

**City of San Antonio Information Technology Services  
Web Based On Line Training System for SAFD  
RFP 18-055 ATTACHMENT B - PRICING SCHEDULE**

**Respondent's proposal must be based on the proposed contract term, including renewal periods, stated in this RFP. Proposing a different term of contract, or renewal terms may lead to disqualification of Respondent's proposal from consideration. As such, Respondent must provide pricing in the manner set forth in the RFP's Price Schedule. Failure to do so may lead to disqualification of Respondent's proposal from consideration.**

Enter all one-time, re-occurring and ala carte costs that are associated with proposed solution. Respondent only needs to complete items that apply to proposed solution. If there are no costs associated with those listed below, enter a value of 0. If costs are based on a named user or concurrent user fee, indicate it in the notes column. If concurrent user indicate the ratio. i.e. 1 concurrent user = 10 users.

INITIAL TERM PURCHASE	INITIAL TERM = 3 YEARS	NOTES
IMPLEMENTATION / INSTALL SERVICES (ONE TIME)	\$0.00	SAFD Client Initial Set Up Fee \$1,500 is waived
RECURRING ENTERPRISE FEE FOR 1750 USERS	\$393,750.00	SAFD Annual Fee will be \$131,250 for year 1 -3 (\$75 per user / per year x 1750)
MISC.	\$1,185.00	SAFD Annual Fee Maintenance Fee is \$395 per year (\$395 x 3 years)
OTHER COSTS: (List)	\$0.00	
<b>TOTALS</b>	<b>\$394,935.00</b>	SAFD Civilians could be added at \$29 per user / per year

<b>TOTAL ONE-TIME COSTS (NOT INCLUDING RECURRING COSTS) (SUBTOTAL A)</b>	-
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RECURRING ANNUAL COST:	YEAR 4	YEAR 5	NOTES
RECURRING ENTERPRISE FEE FOR 1750 USERS	\$131,250.00	\$131,250.00	SAFD Annual Fee will be \$131,250 (\$75 per user / per year x 1750)
OTHER COSTS: (List)	\$395.00	\$395.00	Annual Maintenance Fee
<b>TOTALS</b>	<b>\$131,645.00</b>	<b>\$131,645.00</b>	

<b>TOTAL ANNUAL COSTS (SUBTOTAL B)</b>	<b>131,645</b>
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TIERED PRICING - FUTURE USERS	COST PER YEAR AFTER INITIAL TERM	NOTES
RECURRING USER FEE (EA) 1 - 50	\$75.00	0 - 1800 users will be \$75 per user per year
RECURRING USER FEE (EA) 51 - 100	\$72.00	0 - 1850 users will be \$72 per user per year
RECURRING USER FEE (EA) 101 - 150	\$72.00	0 - 1900 users will be \$72 per user per year
RECURRING USER FEE (EA) 151 - 200	\$69.00	0 - 1950 users will be \$69 per user per year
<b>TOTALS</b>	<b>\$</b>	

<b>TOTAL OTHER COSTS (SUBTOTAL C)</b>	-
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<b>TOTAL PROPOSAL COST (Subtotal A + Subtotal B + Subtotal C)</b>	<b>\$131,645.00</b>
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