

# City of San Antonio Bid Tabulation

<b>Opened: For:</b>	<b>April 23, 2018 SAPD Single Engine Turbine Helicopter</b>		
<b>6100010022</b>		AAS	<b>Non-Local</b> Airbus Helicopters, Inc. 2701 N. Forum Drive Grand Prairie, TX 75052 972-641-5290
<b>Item</b>	<b>Description</b>	<b>Quantity</b>	
1	<b>Helicopter - Single Engine Turbine</b>	1	
A	Price Each	Each	\$5,795,015.00
	Price Total		\$5,795,015.00
4.2.1	Make & Model Offered: Number of Blades Number of Seats Color		Airbus, AS350B3 (H125) 3 6 Gray
4.2.5	Delivery		282 Calendar Days
4.2.9	Anticipated Modifications:		No
4.2.10	Certifications Included: FAA Approved Standard Airworthiness Certificate FAA Approval of all Equipment & Accessories-Standard Airworthiness Certificate. FAA Approved ("STC"), or an FAA "337" field approval Other:		Yes Yes Yes NA
A	Anticipated Airworthiness Directives Met at Delivery		Yes
4.2.11	List any Airworthiness Directives: Estimated Cost of Compliance with Anticipated Airworthiness Directives, if any: Price Each Price Total	1  Each	None  \$0.00 \$0.00
A	Graphic- Attachment E	1	
4.2.12	Price Each Price Total	Each	\$7,010.00 \$7,010.00
4.2.13	Estimated empty weight: Estimated internal and external useful loads: Minimum of 2370 lbs of useful loads: Internal External		2,885 lbs  2,370 lbs 3,317 lbs
4.2.15	Warranty - Airframe  Warranty - Standard Engine		AHI Standard Airframe Warranty: 3 years/2000 hours with one year of labor  SAFRAN Standard Engine Warranty: 3 Years/2000 hours excludes labor and shipping
4.3.5.23	Three (3) warranty for Troll Downlink System		\$8,631.00
<b>A.1</b>	<b>Total Helicopter</b>		<b>\$5,810,656.00</b>

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<b>Item</b>	<b>Description</b>	<b>Quantity</b>	
<b>C</b>	<b>Training &amp; Travel</b>		
4.5	<b>First &amp; Second Progress Inspections Travel Expenses: For 3 people per inspection: First inspection/PDR and Second inspection at 1/2 completion with two nights stay</b>		
	Round Trip Airfare—Coach per Person	6	Includes baggage fee \$25.00 each way.
	Price Each	Each	Total \$50.00
	Price Total		\$650.00
			\$3,900.00
	Hotel per Person (1st- 3 X 2 Nights) + (2nd - 3 X 2 Nights)	12	
	Price Each	Each	\$160.00
	Price Total	(per Night)	\$1,920.00
	Meal Per Diem/per Student/per Day/per Trip (1.5 Days Per Trip)	18	
	Price Each	Each/Day	\$59.00
	Price Total		\$1,062.00
	Car Rental	2	\$150.00/Car/Day
	Price Per Cars/2Days	2 Cars/2 Days	\$300.00
	Price Total		\$600.00
	Provide Location:		Airbus Helicopters, Inc. 2701 N Forum Drive, Grand Prairie, Texas 75052
<b>C</b>	<b>Travel Cost (First &amp; Second Progress Inspections) - Sub-Total:</b>		<b>\$7,482.00</b>
<b>C</b>	<b>Training &amp; Travel</b>		
4.5	<b>Third Progress Inspections Travel Expenses: For 5 people at: Third inspection – Acceptance and delivery with 3 nights stay. *Airfare for Acceptance will not apply for 2 City mechanics driving a City truck to location.</b>		
	Round Trip Airfare—Coach per Person	3	Includes baggage fee \$25.00 each way.
	Price Each	Each	Total \$50.00
	Price Total		\$650.00
			\$1,950.00
	Hotel per Person (5 People X 3 Nights)	5	\$160.00/Night
	Price Each	Each	\$480.00
	Price Total		\$2,400.00
	Meal Per Diem/per Student/per Day/per Trip (1.5 Days Per Trip)	22.5	
	Price Each	Days	\$59.00
	Price Total		\$1,327.50
	Car Rental	2	\$150.00/Car/Day
	Price Per Cars/2Days	2 Cars/3 Days	\$450.00
	Price Total		\$900.00
	Provide Location:		Airbus Helicopters, Inc. 2701 N Forum Drive, Grand Prairie, Texas 75052
<b>C</b>	<b>Travel Cost (Third Progress Inspection) - Sub-Total:</b>		<b>\$6,577.50</b>

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<b>Item</b>	<b>Description</b>	<b>Quantity</b>	
<b>B</b>	<b>Standard Pilot Training</b>		
4.6.2	<b>Price Per Student</b> Number of training Days if greater than 5 days. Price Each Price Total	2 Each	Included with Aircraft purchase \$0.00
<b>C</b>	<b>Travel Cost</b> Round Trip Airfare—Coach per Person Price Each Price Total	2 Each	\$650.00 \$1,300.00
	Hotel per Person (2 Each X 5 @ \$160.00 /Night) Price Each Price Total	2 Each	\$800.00 \$1,600.00
	Meal Per Diem/per Student/per Day/per Trip (1.5 Days Per Trip) Price Per Student @ \$59.00 per Diem Price Total	2 Students	\$531.00 \$1,062.00
	Car Rental Price Per Car Price Total	1 Car 5 Days	\$150.00 \$750.00
<b>C</b>	<b>Travel Cost Sub-Total: (Standard Pilot Training)</b>		<b>\$4,712.00</b>
<b>B</b>	<b>Additional Mechanics airframe maintenance training courses for 2 students. Price Per Student</b>	2	(Consecutive -2 weeks Airframe and 1 week Engine)
4.6.5	Number of training days. Price Each Price Total	Each	15 Days \$8,843.50 <b>\$17,687.00</b>
<b>C</b>	<b>Travel Cost</b>		
4.6.4	Round Trip Airfare—Coach per Student (1 Mechanic and 2 Additional) Price Each Price Total	3 Each	Includes baggage fee \$25.00 each way. Total \$50.00 \$650.00 \$1,950.00
4.6.4	Hotel per Person Price Each Price Total	3 Each	\$160.00 /Day and includes weekend \$3,040.00 \$9,120.00
4.6.5	Meal Per Diem/Student per trip Price Per Student Price Total	3 Student/Day	\$59.00/Day \$1,770.00 \$5,310.00
	Car Rental -3 week rental Price Per Car Price Total	2 Car/Day	\$150.00 /Car/Day \$3,000.00 \$6,000.00
<b>C</b>	<b>Travel Cost - Sub-Total</b>		<b>\$22,380.00</b>

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Item	Description	Quantity	
<b>B</b>	<b>Recurrency flight training courses for 20 students 1-12 months after delivery of helicopter. Price Per Student.</b>		
4.6.6	Number of training days.	20	3 Days
	Price Each	Each	\$9,484.80
<b>B</b>	Price Total		<b>\$189,696.00</b>
<b>C</b>	<b>Travel Cost</b>		
	Round Trip Airfare—Coach per Student	20	Includes baggage fee \$25.00 each way.
	Price Each	Each	Total \$50.00
	Price Total		\$650.00
			\$13,000.00
	Hotel per Student	20	\$160.00 /Day
	Price Each	Each	\$480.00
	Price Total		\$9,600.00
	Meal Per Diem/Student per trip	20	4 days plus 1/2 day travel each way
	Price Per Student	Students	\$59.00
	Price Total		\$7,080.00
	Car Rental	10	\$150.00/Car/Day
	Price Per Car	Cars/Day	\$600.00
	Price Total		\$6,000.00
<b>C</b>	<b>Travel Cost - Subtotal</b>		<b>\$35,680.00</b>
<b>B</b>	<b>Recurrency flight training courses for 20 students conducted 12-24-months after delivery of helicopter. Price Per Student.</b>		
4.4.5	Number of training days.	20	3 Days
	Price Each	Each	\$9,959.05
	<b>Price Total</b>		<b>\$199,181.00</b>
<b>C</b>	<b>Travel Cost</b>		
	Round Trip Airfare—Coach per Student	20	Includes baggage fee \$25.00 each way.
	Price Each	Each	Total \$50.00
	Price Total		\$650.00
			\$13,000.00
	Hotel per Student	20	\$160.00 /Day
	Price Each	Each	\$480.00
	Price Total		\$9,600.00
	Meal Per Diem/Student per trip	20	\$59.00/Day
	Price Per Student	Students/Day	\$354.00
	Price Total		\$7,080.00
	Car Rental	10	\$150.00/Day/Car
	Price Per Car	Cars/Day	\$600.00
	Price Total		\$6,000.00
<b>C</b>	<b>Travel Cost Total:</b>		<b>\$35,680.00</b>

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4.7	Demonstrations compliance: Minimum 5 days and Maximum of 10 days. Dealer Name: Address:  Prompt Payment Discount		Yes  Airbus Helicopters, Inc. 2701 N Forum Drive, Grand Prairie, TX 75052  NET 30
B.1	Total Training Cost: Add All B Totals		\$406,564.00
C.2	Total Travel Cost: Add All C Totals		\$112,511.50
D	<b>Total:</b> (A.1 Helicopter,B.1 Training, C.1 Travel)		<b>\$6,329,731.50</b>
<b>4.4</b>	<b>TRADE-IN CREDIT</b> For 2006 Model; Eurocopter-AS350B3 Helicopter-Serial# 4101 Total time provided by City		<b>(\$755,000.00)</b>  2,275.4 as of 4/09/2018
	<b>Total Award</b>		<b>\$5,574,731.50</b>