Audit and Accountability Committee



Pre Solicitation Briefing for Local Financial Underwriting Services

Date: March 19, 2019

Presented by: Troy Elliott, CPA
Deputy Chief Financial Officer
Finance Department

Project & Solicitation Overview

Project Scope/Overview: The City is requesting qualifications from qualified local firms to expand the City's Pool which is comprised of firms utilized for the selection of underwriting syndicates for financial transactions effectuated by the City over the term of the Pool. The underwriters will be required to provide professional services and perform the duties of Senior Managing Underwriter and Co-Managing Underwriter as selected for certain transactions and other services as necessary.

Solicitation Type

 Request for Qualifications (RFQ)

Current Pool Status

 Expires September 30, 2019 with 3, 1 year renewal options

Estimated Value

• Not Applicable

Proposed Term

1 year with 2, 1 year renewal options

Solicitation Overview

Outreach	
NIGP Codes Identified	NIGP code(s) and description: 94649 Financial Services
Number of Vendors to be Notified	Central Vendor Registry: 72 Veteran Owned Small Business (SBA): 348 Targeted Vendor Outreach: 56
Advertising	TVSA Channel 21 COSA Bidding Opportunities website Express News

Evaluation Voting Members

Ben Gorzell, Jr., Chief Financial Officer

Troy Elliott, Deputy Chief Financial Officer

Margaret U. Villegas, Assistant Director of Finance

Cappi Arriola, Financial Management Administrator

Alejandro Tijerina, Financial Manager

Solicitation Requirements

Evaluation Criteria

Experience, Background, Qualifications: 30 points

Proposed Plan: 45 points

SBE Prime Contract Program: 10 points

Local Preference (LPP) Ordinance: 10 points

Veteran-Owned Small Business (VOSB) Preference Program: 5 points

Additional Requirements

SBEDA Subcontracting Requirements: N/A Audited Financial Statements: Required

Goal Setting Committee Members

Nikki Ramos, Chair, Assistant Director of Parks & Recreation

Margaret U. Villegas, Assistant Director of Finance

Shuchi Nagpal, SBO Manager, Economic Development

Denise Gomez, Procurement Administrator, Finance

Linda Lopez-George, Citizen

Project Timeline

Pre-Solicitation

Solicitation

Post – Solicitation

Finalization

Goal Setting Committee:

■ March 12, 2019

Audit Committee
Pre Solicitation
Briefing:

■ March 19, 2019

Release Date:

■ March 25, 2019

Pre-Submittal Conference:

April 1, 2019

Deadline for **Questions:**

■ April 5, 2019

Due Date:

■ April 23, 2019

Evaluation Complete:

■ May 14, 2019

Contract
Negotiated:

■ May 15, 2019

Audit Committee Post Solicitation Briefing:

■ May 21, 2019

City Council Consideration:

■ May 30, 2019

Contract Start Date:

■ October 1, 2019