

Audit and Accountability Committee



Pre Solicitation Briefing for Contracted Security Services

Date: November 13, 2018

Presented by: Russell J. Handy, Director, Aviation Department

Project & Solicitation Overview

- Secured area access management and monitoring services at San Antonio International Airport (SAT)
 - Monitor & enforce secure areas
 - Conduct inspections
 - Escort within the secure area
- Services are required to meet federal regulations and counter evolving threats:
 - Prevent/detect unauthorized access
 - prevent any unauthorized weapon, explosive, incendiary, or other prohibited items into the secured area of SAT
 - Enforce security guidelines



Solicitation Type

- Request for Proposal

Estimated Value

- \$8.8 million



Proposed Term

- 5 years

Current Contract Status

- Expires May 7, 2019

Solicitation Overview

Outreach

NIGP Codes Identified	NIGP code(s) and description: <ul style="list-style-type: none">905-68 (Security Screening Services, Personnel)
Number of Vendors to be Notified	Central Vendor Registry: 44 Veteran Owned Small Business (SBA): 26 Targeted Vendor Outreach: 9
Advertising	<ul style="list-style-type: none">TVSA Channel 21COSA Bidding Opportunities websiteExpress News

Evaluation Voting Members

Carlos J. Contreras III, Assistant City Manager, City Manager's Office

Russell J. Handy, Director, Aviation Department

Chris Cole, Security Manager, Aviation Department

Derek Rabey, Technical Security Manager, ITSD

Towanda Cordon, Airport Terminal Operations Manager, City of Austin

Solicitation Requirements

Evaluation Criteria

Experience, Background, Qualifications: 30 points

Proposed Plan: 35 points

Pricing: 15 points

SBE Prime Contract Program: 5 points

Local Preference Program: 10 points

Veteran Owned Small Business Preference Program: 5 points

Additional Requirements

SBEDA Subcontracting Requirements: N/A

Audited Financial Statements: Not Required

Goal Setting Committee Members

Nikki M Ramos, Chair & Assistant Director, Parks and Recreation

Linda Lopez-George, Citizen Member

Michael Sindon, Assistant Director, Economic Development

Loyce D. Clark, Chief Asset and Planning Officer, Aviation

Project Timeline

