



City of San Antonio

Contract Summary Sheet

Date: 8/9/2018
Agenda Item: 18-4259

Name/Title (Caption as shown on agenda: Annual Contract for Emergency Lights and Accessories for the San Antonio Fire Department (SAFD) - 6100010021 EMG	
Brief Description of Item(s) and Use: This contract will provide the San Antonio Fire Department (SAFD) with a contract for the purchase of Emergency Vehicle Lights and Accessories. This contract will allow the Services Division to purchase the emergency lights and accessories necessary for new installs and to make repairs to the emergency vehicles in the fleet.	
Total \$:	\$185,000.00 annually
Contract Period:	October 1, 2018 through March 31, 2021 with two, one year renewal options
Method of Procurement:	Competitive IFB
Price Trend:	0.50% decrease
Contract Info:	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
Recommended Contractor(s):	SAT Radio Communications, LTD, 1019 E. Euclid Ave., San Antonio, TX 78212 (LOCAL)
Previous Contractor(s):	SAT Radio Communications, LTD, 1019 E. Euclid Ave., San Antonio, TX 78212
Comments:	NAS: CAP Fleet Upfitters - Offered Discount Range. NAS: Dana Safety Supply DBA Fleet Safety - Didn't meet 9% SBE Subcontracting API. NAS: Southwest Public Safety - Subcontracting Waiver denied by SBO.
Anticipated Future Requirements and Action:	N/A
Procurement Alternative:	Should this contract not be approved, the SAFD staff would be required to solicit bids for these parts on an as needed basis which would be time consuming and could result in delivery delays for emergency equipment. In addition, the City would not realize cost savings customarily associated with long term agreements.
Using Department (s):	San Antonio Fire Department