



TRANSPORTATION & CAPITAL IMPROVEMENTS (TCI)

2019 Job Order Contracts

City Council A Session Item 9

February 21, 2019

Razi Hosseini, P.E., R.P.L.S.
Interim Director/City Engineer



Recommendation

Approval of 10 JOC Contractors

Term limit (Maximum)

- Three years
- Expire March 2022

Annual Capacity (Maximum)

- \$3.0 million each

Based on anticipated volume of construction, renovation and rehab projects

2019 JOC Program Contractors

8	Small-Businesses (SBE)
7	Minority-Owned Businesses (MBE)
2	Women-Owned Businesses (WBE)
1	African-American Owned Business (AABE)
1	Native American Owned Business (NABE)

- SBEDA Subcontracting Goal: 24% **M/WBE** & 4% **AABE** (increase from 2015 3% AABE goal)
- Seven (7) contractors awarded in 2015 are being recommended for 2019
- Subcontracting participation for all minority owned businesses will continue



Solicitation Requirements

Evaluation Criteria Summary

30 Points	Experience, to include subcontractors and/or key personnel with similar JOC Projects. Relevant past experience, qualifications, communication and coordination between the prime and subs.
20 Points	Understanding of the primary objectives of the JOC Program and proposed management plan. Approach to managing a JOC contract.
20 Points	Experience with San Antonio region issues and past experience with City of San Antonio contracts.
10 Points	Respondent's Coefficient Price Proposal. Cost to cover overhead, profit, and any other costs not included in the unit pricing.
20 Points	SBEDA Program (SBE 5 Points, M/WBE 10 Points, ESBE 5 Points). EDD provides points based on the Respondent's SBEDA certification
100 Points	Total Points



Scoring Matrix

	POINTS	CON-COR, Inc.	AMSTAR, Inc.	Jamail & Smith Construction, LP	Belt Built Contracting, LLC	ALPHA BUILDING CORP.	Davila Construction Inc.	LMC Corp.	KENCON, LTD.	Sabinal Group	Tejas Premier Building Contractor Inc.	J. Sanchez Contracting, Inc.	Straight Line Management	Consolidated Installation Support, LLC	JAMCO Ventures, LLC	ProMasters Remodeling, LLC	Robinson General Contractors, Inc.
REQUEST FOR COMPETITIVE SEAL PROPOSAL: Job Order Contracting 2019																	
A. Respondent Experience, to include Subcontractors and/or Key Personnel with similar Job Order Contracting Projects	30	28.60	25.00	29.60	23.80	27.00	21.60	21.60	24.80	18.00	19.60	16.40	14.40	13.00	14.60	10.20	10.20
B. Understanding of the JOC Program and Proposed Management Plan	20	19.20	16.40	19.80	14.80	18.40	11.80	12.60	15.60	12.00	10.20	11.00	8.00	7.80	8.00	5.40	3.80
C. Respondent's Experience with San Antonio Region Issues and Past Experience with City of San Antonio Contracts	20	19.20	16.80	19.60	15.00	18.00	14.20	13.20	16.80	14.60	13.00	11.80	10.40	8.80	10.00	8.00	6.60
D. Coefficient Price Proposal	10	7.62	7.72	8.18	7.54	8.73	8.84	8.47	7.21	7.42	7.30	7.74	7.49	8.05	7.33	9.40	10.00
E. SBEDA	20	20.00	15.00	0.00	15.00	0.00	15.00	15.00	5.00	15.00	15.00	15.00	20.00	20.00	15.00	20.00	20.00
TOTAL SCORE	100	94.62	80.92	77.18	76.14	72.13	71.44	70.87	69.41	67.02	65.10	61.94	60.29	57.65	54.93	53.00	50.60
RANK		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16



In Summary

Recommendation

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- **Three years**
- **Expire March 2022**

Annual Capacity (Maximum)

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Why 10?

- Based on anticipated volume of construction, renovation and rehab work
- Supports the efficient management of JOC contracts providing:
 - Manageable oversight of the distribution and quality of work
 - Resolutions to project challenges
 - Addressing public concerns in a timely manner
- Proposal Scoring



CITY OF SAN ANTONIO
TRANSPORTATION & CAPITAL IMPROVEMENTS

THROUGH INNOVATION AND DEDICATION, WE BUILD AND MAINTAIN
SAN ANTONIO'S INFRASTRUCTURE

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INTEGRITY ♦ TEAMWORK ♦ INNOVATION ♦ PROFESSIONALISM