## ORDINANCE 2018-06-14-0433

AUTHORIZING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF \$828,500.00: (A) SHELTON PRESORT FOR AUTOMATED AND NON-AUTOMATED PRESORT AND BASIC FLAT MAIL SERVICES; (B) THE BRANDT COMPANIES, LLC FOR HENRY B. GONZALEZ CONVENTION CENTER BOILER MAINTENANCE; (C) JONES HOLT ENTERPRISES, INC. DBA SAN ANTONIO FOAM FABRICATORS FOR FOAM CONTOURED HEAD BLOCKS; (D) CENGAGE LEARNING, INC. FOR GALE ONLINE SUBSCRIPTIONS; AND (E) MUNICIPAL EMERGENCY SERVICES, INC. FOR BARRIER HOODS AND GLOVES.

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WHEREAS, bids were submitted to provide the City of San Antonio with commodities and services on an annual basis for the terms of the contracts; and

WHEREAS, this ordinance approves the following contracts: (A) Shelton Presort for automated and non-automated presort and basic flat mail services; (B) The Brandt Companies, LLC for Henry B. Gonzalez Convention Center boiler maintenance; (C) Jones Holt Enterprises, Inc. dba San Antonio Foam Fabricators for foam contoured head blocks; (D) Cengage Learning, Inc. for Gale online subscriptions; and (E) Municipal Emergency Services, Inc. for barrier hoods and gloves; and

WHEREAS, the Texas Local Government Code indicates that competitive bidding is not required under section 252.022(a)(2), which provides for a procurement necessary to preserve or protect the public health or safety of the municipality's residents; and

WHEREAS, according to section 252.022(a)(7) of the Texas Local Government Code competitive bidding is not required for a procurement of items that are available from only one source; and

WHEREAS, this ordinance approves three low bid contracts, one contract procured on the basis of the public health or safety exemption, and one contract procured on the basis of sole source; and

**WHEREAS**, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE**:

### BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

**SECTION 1.** The following bids to furnish the City with goods and services on an annual basis as shown on the attached bid tabulation sheets are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and

LC 06/14/18 Item No. 8

endorsements: (A) Shelton Presort for automated and non-automated presort and basic flat mail services; (B) The Brandt Companies, LLC for Henry B. Gonzalez Convention Center boiler maintenance; (C) Jones Holt Enterprises, Inc. dba San Antonio Foam Fabricators for foam contoured head blocks; (D) Cengage Learning, Inc. for Gale online subscriptions; and (E) Municipal Emergency Services, Inc. for barrier hoods and gloves. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

**SECTION 2.** Funds will be encumbered upon issuance of purchase orders and payment is authorized to the vendors identified herein. All expenditures will be in accordance with the Fiscal Year 2018 budget and such other appropriations necessary to fund the contracts through their terms as evidenced by subsequent ordinances.

**SECTION 3.** This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this 14th day of June, 2018.

Ron Nirenberg

APPROVED AS TO FORM:

M

Andrew Segovia, City Attorney

Leticia M. Vacek, City Clerk

Agenda Item:	8 (in consent vo 27, 28, 29, 32, 33		9, 10, 11,	12, 13, 14	, 15, 16, 17, 18,	19A, 19B, 21, 22	, 23, 24, 25, 26,	
Date:	06/14/2018							
Time:	10:22:38 AM	0:22:38 AM						
Vote Type:	Motion to Approv	re						
Description:	Ordinance authorizing the following contracts establishing unit prices for goods and services for an estimated annual cost of \$828,500.00: (A) Shelton Presort for automated and non-automated presort and basic flat mail services; (B) The Brandt Companies, LLC for Henry B. Gonzalez Convention Center boiler maintenance; (C) Jones Holt Enterprise dba San Antonio Foam Fabricators for foam contoured head blocks; (D) Cengage Learning, Inc. for Gale online subscriptions; and (E) Municipal Emergency Services, Inc. for barrier hoods and gloves. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Deputy Chief Financial Officer, Finance]							
Result:	Passed		8					
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second	
Ron Nirenberg	Mayor		x		3			
Roberto C. Treviño	District 1		x			x		
William Cruz Shaw	District 2		x				X	
Rebecca Viagran	District 3		x					
Rey Saldaña	District 4		x		в Т		<i>p</i>	
Shirley Gonzales	District 5	N	X					
Greg Brockhouse	District 6		x					
Ana E. Sandoval	District 7		x					
Manny Pelaez	District 8	s .	X		0			
John Courage	District 9		x					
Clayton H. Perry	District 10		x					

# **Exhibit I**

6100009813    Item	Annual Contract for Automated & Non-Automated Presort & Basic Flat Mail Services  Description	GDL	LOCAL Shelton Presort 3851 Stahl Road				
Item  1 F	Description						
1 F	Description						
1 F	Description	Estimated Monthly Quantity (Both Meters)	San Antonio, TX 78217 210-828-0901				
i v							
·	First Class Automated Letter - Mail, USPS Three Digit Rate Discount						
	Weight (oz) Up to 1	7					
l k	Vendor's Rate		\$0.408 \$0.030				
	Vendor's Fees Monthly	69,240	\$2,077.20				
	Annually	33,2.5	\$24,926.40				
	Weight (oz) Greater than 1 Up to 2						
	Vendor's Rate		\$0.408				
	Vendor's Fees		\$0.030				
	Monthly						
	Annually						
	Weight (oz) Greater than 2 Up to 3						
	Vendor's Rate		\$0.408 \$0.030				
	Vendor's Fees Monthly		\$0.030				
	Annually	,					
l ,	Guaranteed Read Rate		95%				
	Guaranteed Read Rate		95 /6				
	Handsort/Rejects						
	Vendor's Fees (Per Piece Charge to Correct Mail Class) Monthly	2,840	\$0.062 \$176.08				
	Annually		\$2,112.96				
	USPS First Class Non-Automated Letter Mail Weight (oz) Up to 1						
	Vendor's Rate		\$0.458				
	Vendor's Fees		\$0.000				
,	Weight (oz) Greater than 1 Up to 2						
	Vendor's Rate		\$0.458				
	Vendor's Fees		\$0.000				
,	Weight (oz) Greater than 2 Up to 3						
	Vendor's Rate	2	\$0.458				
	Vendor's Fees		\$0.000				
4	Automated 3 Digit Rate First Class Flat Mail, Under 13 oz						
	Weight (oz) Up to 1		19				
I I	Vendor's Rate		\$0.593				
	Vendor's Fees		\$0.200				
	Weight (oz) Greater than 1 Up to 2						
	Vendor's Rate		\$0.803				
	Vendor's Fees		\$0.200				
	Weight (oz) Greater than 2 Up to 3						
	Vendor's Rate		\$1.013				
	Vendor's Fees	D.	\$0.200				
	Weight (oz) Greater than 3 Up to 4		30 N 2000				
	Vendor's Rate Vendor's Fees		\$1.223 \$0.200				
	veridor's rees		\$0.200				
	Weight (oz) Greater than 4 Up to 5	1					
	Vendor's Rate Vendor's Fees		\$1.433 \$0.200				
	vendor 3 r ees		\$0.200				
	Weight (oz) Greater than 5 Up to 6						
	Vendor's Rate Vendor's Fees	^	\$1.643 \$0.200				
	Vol. 461 6 1 6 6 6		<b>\$0.200</b>				
	Weight (oz) Greater than 6 Up to 7		64.050				
	Vendor's Rate Vendor's Fees		\$1.853 \$0.200				
			\$0.200				
	Weight (oz) Greater than 7 Up to 8		00.000				
	Vendor's Rate Vendor's Fees		\$2.063 \$0.200				
			φυ.200				
	Weight (oz) Greater than 8 Up to 9						
	Vendor's Rate Vendor's Fees		\$2.273 \$0.200				
,	venuoi 3 i ees		\$0.200				
	Weight (oz) Greater than 9 Up to 10						
	Vendor's Rate Vendor's Fees		\$2.483 \$0.200				
	venuor 5 1/885		\$0.200				

City of San Antonio Bid Tabulation

Item	or: 100009813	Annual Contract for Automated & Non-Automated Presort Basic Flat Mail Services	GDL	LOCAL Shelton Presort 3851 Stahl Road
Weight (cz) Greater than 10 Up to 11		Description	Estimated Monthly Quantity	San Antonio, TX 78217
Vendor's Ress   S0	item		(Dotti meters)	210-828-0901
Weight (oz) Greater than 11 Up to 12				\$2.6
Vendor's Fatale   S2   Vendor's Fees   S0		Vendor's Fees		\$0.2
5         Non-Automated Basic Flat Mail, Under 13 oz Weight (oz) Up to 1 Vendor's Feas Vendor's Feas So           Weight (oz) Up to 1 Vendor's Feas Vendor's Feas Weight (oz) Greater than 1 Up to 2 Vendor's Feas Vendor's Feas Weight (oz) Greater than 2 Up to 3 Vendor's Feas Weight (oz) Greater than 3 Up to 4 Vendor's Feas Weight (oz) Greater than 3 Up to 4 Vendor's Feas Weight (oz) Greater than 4 Up to 5 Vendor's Feas Weight (oz) Greater than 4 Up to 5 Vendor's Feas Weight (oz) Greater than 5 Up to 6 Vendor's Feas Weight (oz) Greater than 5 Up to 6 Vendor's Feas Weight (oz) Greater than 5 Up to 6 Vendor's Feas Weight (oz) Greater than 6 Up to 7 Vendor's Feas Weight (oz) Greater than 6 Up to 7 Vendor's Feas Weight (oz) Greater than 6 Up to 7 Vendor's Feas Weight (oz) Greater than 8 Up to 8 Vendor's Feas Weight (oz) Greater than 9 Up to 10 Vendor's Feas Weight (oz) Greater than 8 Up to 9 Vendor's Feas Weight (oz) Greater than 9 Up to 10 Vendor's Faas Vendor's Feas Weight (oz) Greater than 1 Up to 11 Vendor's Faas Vendor's F				
Non-Automated Basic Flat Mail, Under 13 oz		1.0100000000000000000000000000000000000		
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Vendor's Rate Vendor's Fees  Weight (oz) Greater than 7 Up to 8 Vendor's Rate Vendor's Fees  Weight (oz) Greater than 8 Up to 9 Vendor's Rate Vendor's Rate Vendor's Rate Vendor's Rate Vendor's Rate Vendor's Fees  Weight (oz) Greater than 9 Up to 10 Vendor's Rate Vendor's Fees  Weight (oz) Greater than 10 Up to 11 Vendor's Rate Vendor's Fees  Weight (oz) Greater than 11 Up to 12 Vendor's Fees  Weight (oz) Greater than 11 Up to 12 Vendor's Rate Vendor's Rate Vendor's Fees  Non-Automated Post-Card Vendor's Rate Vendor's Fees  Ne				
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Vendor's Rate Vendor's Fees  Weight (oz) Greater than 8 Up to 9 Vendor's Rate Vendor's Fees  Weight (oz) Greater than 9 Up to 10 Vendor's Rate Vendor's Rate Vendor's Fees  Weight (oz) Greater than 10 Up to 11 Vendor's Rate Vendor's Rate Vendor's Fees  Weight (oz) Greater than 11 Up to 12 Vendor's Fees  Weight (oz) Greater than 11 Up to 12 Vendor's Rate Vendor's Rate Vendor's Rate Vendor's Fees  Non-Automated Post-Card Vendor's Rate Vendor's Fees  Non-Automated Post-Card Vendor's Fees  Payment Terms		Weight (oz) Greater than 7 Up to 8		
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Vendor's Fees \$0  Weight (oz) Greater than 10 Up to 11  Vendor's Rate \$2  Vendor's Fees \$0  Weight (oz) Greater than 11 Up to 12  Vendor's Rate \$3  Vendor's Fees \$30  Automated Post-Card \$30  Vendor's Rate \$30  Non-Automated Post-Card \$30  Vendor's Fees \$30  Payment Terms \$30				
Weight (oz) Greater than 10 Up to 11 Vendor's Rate Vendor's Fees  Weight (oz) Greater than 11 Up to 12 Vendor's Rate Vendor's Rate Vendor's Fees  Automated Post-Card Vendor's Rate Vendor's Fees  Non-Automated Post-Card Vendor's Rate Vendor's Fees  Non-Automated Post-Card Vendor's Fees  Payment Terms			vi vi	
Vendor's Rate         \$2           Vendor's Fees         \$0           Weight (oz) Greater than 11 Up to 12         \$3           Vendor's Rate         \$3           Vendor's Fees         \$0           Automated Post-Card         \$0           Vendor's Rate         \$0           Vendor's Rate         \$0           Vendor's Rate         \$0           Vendor's Fees         \$0           Payment Terms         Ne		Market Productive Control of Cont		
Vendor's Fees \$0  Weight (oz) Greater than 11 Up to 12  Vendor's Rate \$3  Vendor's Fees \$0  Automated Post-Card Vendor's Rate \$0  Vendor's Fees \$0  Non-Automated Post-Card Vendor's Rate \$0  Payment Terms \$0  Ne			_	\$2
Vendor's Rate         \$3           Vendor's Fees         \$0           6         Automated Post-Card           Vendor's Rate         0           Vendor's Fees         0           7         Non-Automated Post-Card           Vendor's Rate         \$0           Vendor's Fees         \$0           Payment Terms         Ne				
Vendor's Rate         \$3           Vendor's Fees         \$0           6         Automated Post-Card           Vendor's Rate         0           Vendor's Fees         0           7         Non-Automated Post-Card           Vendor's Rate         \$0           Vendor's Fees         \$0           Payment Terms         Ne		Weight (oz) Greater than 11 Up to 12		
Automated Post-Card Vendor's Rate Vendor's Fees  O  Non-Automated Post-Card Vendor's Rate Vendor's Fees  \$0  Payment Terms				\$3.
Vendor's Rate Vendor's Fees  7 Non-Automated Post-Card Vendor's Rate Vendor's Fees  Payment Terms  0  0  0  Non-Automated Post-Card Vendor's Fees  \$0		Vendor's Fees		\$0
Vendor's Rate Vendor's Fees  7 Non-Automated Post-Card Vendor's Rate Vendor's Fees  Payment Terms  0  0  0  Non-Automated Post-Card Vendor's Fees  \$0	6	Automated Post-Card		
7 Non-Automated Post-Card Vendor's Rate \$0 Vendor's Fees \$0 Payment Terms Ne	J	Vendor's Rate		0.
Vendor's Rate Vendor's Fees  Payment Terms  Ne		vendors Fees		0.
Vendor's Fees \$0  Payment Terms	7			
Payment Terms Ne				
		7 5 1 6 6 5		30
Estimated Annual Total		Payment Terms		Ne
		Estimated Appual Total		\$27.020

## City of San Antonio Bid Tabulation

Opened:	April 13, 2018		
For:	Annual Contract for Henry B . Gonzalez Convention Center Boiler Maintenance	NON-LOCAL	
			The Brandt Companies, LLC
			6023 Corridor Parkway, Suite 100
6100009905		JG	Schertz,
0.0000000		Estimated	TX 78154
Item	Description	Annual	(210) 599-6120
9	A	Quantity	
1	Annual Inspection	1	*********
	Price Per Each		\$24,056.2
	Total Price		\$24,056.2
2	Annual Combustion Tuning	1	
2	Price Per Each		\$12,716.00
	Total Price		\$12,716.00
3	Quaterly Duties and Maintenance	4	
	Price Per Each		\$9,537.00
	Total Price		\$38,148.00
4	Regular Working Hour Labor Rate	40	
4	Price Per Each	10	\$99.00
	Total Price		\$3,960.00
		-	
5	Emergency Hour Labor Rate	6	
	Price Per Each		\$99.00
	Total Price		\$594.00
6	Emergency After Hours Labor Rate	6	
O	Price Per Each	"	\$148.50
	Total Price		\$891.00
	Total Trice	2	4001.00
7	Corrective Repair Parts - Mark-up cost %		
,	over Vendor cost		00.000
			22.00%
	P		
	Payment Terms		Net 3
	Estimated Total Award	ii ii	\$80,365.2
	Estimated Annual Award		\$80,365.2

### City of San Antonio Bid Tabulation

Opened:	May 4, 2018		1			
For:	A/C Foam Contoured Head Blocks for the San Antonio Fire Department		Local	Local	Non-Local Nashville Medical & EMS	
			Jones Holt Enterprise dba San	B&E Medical Supply and		
			Antonio Foam Fabricators	Equipment, LLC.	Products, Inc.	
610001025	55	SC	13715 Topper Circle	1933 Fredericksburg Rd. #106	PO Box 64	
			San Antonio, TX	San Antonio, TX	Springfield, TN	
			78233	78201	37172	
Item	Description	Est. Qty	210-657-5917			
1	Foam Contoured Head Blocks - Adult	15,000				
	Price Per Pack		\$2.31	\$3.11	\$3.89	
	Extended Price		\$34,650.00	\$46,650.00	\$58,350.00	
2	Foam Contoured Head Blocks - Pedi	1,500				
	Price Per Pack		\$1.71	\$2.75	\$3.73	
	Extended Price		\$2,565.00	\$4,125.00		
	Delivery		10-14 Days	10 Days	14-21 Days	
	Payment Terms		2% 10 Days	2% 14 Days	Net 30	
	Total Award		\$37,215.00	\$50,775.00	\$63,945.00	

## City of San Antonio Bid Tabulation

Opened:	May 8, 2018		1
For:	A/C for Gale Online Subscriptions - SAPL		Sole Source
040000007		MIT	Cengage Learning, Inc.
610000997	4	MH	27500 Drake Road
	B	Estimated	Farmington Hills,
Item	Description	Annual	MI 48331
		Quantity	800-877-4253
Item 1	Gale Biography in Context		
	Initial Term (July 1, 2018 - June 30, 2021)	3	\$20,001,10
-	Price		\$38,801.10 \$116,403.30
	Extended Price	1	\$116,403.30
	Renewal Option 1: July 1, 2021 - June 30, 2022	1 1	
	Price		\$40,741.15
	Extended Price		\$40,741.15
	Existrated 1 floor		
	Renewal Option 2: July 1, 2022 - June 30, 2023	1	
	Price		\$42,778.20
	Extended Price		\$42,778.20
	Annual Amount - Initial Term		\$116,403.30
	Annual Amount - Renewal Option 1		\$40,741.15
	Annual Amount - Renewal Option 2		\$42,778.20
	Payment Terms	×	Net 30
	Estimated Total	< 5	\$199,922.65
	Estimated Total Award		\$199,922.65

Opened: For:	May 7, 2018 A/C Barrier Hoods and Gloves for the San Antonio Fire Department		Non-Local  Municipal Emergency	Non-Local
6100010271		sc	Services, Inc. 600 Century Plaza Dr. Suite C-110	780 South Progress Dr.
Item	Description	Est. Qty	Houston, TX 77073 281-442-9190	Medina, OH 44256
1	Fire-Dex H-41 Interceptor Hood Price Per Each Extended Price	3,000	\$112.50 \$337,500.00	and the second second second
2	Veridian Fire Knight Glove Price Per Each Extended Price	2,000	\$112.00 \$224,000.00	
	Payment Terms		Net 30	
	Total Award		\$561,500.00	\$363,000.00