



**Intranet Quorum®**  
Price Estimate for  
**City of San Antonio, Texas**  
IQ Solution for the  
San Antonio City Council  
April 6, 2018

**Quote Number: CB04062019-SA-CC-GSA**  
***Period of Performance: 4/19/2019 to 4/18/2020 (12 months)***

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# Leidos Solution

## Hosted - 75 IQ Users- 12 Months- GSA

Part	Item Description	Note	QTY	Unit Price	Total Price Year 1	Total Price Year 2
<b>Software, Maintenance &amp; Support SIN# 132-34</b>						
GSA-U-FC0075	IQ FedCloud 75 Named- Users Pack Annual SaaS Subscription (includes software subscription, IQ Outreach, software maintenance, e-Learning module and all ongoing hosting fees in a FedRAMP	1,2,8,9	1	\$ 56,994.00	\$ 56,994.00	\$ 56,994.00
GSA-B-PAS001	IQ FedCloud Base Per-Account Annual Subscription		1	\$ 5,659.00	\$ 5,659.00	\$ 5,659.00
<b>Software, Maintenance &amp; Support Sub-Total</b>					<b>\$ 62,653.00</b>	<b>\$ 62,653.00</b>
<b>Professional Services SIN# 132-51</b>						
GSA-H-PMS	Project Management	2,6,7,11	40	\$ 179.14	\$ 7,165.60	\$ 1,827.30
GSA-H-SWD	Engineering Support	2,4,6,7,8	10	\$ 179.14	\$ 1,791.40	
GSA-H-SWD	Workflow Consulting and System Configuration	2,6,7,10,13	110	\$ 143.30	\$ 15,763.00	
GSA-H-SWD	Data Analysis for Data Migration	5		\$ 143.30	\$ -	
GSA-H-SWD	On-site Support	2,6,14	40	\$ 143.30	\$ 5,732.00	
GSA-H-SWD	Help Desk Support	2,6,7,12	65	\$ 143.30	\$ 9,314.50	\$ 2,923.40
GOV-TRAVEL	Estimated Travel Expenses (1 trip - 5 total travel days)	3,8	1	\$ 1,491.00	\$ 1,491.00	
<b>Implementation One-time Services Sub-Total</b>					<b>\$ 41,257.50</b>	<b>\$ 4,750.70</b>
<b>Products &amp; Services</b>						
<b>Software, Maintenance &amp; Support Sub-Total</b>					<b>\$ 62,653.00</b>	<b>\$ 62,653.00</b>
<b>Implementation One-time Services Sub-Total</b>					<b>\$ 41,257.50</b>	<b>\$ 4,750.70</b>
<b>Grand Total POP Investment</b>					<b>\$ 103,910.50</b>	<b>\$ 67,403.70</b>

### Notes:

- All IQ User Licenses are sold on a named user basis. The customer has the opportunity to acquire additional IQ user licenses at any time. Pricing available upon request.
- This is a Firm Fixed Price Quote. Payment is due upon 30 days of start of period of performance.
- Travel & Expenses are billed at actual cost or using Federal Travel Guidelines, whichever is the lesser. Leidos assumes that all on-site support will be provided at a San Antonio city government facility in San Antonio, TX.
- Leidos will provide up to ten (10) hours of Engineering Support. (Not to exceed)
- The pricing for this project does not include support hours for system integration and data migration. Final level of effort required for conversion cannot be calculated without further review of client's legacy data table structure and record count. Further details including draft layouts and functionality will need to be defined in order to finalize this estimate.
- This service is offered using an hourly price.
- All support will be provided remotely without travel to customer site.
- Leidos will provide up to ten (10) hours of Engineering Support. (Not to exceed)
- The Leidos cloud offering is in a FedRAMP Moderate approved environment/platform that includes encrypted data at rest and in transport. FedRAMP includes over 170 controls to protect customer data.

10. Leidos assumes that ten (10) city council offices will be using IQ and one (1) workflow template will be built which will be used by all ten offices.
11. Leidos will provide up to forty (40) hours of Project Management Support. (Not to exceed)
12. Leidos will provide up to sixty-five (65) hours of Help Desk Support. (Not to exceed)
13. Leidos will provide up to one hundred-ten (110) hours of ITC Support for System Configuration. (Not to exceed)
14. Leidos will provide up to forty (40) hours of On-site Support. (Not to exceed)

**General:**

- a. Pricing valid for 30 days from date of this offer. This offer is using FY 19 Rates.
- b. The period of performance (POP) of this effort will be based on the period of performance set out in the quote. If the POP is not listed on the order, the POP for the order shall equal the POP located in the Leidos proposal.
- c. Please reference quote number on any subsequent purchase order. This reference will authorize this work, as well as properly incorporate the part numbers, description, and/or the proposed prices herein. If the customer provided purchase order does not by chance contain the quote reference requested above, however, the total value(s) match the Leidos provided quote, then the quote becomes part of the administrative record for authorization to proceed and processing of the order as indicated in the quote.
- d. If a PO is received electronically, a signed or printed name on the order represents binding authorized signature for this document. If a PO is received electronically and there is no signed or printed name on the order, the issuance of the document by the customer and there is willingness by Leidos to take action to fulfill the order, then the order represents an authorized signature for the PO document.
- e. Leidos provides support services for the IQ product under the terms and conditions of the IQ Software Support and Maintenance Agreement. Normal hours of operation are 8:00 am - 6:00 pm, Monday - Friday (EST), excluding federal holidays.
- f. LDSI will honor the pricing in this quote for this contract year (4/19/19-4/18/20) and agrees to keep the same price for any orders issued for a follow on contract year (4/19/20-4/18/21)
- g. LDSI is in process of implementing a new GSA contract. (the current contract expires after 9/11/2020)

**Terms and Conditions:**

- a. All pricing subject to the terms and conditions of the Leidos Digital Solutions, Inc. GSA Federal Supply Schedule (GS-35F-0636K).
- b. Any change in scope, including an increase in total users, may result in additional charges for additional Support and Maintenance.
- c. All inspection and acceptance of deliverables shall be within 10 business days of delivery. If any issues or defects arise, notification shall be sent in writing to Leidos within the 10 business days, otherwise Leidos shall assume the deliverable as accepted. Leidos shall have a cure period of 10 business days to correct any specified defect.
- d. Leidos will evaluate any additional tasks identified and/or defined by the Client and will provide updated pricing as appropriate or upon request.

**Disclosure of Data Legend**

This quotation includes data that shall not be disclosed outside the city of San Antonio, Texas (Government) and shall not be duplicated, used, or disclosed, in whole or in part, for any purpose other than to evaluate this proposal or quotation. If, however, a contract is awarded to this offeror or quoter as a result of or in connection with the submission of these data, the government shall have the right to duplicate, use, or disclose the data to the extent provided in the resulting contract. This restriction does not limit the government's right to use information contained in this data if it is obtained from another source without restriction. The data subject to these restrictions are contained in all sheets. In addition, the information contained herein may include technical data, the export of which is restricted by the U.S. Arms Export Control Act (AECA) (Title 22, U.S.C. Sec 2751, et seq.) or the Export Administration Act of 1979, as amended (Title 50, U.S.C., App. 2401, et seq.).

This material is not intended by Leidos to become a "record," within the meaning of 5 USCA 552a, and is entrusted to the government with the understanding that it will be returned if the government is unwilling or unable to maintain it as non-record material.

**Price Estimate**

Leidos Digital Solutions, Inc. (Leidos) respectfully submits the following price estimate in response to the Government's request. The price estimate and information enclosed herein has been provided for planning and/or budgetary purposes only and should not be taken as a proposal or firm offer. The estimate provided herein responds to and reflects customer requirements as currently understood by Leidos. Should the requirements and/or timing change in any respect, it may be necessary for Leidos to modify its estimate. Leidos' acceptance of any contract that may result from the enclosed planning estimate is contingent upon the negotiation of mutually acceptable terms and conditions.