

ORDINANCE 2018-08-09-0611

APPROVING A CONTRACT WITH AIRBUS HELICOPTERS, INC. TO PROVIDE THE SAN ANTONIO POLICE DEPARTMENT WITH ONE HELICOPTER AND RELATED TRAINING FOR A TOTAL COST OF \$5,574,731.50, OF WHICH \$4,963,223.00 WILL BE FINANCED THROUGH A TAX-EMEMPT LEASE PURCHASE AGREEMENT, AND THE REMAINING BALANCE IS CONTINGENT UPON SUBSEQUENT FY 2019 AND FY 2020 GENERAL FUND BUDGET APPROVAL.

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WHEREAS, bids were submitted to provide the San Antonio Police Department (SAPD) with one replacement single engine turbine helicopter and related training; and

WHEREAS, the SAPD Helicopter Patrol Unit will use the multipurpose aircraft to provide air support to uniformed, field and covert police units as well as search and rescue operations, and firefighting support for aerial views and rescues; and

WHEREAS, the Texas Local Government Code provides that competitive bidding is not required under section 252.022(a)(2), which provides for a procurement necessary to preserve or protect the public health or safety of the municipality's residents; and

WHEREAS, the low bid was submitted by Airbus Helicopters, Inc. for a total cost of \$5,574,731.50; **NOW THEREFORE:**

BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The low bid from Airbus Helicopters, Inc. to provide SAPD with one single engine turbine helicopter and related training for a total cost of \$5,574,731.50 is hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation sheet is attached hereto and incorporated herein for all purposes as **Exhibit I**.

SECTION 2. Funding in the amount of \$4,963,223.00 is contingent upon approval of the Tax-Exempt Lease Purchase Agreement. Additional funding in the amount of \$519,075.50 for this ordinance is contingent upon approval for the Fiscal Year 2019 and Fiscal Year 2020 Budgets for Fund 11001000, Cost Center 1704050001 and General Ledger 5401010.

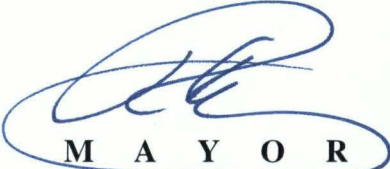
SECTION 3. Payment not to exceed the budgeted amount is authorized Airbus Helicopters, Inc. and should be encumbered with a purchase order.

SECTION 4. The financial allocations in this ordinance are subject to approval by the Director of Finance, City of San Antonio. The Director of Finance may, subject to concurrence by the City Manager or the City Manager's designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP

Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers, and SAP GL Accounts as necessary to carry out the purpose of this ordinance.

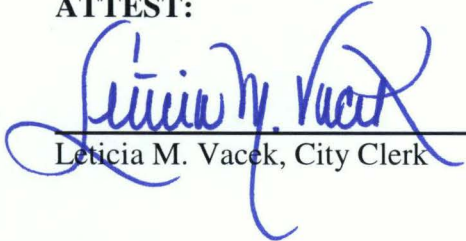
SECTION 5. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this 9th day of August, 2018.



M A Y O R
Ron Nirenberg

ATTEST:



Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:



Andrew Segovia, City Attorney

Agenda Item:	6 (in consent vote: 5, 6, 7, 8, 9, 10, 11, 12, 13, 14)						
Date:	08/09/2018						
Time:	09:22:17 AM						
Vote Type:	Motion to Approve						
Description:	Ordinance approving a contract with Airbus Helicopters, Inc. to provide the San Antonio Police Department with one helicopter and related training for a total cost of \$5,574,731.50, of which \$4,963,223.00 will be financed through a Tax-Exempt Lease Purchase Agreement and the balance is contingent upon subsequent FY 2019 and FY 2020 General Fund budget approval. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Deputy Chief Financial Officer, Finance]						
Result:	Passed						
Voter	Group	Not Present	Yea	Nay	Abstain	Motion	Second
Ron Nirenberg	Mayor		x				
Roberto C. Treviño	District 1		x				x
William Cruz Shaw	District 2		x			x	
Rebecca Viagran	District 3		x				
Rey Saldaña	District 4		x				
Shirley Gonzales	District 5		x				
Greg Brockhouse	District 6		x				
Ana E. Sandoval	District 7		x				
Manny Pelaez	District 8		x				
John Courage	District 9		x				
Clayton H. Perry	District 10		x				

LC
08/09/18
Item No. 6

Exhibit I

City of San Antonio Bid Tabulation

Exhibit I

Opened: For: 6100010022	April 23, 2018 SAPD Single Engine Turbine Helicopter		Non-Local Airbus Helicopters, Inc. 2701 N. Forum Drive Grand Prairie, TX 75052 972-641-5290
Item	Description	Quantity	
1	Helicopter - Single Engine Turbine	1	
A	Price Each	Each	\$5,795,015.00
	Price Total		\$5,795,015.00
4.2.1	Make & Model Offered:		Airbus, AS350B3 (H125)
	Number of Blades		3
	Number of Seats		6
	Color		Gray
4.2.5	Delivery		282 Calendar Days
4.2.9	Anticipated Modifications:		No
4.2.10	Certifications Included:		
	FAA Approved Standard Airworthiness Certificate		Yes
	FAA Approval of all Equipment & Accessories-Standard Airworthiness Certificate.		Yes
	FAA Approved ("STC"), or an FAA "337" field approval		Yes
	Other:		NA
A	Anticipated Airworthiness Directives Met at Delivery		Yes
4.2.11	List any Airworthiness Directives:		None
	Estimated Cost of Compliance with Anticipated Airworthiness Directives, if any:	1	
	Price Each	Each	\$0.00
	Price Total		\$0.00
A	Graphic- Attachment E	1	
4.2.12	Price Each	Each	\$7,010.00
	Price Total		\$7,010.00
4.2.13	Estimated empty weight:		2,885 lbs
	Estimated internal and external useful loads: Minimum of 2370 lbs of useful loads:		
	Internal		2,370 lbs
	External		3,317 lbs
4.2.15	Warranty - Airframe		AHI Standard Airframe Warranty: 3 years/2000 hours with one year of labor
	Warranty - Standard Engine		SAFRAN Standard Engine Warranty: 3 Years/2000 hours excludes labor and shipping
4.3.5.23	Three (3) warranty for Troll Downlink System		\$8,631.00
A.1	Total Helicopter		\$5,810,656.00

City of San Antonio Bid Tabulation

Opened: For: 6100010022	April 23, 2018 SAPD Single Engine Turbine Helicopter	AAS	Non-Local Airbus Helicopters, Inc. 2701 N. Forum Drive Grand Prairie, TX 75052 972-641-5290
Item	Description	Quantity	
C	Training & Travel		
4.5	First & Second Progress Inspections Travel Expenses: For 3 people per inspection: First inspection/PDR and Second inspection at 1/2 completion with two nights stay		
	Round Trip Airfare—Coach per Person	6	Includes baggage fee \$25.00 each way.
	Price Each	Each	Total \$50.00
	Price Total		\$650.00
			\$3,900.00
	Hotel per Person (1st- 3 X 2 Nights) + (2nd - 3 X 2 Nights)	12	
	Price Each	Each	\$160.00
	Price Total	(per Night)	\$1,920.00
	Meal Per Diem/per Student/per Day/per Trip (1.5 Days Per Trip)	18	
	Price Each	Each/Day	\$59.00
	Price Total		\$1,062.00
	Car Rental	2	\$150.00/Car/Day
	Price Per Cars/2Days	2 Cars/2 Days	\$300.00
	Price Total		\$600.00
	Provide Location:		Airbus Helicopters, Inc. 2701 N Forum Drive, Grand Prairie, Texas 75052
C	Travel Cost (First & Second Progress Inspections) - Sub-Total:		\$7,482.00
C	Training & Travel		
4.5	Third Progress Inspections Travel Expenses: For 5 people at: Third inspection – Acceptance and delivery with 3 nights stay. *Airfare for Acceptance will not apply for 2 City mechanics driving a City truck to location.		
	Round Trip Airfare—Coach per Person	3	Includes baggage fee \$25.00 each way.
	Price Each	Each	Total \$50.00
	Price Total		\$650.00
			\$1,950.00
	Hotel per Person (5 People X 3 Nights)	5	\$160.00/Night
	Price Each	Each	\$480.00
	Price Total		\$2,400.00
	Meal Per Diem/per Student/per Day/per Trip (1.5 Days Per Trip)	22.5	
	Price Each	Days	\$59.00
	Price Total		\$1,327.50
	Car Rental	2	\$150.00/Car/Day
	Price Per Cars/2Days	2 Cars/3 Days	\$450.00
	Price Total		\$900.00
	Provide Location:		Airbus Helicopters, Inc. 2701 N Forum Drive, Grand Prairie, Texas 75052
C	Travel Cost (Third Progress Inspection) - Sub-Total:		\$6,577.50

City of San Antonio Bid Tabulation

Opened: For: 6100010022	April 23, 2018 SAPD Single Engine Turbine Helicopter	AAS	Non-Local Airbus Helicopters, Inc. 2701 N. Forum Drive Grand Prairie, TX 75052 972-641-5290
Item	Description	Quantity	
B 4.6.2	Standard Pilot Training Price Per Student Number of training Days if greater than 5 days. Price Each Price Total	2 Each	Included with Aircraft purchase \$0.00
C	Travel Cost Round Trip Airfare—Coach per Person Price Each Price Total	2 Each	\$650.00 \$1,300.00
	Hotel per Person (2 Each X 5 @ \$160.00 /Night) Price Each Price Total	2 Each	\$800.00 \$1,600.00
	Meal Per Diem/per Student/per Day/per Trip (1.5 Days Per Trip) Price Per Student @ \$59.00 per Diem Price Total	2 Students	\$531.00 \$1,062.00
	Car Rental Price Per Car Price Total	1 Car 5 Days	\$150.00 \$750.00
C	Travel Cost Sub-Total: (Standard Pilot Training)		\$4,712.00
B 4.6.5	Additional Mechanics airframe maintenance training courses for 2 students. Price Per Student Number of training days. Price Each Price Total	2 Each	(Consecutive -2 weeks Airframe and 1 week Engine) 15 Days \$8,843.50 \$17,687.00
C 4.6.4 4.6.5	Travel Cost Round Trip Airfare—Coach per Student (1 Mechanic and 2 Additional) Price Each Price Total	3 Each	Includes baggage fee \$25.00 each way. Total \$50.00 \$650.00 \$1,950.00
4.6.4 4.6.5	Hotel per Person Price Each Price Total	3 Each	\$160.00 /Day and includes weekend \$3,040.00 \$9,120.00
	Meal Per Diem/Student per trip Price Per Student Price Total	3 Student/Day	\$59.00/Day \$1,770.00 \$5,310.00
	Car Rental -3 week rental Price Per Car Price Total	2 Car/Day	\$150.00 /Car/Day \$3,000.00 \$6,000.00
C	Travel Cost - Sub-Total		\$22,380.00

City of San Antonio Bid Tabulation

Opened: April 23, 2018 For: SAPD Single Engine Turbine Helicopter			Non-Local	
6100010022		AAS	Airbus Helicopters, Inc. 2701 N. Forum Drive Grand Prairie, TX 75052 972-641-5290	
Item	Description	Quantity		
B	Recurrency flight training courses for 20 students 1-12 months after delivery of helicopter. Price Per Student.			
4.6.6	Number of training days.	20	3 Days	
	Price Each	Each	\$9,484.80	
B	Price Total		\$189,696.00	
C	Travel Cost			
	Round Trip Airfare—Coach per Student	20	Includes baggage fee \$25.00 each way.	
	Price Each	Each	Total \$50.00	
	Price Total		\$650.00	
			\$13,000.00	
	Hotel per Student	20	\$160.00 /Day	
	Price Each	Each	\$480.00	
	Price Total		\$9,600.00	
	Meal Per Diem/Student per trip	20	4 days plus 1/2 day travel each way	
	Price Per Student	Students	\$59.00	
	Price Total		\$7,080.00	
	Car Rental	10	\$150.00/Car/Day	
	Price Per Car	Cars/Day	\$600.00	
	Price Total		\$6,000.00	
C	Travel Cost - Subtotal		\$35,680.00	
B	Recurrency flight training courses for 20 students conducted 12-24-months after delivery of helicopter. Price Per Student.			
4.4.5	Number of training days.	20	3 Days	
	Price Each	Each	\$9,959.05	
	Price Total		\$199,181.00	
C	Travel Cost			
	Round Trip Airfare—Coach per Student	20	Includes baggage fee \$25.00 each way.	
	Price Each	Each	Total \$50.00	
	Price Total		\$650.00	
			\$13,000.00	
	Hotel per Student	20	\$160.00 /Day	
	Price Each	Each	\$480.00	
	Price Total		\$9,600.00	
	Meal Per Diem/Student per trip	20	\$59.00/Day	
	Price Per Student	Students/Day	\$354.00	
	Price Total		\$7,080.00	
	Car Rental	10	\$150.00/Day/Car	
	Price Per Car	Cars/Day	\$600.00	
	Price Total		\$6,000.00	
C	Travel Cost Total:		\$35,680.00	

City of San Antonio Bid Tabulation

Opened: For:	April 23, 2018 SAPD Single Engine Turbine Helicopter		
6100010022		AAS	Non-Local Airbus Helicopters, Inc. 2701 N. Forum Drive Grand Prairie, TX 75052 972-641-5290
Item	Description	Quantity	
4.7	Demonstrations compliance: Minimum 5 days and Maximum of 10 days. Dealer Name: Address: Prompt Payment Discount		Yes Airbus Helicopters, Inc. 2701 N Forum Drive, Grand Prairie, TX 75052 NET 30
B.1	Total Training Cost: Add All B Totals		\$406,564.00
C.2	Total Travel Cost: Add All C Totals		\$112,511.50
D	Total: (A.1 Helicopter,B.1 Training, C.1 Travel)		\$6,329,731.50
4.4	TRADE-IN CREDIT For 2006 Model; Eurocopter-AS350B3 Helicopter-Serial# 4101 Total time provided by City		(\$755,000.00) 2,275.4 as of 4/09/2018
	Total Award		\$5,574,731.50