LC 04/12/18 Item No. 6

ORDINANCE 2018-04-12-0261

APPROVING THE PURCHASE OF LIGHT DUTY 4X4 TRUCKS FROM ANCIRA MOTOR COMPANY, LAKE COUNTRY CHEVROLET INC., AND SILSBEE FORD INC. FOR MULTIPLE CITY DEPARTMENTS FOR AN ESTIMATED TOTAL AMOUNT OF \$545,272.17 OVER A TWO YEAR PERIOD, FUNDED FROM THE EQUIPMENT RENEWAL & REPLACEMENT FUND AND THE DEVELOPMENT SERVICES FUND.

* * * * *

WHEREAS, bids were submitted to provide various departments of the City of San Antonio with light duty 4x4 trucks for a variety of tasks that require off road driving, such as inspections, storm channel maintenance, and hauling equipment and transportation of staff to remote locations not easily accessible without the use of a 4x4 or all-wheel drive truck; and

WHEREAS, the initial FY 2018 purchase includes seven replacement and five additional trucks for a total of \$301,769.32 and additional vehicles will be purchased by the City on an as-needed basis subject to the appropriation of funds; and

WHEREAS, the bids submitted by Ancira Motor Company (Items 1, 4 and 6), a City Business as defined by the City's Local Preference Program, are within 3 percent of the lowest bids, which were from Cowboy Dodge (Items 1, 4 and 6), and Silsbee Ford Inc. (Item 4), bidders which are not City Businesses; and

WHEREAS, this ordinance approves two low bid contracts, and one contract awarded to a bidder other than the lowest bidder(s) due to the application of a local preference, as permitted by Texas Local Government Code §271.905; and

WHEREAS, the low responsive bids were submitted by Ancira Motor Company (Items 1, 4 and 6) for a total cost of \$333,966.00, Lake Country Chevrolet Inc. (Items 2 and 3) for a total cost of \$128,269.05, and Silsbee Ford Inc. (Item 5) for a total cost of \$83,037.12; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE**:

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The low, responsive bids from Ancira Motor Company (Items 1, 4 and 6), Lake Country Chevrolet Inc., (Items 2 and 3), and Silsbee Ford Inc. (Item 5) to provide the City of San Antonio with light duty 4x4 trucks for an estimated total cost of \$545,272.17 over a two year period are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

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SECTION 2. It has been found and declared that, pursuant to the City's Local Preference Program, passed by ordinance number 2013-03-21-0167 and as amended by ordinance number 2014-11-13-0923, Ancira Motor Company (Items 1, 4 and 6), a City Business, is entitled to award.

	Amount	General	Cost Center	Fund	
	2	Ledger			
\$	23,966.00	5701085	2901010001	29097000	
\$	95,864.00	5701085	2902090001	29097000	
\$	181,939.32	5701085	3503200001	72001000	
Total	amt. \$301,769.32	-			

SECTION 3. Funding for this ordinance in the amount up to \$301,769.32 is available as part of the FY 2018 Budget, as follows:

SECTION 4. Payments in the amount up to \$301,769.32 are authorized to Ancira Motor Company, Lake Country Chevrolet Inc., and Silsbee Ford Inc. and will be encumbered upon issuance of purchase orders. All expenditures will be in accordance with the Fiscal Year 2018 budget and such other appropriations necessary to fund the contracts through their terms as evidenced by subsequent ordinances.

SECTION 5. The financial allocations in this ordinance are subject to approval by the Director of Finance, City of San Antonio. The Director of Finance may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers, and SAP GL Accounts as necessary to carry out the purpose of this ordinance.

SECTION 6. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this 12th day of April, 2018.

M 0 R A Y Ron Nirenberg

APPROVED AS TO FORM:

Andrew Segovia, City Attorney

ATTEST: ticia M. Vacek. Citv

Agenda Item:	6 (in consent vo	te: 4, 5, 6, 7, 8	, 9, 10, 11,	12, 13, 14,	, 17, 18, 19A, 19	B, 20, Z-1, Z-2,	21, Z-3)			
Date:	04/12/2018									
Time:	09:21:34 AM									
Vote Type:	Motion to Approve									
Description:	Ordinance approving the purchase of light duty 4x4 trucks from Ancira Motor Company, Lake Country Chevrolet Inc., and Silsbee Ford Inc. for multiple City departments for an estimated total amount of \$545,272.17 over a two year period, funded from the Equipment Renewal & Replacement Fund and the Development Services Fund. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Deputy Chief Financial Officer, Finance]									
Result:	Passed			b						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second			
Ron Nirenberg	Mayor		x							
Roberto C. Treviño	District 1		x				x			
William Cruz Shaw	District 2		x			x				
Rebecca Viagran	District 3		x							
Rey Saldaña	District 4		x							
Shirley Gonzales	District 5		x							
Greg Brockhouse	District 6	x					2			
Ana E. Sandoval	District 7	х								
Manny Pelaez	District 8	х								
John Courage	District 9		x							
Clayton H. Perry	District 10		· x							

LC 04/12/18 Item No. 6

Exhibit I

Exhibit I

Opened:	February 2, 2018		1	City o	f San Antonio Bid Tabulation	1 .			
For:	Annual Contract for 4X4 Trucks		Local	Non-Local	Non-Local	Non-Local	Non-Local	Local	Non-Local
			Ancira Motor Company 10807 IH-10 West	Lake Country Chevrolet 2152 N. Wheeler	Silsbee Ford 1211 U.S. Hwy 96N	Cowboy Dodge 1305 Hwy 96 ByPass	Grapevine DCJ, LLC 2601 William Tate	Gunn Chevrolet LTD. 16550 IH 35 N	Jim Bass Ford 4032 W. Houston Harte Expressway
6100009732		IM	San Antonio, TX 78230 210-558-2612	Jasper, TX 75951 409-880-9191	Silsbee, TX 77656 409-880-9191	Silsbee, Tx 77656	Grapevine, TX 76051	Selma, TX 78154	San Angelo, Tx 76901
ltem	Description	Estimated Annual Quantity					ũ.		
1	1⁄2 Ton Extended Cab 4x4/AWD Pickup Trucks	7							
	Price Each		\$23,966.00		\$24,811.66		\$25,184.00		\$25,619.00
	Total Price Prompt Payment Discount		\$167,762.00 0.00%		\$173,681.62 0.00%	\$166,876.08 0.00%	\$176,288.00 2.50%	\$180,859.00 0.00%	\$179,333.00
	Total Cost with Prompt Payment Discount Percentage between lowest responsive bid		\$167,762.00		\$173,681.62		\$176,288.00		\$179,333.00
	and local bid		0.53%					8.38%	
	Price Differential Year, Make & Model Offered		\$885.92 2018 RAM 1500 QUAD CAB	2018 Chevrolet Ext Cab 4X4	2018 Ford Ext Cab 4X4	2018 Dodge Ram Quad 4X4	2018 Ram 1500 Quad Cab		2018 Ford F150
	Specific Make & Model of Engine Offered		PENTASTAR 3.6L V6 305HP	2018 4.3L V6	Ford 3.3 V6	Dodge 3.6L V6	DS6L41 Ram 3.6L V6 305hp	4X4 CK15753 GM LV3 V6 Gas/Ethanol 4.3L 285HP	Ford 3.3L V6 290HP
	Warranty		3YR / 36000 MILE BUMPER TO BUMPER	Bumper	36 m/36,000 Bumper to Bumper	36 m/36,000 Bumper to Bumper		3 yr or 36000 BTB	3 yrs or 36000 miles bumper to bumper
	Wennet Control Devide New		5 YR / 100000 MILE		5 yrs/60,000 Power Train				5 yrs or 60000 miles Powertrain
	Warranty Service Provider Name Warranty Facility Address		ANCIRA CHRYSLER JEEP & DODGE 10807 IH-10 WEST, SAN		Red McCombs 8333 W I-10 S/A		Any Ram truck dealer Several in San Antonio		Any Ford Dealer nationwide
	and a service of the		ANTONIO, TX 78230	10550 -55 Seima	0333 W I-10 S/A	10007 VV 1-10 S/A	Several in San Antonio	10000 IPSON, Seima Texas	Nearest Ford dealer
	Production Cut-Off Date Last Day to Place Order		4/30/2018 4/25/2018	3/22/2018	5/30/2018 5/30/2018	4-30-18 4-30-18	June 2018 4/30/18 est.		N/A 6-1-18 estimate
	Firm Price		YES 120-150		no	no	No	No	yes
	Days for Delivery		120-130	120	120	120	75-100	120 2019 TBD	115
2	1/2 Ton Four Full Door Cab 4x4/AWD Pickup Truck- No Center Console (for Fire Dept.)	3							
	Price Each Total Price		\$26,701.00		\$27,195.40		\$27,016.00		\$29,472.0
	Prompt Payment Discount		\$80,103.00 0.00%	\$76,961.43 0.00%	\$81,586.20 0.00%	\$79,165.26 0.00%	\$81,048.00 2.50%		\$88,416.0 0.00%
	Total Cost with Prompt Payment Discount Percentage between lowest responsive bid		\$80,103.00	\$76,961.43			\$79,045.43		\$88,416.0
	and local bid Price Differential		4.08%		×			5.15%	
	Year, Make & Model Offered		2018 RAM 1500 CREW CAB 4X4	2018 Chevy Crew Cab 4X4	2018 Ford Crew Cab 4X4	2018 Dodge Ram Crew 4X4	2018 Ram 1500 Crew Cab DS6L98	2018 Chevrolet Short Box Crew Cab 4X4 CK15543	2018 Ford F150
	Specific Make & Model of Engine Offered		PENTASTAR 3.6L V6 305HP		Ford 3.3 V6	Dodge 3.6L V6		GM, LV3, V6 4.3L Gas/Ethanol 285HP	Ford 5.0L V8 395H
	Warranty		3YR / 36000 MILE BUMPER TO BUMPER	Bumper	Bumper	Bumper		3 yr or 36000 BTB	bumpe
	Warranty Service Provider Name		5 YR / 100000 MILE ANCIRA CHRYSLER JEEP & DODGE	Gunn Chevrolet	5 yrs/60,000 Power Train Red McCombs	5 yrs/100,000 powertrain Ancira Dodge	Any Ram truck dealer	Gunn Chevrolet	5 yrs or 60000 miles Powertrain Any Ford Dealer nationwide
	Warranty Facility Address		10807 IH-10 WEST, SAN ANTONIO, TX 78230	Gunn Chevrolet	8333 W I-10 S/A	10807 W 1-10 S/A	Several in San Antonio	16550 IH35N, Selma Texas	Nearest Ford deale
	Production Cut-Off Date		4/30/2018	7/26/2018		4-30-18	June 2018		N/A
	Last Day to Place Order Firm Price		4/25/2018 YES						6-1-18 estimate
			120-150		no 120	no 120	No 80-105		yes 115
						£.		2019 Start of production TBD	
									will come with vinyl rear sea
	Days for Delivery					Χ			and cloth front seats
					Ĩ	*			

Opened:	February 2, 2018		1	City o	f San Antonio Bid Tabulation	n			
For:	Annual Contract for 4X4 Trucks		Local	Non-Local	Non-Local	Non-Local	Non-Local	Local	Non-Local
			Ancira Motor Company	Lake Country Chevrolet	Silsbee Ford	Cowboy Dodge	Grapevine DCJ, LLC	Gunn Chevrolet LTD.	Jim Bass Ford
			10807 IH-10 West	2152 N. Wheeler	1211 U.S. Hwy 96N	1305 Hwy 96 ByPass	2601 William Tate	16550 IH 35 N	4032 W. Houston Harte Expressway
6100009732		IM	San Antonio,	Jasper,	Silsbee,	Silsbee,	Grapevine,	Selma,	San Angelo,
			TX 78230	TX 75951	TX 77656	Tx 77656	TX 76051	TX 78154	Tx 76901
			210-558-2612	409-880-9191	409-880-9191			· · · · · · · · · · · · · · · · · · ·	
		Estimated							
Item	Description	Annual Quantity							
3	1⁄2 Ton Four Full Door Cab 4x4/AWD Pickup Truck	2							
	Price Each		\$26,641.00	\$25,653,81	\$27,195.40	\$26,388.42	\$27,016.00	\$26,976.00	\$27,856.00
	Total Price		\$53,282.00				\$54,032.00		\$55,712.00
	Prompt Payment Discount		0.00%	0.00%			2.50%	0.00%	0.00%
	Total Cost with Prompt Payment Discount		\$53,282.00	\$51,307.62					
1	Percentage between lowest responsive bid							2	
	and local bid		3.85%					5.15%	
	Price Differential Year, Make & Model Offered		2018 RAM 1500 CREW CAB	2018 Chevrolet Crew 4X4	2018 Ford F-150 Crew 4X4	2018 Dodge 1500 Crew 4X4	2018 Ram 1500 Crew Cab	2018 Chevrolet Short Box Crew	2018 Ford F150
			4×4				DS6L98		
	Specific Make & Model of Engine Offered		PENTASTAR 3.6L V6 305 HP		Ford 3.3L V6	Dodge 3.6L V6	Ram 3.6L V6 305hp	GM, LV3, V6, 4.3L Gas/Ethanol 285HP	Ford 3.3L V6 290HP
	Warranty		3YR / 36000 MILE BUMPER	And the second sec	and the set of a set		3 yr/36,000 miles		3 yrs or 36000 miles bumper to
			TO BUMPER	Bumper			5 yr/100,000 limited powertrain	5 yr or 100,000K Power Train	
			5 YR / 100000 MILE POWERTRAIN		5 yrs/60,000 Power Train	5 yrs/100,000 powertrain			5 yrs or 60000 miles Powertrain
	Warranty Service Provider Name		ANCIRA CHRYSLER JEEP & DODGE	Gun Chevrolet	Red McCombs	Ancira Dodge	Any Ram truck dealer	Gunn Chevrolet	Any Ford Dealer nationwide
	Warranty Facility Address		10807 IH-10 WEST, SAN ANTONIO, TX 78230	16550 I-35 Selma	8333 W I-10 S/A	10807 W 1-10 S/A	Several in San Antonio	16550 IH35N, Selma Texas	Nearest Ford dealer
	Production Cut-Off Date		4/30/2018	7/26/2018	5/30/2018	4-30-18	June 2018	7/26/2018	N/A
	Last Day to Place Order		4/25/2018	7/26/2018	5/30/2018	4-30-18	4/30/18 est.	7/26/2018	6-1-18 estimate
	Firm Price		YES	No		no	No	No	
			120-150	120	120	120	75-100		
	Days for Delivery				<u> </u>			2019 Start of production TBD	0
4	∜ Ton Regular Cab 4x4/AWD Full Size Truck	2							
	Price Each		\$26,102.00	\$27,415.56	\$25,590.08	\$25,635.66	\$26,874.00	\$28,191.00	\$26,282.00
	Total Price		\$52,204.00	\$54,831.12	\$51,180.16	\$51,271.32	\$53,748.00	\$56,382.00	\$52,564.00
	Prompt Payment Discount		0.00%	0.00%	0.00%		2.50%	0.00%	0.00%
	Total Cost with Prompt Payment Discount Percentage between lowest responsive big		\$52,204.00	\$54,831.12	\$51,180.16	\$51,271.32	\$52,442.90	\$56,382.00	\$52,564.00
	and local bid		2.00%					10.16%	
	Price Differential		\$1,023.84					10.10 %	1
	Year, Make & Model Offered		2018 RAM 2500 REG CAB 4X4	2018 2500HD Reg Cab 4X4	2018 Ford F-250 Reg Cab 4X4	2018 Dodge 2500 Reg Cab 4X4	2018 Ram 2500 Regular Cab DJ7L62	2018 Chevrolet 2500 Reg Cab 4X4 CK25903	
	Specific Make & Model of Engine Offered		PENTASTAR 3.6L V6 305 HP	Chevrolet 6.0L V8	Ford 6.2L V8		Ram 5.7L hemi V8 383		
	Warranty		3YR / 36000 MILE BUMPER TO BUMPER	In Consection and the consection of the section			3 yr/36,000 miles	3 yr or 36000 BTE	3 yrs or 36000 miles bumper to
			5 YR / 100000 MILE	Bumper 5 yr/100,000 PowerTrain				5 yr or 100,000K Power Train	
	Warranty Service Provider Name		ANCIRA CHRYSLER JEEP &	5 yr/100,000 PowerTrain Gun Chevrolet	The second			Gunn Chevrole	5 yrs or 60000 miles Powertrain Any Ford Dealer nationwide
			DODGE						
	Warranty Facility Address		10807 IH-10 WEST, SAN	16550 I-35 Selma	8333 W I-10 S/A	10807 W 1-10 S/A	Several in San Antonio	16550 IH35N, Selma Texas	Nearest Ford dealer
	Braduction Cut Off Data		ANTONIO, TX 78230	0/00/00/00					
	Production Cut-Off Date Last Day to Place Order		4/30/2018	2/22/2018					
	Firm Price		4/25/2018	2/22/2018				. 2/22/2018	
			YES 120-150	yes 120				No	
			120-150	120	120	120	125-160 May be longer if carries over		
	Days for Delivery						into 2019 mode		
				1			1110 2010 11000		
								1	

tem 5 % Ton Truck Price E Total P Percer and loc Price D Year, M	Description on Extended Cab 4x4/AWD Full Size k e Each	IM	10807 IH-10 West San Antonio, TX 78230	2152 N. Wheeler Jasper, TX 75951	1211 U.S. Hwy 96N Silsbee,	Non-Local Cowboy Dodge 1305 Hwy 96 ByPass Silsbee, Tx 77656		16550 IH 35 N Selma,	Non-Local Jim Bass Ford 4032 W. Houston Harte Expressway San Angelo, Tx 76901
tem 5 % Ton Truck Price E Total P Promp Total C Percen and loc Price D Year, M	Description on Extended Cab 4x4/AWD Full Size k e Each Price	Estimated Annual Quantity	San Antonio, TX 78230	Jasper, TX 75951	Silsbee, TX 77656	Silsbee,	Grapevine,	Selma,	Expressway San Angelo,
tem 5 % Ton Truck Price E Total P Promp Total C Percen and loc Price D Year, M	Description on Extended Cab 4x4/AWD Full Size k e Each Price	Estimated Annual Quantity	TX 78230	TX 75951	TX 77656			Selma,	San Angelo,
5 % Ton Truck Price E Total P Promp Total C Percer and loc Price D Year, N	Description on Extended Cab 4x4/AWD Full Size k e Each Price	Annual Quantity		100 000 0101	100 000 0101				
Truck Price E Total P Promp Total C Percen and loc Price D Year, M	k e Each I Price								
Price E Total P Promp Total C Percen and loc Price D Year, M	e Each I Price								
Total C Percen and loc Price D Year, M			No bid	\$27,897.20 \$83,691.60 0.00%	\$83,037.12	No Bid	No bid	\$28,673.00 \$86,019.00 0.00%	\$28,3 \$84,9 0
	I Cost with Prompt Payment Discount entage between lowest responsive bid local bid bifferential			\$83,691.60				\$86,019.00 3.59%	\$84,9
	, Make & Model Offered			2018 Chevrolet 2500 Double Cab	þ			2018 Chevrolet 2500 Double Cab 4X4 CK25753	2018 Ford
	cific Make & Model of Engine Offered			2 Chevrolet 6.0L V8				GM, L96, V8 Gas/Ethanol, 6.0L 360HP	Ford 6.2L V8 3
Warrar	ranty			36 mo/36,000 Bumper to Bumper 5 yr/100,000 PowerTrain	r Bumper			3 yr or 36000 BTB 5 yr or 100,000K Power Train	3 yrs or 36000 miles bum bu 5 yrs or 60000 miles Powe
Warran Produc	ranty Service Provider Name ranty Facility Address luction Cut-Off Date Day to Place Order			Gun Chevrolet 16550 I-35 Selma 2/22/2018 2/22/2018	a 8333 W I-10 S/A 5/30/2018		^	Gunn Chevrolet 16550 IH35N, Selma Texas 2/22/2018 2/22/2018	Any Ford Dealer nation Nearest Ford of 6-1-18 est
Firm P	Price			2/22/2016 yes 120	s no			2/22/2018 No 120 2019 Start of production	0-1-16 es
	s for Delivery							7/23/18	
Price E	on Four Full Door 4x4/AWD Truck Each	4	\$28,500.00			\$28,105.08	\$29,333.00	\$30,737.00	\$29,6
	I Price npt Payment Discount I Cost with Prompt Payment Discount		\$114,000.00 0.00% \$114,000.00	0.00%	0.00%	\$112,420.32 0.00% \$112,420.32	\$117,332.00 2.50% \$114,482.00	\$122,948.00 0.00% \$122,948.00	\$118,4 \$118,4
and loc	entage between lowest responsive bid local bid e Differential		1.41%						
2. pose 6	, Make & Model Offered		\$1,579.68 2018 RAM 2500 CREW CAB 4X4		2018 Ford F-250 Crew Cab 4X4	2018 Dodge Crew 4X4	2018 Ram 2500 Crew Cab DJ7L91	2018, Chevrolet, 2500 Crew Cab 4X4 CK25743	18 Ford
	cific Make & Model of Engine Offered		5.7L V8 Hemi 383 HP				Ram 5.7L hemi V8 383hp	GM, L96, 6.0L Gas/Ethanol V8 360HP	Ford 6.2L V8
Warrar	ranty		3YR / 36000 MILE BUMPER TO BUMPER 5 YR / 100000 MILE POWERTRAIN	Bumper 5 yr/100,000 PowerTrain	r Bumper	36 m/36,000 Bumper to Bumper 5 yrs/100,000 powertrain	3yr/36,000 miles 5 yr/100,000 limited powertrain		3 yrs or 36000 miles bun b 5 yrs or 60000 miles Pow
Warrar	ranty Service Provider Name ranty Facility Address	2	ANCIRA CHRYSLER JEEP & 10807 IH-10 WEST, SAN ANTONIO, TX 78230	Gunn Chevrolet	The second se		Any Ram truck dealer Several in San Antonio	Gunn Chevrolet 16550 IH35N, Selma Texas	Any Ford Dealer natio Nearest Ford
	luction Cut-Off Date Day to Place Order		4/30/2018 4/25/2018 YES	3/22/2018 3/22/2018	5/30/2018		July 2018 4/30/18 est. No	3/22/2018 3/22/2018 3/22/2018	6-1-18 es
r mor	File		120-150				125-160	3/22/2016 120 2019 Start of production startup	~
Days fo	s for Delivery		L				into 2019 model	6/9/18	
	nent Terms		Net 30						
	I Estimated Award		\$333,966.00 \$333,966.00						