



Federal Update: 116th Congress Legislative Program & 2018 RFP

Jeff Coyle
Government & Public Affairs

December 12, 2018

116th Congress Legislative Program



116TH LEGISLATIVE PROGRAM INTRODUCTION

- New Congressional Session Begins January 3, 2019
- 1st Session: January 2019 - January 2020
- 2nd Session: January 2020 - January 2021
- Two Year Legislative Program



116TH LEGISLATIVE PROGRAM DEVELOPMENT TIMELINE

- August/Sept - Congressional & NLC Collaboration
- Sept - Program Development Launched
- Oct - GPA Staff & Federal Consultant meetings with City Depts & Partners
- Nov/Dec - Collaboration with Community Stakeholders
- Dec - IGR Council Committee Briefing
- Jan - IGR Council Committee & Full Council Approval
- Feb - 2019 SAtoDC



116TH PROGRAM CATEGORIES

- Priorities
- Legislative & Agency Issues
- Partnerships



116TH PRIORITIES

- Military Protection
- Transportation Infrastructure
- Affordable Housing



116TH LEGISLATIVE & AGENCY ISSUES

(DRAFT - WORKING LIST)

Air Quality

Anti-trafficking

Aviation (AIP, PFC, Infrastructure enhancements)

Cyber Security

Domestic Violence

Homeland Security/Pre-disaster Mitigation

Homeless Services

Public Safety Enhancements

Substance Abuse Prevention

Work Opportunity/Employment Tax Credits

Workforce, Education & Training



116TH PARTNERSHIPS

- Community/Business Stakeholders
- Chambers of Commerce
- Delegate Agencies
- Higher Education



2018 Federal Representation Services RFP



2018 RFP BACKGROUND

Project Scope/Overview

At the direction of GPA with oversight from IGR Committee they support and implement the City's federal legislative program to advance the City's priorities.

- Monitor legislative and regulatory activities
- Develop strategies to advance City interests
- Identify grant opportunities
- Maintain relationships and schedule meetings with elected officials and government agency representatives



2018 RFP BACKGROUND

- Budget
 - ▣ Current: \$200,000 (annually)
 - ▣ FY2019: \$345,000
 - ▣ GPA-\$225K / Aviation-\$120K



2018 RFP BACKGROUND

- Two Concurrent RFPs
 - Washington D.C.- based Team(s)
 - Local Liaison



PROJECT OVERVIEW

WASHINGTON D.C. REPRESENTATION

Contract Terms

- \$300K (annually)
- Two years, with option for one two-year renewal
- No Local Preference
- No SBEDA or subcontracting requirements

PROJECT OVERVIEW

LOCAL LIAISON

Contract Terms

- \$45K (annually)
- Two years, with option for one two-year renewal
- Local Preference
- SBEDA (points & subcontracting requirement)



OUTREACH

Pre-Solicitation
Email

45 Washington DC Firms

Advertising

COSA website
Express News
TVSA Channel 21
The Hill



Evaluation Committee

Voting Members

Carlos Contreras, Assistant City Manager - COSA

Jeff Coyle, GPA Director - COSA

Sally Basurto, GPA Federal Legislative Administrator - COSA

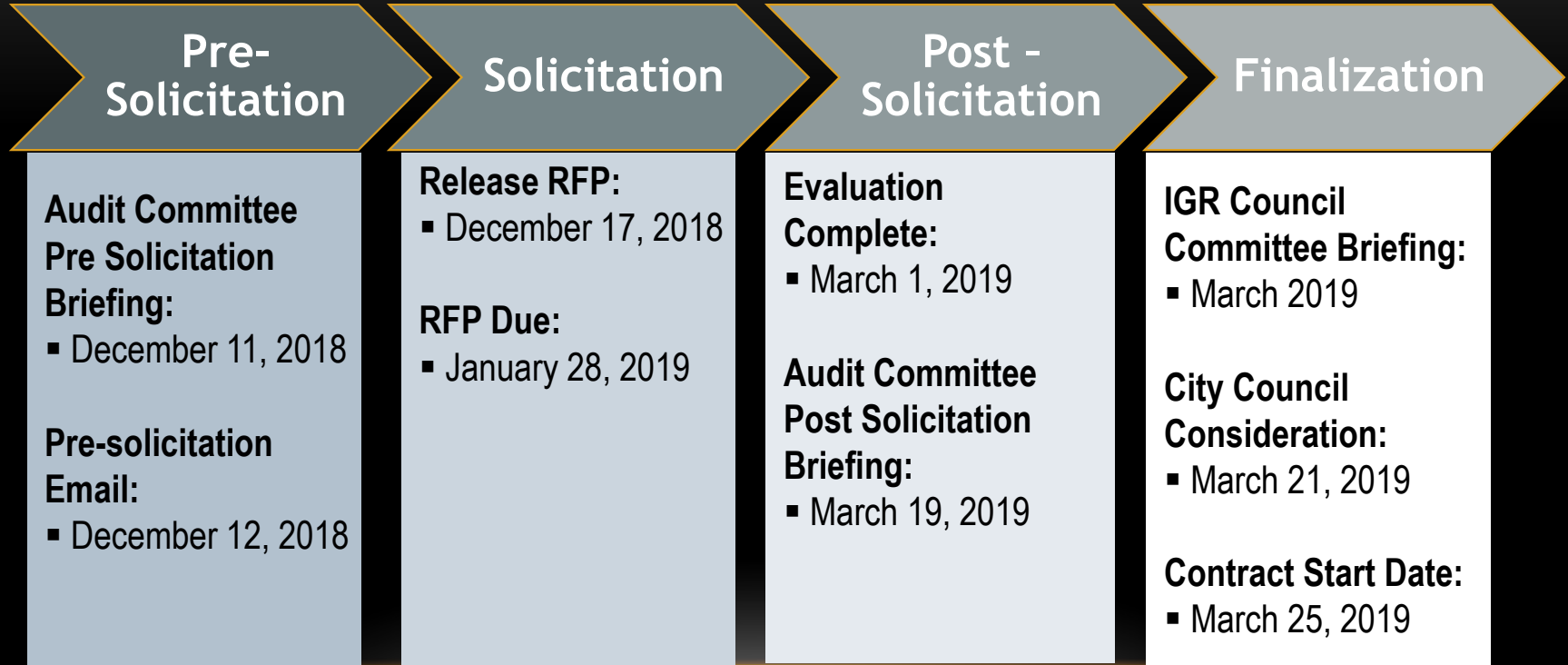
Eric Warner, Aviation Special Projects Manager - COSA

Julie Klumpyan, Government Affairs Director - Valero

Lisa Alonzo, Executive Director - Alamo Federal Executive Board

Jon Gary Herrera, Senior VP of Public Engagement - VIA

RECOMMENDED PROJECT TIMELINE





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