



# City of San Antonio

## Contract Summary Sheet

Date: 4/4/2019  
Agenda Item: 19-2249

<b>Name/Title (Caption as shown on agenda):</b> Annual Contract for Concentrated Chemicals with Dilution System 6100010310 LB	
<b>Brief Description of Item(s) and Use:</b> This contract will provide various City departments with a contractor to furnish janitorial concentrated chemicals and dilution dispensing systems. The concentrated chemicals can be utilized in various applications such as glass cleaner, restroom cleaner, multi-use cleaner and germicidal cleaner, depending on the dilution ratio. Contractor will also provide maintenance at no additional cost to the City to the dispensing systems to achieve maximum longevity of use. Supply orders are placed by individual departments and delivered to an estimated 37 City facility locations which include approximately 76 storage areas with dilution dispensing systems.	
<b>Total \$:</b>	\$56,000.00 annually
<b>Contract Period:</b>	Upon award through January 31, 2021, with two, one-year renewal options
<b>Method of Procurement:</b>	Competitive (7 bids received)
<b>Price Trend:</b>	N/A
<b>Contract Info:</b>	Formal <input type="checkbox"/> Annual <input checked="" type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease <input type="checkbox"/>
<b>Recommended Contractor(s):</b>	<b>Buckeye Cleaning Center San Antonio, 5716 Business Park, San Antonio, TX 78218 (Local)</b>
<b>Previous Contractor(s):</b>	ACME Soap Company, 1206 Fulton Avenue, San Antonio, TX 78201
<b>Comments:</b>	<b>NAS:</b> Acme Soap Company was deemed non-responsive, unable to validate vendor catalog pricing <b>NAS:</b> Hillyard Inc. was deemed non-responsive, unable to validate vendor catalog pricing <b>NAS:</b> Gulf Coast Paper Company, Master Bid, was deemed non-responsive for failure to provide required catalog information <b>NAS:</b> Southeastern Paper Group was deemed non-responsive for failure to provide required catalog information <b>NAS:</b> Western Bosworth Paper was deemed non-responsive for failure to provide required catalog information
<b>Anticipated Future Requirements and Action:</b>	N/A

<b>Procurement Alternative:</b>	Should this contract not be approved, City departments would be required to procure concentrated chemicals on an as needed basis which could result in higher costs and not realize a cost savings customarily associated with long-term contracts.
<b>Using Department (s):</b>	Building & Equipment Services, Convention & Sports Facilities, San Antonio Public Library, Solid Waste Management, Aviation