Price Total Prompt Payment Discount Total Cost with Prompt Payment Discount Year, Make & Model Offered Specific Make & Model of Engine Offered (Include SAE Net HP) Warranty Warranty Warranty Service Provide Facility Name Warranty Service Provide Facility Address Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	13	\$26,399.00 \$343,187.00 0.00% \$343,187.00 2018 Toyota Rav-4 2.5L 4 cyl. 36m/36,000 miles Bumper to Bumper Red McCombs Toyota 13526 West I10 Frontage, S/a Tx 5-30-18 5-30-18 no 120	No Bid	No Bid	No Bio	no Bic	No Bio	d No Bio	d No Bic
2	Medium SUV 4x2 Price Each Price Total Prompt Payment Discount Total Cost with Prompt Payment Discount Percentage between lowest responsive bid and local bid Price Differential Year, Make & Model Offered Specific Make & Model of Engine Offered (Include SAE Net HP) Warranty Warranty Warranty Service Provide Name Warranty Service Provider Facility Address Production Cut-Off Date Last Day to Place Order Firm Pricing Date Delivery Days	3	No Bio	Ford 2.5L I4 cyl 36 mo/36,000 Bumper To Bumper 5 yr/60,000 powertrain Red McCombs Ford 8333 W I-10 San	\$60,129.00 \$60,129.00 4.65% \$2,669.22 2018 Dodge Journey Dodge 2,4L 16 Valve 4 Cylinder 173 HP 3 Year / 36000 Mile Bumper to Bumper and 5 Year/ 100000 mile Powertrain Ancira Dodge 10807 IH-10 West, San Antonio, Tx 78230 10/11/2018	\$64,254.00 \$64,254.00 11.82% \$6,794.22 2018 Chevrole Equinox FWD LS IXP26 GM, Turbocharge Gas I4, 1.5L 170 HF 3yr/36,000k BTE 5yr or 100,000k PowerTrain Gunn Chevrolet LTE 16550 IH35N Selma Texas 78154 3/22/2018 3/22/2018 No	0 2 t No Bic 5 5 5 7 8 6 7 7 7 7 7 7	\$28,228.08 \$84,684.24 \$84,684.24 2018 Ford Explore FWE Ford 3.5 Liter V6-290 horsepowe 3 yr/36,000 mile bumper to bumper 5 year/60,000 mile powertrain Red McCombs-Ford 8333 Interstate 10 Sar Antonio, Tx 78230 6-1-2018 6-1-2018 Yes 100	 \$71,373.00 2.50% \$69,588.68 2019 Jeep Cherokee Latitude Jeep 2.4L 180 hp 3 yr / 36,000 miles 5 yr/100,000 miles limited powertain Any Jeep Deale above June 2019 Est April 2019 No 	 \$81,603.00 \$90,00 \$81,603.00 \$81,603.00 \$81,603.00 \$90,00 \$81,603.00 \$81,6

Opened: For:	February 23, 2018 Purchase of SUVs and Vans		Non-Local	Non-Local	Local	Local	Local - Alt Bid	Non-Local	Non-Local	Non-Local
			Silsbee Toyota	Silsbee Ford	Ancira Motor Company	Gunn Chevrolet LTD.	Gunn Chevrolet LTD.	Four Stars Ford	Grapevine DCJ, LLC	Jim Bass Ford, Inc
610000991	5	IM	1211 US Hwy 96 N	1211 US Hwy 96 N	10807 IH-10 West	16550 IH 35N	16550 IH 35N	205 W. Belknap St.	2601 William Tate	4032 W. Houston Harte Expressway
			Silsbee, TX 77656	Silsbee, TX 77656	San Antonio, TX 78230	Selma, TX 78154	Selma, TX 78154	Jacksboro,	Grapevine,	San Angelo,
ltem	Description	Qty	409-880-9191		210-558-1500	210-599-5000	210-599-5000	TX 76458	TX 76051	TX 76901
3	Medium, SUV 4x4	1	400 000 0101	400 000 0101	210 000 1000	210 000 0000				
5	Price Each	1		\$21,851.08	\$24,259.00	\$22,923.00		\$30,138.08	\$29,275.00	\$29,131.00
	Price Total			\$21,851.08	\$24,259.00			\$30,138.08		
	Prompt Payment Discount			φ21,001.00	φ24,239.00	φΖΖ,9Ζ3.00		φ30,130.00	2.50%	
	Total Cost with Prompt Payment Discount			\$21,851.08	\$24,259.00	\$22,923.00		\$30,138.08		
	Percentage between lowest responsive bid and local bid			φ21,001.00	11.02%			φου, του.υυ	$\psi = 0, 0 + 0.10$	$\psi = 0, 101.00$
	Price Differential				\$2,407.92					
	Year, Make & Model Offered		No Bid	2018 Ford	-			2018 Ford Explorer 4x4	2019 Jeep Cherokee	2018 Ford Explore
				20101010	AWD	Equinox IXX26 AWD			Latitude Plus	-
				_						
	Specific Make & Model of Engine Offered (Include SAE Net HP)			Escape S 4X4 4 cyl	0	-		Ford 3.5 Liter V6-290		Ford 3.5L V6 290 HF
					V6 283 HP			horsepowe		
	Warranty			36 m/36,000 Bumper				3 yr/36,000 mile	-	
				-	Bumper to Bumper and	5 yr or 100,000k		bumper to bumper		
				5 yr/60,000 powertrain	5 Year/ 100000 mile			5 year/60,000 mile	•	
	Mamouth Comise Descride Name			Ded McCember Feed	Powertrain			powertrair		powertrair
	Warranty Service Provide Name			Red McCombs Ford	Ancira Dodge	Gunn Chevrolet LTD		Red McCombs-Ford	Any Jeep Dealer	-
	Warranty Sanjaa Drovidar Easility Addrosa			78230 8333 W I-10 San	10807 IH-10 West,	16550 IH35N,		8333 Interstate 10 Sar	above	nationwide Nearest Ford deale
	Warranty Service Provider Facility Address				San Antonio, Tx 78230	Selma Texas 78154		Antonio, Tx 78230		
	Production Cut-Off Date			5/4/2018	10/11/2018	3/22/2018		6-1-2018		6/1/2018
	Last Day to Place Order			5/4/2018				6-1-2018		
	Firm Pricing Date			No	No			Yes		
	Delivery Days			120	90-120	-		100		, je.
										*Note
										Dark cloth not available
										for this trim level
										Medium light stone is
										only color available fo
										this trim level
4	Full Size Utility Vehicle 4x2 Special Service Package	1								
	Price Each			\$34,710.16	\$29,216.00			\$36,675.16	5	\$35,611.00
	Price Total			\$34,710.16	\$29,216.00			\$36,675.16	6	\$35,611.00
	Prompt Payment Discount			0.00%	0.00%			0.00%		0.00%
	Total Cost with Prompt Payment Discount			\$34,710.16	\$29,216.00			\$36,675.16	3	\$35,611.00
	Percentage between lowest responsive bid and local bid									
	Price Differential									
	Year, Make & Model Offered		No Bid	2018 Ford Expedition	2018 Dodge Durango	No Bid	No Bio	2018 Ford Expedition	No bid	2018 Ford Expedition
	Specific Make & Model of Engine Offered (Include CAE Not UD)			Eard 2 EL Eas Deset	Dodgo E 71 Llami VO			2.5 Liter V/6 Eacharat		Ford 2 EL V/6 Eachard
	Specific Make & Model of Engine Offered (Include SAE Net HP)			Ford 3.5L Eco Boost	-			3.5 Liter V6 Ecoboost		Ford 3.5L V6 Ecoboos
	Warranty			36 m/36,000 Bumper	360 HP 3 Year / 36000 Mile			365 HF 3 yr/36,000 mile		375 HF 3 yr or 36000 miles
	wanany			-	Bumper to Bumper and			bumper to bumper		bumper to bumper
				5 yr/60,000 powertrain				5 year/60,000 mile	,	5 yr or 60,000 miles
				5 yi/00,000 powertrain	5 real/ 100000 mile Powertrain			oowertrair		5 yr or 60,000 miles
	Warranty Service Provide Name			Red McCombs Ford				Red McCombs-Ford	i l	Any Ford deale
				78230						nationwide
	Warranty Service Provider Facility Address			8333 W I-10 San	10807 IH-10 West,			8333 Interstate 10 Sar	n	Nearest Ford deale
				Antonio, Tx.	San Antonio, Tx 78230			Antonio, Tx 78230		
	Production Cut-Off Date			August 1st	5/17/2018			8-3-2018	3	8/3/2018
	Last Day to Place Order			August 1st	5/10/2018			8-3-2018	3	8/2/2018
	Firm Pricing Date			No	No			Yes		
	Delivery Days			120	120-150			100		yes 140-155
				120	120 100	4 1				*Note
										Largest fuel tank fo
										standard length is 23
										gallons
		1				I	<u> </u>		1	guione

Opened: For:	February 23, 2018 Purchase of SUVs and Vans		Non-Local Silsbee Toyota	Non-Local Silsbee Ford	Local Ancira Motor Company	Local Gunn Chevrolet LTD.	Local - Alt Bid Gunn Chevrolet LTD.	Non-Local Four Stars Ford	Non-Local Grapevine DCJ, LLC	Non-Local Jim Bass Ford, Inc
6100009915		IM	Silsbee, Silsbee, TX 77656 TX 77656	N 1211 US Hwy 96 N	10807 IH-10 West	16550 IH 35N	16550 IH 35N	205 W. Belknap St.	2601 William Tate	4032 W. Houston Harte Expressway
				TX 78230	TX 78154	Selma, TX 78154	Jacksboro, TX 76458	Grapevine, TX 76051	San Angelo, TX 76901	
ltem	Description	Qty	409-880-9191	409-880-9191	210-558-1500	210-599-5000	210-599-5000			
5	Full Size Utility Vehicle 4x4 Special Service Package	1		AAT AAA A	<u> </u>			***		* ***
	Price Each			\$37,368.16				\$39,408.16		\$38,279.00
	Price Total			\$37,368.16				\$39,408.16		\$38,279.00
	Prompt Payment Discount Total Cost with Prompt Payment Discount			0.00% \$37,368.16				0.00% \$39,408.16		0.00%
	Percentage between lowest responsive bid and local bid Price Differential			φ <i>σ1</i> ,500.10	ψ32,002.00			φ 39, 400.10		\$30,279.00
	Year, Make & Model Offered		No bi	d 2018 Ford Expedition	2018 Dodge Durango	No Bid	No Bid	2018 Ford Expedition	No bic	2018 Ford Expedition
				SSV 4X4						
	Specific Make & Model of Engine Offered (Include SAE Net HP)			Ford 3.5L Eco Boost	Dodge 5.7L Hemi V8			3.5 Liter V6 Ecoboost		Ford 3.5L V6 Ecoboost
					360 HP			365 HF		375 HP
	Warranty			36 m/36,000 Bumper				3 year/36,000 mile	;	3 yrs or 36000 miles
				-	Bumper to Bumper and			bumper to bumper	,	bumper to bumper.
				5 yr/60,000 powertrain				5 year/60,000 mile	;	5 yrs or 60,000 miles
					Powertrain			powertrain		powertrain
	Warranty Service Provide Name			Red McCombs Ford	Ancira Dodge			Red McCombs Ford		Any Ford dealer
										nationwide
	Warranty Service Provider Facility Address			8333 W I-10 San	,			8333 Interstate 10, Sar		Nearest Ford dealer
					San Antonio, Tx 78230			Antonio, Tx 78230		
	Production Cut-Off Date			August 1st				8-3-2018		8/3/2018
	Last Day to Place Order			August 1st				8-3-2018		8/2/2018
	Firm Pricing Date			No 120				Yes 100	5	yes 140-155
	Delivery Days			120	120-150)	*Note:
										Largest fuel tank for
										-
										standard length is 23
6	Large SUV with Extra Cargo Space	1								gallons.
0	Price Each	I		\$33,980.16		\$36,021.00	\$33,661.00	\$38,113.16		\$37,049.00
	Price Total			\$33,980.16		\$36,021.00				\$37,049.00
	Prompt Payment Discount			0.00%		0.00%				0.00%
	Total Cost with Prompt Payment Discount			\$33,980.16		\$36,021.00				\$37,049.00
	Percentage between lowest responsive bid and local bid			. ,			· ,			
	Price Differential									
	Year, Make & Model Offered		No Bi	d 2018 Expedition SSV	No Bid	2018 Chevrolet Tahoe	2018 Chevrolet Tahoe	2018 Ford Expedition	No bic	2018 Ford Expedition
							SSV 5W4 CK15706			
							4X4			
	Specific Make & Model of Engine Offered (Include SAE Net HP)			Ford 3.5L V6 Eco		GM, L83 Gas/Ethanol		3.5 Liter V6 Ecoboost		3.5L V6 Ecoboost
	M/arranty			Boost		V8 5.3L 355 HP				375 HP
	Warranty			36 m/36,000 Bumper		3 yr or 36,000k BTB		-		3 yrs or 36000 miles
				To Bumper		5 yr or 100,000k				bumper to bumper.
				5 yr/60,000 powertrain		PowerTrain	PowerTrain	,		5 yrs or 60,000 miles
	Warranty Service Provide Name			Red McCombs		Gunn Chevrolet LTD	Gunn Chevrolet LTD	powertrain Red McCombs		powertrain Any Ford dealer
										nationwide
	Warranty Service Provider Facility Address			8333 W I-10 San		16550 IH35N,	16550 IH35N	8333 Interstate 10, Sar		Nearest Ford dealer
				Antonio, Tx. 78230		Selma Texas 78154		-		
	Production Cut-Off Date			August 1st		4/26/2018				8/3/2018
	Last Day to Place Order			August 1st		4/26/2018				8/2/2018
	Firm Pricing Date			No		No	No	Yes		yes
	Delivery Days			120		120	120	100)	140-155
						*GM does not make	*Tahoe Special			
						2WD Special Service	Services 4X4			
					1		I	ᅱ		

Opened: For:	February 23, 2018 Purchase of SUVs and Vans		Non-Local	Non-Local	Local	Local	Local - Alt Bid	Non-Local	Non-Local	Non-Local
			Silsbee Toyota	Silsbee Ford	Ancira Motor Company	Gunn Chevrolet LTD.	Gunn Chevrolet LTD.	Four Stars Ford	Grapevine DCJ, LLC	Jim Bass Ford, Inc
610000991	5	IM	1211 US Hwy 96 N	1211 US Hwy 96 N	10807 IH-10 West	16550 IH 35N	16550 IH 35N	205 W. Belknap St.	2601 William Tate	4032 W. Houston Harte Expressway
			Silsbee, TX 77656	Silsbee, TX 77656		Selma, TX 78154	Selma, TX 78154	Jacksboro, TX 76458	Grapevine, TX 76051	San Angelo, TX 76901
ltem	Description	Qty	409-880-9191	409-880-9191	210-558-1500	210-599-5000	210-599-5000			
7	12-Passenger Van-Low Roof	2		••••						
	Price Each Price Total			\$28,257.16 \$56,514.32		\$28,497.00 \$56,994.00		\$30,855.10		\$29,032.00
	Prompt Payment Discount			0.00%		\$30,994.00 0.00%		\$61,710.32 0.00%		\$58,064.00
	Total Cost with Prompt Payment Discount			\$56,514.32		\$56,994.00		\$61,710.32		\$58,064.00
	Percentage between lowest responsive bid and local bid					0.85%				
	Price Differential Year, Make & Model Offered		No Bid	2018 Transit 350 LR	No Bid	\$479.68 2018 Chevrole		id 2018 Ford Transi	t No Bio	d 2018 Ford Transi
						CG33706 Ext 12 Pass Var	5			
	Specific Make & Model of Engine Offered (Include SAE Net HP)			Ford 3.7L V6	5	GM, LVI Gas/Ethano V6 4.3L 276 HF	I	3.7 Liter V6 - 275 HF	2	Ford 3.7L V6 275 HF
	Warranty			36 mo/36,000 Bumper		3 yr or 36,000		3 year/36,000 mile		3 yrs or 36000 months
				To Bumper				bumper to bumper		bumper to bumper
				5 yr/60,000 powertrain				5 year/60,000 mile		5 yrs or 60,000 miles
	Warranty Service Provide Name			Red McCombs		Gunn Chevrolet LTD		powertrain Red McComb		powertrair Any Ford deale
										nationwide
	Warranty Service Provider Facility Address			8333 W I-10 San		16550 IH35N		8333 Interstate 10 Sar		Nearest Ford deale
	Production Cut-Off Date			Antonio, Tx. 78230		Selma Texas 78154		Antonio, Tx 78230		5/4/2018
	Last Day to Place Order			June 1st June 1st		5/31/2018 (?) 5/31/2018		5-4-2018 5-4-2018		5/3/2018
	Firm Pricing Date			No		Yes		Yes		yes
						*Date has not been se	t			
	Delivery Days			120		150)	100	D	115-125
										*Note
										Longest wheelbase available for Transit is
										Fuel tank is 25 gallons
8	12-Passenger Van- Medium Roof w/Tow Package	1								
Ū	Price Each	•		\$31,861.16	5			\$34,459.10	5	\$32,636.00
	Price Total			\$31,861.16				\$34,459.10		\$32,636.00
	Prompt Payment Discount Total Cost with Prompt Payment Discount			0.00% \$31,861.16				0.00% \$34,459.10		0.00%
	Percentage between lowest responsive bid and local bid			φ51,001.10				φ04,409.10		φ32,030.00
	Price Differential									
	Year, Make & Model Offered		No Bid	2018 Transit 350 Med. Root		No bio	No Bi	id 2018 Ford Transi	t No bio	d 2018 Ford Transi
	Specific Make & Model of Engine Offered (Include SAE Net HP)			Ford 3.7L V6				3.7 Liter V6 - 275 HF		Ford 3.7L V6 275 HF
	Warranty			36 mo/36,000 Bumper				3 year/36,000 mile		3 yrs or 36000 miles
				To Bumper				bumper to bumper		bumper to bumper
				5 yr/60,000 powertrain				5 year/60,000 mile powertrair		5 yrs or 60,000 miles Powertrair
	Warranty Service Provide Name			Red McCombs Ford				Red McCombs For		Any Ford deale
										nationwide
	Warranty Service Provider Facility Address			8333 W I-10 San				8333 Interstate 10 Sa		Nearest Ford deale
	Production Cut-Off Date			Antonio, Tx. 78230 June 1st				Antonio, Tx 78230 5-4-2018		5/4/2018
	Last Day to Place Order			June 1st	t			5-4-2018	3	5/3/2018
	Firm Pricing Date			No 120				Yes		yes
	Delivery Days			120	<u>//</u>			100		115-125 *Note
										Largest fuel tank
										available is 25 gallons

Opened: For:	February 23, 2018 Purchase of SUVs and Vans		Non-Local	Non-Local	Local	Local	Local - Alt Bid	Non-Local	Non-Local	Non-Local
			Silsbee Toyota	Silsbee Ford	Ancira Motor Compan	y Gunn Chevrolet LTD.	Gunn Chevrolet LTD.	Four Stars Ford	Grapevine DCJ, LLC	Jim Bass Ford, Inc
6100009915		IM	1211 US Hwy 96 N	1211 US Hwy 96 N	10807 IH-10 West	16550 IH 35N	16550 IH 35N	205 W. Belknap St.	2601 William Tate	4032 W. Houston Harte Expressway
			Silsbee, TX 77656	Silsbee, TX 77656	San Antonio, TX 78230	Selma, TX 78154	Selma, TX 78154	Jacksboro, TX 76458	Grapevine, TX 76051	San Angelo, TX 76901
ltem	Description 12- Passenger Van- Medium Roof	Qty 1	409-880-9191	409-880-9191	210-558-1500	210-599-5000	210-599-5000			
9	Price Each Price Total Prompt Payment Discount Total Cost with Prompt Payment Discount Percentage between lowest responsive bid and local bid	I		\$31,251.16 \$31,251.16 0.00% \$31,251.16	6			\$33,759.16 \$33,759.16 0.00% \$33,759.16	6	\$31,749.00 \$31,749.00 0.00% \$31,749.00
	Price Differential Year, Make & Model Offered Specific Make & Model of Engine Offered (Include SAE Net HP)		No Bio	2018 Transi Ford 3.7L V6		id No b	d No Bi	d 2018 Ford Transi 3.7 Liter V6 - 275 HF		2018 Ford Transit Ford 3.7L V6 275 HP
	Warranty			36 m/36,000 Bumpe To Bumpe 5 yr/60,000 powertrain	r			3 year/36,000 mile bumper to bumper 5 year/60,000 mile powertrair	; e	3 yrs or 36000 miles bumper to bumper. 5 yrs or 60,000 miles Powertrain
	Warranty Service Provide Name			Red McCombs Ford	b			Red McCombs		Any Ford dealer nationwide
	Warranty Service Provider Facility Address			8333 W I-10 Sar Antonio, Tx. 78230				8333 Interstate 10 Sar Antonio, Tx 78230		Nearest Ford dealer
	Production Cut-Off Date Last Day to Place Order Firm Pricing Date			June 1s June 1s No	t			5-4-2018 5-4-2018 Yes	3	5/4/2018 5/3/2018
	Delivery Days			120				100		yes 115-125 *Note: Largest fuel tank available is 25 gallons
	Payment Terms		Net 30	Net 30	Net 3	Net 3	0 Net 3	Net 30) 2.5% 10 Days	s Net 30
	Total Award		\$343,187.00	\$142,423.18	\$61,798.00	\$56,994.00	\$33,661.00			