Audit and Accountability Committee



Post Solicitation Briefing for Contracted Security Services

April 16, 2019

Presented by Russell J. Handy, Director, Aviation

Solicitation Overview

Project Overview

- Secured area access management & monitoring services at the San Antonio International Airport (SAT):
 - Monitor & enforce secure areas
 - Conduct inspections & escort within the secure area
- Services are required to meet federal regulations & counter evolving threats:
 - Prevent & detect unauthorized access
 - Prevent any unauthorized weapon, explosive, incendiary or other prohibited items into SAT secured areas
 - Enforce security guidelines

Solicitation Type

 Request For Proposals

Estimated Value

• \$6.8 Million

Proposed Term

• 5 years

Recommended Award

RFP Contracted Security Services (19-011; 6100010847) FINAL EVALUATION April 5, 2019	Max. Points	Firm 1	Firm 2
A - Experience, Background, Qualifications	30	26.50	14.75
B - Proposed Plan	35	32.00	12.50
C - Price Schedule	15	15.00	12.96
D - SBEDA - SBE Prime Contract Program	5	0.00	0.00
E - Local Preference Program	10	5.00	0.00
F - VOSB Preference Program	5	0.00	0.00
TOTAL SCORE	100	78.25	40.21
RANK BASED ON TOTAL SCORE		1.00	2.00

Due Diligence

Finance and Audit Departments – Due Diligence Results

Number of vendors notified:	42	
Number of vendors at pre-submittal conference:	5	
Number of responses received:	2	
Results of Minimum Requirements Review	No Findings	
Results of Due Diligence Review	Prohibited contribution made by subcontractor	