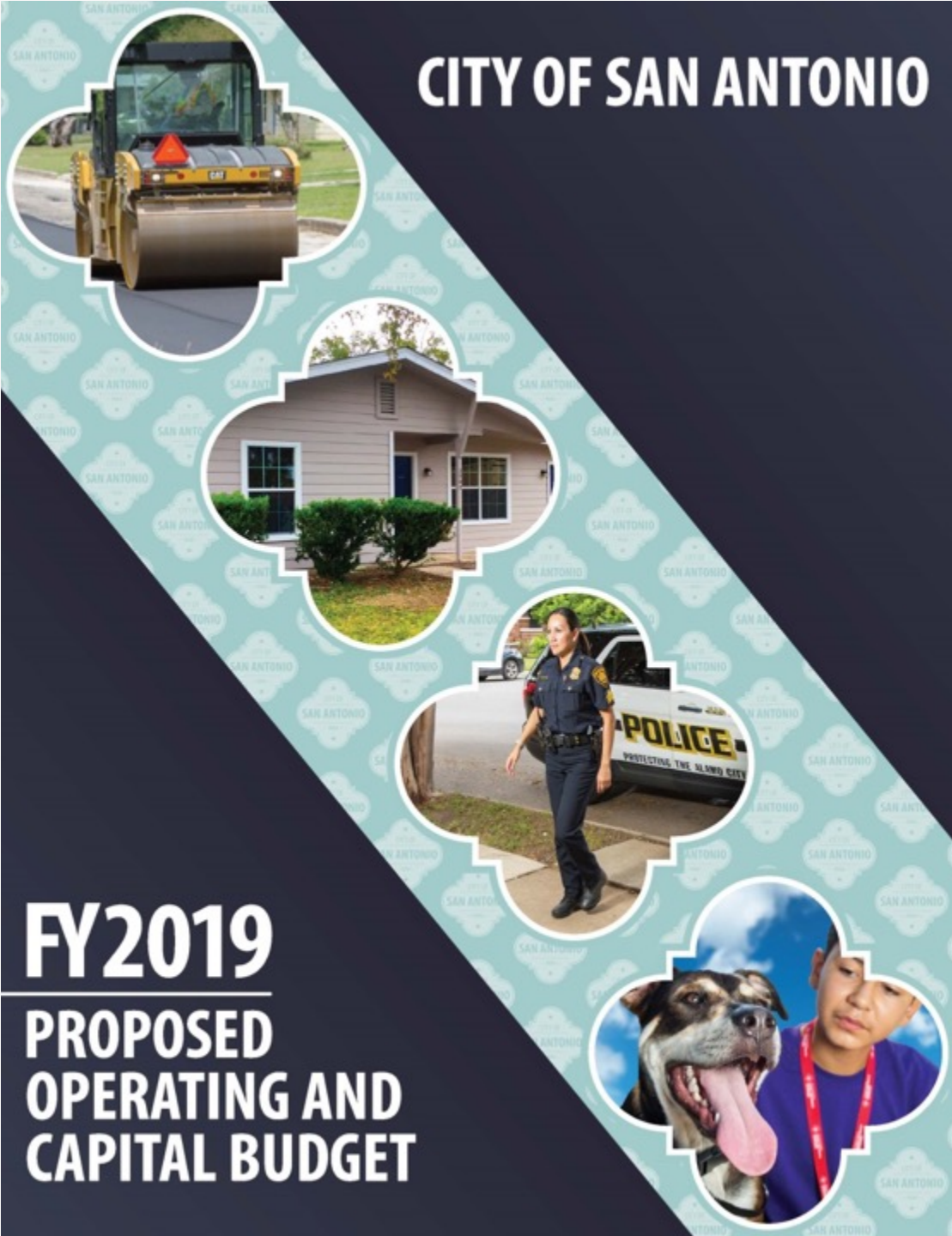


CITY OF SAN ANTONIO



FY2019 PROPOSED OPERATING AND CAPITAL BUDGET

Economic Development Department

RENE DOMINGUEZ
DIRECTOR

August 28, 2018



CITY OF SAN ANTONIO
**ECONOMIC DEVELOPMENT
DEPARTMENT**

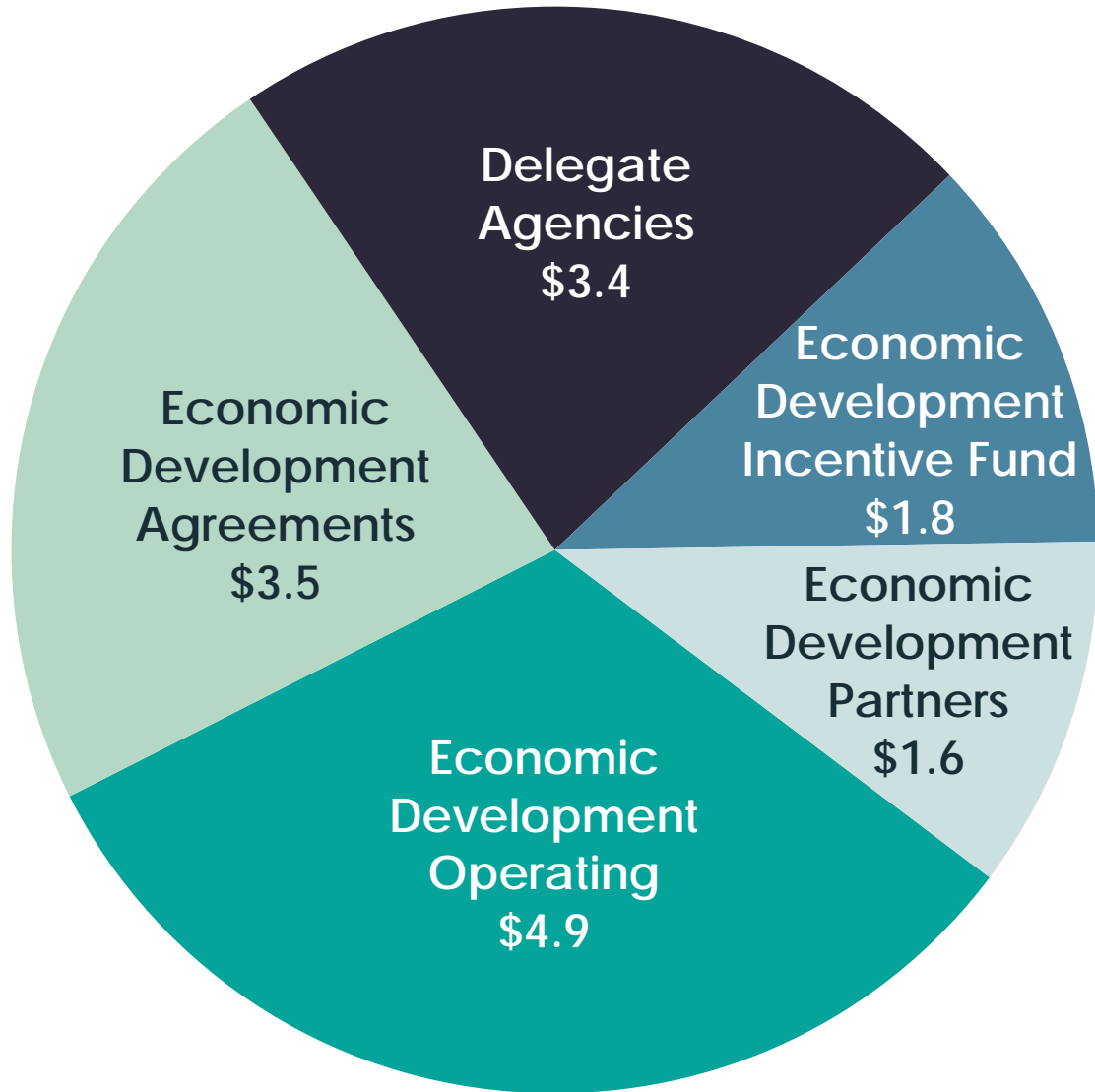


"To foster economic growth, through collaboration and innovation, for the continued prosperity of our community."

Why

The Economic Development Department promotes economic mobility and prosperity for all San Antonio residents.

FY 2019 PROPOSED BUDGET: \$15.2 Million



Fund	FY 2018 Budget	FY 2019 Proposed	Variance
General Fund	\$9.1	\$9.5	\$0.4
Economic Development Incentive Fund	\$2.2	\$2.3	\$0.1
Delegate Agencies	\$3.7	\$3.4	\$(0.3)
Positions	37	37	0

Note: The total General Fund FY 2019 Proposed Budget for Economic Development is \$11,769,487 of which \$2,250,000 is transferred to Economic Development Incentive Fund.

DEPARTMENT OVERVIEW

Economic Development



Industry



International



Workforce



Small Business



INDUSTRY DEVELOPMENT

- Recruitment
- Retention and Expansion
- Entrepreneurial Development

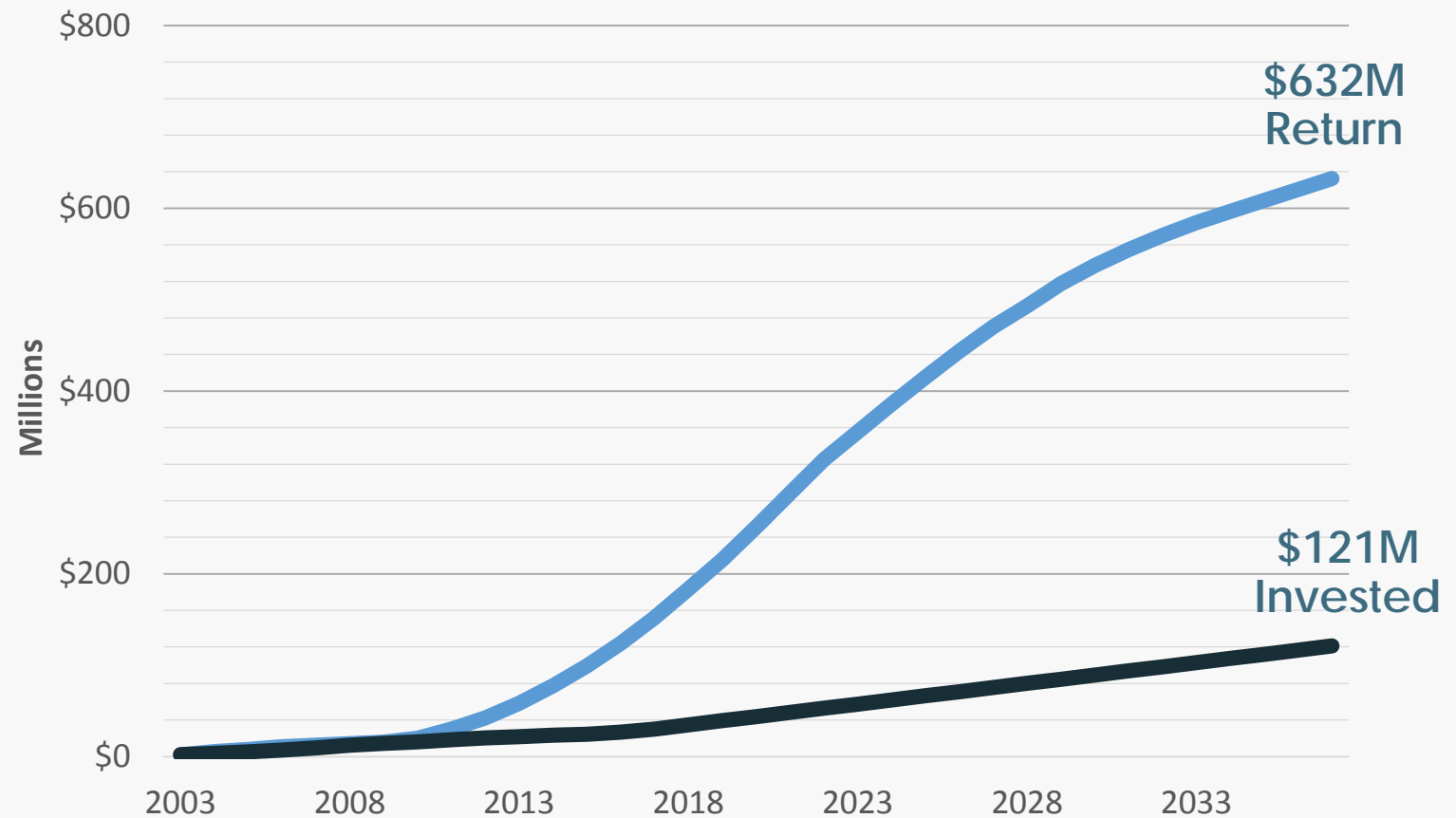
**6,910
Jobs**

**\$1.8B
Investment**



RETURN ON INVESTMENT

\$5.22 per \$1 invested





FY 2019
Proposed
Budget

\$670k

BioMed
SA

CYBERSECURITY
SAN ANTONIO



International Relations & Business Development

- Data driven approach
- Determine complementary metros
- Develop strategy around targeted industries

HIGHER
EDUCATION
EXCHANGES

UTSA
&
TU DARMSTADT

GERMANY'S #1
CYBERSECURITY
UNIVERSITY

CYBERSECURITY

BuildSec
Foundry

STARTUPS

Geekdom

UTHSCSA

Texas Biomedical
Research Institute

**HEALTHCARE &
BIOTECH**

SWRI

WORLD
HERITAGE

CULTURAL &
ARTISTIC
EXCHANGES

GASTRONOMY



Israel Trade Mission

October 21-25, 2017

Germany Trade Mission

October 25-29, 2017

Leveraging relationships to establish economic partnerships.



WORKFORCE DEVELOPMENT



- Validates in-demand skills/occupations
- Workforce & training partners
- Work-based learning opportunities

FY 2019
Proposed
Budget

\$250k

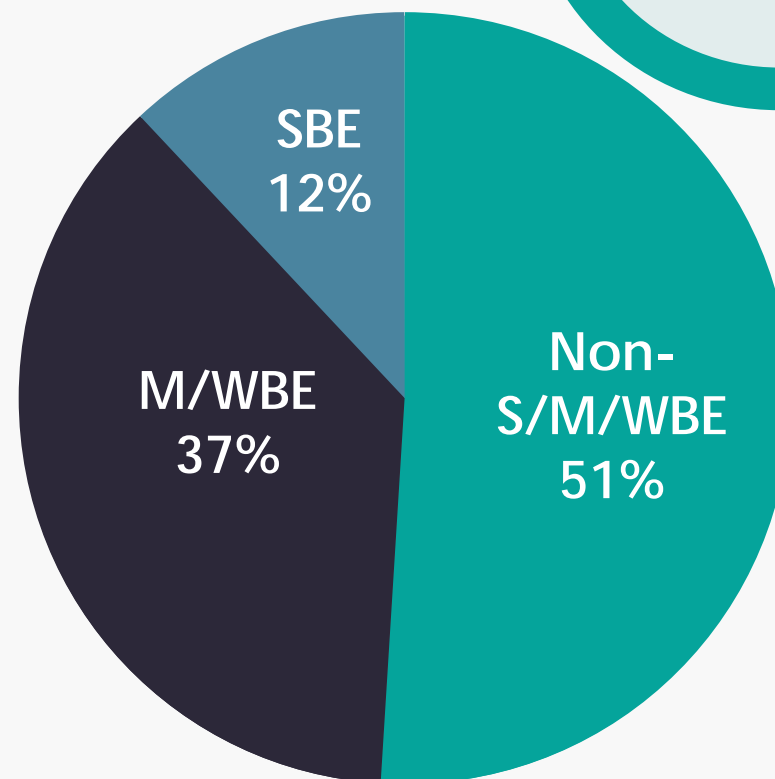




SMALL BUSINESS DIVISION

Small, Minority,
Women-Owned
Business Utilization

\$246M





Loan Interest Buydown Program

LiftFund

0% interest loans to small businesses to purchase property or equipment, make renovations, or hire employees

**FY 2019
Proposed
Budget**

\$250k



Launch SA

- Free & accessible Entrepreneurial Resource Center
- Connection to resource partners
- Over 9,500 clients served



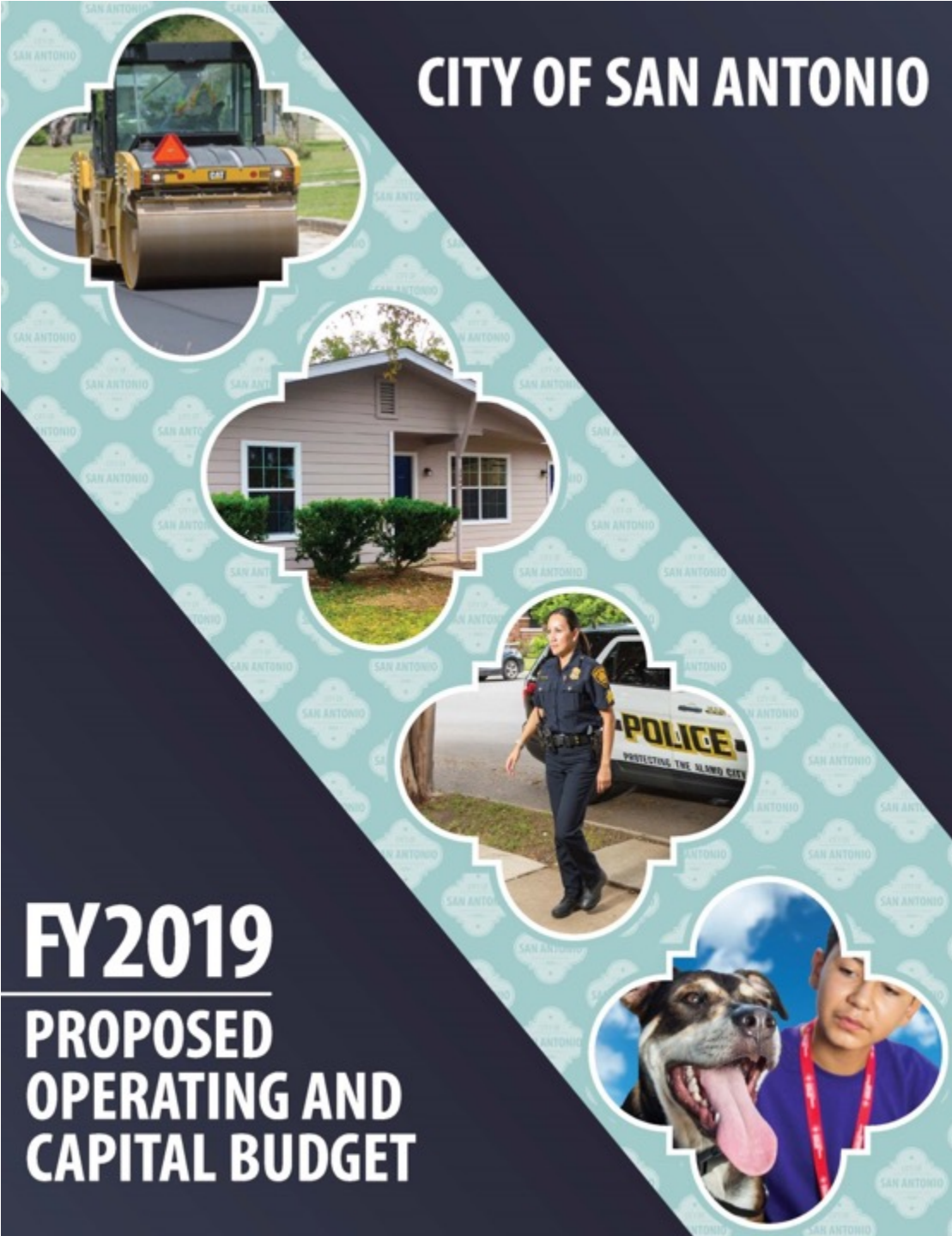
5 yr Renewal

\$160K/Yr

Matched by
LiftFund



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