Opened:	February 15, 2019			
For:	Annual Contract for Drilling Wood & Steel Pole Foundations		Local	Non-Local
100011202		DS	Cato Electric Company	Saeco Electric & Utility LTD.
		Estimated Annual	345 Holmgreen San Antonio, TX 78220	17430 Hwy 16 N. #2 Helotes, TX 78023
ltem	Description	Quantity	210-333-3060	
Section I	Wood Pole/Down-Guy, Anchor Rod Installation (Supply, Drill, Install, Tamp and Remove Drilling Spoils)			
A	Soft Soil 3/4" Anchor Rod	8 EA		
	Purchase price per item	0 EA	\$100.00	\$207.0
	Installation price per item		\$375.00	
	Total		\$3,800.00	\$5,336.0
	25' Class 5 Pole	3 EA		
	Purchase price per item		\$250.00	
	Installation price per item		\$375.00	
	Total		\$1,875.00	\$2,037.0
	35' Class 3 Pole	8 EA	A 40 T 00	.
	Purchase price per item		\$425.00 \$375.00	-
	Installation price per item Total		\$6,400.00	
			\$0,100.00	¢,,,,,,,,,
	40' Class 3 Pole	2 EA	*75 0.00	A 500 (
	Purchase price per item Installation price per item		\$750.00 \$525.00	
	Total		\$2,550.00	
			+-,	·
	45' Class 3 Pole	2 EA	\$075 00	\$070
	Purchase price per item Installation price per item		\$875.00 \$525.00	
	Total		\$2,800.00	
	50' Class 3 Pole	2 EA		
	Purchase price per item	2 LA	\$1,100.00	\$805.0
	Installation price per item		\$1,600.00	\$747.0
	Total		\$5,400.00	\$3,104.0
	55' Class 3 Pole	4 EA		
	Purchase price per item		\$1,500.00	
	Installation price per item		\$1,800.00	
	Total		\$13,200.00	\$6,896.0
	60' Class 3 Pole	4 EA		
	Purchase price per item		\$1,900.00	
	Installation price per item Total		\$2,000.00 \$15,600.00	
	Total for Item 1A		\$51,625.00	\$38,845.0
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В	Soft Rock 3/4" Anchor Rod	16 EA		
	Purchase price per item		\$100.00	\$207.0
	Installation price per item		\$500.00	
	Total		\$9,600.00	\$10,672.0
	25' Class 5 Pole	3 EA		
	Purchase price per item		\$250.00	
	Installation price per item Total		\$500.00 \$2,250.00	
			φ2,230.00	φ2,037.0
	35' Class 3 Pole	8 EA		
	Purchase price per item		\$425.00 \$500.00	
	Installation price per item Total		\$500.00 \$7,400.00	
			φ7,400.00	ψ1,120.0

or:	Annual Contract for Drilling Wood & Steel Pole Foun		Local	Non-Local
100011202		DS	Cato Electric Company	Saeco Electric & Utility LTD.
		Estimated Annual	345 Holmgreen San Antonio, TX 78220	17430 Hwy 16 N. #2 Helotes, TX 78023
ltem	Description 40' Class 3 Pole	Quantity 2 EA	210-333-3060	
	Purchase price per item Installation price per item Total		\$750.00 \$650.00 \$2,800.00	\$575.0
	45' Class 3 Pole Purchase price per item Installation price per item	2 EA	\$875.00 \$650.00	
	Total		\$3,050.00	\$2,530.0
	50' Class 3 Pole Purchase price per item Installation price per item Total	2 EA	\$1,100.00 \$1,725.00 \$5,650.00	\$747.0
	55' Class 3 Pole Purchase price per item Installation price per item Total	2 EA	\$1,500.00 \$1,925.00 \$6,850.00	\$747.
	60' Class 3 Pole Purchase price per item Installation price per item Total	2 EA	\$1,900.00 \$2,125.00 \$8,050.00	\$920.
	Total for Item 1B		\$45,650.00	
С	Hard Rock 3/4" Anchor Rod Purchase price per item Installation price per item Total	16 EA	\$100.00 \$625.00 \$11,600.00	\$207. \$632.
	25' Class 5 Pole Purchase price per item Installation price per item Total	3 EA	\$250.00 \$625.00 \$2,625.00	\$218. \$868.
	35' Class 3 Pole Purchase price per item Installation price per item Total	8 EA	\$425.00 \$625.00 \$8,400.00	\$448. \$977.
	40' Class 3 Pole Purchase price per item Installation price per item Total	2 EA	\$750.00 \$775.00 \$3,050.00	\$977.
	45" Class 3 Pole Purchase price per item Installation price per item Total	2 EA	\$875.00 \$775.00 \$3,300.00	\$1,035.
	50' Class 3 Pole	2 EA		

50' Class 3 Pole	2 EA		
Purchase price per item		\$1,100.00	\$805.00
Installation price per item		\$1,875.00	\$1,035.00
Total		\$5,950.00	\$3,680.00
55' Class 3 Pole	2 EA		
Purchase price per item		\$1,500.00	\$977.00
Installation price per item		\$2,050.00	\$1,150.00
Total		\$7,100.00	\$4,254.00

Opened:	February 15, 2019			
or:	Annual Contract for Drilling Wood & Steel Pole Foundations		Local	Non-Local
			Cato Electric Company	Saeco Electric & Utility
100011202	Description	DS Estimated Annual Quantity	345 Holmgreen San Antonio, TX 78220 210-333-3060	LTD. 17430 Hwy 16 N. #2 Helotes, TX 78023
	· · · · · · · · · · · · · · · · · · ·		210-333-3000	
	60' Class 3 Pole Purchase price per item Installation price per item Total	2 EA	\$1,900.00 \$2,250.00 \$8,300.00	\$1,495.0
	Total for Item 1C		\$50,325.00	\$48,042.0
D	Loading & Delivery Fixed price including loading & delivery for job site locations within Loop 410 for Section I Total	10 EA	\$300.00 \$3,000.00	
	Fixed price including loading & delivery for job site locations between Loop 410 & 1604 for Section I Total	10 EA	\$300.00 \$3,000.00	
	Total for Item 1D		\$6,000.00	\$11,500.0
Section II	Cylinder Holes Drilling			
A	Soft Soil 12" Cylinder Hole Diameter Price per foot (depth) Total	12 FT	\$70.00 \$840.00	
	20" Cylinder Hole Diameter Price per foot Total	24 FT	\$75.00 \$1,800.00	
	24" Cylinder Hole Diameter Price per foot Total	40 FT	\$75.00 \$3,000.00	
	30" Cylinder Hole Diameter Price per foot Total	48 FT	\$80.00 \$3,840.00	
	36" Cylinder Hole Diameter Price per foot Total	60 FT	\$90.00 \$5,400.00	
	48" Cylinder Hole Diameter Price per foot Total	88 FT	\$90.00 \$7,920.00	
	Total for Item 2A		\$22,800.00	\$29,924.0
В	Soft Rock 12" Cylinder Hole Diameter Price per foot Total	12 FT	\$85.00 \$1,020.00	
	20" Cylinder Hole Diameter	24 ET		

20" Cylinder Hole Diameter Price per foot Total	24 FT	\$85.00 \$2,040.00	
24" Cylinder Hole Diameter	40 FT		
Price per foot		\$105.00	\$33.00
Total		\$4,200.00	\$1,320.00

Opened:	February 15, 2019]	
For:	Annual Contract for Drilling Wood & Steel Pole Foundations		Local	Non-Local
100011202		DS	Cato Electric Company	Saeco Electric & Utility LTD.
ltem	Description	Estimated Annual Quantity	345 Holmgreen San Antonio, TX 78220 210-333-3060	17430 Hwy 16 N. #2 Helotes, TX 78023
	30" Cylinder Hole Diameter Price per foot Total	48 FT	\$110.00 \$5,280.00	
	36" Cylinder Hole Diameter Price per foot Total	60 FT	\$120.00 \$7,200.00	\$35.0
	48" Cylinder Hole Diameter Price per foot Total	88 FT	\$150.00 \$13,200.00	
	Total for Item 2B		\$32,940.00	\$29,748.0
С	Hard Rock 12" Cylinder Hole Diameter Price per foot Total	12 FT	\$105.00 \$1,260.00	
	20" Cylinder Hole Diameter Price per foot Total	24 FT	\$105.00 \$2,520.00	
	24" Cylinder Hole Diameter Price per foot Total	40 FT	\$115.00 \$4,600.00	
	30" Cylinder Hole Diameter Price per foot Total	48 FT	\$135.00 \$6,480.00	
	36" Cylinder Hole Diameter Price per foot Total	60 FT	\$150.00 \$9,000.00	
	48" Cylinder Hole Diameter Price per foot Total	88 FT	\$200.00 \$17,600.00	
	Total for Item 2C		\$41,460.00	\$74,196.0
D	Loading & Delivery Fixed price including loading & delivery for job site locations within Loop 410 for Section II Total	10 EA	\$300.00 \$3,000.00	
	Fixed price including loading & delivery for job site locations between Loop 410 & 1604 for Section II Total	10 EA	\$300.00 \$3,000.00	
	Total for Item 2D		\$6,000.00	\$3,440.0
	Delivery Terms		3 Days	10 Dav

Payment Terms Net 30 Estimated Annual Total \$256,800.00	Net 30
Payment Terms Net 30	Net 30
Delivery Terms 3 Days	10 Days