

FY 2020 PROPOSED ANNUAL OPERATING BUDGET 4.9.2019



# BUDGET ASSUMPTIONS



#### **Education Centers**

- We serve 2,000 students in the Education Centers.
- Our instructional program is of the highest quality.
- We provide transportation and a nutritious meal program for students at no cost to families.
- We provide an Extended Day program for qualifying families until 6:00 p.m.
- We will serve as an incubator for innovation in early childhood education.

# BUDGET ASSUMPTIONS

#### Family Engagement

- · We have a model family engagement program in our four Education Centers.
- We support families in being advocates for their children's education.

#### Professional Learning

- We provide high quality professional learning to improve Pre-K 3 education throughout San Antonio.
- We serve teachers, assistant teachers, and leaders.
- We serve early learning educators for birth through 8-years-old.



#### BUDGET ASSUMPTIONS



#### **Competitive Grants**

- We support high quality early childhood education through competitive grant awards.
- We provide grants for public, private, and charter schools.

#### **Spreading Quality**

- We measure the effects of the Pre-K 4 SA initiative.
- We are helping to build capacity at Gardendale Elementary as made possible by SB 1882 funding which the Board will have an opportunity to review later this year.



#### FY 2020 PROPOSED BUDGET

- Total Appropriations = \$47.6 million
  - 1.9% increase from FY 19 Estimate of \$46.7 million
- Total Revenue = \$44.6 million
  - 2.9% increase from FY 19 Estimate of \$43.3 million
- FY 2020 Fund Balance used for appropriations = \$3.0 million
- Fund Balance decreases to \$2.3 million
- 431 Authorized positions (400 FT)



# FY 2020 PROPOSED BUDGET

# FY 2020 REVENUE (IN MILLIONS)

| Source of Revenue                       | FY 20<br>Proposed | FY 19<br>Estimate |  |
|---|-------------------|-------------------|--|
| Sales Tax                               | \$38.0            | \$36.6            |  |
| State/Local Match                       | 4.3               | 4.3               |  |
| USDA (Food)                             | 1.5               | 1.4               |  |
| Sliding Scale Tuition and other revenue | 0.8               | 1.0               |  |
| Fund Balance allocated                  | <u>3.0</u>        | <u>3.4</u>        |  |
| Total Revenue                           | \$47.6            | \$46.7            |  |

# FY 2020 PROPOSED BUDGET

#### FY 2020 APPROPRIATIONS (IN MILLIONS)

| Program                                      | FY 20 Proposed | FY 19 Estimate |
|--|----------------|----------------|
| Pre-K 4 SA Education Center Services         | \$26.2         | \$25.0         |
| Transportation Services                      | 0.8            | 0.8            |
| Competitive Grants                           | 4.8            | 4.3            |
| Facilities, Leases, & Maintenance            | 8.5            | 9.8            |
| Professional Learning and Program Innovation | 2.0            | 1.9            |
| Enrollment/Attendance Services               | 0.8            | 0.6            |
| Public Relations/Marketing                   | 0.8            | 0.8            |
| Administration                               | 1.7            | 1.6            |
| Other*                                       | <u>2.0</u>     | <u>1.9</u>     |
| <b>Total Appropriations</b>                  | \$47.6         | \$46.7         |

<sup>\*</sup>Other includes Program Assessment, Sales Tax Collection Fees and transfers.



# FY 2020 PROPOSED PERSONNEL COMPLEMENT

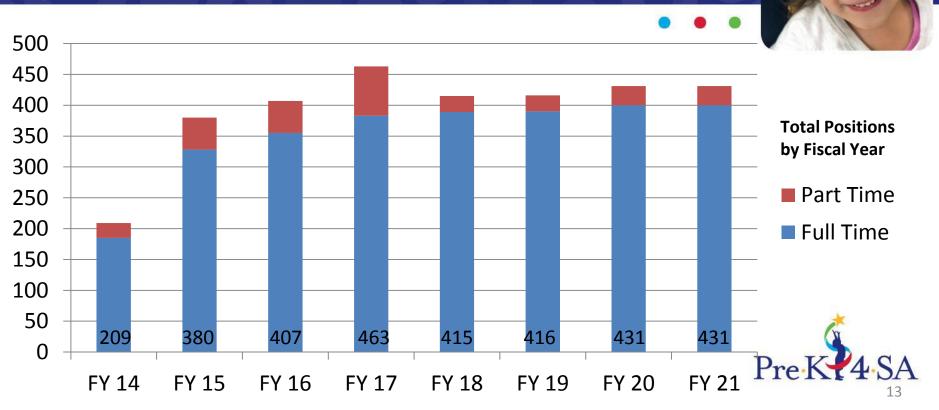
| Program                                    | FY 2020<br>Proposed | FY 2019<br>Current | Difference |  |
|--|---------------------|--------------------|------------|--|
| Education Centers (Full-Time)              | 323                 | 315                | 8          |  |
| Education Centers (Part-Time)              | 32                  | 26                 | 6          |  |
| Facilities Maintenance                     | 32                  | 31                 | 1          |  |
| Professional Learning & Program Innovation | 16                  | 17                 | (1)        |  |
| Public Relations/Marketing                 | 2                   | 2                  | 0          |  |
| Enrollment/Attendance Services             | 6                   | 6                  | 0          |  |
| Competitive Grants                         | 5                   | 5                  | 0          |  |
| Administration                             | 15                  | 14                 | 1          |  |
| Total                                      | 431                 | 416                | 15         |  |

# FY 2020 PROPOSED PERSONNEL COMPLEMENT

- Personnel Complement Additions
  - 15 Teacher Aides (8FT, 7PT)
  - 1 Family Program Coordinator
  - 1 Lead Parent Liaison
  - 1 Nutrition Site Coordinator
  - 1 Management Analyst
- Personnel Complement Reductions
  - 2 Assistant Directors (Non Education Center)
  - 1 Lead Play Therapist
  - 1 School Crossing Guard (PT)



# FY 2020 PROPOSED PERSONNEL COMPLEMENT





### 8 YEAR PROGRAM FINANCIAL FORECAST

#### IN MILLIONS

|                   | Actual |             |             | Projected |        |       |             |       |
|-------------------|--------|-------------|-------------|-----------|--------|-------|-------------|-------|
|                   | FY 14  | FY 15       | FY 16       | FY 17     | FY 18  | FY 19 | FY 20       | FY 21 |
| Beginning Balance | \$6.5  | \$17.6      | \$19.6      | \$19.9    | \$13.8 | \$8.7 | \$5.3       | \$2.3 |
| Revenues          | 32.6   | 37.0        | 38.5        | 40.2      | 42.0   | 43.3  | 44.6        | 37.8* |
| Expenditures      | 21.5   | <u>35.0</u> | <u>38.2</u> | 46.3      | 47.1   | 46.7  | <u>47.6</u> | 40.0  |
| Ending Balance    | \$17.6 | \$19.6      | \$19.9      | \$13.8    | \$8.7  | \$5.3 | \$2.3       | \$0.1 |



<sup>\*</sup>FY 2021 contains 9 months of sales tax revenue

# UPDATES FROM WORK SESSION

- Reductions in Temporary Salaries
- No funding for 4 Teacher positions that are for contingency
- Reduce FY 21 Media budget to \$100K
- Reduce Competitive Grant funding in FY 21 to \$3 million
- Other line item deductions per the CEO
  - Funds Professional Learning & Curriculum & Instruction through December 2020
  - Assumes higher turnover rates from previous years



#### RECOMMENDATION



 Staff recommends the Board approve the Pre-K 4 SA Fiscal Year 2020 Annual Operating Budget, appropriation of funds, and Personnel Complement.



#### NEXT STEPS



- City Council "B" Session: April 17, 2019
- City Council "A" Session; Budget Approval: May 2, 2019
- Board of Directors Work Session: June 4, 2019





QUESTIONS?