
#### Abstract

APPROVING THE FOLLOWING CONTRACTS ESTABLISHING UNIT PRICES FOR GOODS AND SERVICES FOR AN ESTIMATED ANNUAL COST OF $\$ 1,868,000.00$, AVAILABLE AND INCLUDED IN THE RESPECTIVE DEPARTMENT'S FY 2019 ADOPTED BUDGET: (A) CELLISCO DBA ACCU-PRINT, LOPEZ PRINT \& MARKETING, LLC, RUSH AMERICAN PRINTING, INC., AND SMITH PRINT FOR SUPPLEMENTAL PRINTING SERVICES; (B) VERMEER TEXAS LOUISIANA FOR VERMEER EQUIPMENT PARTS \& REPAIR SERVICES; (C) CATO ELECTRIC COMPANY FOR DRILLING WOOD \& STEEL POLE FOUNDATIONS; (D) MERGENT, INC. FOR MERGENT DATABASE SUBSCRIPTIONS; AND (E) T \& W TIRE, L.L.C. FOR TIRES FOR EMERGENCY VEHICLES.


WHEREAS, the City is able to obtain significant savings by purchasing various materials and services on an annual contract basis; and

WHEREAS, this ordinance approves the following contracts: (A) Cellisco dba Accu-Print, Lopez Print \& Marketing, LLC, Rush American Printing, Inc., and Smith Print for supplemental printing services; (B) Vermeer Texas - Louisiana for Vermeer equipment parts and repair services; (C) CATO Electric Company for drilling wood and steel pole foundations; (D) Mergent, Inc. for Mergent database subscriptions; and (E) T \& W Tire, L.L.C. for emergency tires; and

WHEREAS, the Texas Local Government Code indicates that competitive bidding is not required under section $252.022(\mathrm{a})(7)(\mathrm{A})$, which provides for any items that are available only from a sole source of supply; and

WHEREAS, the Texas Local Government Code section 271.102 provides for the City's participation in cooperative purchasing programs and such purchases satisfy any state law requiring competitive bidding; and

WHEREAS, this ordinance approves six low bid contracts, one sole source contract, and a cooperative purchase; and

WHEREAS, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; NOW THEREFORE:

## BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:

SECTION 1. The following bids to furnish the City with goods and services on an annual basis as shown on the attached bid tabulation sheets are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements: (A) Cellisco dba Accu-Print, Lopez Print \& Marketing, LLC, Rush American Printing, Inc., and Smith Print for supplemental printing services; (B) Vermeer Texas - Louisiana
for Vermeer equipment parts and repair services; (C) CATO Electric Company for drilling wood and steel pole foundations; (D) Mergent, Inc. for Mergent database subscriptions; and (E) T \& W Tire, L.L.C. for tires for emergency vehicles. The bid tabulation sheets are attached hereto and incorporated herein for all purposes as Exhibit I. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

SECTION 2. Funds will be encumbered upon issuance of purchase orders, and payment is authorized to the vendors identified herein. All expenditures will be in accordance with the Fiscal Year 2019 budget, and such other appropriations necessary to fund the contracts through their terms as evidenced by subsequent ordinances.

SECTION 3. The financial allocations in this ordinance are subject to approval by the Director of Finance, City of San Antonio. The Director of Finance may, subject to concurrence by the City Manager or designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers, and SAP GL Accounts as necessary to carry out the purpose of this ordinance.

SECTION 4. This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

PASSED and APPROVED this $11^{\text {th }}$ day of April, 2019.


ATTEST:


Leticia M. Vacek, City Clerk

APPROVED AS TO FORM:


| Agenda Item: | 7 ( in consent vote: $5,6,7,8,9,10,11,12,14,15,17,18,19,21,22,23 A, ~ 23 B ~) ~$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date: | 04/11/2019 |  |  |  |  |  |  |
| Time: | 10:13:38 AM |  |  |  |  |  |  |
| Vote Type: | Motion to Approve |  |  |  |  |  |  |
| Description: | Ordinance approving the following contracts establishing unit prices for goods and services for an estimated annual cost of $\$ 1,868,000.00$, available and included in the respective department's FY 2019 Adopted Budget: (A) Cellisco, Inc. dba Accu-print, Lopez Print \& Marketing LLC, Rush American Printing, Inc., and Smith Print for supplemental printing services; (B) Vermeer Texas - Louisiana for Vermeer equipment parts \& repair services; (C) CATO Electric Company for drilling wood \& steel pole foundations; (D) Mergent, Inc. for Mergent database subscriptions; and (E) T \& W Tire, LLC for tires for emergency vehicles. [Ben Gorzell, Chief Financial Officer; Troy Elliott, Deputy Chief Financial Officer, Finance] |  |  |  |  |  |  |
| Result: | Passed |  |  |  |  |  |  |
| Voter | Group | Not Present | Yea | Nay | Abstain | Motion | Second |
| Ron Nirenberg | Mayor |  | x |  |  |  |  |
| Roberto C. Treviño | District 1 |  | x |  |  |  |  |
| Art A. Hall | District 2 |  | x |  |  |  | x |
| Rebecca Viagran | District 3 | x |  |  |  |  |  |
| Rey Saldaña | District 4 |  | x |  |  |  |  |
| Shirley Gonzales | District 5 |  | x |  |  |  |  |
| Greg Brockhouse | District 6 |  | x |  |  |  |  |
| Ana E. Sandoval | District 7 |  | x |  |  |  |  |
| Manny Pelaez | District 8 |  | x |  |  |  |  |
| John Courage | District 9 |  | x |  |  | x |  |
| Clayton H. Perry | District 10 |  | x |  |  |  |  |

04/11/19
Item No. 7

## Exhibit I



| Opened: <br> For: | January 18, 2019 <br> Annual Contract for Supplemental Printing Services |  | LOCAL | LOCAL | LOCAL | LOCAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | HH |  | Cellisco dba Accu-print 3503 Crosspoint | Lopez Printing, Inc <br> 427 Lombrano | Rush American Printing, Inc. 10912 Wye St. | Smith Print <br> 333 Burnet St |
| Category | Description | Estimated Annual Quantity | San Antonio, <br> TX 78217 <br> 210-692-1927 | San Antonio, <br> TX 78207 <br> 210-732-3232 | San Antonio, TX 78217 210-341-5904 | San Antonio, <br> TX 78202 <br> 210-690-8338 |
| 89 | One sided, Black or 1 Pantone Matching System (PMS) color ink to be determined, tight registration w/o bleeds <br> Unit Price per Box <br> Extended Price (Unit price $\times$ quantity) | 25 | \$247.00 $\$ 6,175.00$ | $\$ 229.00$ $\$ 5,725.00$ | \$285.90 $\$ 7,147.50$ | $\begin{array}{r} \$ 160.00 \\ \$ 4,000.00 \end{array}$ |
|  | One sided, 2 PMS color ink, to be determined, tight registration w/o bleeds Unit Price per Box | 10 | \$252.00 | \$239.00 | \$296.85 | \$215.00 |
|  | Extended Price (Unit price x quantity) |  | \$2,520.00 | \$2,390.00 | \$2,968.50 | \$2,150.00 |
|  | One sided, Full color ink, tight registration w/o bleeds Unit Price per Box | 5 | \$270.00 | \$239.00 | \$307.15 | \$335.00 |
|  | Extended Price (Unit price $\times$ quantity) |  | \$1,350.00 | \$1,195.00 | \$1,535.75 | \$1,675.00 |
|  | SUBTOTAL CATEGORY A |  | \$19,395.00 | \$22,195.00 | \$25,482.25 | \$19,715.00 |
| B | NOTEPADS |  |  |  |  |  |
| 1 | Description: Notepads/Stationary, $8.5^{\prime \prime} \times 5.5^{\prime \prime}, 24 \#$ Chadwick Bond, or similar, arctic white, $25 \%$ cotton with watermark, 500 sheets per box, |  |  |  |  |  |
| 10 | One sided, Black or 1 PMS color ink to be determined, tight registration w/o bleeds Unit Price per Pad | 50 | \$26.00 | \$20.00 | \$32.20 | \$27.00 |
|  | Extended Price (Unit price x quantity) |  | \$1,300.00 | \$1,000.00 | \$1,610.00 | \$1,350.00 |
| 11 | One sided, 2 PMS color ink, to be determined, tight registration w/o bleeds <br> Unit Price per Pad <br> Extended Price (Unit price $\times$ quantity) | 50 | $\begin{array}{r} \$ 27.50 \\ \$ 1,375.00 \end{array}$ | $\begin{array}{r} \$ 25.00 \\ \$ 1,250.00 \end{array}$ | $\begin{array}{r} \$ 33.40 \\ \$ 1,670.00 \end{array}$ | $\begin{array}{r} \$ 33.00 \\ \$ 1,650.00 \end{array}$ |
| 12 | One sided, two color ink to be determined by requestor, tight registration w/ bleeds <br> Unit Price per Pad <br> Extended Price (Unit price x quantity) | 50 | $\begin{array}{r} \$ 27.62 \\ \$ 1,381.00 \end{array}$ | $\begin{array}{r} \$ 25.00 \\ \$ 1,250.00 \end{array}$ | $\begin{array}{r} \$ 45.35 \\ \$ 2,267.50 \end{array}$ | $\begin{array}{r} \$ 40.00 \\ \$ 2,000.00 \end{array}$ |
| 13 | One sided, Full color ink, tight registration w/o bleeds Unit Price per Pad | 25 | \$28.00 | \$30.00 | \$34.65 | \$33.00 |
|  | Extended Price (Unit price $\times$ quantity) |  | \$700.00 | \$750.00 | \$866.25 | \$825.00 |
|  | SUBTOTAL CATEGORY B |  | \$4,756.00 | \$4,250.00 | \$6,413.75 | \$5,825.00 |
| C | BUSINESS CARDS DELETED* |  |  |  |  |  |
|  |  |  |  |  |  |  |

City of San Antonio Bid Tabulation


City of San Antonio Bid Tabulation


City of San Antonio Bid Tabulation


City of San Antonio Bid Tabulation


City of San Antonio Bid Tabulation

|  | Opened: For: | Annual Contract for Supplemental Printing Services |  | LOCAL | LOCAL | LOCAL | LOCAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ' |  | Cellisco dba Accu-print | Lopez Printing, Inc | Rush American Printing, Inc. | Smith Print |
|  |  |  | HH | 3503 Crosspoint | 427 Lombrano | 10912 Wye St. | 333 Burnet St |
|  | Category | Description | Estimated Annual Quantity | San Antonio, TX 78217 210-692-1927 | San Antonio, TX 78207 210-732-3232 | San Antonio, TX 78217 210-341-5904 | San Antonio, TX 78202 210-690-8338 |
|  | 86 | Two Part |  |  |  |  |  |
|  |  | Unit price per set | 25,000 | \$0.18 | \$0.14 | \$0.45 | \$0.1440 |
|  |  | Extended Price (Unit price $\times$ quantity) |  | \$4,500.00 | \$3,500.00 | \$11,250.00 | \$3,600.00 |
|  | 87 | Three Part |  |  |  |  |  |
|  |  | Unit price per set | 25,000 | \$0.26 | \$0.22 | \$0.70 | \$0.2309 |
|  |  | Extended Price (Unit price x quantity) |  | \$6,500.00 | \$5,500.00 | \$17,500.00 | \$5,772.50 |
|  | 88 | Four Part |  |  |  |  |  |
|  |  | Unit price per set | 50,000 | $\$ 0.34$ | $\$ 0.30$ | $\$ 0.90$ | \$0.3183 |
|  |  | Extended Price (Unit price $\times$ quantity) |  | $\$ 17,000.00$ | $\$ 15,000.00$ | \$45,000.00 | \$15,915.00 |
| 6 |  | Description: Finish size $8.5^{\prime \prime} \times 14^{\prime \prime}$, carbon-less paper, One |  |  |  |  |  |
|  |  | Sided, Two color PMS TBD, without bleed, padded |  |  |  |  |  |
|  | 89 | Two Part |  |  |  |  |  |
|  |  | Unit price per set | 25,000 | \$0.19 | \$0.14 | \$0.45 | \$0.1502 |
|  |  | Extended Price (Unit price x quantity) |  | \$4,750.00 | \$3,500.00 | \$11,250.00 | \$3,755.00 |
|  | 90 | Three Part |  |  |  |  |  |
|  |  | Unit price per set | 25,000 | \$0.27 | \$0.22 | \$0.70 | \$0.2393 |
|  |  | Extended Price (Unit price $\times$ quantity) |  | \$6,750.00 | \$5,500.00 | \$17,500.00 | \$5,982.50 |
|  | 91 | Four Part |  |  |  |  |  |
|  |  | Unit price per set | 50,000 | \$0.35 | \$0.30 | \$0.90 | \$0.3267 |
|  |  | Extended Price (Unit price $\times$ quantity) |  | \$17,500.00 | \$15,000.00 | \$45,000.00 | \$16,335.00 |
| 7 |  | Description: Finish size $8.5^{\prime \prime} \times 14^{\prime \prime}$, carbon-less paper, Two |  |  |  |  |  |
|  |  | Sided, One color PMS TBD, without bleed, padded |  |  |  |  |  |
|  | 92 | Two Part |  |  |  |  |  |
|  |  | Unit price per set | 25,000 | \$0.28 | \$0.21 | \$0.73 | \$0.1761 |
|  |  | Extended Price (Unit price $\times$ quantity) |  | \$7,000.00 | \$5,250.00 | \$18,250.00 | \$4,402.50 |
|  | 93 | Three Part |  |  |  |  |  |
|  |  | Unit price per set | 25,000 | \$0.40 | \$0.29 | \$1.12 | \$0.2789 |
|  |  | Extended Price (Unit price $\times$ quantity) |  | \$10,000.00 | \$7,250.00 | \$28,000.00 | \$6,972.50 |
|  | 94 | Four Part |  |  |  |  |  |
|  |  | Unit price per set | 50,000 | \$0.53 | \$0.37 | \$1.44 |  |
|  |  | Extended Price (Unit price $\times$ quantity) |  | \$26,500.00 | \$18,500.00 | \$72,000.00 | $\$ 19,050.00$ |
| 8 |  | Description: Finish size $8.5^{\prime \prime} \times 14^{\prime \prime}$, carbon-less paper, Two |  |  |  |  |  |
|  |  | Sided, Two color PMS TBD, without bleed, padded |  |  |  |  |  |
|  | 95 | Two Part |  |  |  |  |  |
|  |  | Unit price per set | 25,000 | \$0.29 | \$0.21 | \$0.73 | \$0.1858 |
|  |  | Extended Price (Unit price x quantity) |  | \$7,250.00 | \$5,250.00 | \$18,250.00 | \$4,645.00 |

City of San Antonio Bid Tabulation


City of San Antonio Bid Tabulation

| Opened: <br> For: | January 18, 2019 <br> Annual Contract for Supplemental Printing Services |  | LOCAL | LOCAL | LOCAL | LOCAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | HH | Cellisco dba Accu-print 3503 Crosspoint | Lopez Printing, Inc 427 Lombrano | Rush American Printing, Inc. 10912 Wye St. | Smith Print <br> 333 Burnet St |
| Category |  | Estimated Annual Quantity | San Antonio, <br> TX 78217 <br> 210-692-1927 | San Antonio, <br> TX 78207 <br> 210-732-3232 | San Antonio, <br> TX 78217 <br> 210-341-5904 | San Antonio, <br> TX 78202 <br> 210-690-8338 |
| 1061071081091091101111112 | Two Color, With Bleed <br> Unit Price <br> Extended Price (Unit Price $\times$ Quantity) <br> Two Color, Without Bleed <br> Unit Price <br> Extended Price (Unit Price $\times$ Quantity) | 25,000 | $\begin{array}{r} \$ 0.195 \\ \$ 4,875.00 \end{array}$ | $\begin{array}{r} \$ 0.25 \\ \$ 6,250.00 \end{array}$ | $\begin{array}{r} \$ 0.59 \\ \$ 14,750.00 \end{array}$ | $\begin{array}{r} \$ 0.0831 \\ \$ 2,077.50 \\ \$ 0.0831 \\ \$ 2,077.50 \end{array}$ |
|  |  | 25,000 | $\begin{array}{r} \$ 0.19 \\ \$ 4,750.00 \end{array}$ | $\begin{array}{r} \$ 0.25 \\ \$ 6,250.00 \end{array}$ | $\begin{array}{r} \$ 0.59 \\ \$ 14,750.00 \end{array}$ |  |
|  | Full Color, With Bleed <br> Unit Price <br> Extended Price (Unit Price $\times$ Quantity) | 25,000 | $\begin{array}{r} \$ 0.235 \\ \$ 5,875.00 \end{array}$ | $\begin{array}{r} \$ 0.25 \\ \$ 6,250.00 \end{array}$ | $\begin{array}{r} \$ 0.59 \\ \$ 14,750.00 \end{array}$ | $\begin{array}{r} \$ 0.0844 \\ \$ 2,110.00 \end{array}$ |
|  | Full Color, Without Bleed <br> Unit Price <br> Extended Price (Unit Price $\times$ Quantity) | 25,000 | $\begin{array}{r} \$ 0.23 \\ \$ 5,750.00 \end{array}$ | $\begin{array}{r} \$ 0.25 \\ \$ 6,250.00 \end{array}$ | $\begin{array}{r} \$ 0.59 \\ \$ 14,750.00 \end{array}$ | $\begin{array}{r} \$ 0.0844 \\ \$ 2,110.00 \end{array}$ |
|  | Description: Flat Size 11 "x17", 80 lb . Gloss Text, Two sided, Fold TBD |  |  |  |  |  |
|  | One Color, With Bleed <br> Unit Price <br> Extended Price (Unit Price $\times$ Quantity) | 25,00025,000 | $\begin{array}{r} \$ 0.205 \\ \$ 5,125.00 \end{array}$ | $\begin{array}{r} \$ 0.30 \\ \$ 7,500.00 \end{array}$ | $\begin{array}{r} \$ 0.90 \\ \$ 22,500.00 \end{array}$ | $\begin{array}{r} \$ 0.0888 \\ \$ 2,220.00 \end{array}$ |
|  | One Color, Without Bleed <br> Unit Price <br> Extended Price (Unit Price $\times$ Quantity) |  | $\begin{array}{r} \$ 0.20 \\ \$ 5,000.00 \end{array}$ | $\begin{array}{r} \$ 0.30 \\ \$ 7,500.00 \end{array}$ | $\begin{array}{r} \$ 0.90 \\ \$ 22,500.00 \end{array}$ | $\begin{array}{r} \$ 0.0888 \\ \$ 2,220.00 \end{array}$ |
|  | Two Color, With Bleed <br> Unit Price <br> Extended Price (Unit Price $\times$ Quantity) | 25,000 | $\begin{array}{r} \$ 0.215 \\ \$ 5,375.00 \end{array}$ | $\begin{array}{r} \$ 0.30 \\ \$ 7,500.00 \end{array}$ | $\begin{array}{r} \$ 0.90 \\ \$ 22,500.00 \end{array}$ | $\begin{array}{r} \$ 0.0909 \\ \$ 2,272.50 \end{array}$ |
|  | Two Color, Without Bleed Unit Price Extended Price (Unit Price x Quantity) | 25,000 | $\begin{array}{r} \$ 0.21 \\ \$ 5,250.00 \end{array}$ | $\begin{array}{r} \$ 0.30 \\ \$ 7,500.00 \end{array}$ | $\begin{array}{r} \$ 0.90 \\ \$ 22,500.00 \end{array}$ | $\begin{array}{r} \$ 0.0909 \\ \$ 2,272.50 \end{array}$ |
|  | Full Color, With Bleed <br> Unit Price <br> Extended Price (Unit Price $\times$ Quantity) | 25,000 | $\begin{array}{r} \$ 0.255 \\ \$ 6,375.00 \end{array}$ | $\begin{array}{r} \$ 0.30 \\ \$ 7,500.00 \end{array}$ | $\begin{array}{r} \$ 0.90 \\ \$ 22,500.00 \end{array}$ | $\begin{array}{r} \$ 0.0917 \\ \$ 2,292.50 \end{array}$ |
|  | Full Color, Without Bleed <br> Unit Price <br> Extended Price (Unit Price $\times$ Quantity) | 25,000 | $\begin{array}{r} \$ 0.25 \\ \$ 6,250.00 \end{array}$ | $\begin{array}{r} \$ 0.30 \\ \$ 7,500.00 \end{array}$ | $\begin{array}{r} \$ 0.90 \\ \$ 22,500.00 \end{array}$ | $\begin{array}{r} \$ 0.0917 \\ \$ 2,292.50 \end{array}$ |
|  | SUBTOTAL CATEGORY G |  | \$86,675.00 | \$105,000.00 | \$277,500.00 | \$35,095.00 |

City of San Antonio Bid Tabulation


City of San Antonio Bid Tabulation


City of San Antonio Bid Tabulation


| Opened: <br> For: | Annual Contract for Supplemental Printing Services |  | LOCAL | LOCAL | LOCAL | LOCAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Cellisco dba Accu-print | Lopez Printing, Inc | Rush American Printing, Inc. | Smith Print |
|  |  | HH | 3503 Crosspoint | 427 Lombrano | 10912 Wye St. | 333 Burnet St |
| Category | Description | Estimated Annual Quantity | San Antonio, TX 78217 210-692-1927 | San Antonio, TX 78207 210-732-3232 | San Antonio, TX 78217 210-341-5904 | San Antonio, <br> TX 78202 <br> 210-690-8338 |
| 175 | Die Cut |  |  |  |  |  |
|  | Price Per Mil | 25 | \$40.00 | \$30.00 | \$35.00 |  |
|  | Extended Price |  | \$1,000.00 | \$750.00 | \$875.00 |  |
| 176 | Cutting |  |  |  |  |  |
|  | Price Per Mil | 25 | \$10.00 | \$5.00 | \$10.00 |  |
|  | Extended Price |  | \$250.00 | \$125.00 | \$250.00 |  |
| 177 | Punching |  |  |  |  |  |
|  | Price Per Mil | 25 | \$5.00 | \$5.00 | \$4.00 |  |
|  | Extended Price |  | \$125.00 | \$125.00 | \$100.00 |  |
| 178 | Padding |  |  |  |  |  |
|  | Price Per Mil | 25 | \$20.00 | \$20.00 | \$8.00 |  |
|  | Extended Price |  | \$500.00 | \$500.00 | \$200.00 |  |
| 179 | Coil Binding |  |  |  |  |  |
|  | Price Per Mil | 25 | \$15.00 | \$12.50 | \$20.00 |  |
|  | Extended Price |  | \$375.00 | \$312.50 | \$500.00 |  |
| 180 | Shrink Wrap |  |  |  |  |  |
|  | Price Per Mil | 25 | \$10.00 | \$12.50 | \$3.00 |  |
|  | Extended Price |  | \$250.00 | \$312.50 | \$75.00 |  |
| 181 | Inserting |  |  |  |  |  |
|  | Price Per Mil | 25 | \$12.00 | \$8.00 | \$5.00 |  |
|  | Extended Price |  | \$300.00 | \$200.00 | \$125.00 |  |
| 182 | Stapling |  |  |  |  |  |
|  | Price Per Mil | 25 | \$15.00 | \$20.00 | \$15.00 |  |
|  | Extended Price |  | \$375.00 | \$500.00 | \$375.00 |  |
| 183 | Graphics |  |  |  |  |  |
|  | Price Per Hour | 10 | \$40.00 | \$30.00 | \$30.00 |  |
|  | Extended Price |  | \$400.00 | \$300.00 | \$300.00 |  |
| 184 | UV Coating |  |  |  |  |  |
|  | Price Per Mil | 25 | \$40.00 | \$249.00 | \$40.00 |  |
|  | Extended Price |  | \$1,000.00 | \$6,225.00 | \$1,000.00 |  |
|  | SUBTOTAL CATEGORY K |  | \$6,412.50 | \$11,400.00 | \$5,875.00 |  |
|  | Prompt Payment Discount |  | Net 30 | 2\%, 10 Days | Net 30 | Net 30 |
|  | Estimated Annual Total |  | \$1,261,578.50 | \$535,295.00 | \$1,295,592.00 | \$451,889.00 |
|  | Estimated Annual Award |  | \$19,395.00 | \$4,250.00 | \$5,875.00 | \$426,349.00 |

## City of San Antonio Bid Tabulation



| Opened: <br> For: | February 15, 2019 <br> Annual Contract for Drilling Wood \& Steel Pole Foundations |  | Local | Non-Local |
| :---: | :---: | :---: | :---: | :---: |
| 6100011202 |  | DS | Cato Electric Company | Saeco Electric \& Utility, LTD. |
| Item | Description | Estimated Annual Quantity | 345 Holmgreen <br> San Antonio, <br> TX 78220 <br> 210-333-3060 | 17430 Hwy 16 N. \#2 <br> Helotes, <br> TX 78023 |
| Section I <br> A | Wood Pole/Down-Guy, Anchor Rod Installation (Supply, Drill, Install, Tamp and Remove Drilling Spoils) <br> Soft Soil <br> 3/4" Anchor Rod <br> Purchase price per item <br> Installation price per item <br> Total | 8 EA | $\$ 100.00$ $\$ 375.00$ $\$ 3,800.00$ |  |
|  | 25' Class 5 Pole <br> Purchase price per item <br> Installation price per item <br> Total | 3 EA | $\$ 250.00$ $\$ 375.00$ $\$ 1,875.00$ | $\begin{array}{r} \$ 219.00 \\ \$ 460.00 \\ \$ 2,037.00 \end{array}$ |
|  | 35' Class 3 Pole Purchase price per item Installation price per item Total | 8 EA | $\$ 425.00$ $\$ 375.00$ $\$ 6,400.00$ | $\begin{array}{r} \$ 448.00 \\ \$ 517.00 \\ \$ 7,720.00 \end{array}$ |
|  | 40' Class 3 Pole Purchase price per item Installation price per item Total | 2 EA | $\$ 750.00$ $\$ 525.00$ $\$ 2,550.00$ | $\begin{array}{r} \$ 563.00 \\ \$ 575.00 \\ \$ 2,276.00 \end{array}$ |
|  | 45' Class 3 Pole Purchase price per item Installation price per item Total | 2 EA | $\$ 875.00$ $\$ 525.00$ $\$ 2,800.00$ | $\begin{array}{r} \$ 678.00 \\ \$ 690.00 \\ \$ 2,736.00 \end{array}$ |
|  | 50' Class 3 Pole Purchase price per item Installation price per item Total | 2 EA | $\$ 1,100.00$ $\$ 1,600.00$ $\$ 5,400.00$ | $\begin{array}{r} \$ 805.00 \\ \$ 747.00 \\ \$ 3,104.00 \end{array}$ |
|  | 55' Class 3 Pole Purchase price per item Installation price per item Total | 4 EA | $\$ 1,500.00$ $\$ 1,800.00$ $\$ 13,200.00$ | $\$ 977.00$ $\$ 747.00$ $\$ 6,896.00$ |
|  | 60' Class 3 Pole Purchase price per item Installation price per item Total | 4 EA | $\$ 1,900.00$ $\$ 2,000.00$ $\$ 15,600.00$ | $\$ 1,265.00$ $\$ 920.00$ $\$ 8,740.00$ |
|  | Total for Item 1A |  | \$51,625.00 | \$38,845.00 |
| B | Soft Rock <br> 3/4" Anchor Rod Purchase price per item Installation price per item Total | 16 EA | $\$ 100.00$ $\$ 500.00$ $\$ 9,600.00$ | $\begin{array}{r} \$ 207.00 \\ \$ 460.00 \\ \$ 10,672.00 \end{array}$ |
|  | 25' Class 5 Pole Purchase price per item Installation price per item Total | 3 EA | $\begin{array}{r} \$ 250.00 \\ \$ 500.00 \\ \$ 2,250.00 \end{array}$ | $\begin{array}{r} \$ 219.00 \\ \$ 460.00 \\ \$ 2,037.00 \end{array}$ |
|  | 35' Class 3 Pole Purchase price per item Installation price per item Total | 8 EA | $\begin{array}{r} \$ 425.00 \\ \$ 500.00 \\ \$ 7,400.00 \end{array}$ | $\begin{array}{r} \$ 448.00 \\ \$ 517.00 \\ \$ 7,720.00 \end{array}$ |

City of San Antonio Bid Tabulation


| Opened: | February 15, 2019 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| For: | Annual Contract for Drilling Wood \& Steel Pole Foundations |  | Local | Non-Local |
| 6100011202 |  | DS | Cato Electric Company | Saeco Electric \& Utility, LTD. |
| Item | Description | Estimated Annual Quantity | San Antonio, <br> TX 78220 <br> 210-333-3060 | Helotes, <br> TX 78023 |
|  | 60' Class 3 Pole | 2 EA |  |  |
|  | Purchase price per item |  | \$1,900.00 | \$1,265.00 |
|  | Installation price per item |  | \$2,250.00 | \$1,495.00 |
|  | Total |  | \$8,300.00 | \$5,520.00 |
|  | Total for Item 1C |  | \$50,325.00 | \$48,042.00 |
| D | Loading \& Delivery |  |  |  |
|  | within Loop 410 for Section I | 10 EA | \$300.00 | \$460.00 |
|  | Total |  | \$3,000.00 | \$4,600.00 |
|  | Total for Item 1D |  | \$6,000.00 | \$11,500.00 |
| Section II | Cylinder Holes Drilling |  |  |  |
| A | Soft Soil |  |  |  |
|  | 12" Cylinder Hole Diameter | 12 FT |  |  |
|  | Price per foot (depth) |  | \$70.00 | \$48.00 |
|  | Total |  | \$840.00 | \$576.00 |
|  | 20" Cylinder Hole Diameter | 24 FT |  |  |
|  | Price per foot |  | \$75.00 | \$48.00 |
|  | Total |  | \$1,800.00 | \$1,152.00 |
|  | 24" Cylinder Hole Diameter | 40 FT |  |  |
|  | Price per foot |  | \$75.00 | \$33.00 |
|  | Total |  | \$3,000.00 | \$1,320.00 |
|  | 30" Cylinder Hole Diameter | 48 FT |  |  |
|  | Price per foot |  | \$80.00 | \$34.00 |
|  | Total |  | \$3,840.00 | \$1,632.00 |
|  | 36" Cylinder Hole Diameter | 60 FT |  |  |
|  | Price per foot |  | \$90.00 | \$35.00 |
|  | Total |  | \$5,400.00 | \$2,100.00 |
|  | 48" Cylinder Hole Diameter | 88 FT |  |  |
|  | Price per foot |  | \$90.00 | \$263.00 |
|  | Total |  | \$7,920.00 | \$23,144.00 |
|  | Total for Item 2A |  | \$22,800.00 | \$29,924.00 |
| B | Soft Rock 12" Cylinder Hole Diameter Price per foot Total | 12 FT |  |  |
|  |  |  |  |  |
|  |  |  | \$85.00 | \$48.00 |
|  |  |  | \$1,020.00 | \$576.00 |
|  | 20" Cylinder Hole Diameter | 24 FT |  |  |
|  | Price per foot |  | \$85.00 | \$48.00 |
|  | Total |  | \$2,040.00 | \$1,152.00 |
|  | 24" Cylinder Hole Diameter | 40 FT |  |  |
|  | Price per foot |  | \$105.00 | \$33.00 |
|  | Total |  | \$4,200.00 | \$1,320.00 |

City of San Antonio Bid Tabulation


City of San Antonio Bid Tabulation

| Opened:For:6100010993 | January 31, 2019 <br> A/C for Databse Subscription Mergent - SAPL | MH | Sole Source |
| :---: | :---: | :---: | :---: |
|  |  |  | Mergent, Inc. <br> 580 Kingsley Park Dr. |
| Item | Description | Estimated Annual Quantity | Fort Mill, <br> SC 29715 <br> 402-415-6394 |
| Item 1 | Database Subscription Mergent (Includes Access To Mergent Online, Dun \& Bradstreet First Research and Dun \& Bradstreet Key Business Ratios <br> April 1, 2019 - March 31, 2022 <br> Price <br> Extended Price <br> Renewal Option - April 1, 2022 - March 31, 2023 <br> Price <br> Extended Price <br> Renewal Option 2 - April 1, 2023 - March 31, 2024 <br> Price <br> Extended Price <br> Payment Terms <br> Estimated Total | 3 | $\$ 49,000.00$ $\$ 147,000.00$ $\$ 50,470.00$ $\$ 50,470.00$ $\$ 51,984.00$ $\$ 51,984.00$ Net 30 $\$ 249,454.00$ |
|  | Estimated Total Award |  | \$249,454.00 |

## City of San Antonio Bid Tabulation

| Opened: | February 22, 2019 <br> SAFD - Annual Contract for Emergency Tires |  |  | BuyBoard |
| :---: | :---: | :---: | :---: | :---: |
| For: |  |  |  |  |
| 6100011142 |  |  |  | 5834 IH 10 East <br> San Antonio, <br> TX 78219 <br> 210-661-0077 |
| Item | Description | Preferred Brand Name | Est. Qty |  |
| 1 | LT 235/80R17 LRE all position Price Schedule Number \& Type Price Schedule Date Net Price Extended Total | MICHELIN | 30 | MICH 0237 LTX/M/S2 <br> TEXAS BUY BOARD 553-18 <br> $2 / 28 / 19$ $\$ 169.55$ $\$ 5086.50$ |
| 2 | LT 265/70R17 LRE Defender MS and AT2 <br> Price Schedule Number \& Type <br> Price Schedule Date <br> Net Price <br> Extended Total | MICHELIN | 100 | MICH 36651 LTX AT2 TEXAS BUY BOARD 553-18 $2 / 28 / 19$ $\$ 165.84$ $\$ 16,584.00$ |
| 3 | LT 245/70R17 LRE all positon Price Schedule Number \& Type Price Schedule Date Net Price Extended Total | MICHELIN | 20 | MICH 00644 LTX M/S 2 TEXAS BUY BOARD 553-18 $2 / 28 / 19$ $\$ 163.00$ $\$ 3,260.00$ |
| 4 | LT 245/70R17 LRE LTX and Defender MS <br> Price Schedule Number \& Type <br> Price Schedule Date <br> Net Price <br> Extended Total | MICHELIN | 20 | MICH 16814 DEFENDER LTX M/S TEXAS BUY BOARD $553-18$ $2 / 28 / 19$ $\$ 153.84$ $\$ 3,076.80$ |
| 5 | LT 275/70R18 LRE Defender MS and AT2 <br> Price Schedule Number \& Type <br> Price Schedule Date <br> Net Price <br> Extended Total | MICHELIN | 200 | MICH 15358 DEFENDER LTX M/S TEXAS BUY BOARD $553-18$ $2 / 28 / 19$ $\$ 168.66$ $\$ 33,732.00$ |
| 6 | LT 245/75R17 LRE Defender MS and AT2 <br> Price Schedule Number \& Type <br> Price Schedule Date <br> Net Price <br> Extended Total | MICHELIN | 200 | MICH 38593 LTX M/S2 TEXAS BUY BOARD 553-18 $2 / 28 / 19$ $\$ 136.20$ $\$ 27,240.00$ |
| 7 | 225/70R19.5 14 ply LRG <br> Price Schedule Number \& Type <br> Price Schedule Date <br> Net Price <br> Extended Total | MICHELIN | 250 | MICH 91043 XZE TEXAS BUY BOARD 553-18 $2 / 28 / 19$ $\$ 317.96$ $\$ 79,490.00$ |

City of San Antonio Bid Tabulation

| 8 | 385/65R22.5 18 ply, LRJ, steer axle XF6 or XFE <br> Price Schedule Number \& Type <br> Price Schedule Date <br> Net Price <br> Extended Total | MICHELIN | 40 | MICH 36991 XFE TEXAS BUY BOARD $553-18$ $2 / 28 / 19$ $\$ 681.82$ $\$ 27,272.80$ |
| :---: | :---: | :---: | :---: | :---: |
| 9 | 315/80R22.5 18 ply LRJ steer axle XZA1 <br> Price Schedule Number \& Type <br> Price Schedule Date <br> Net Price <br> Extended Total | MICHELIN | 25 | MICH 09807 X LINE ENERGY Z TEXAS BUY BOARD $553-18$ $2 / 28 / 19$ $\$ 654.95$ $\$ 16,373.75$ |
| 10 | 315/80R22.5 X Works Z, LRL Price Schedule Number \& Type Price Schedule Date Net Price Extended Total | MICHELIN | 200 | MICH $64204 \times$ WORKS $Z$ TEXAS BUY BOARD 553-18 $\begin{array}{r} 2 / 28 / 19 \\ \$ 690.95 \\ \$ 138,190.00 \end{array}$ |
| 11 | 425/65R22.5 20 ply LRL steer axle XFE <br> Price Schedule Number \& Type <br> Price Schedule Date <br> Net Price <br> Extended Total | MICHELIN | 200 | MICH 11829 XFE TEXAS BUY BOARD $553-18$ $2 / 28 / 19$ $\$ 763.50$ $\$ 152,700.00$ |
| 12 | 11R22.5 16 ply LRH steer axle XZE or XZE2 <br> Price Schedule Number \& Type <br> Price Schedule Date <br> Net Price <br> Extended Total | MICHELIN | 150 | MICH 67042 XZE2 TEXAS BUY BOARD 553-18 $2 / 28 / 19$ $\$ 365.95$ $\$ 54,892.50$ |
| 13 | 12R22.5 16 ply LRH steer axle, XZE <br> Price Schedule Number \& Type <br> Price Schedule Date <br> Net Price <br> Extended Total | MICHELIN | 150 | MICH 85335 XZE TEXAS BUY BOARD 553-18 $2 / 28 / 19$ $\$ 579.34$ $\$ 86,901.00$ |
| 14 | 11R22.5 16 ply LRH drive axle XZE2 <br> Price Schedule Number \& Type <br> Price Schedule Date <br> Net Price <br> Extended Total | MICHELIN | 200 | MICH 67042 XZE2 TEXAS BUY BOARD 553-18 $2 / 28 / 19$ $\$ 365.95$ $\$ 73,190.00$ |
| 15 | 12R22.5 16 ply LRH drive axle XZE Price Schedule Number \& Type Price Schedule Date Net Price Extended Total | MICHELIN | 250 | MICH 85335 XZE <br> TEXAS BUY BOARD $553-18$ <br> $2 / 28 / 19$ <br> $\$ 579.34$ <br> $\$ 144,835.00$ |

City of San Antonio Bid Tabulation

| 16 | (Aviation) 24R21 H XZL <br> Price Schedule Number \& Type <br> Price Schedule Date <br> Net Price <br> Extended Total | MICHELIN | 10 | MICH 76025 XZL TEXAS BUY BOARD 553-18 $2 / 28 / 19$ $\$ 3,274.15$ $\$ 32,741.50$ |
| :---: | :---: | :---: | :---: | :---: |
| 17 | Rubber valve stems <br> Brand <br> Line Name (Tread Design \& Articl <br> Number) <br> Price Schedule Number \& Type <br> Price Schedule Date <br> Net Price <br> Extended Total | Any | 1000 | $\begin{array}{r} \text { Myers } \\ \text { Any } \\ \text { TR413 } \\ \mathrm{N} / \mathrm{A} \\ \mathrm{~N} / \mathrm{A} \\ \$ 1.00 \\ \$ 1.000 .00 \end{array}$ |
| 18 | Short metal valve stems <br> Brand <br> Line Name (Tread Design \& Articl <br> Number) <br> Price Schedule Number \& Type <br> Price Schedule Date <br> Net Price <br> Extended Total | Any | 500 | Myers Any TR416 N/A N/A $\$ 2.50$ $\$ 1,250.00$ |
| 19 | Long metal valve stems <br> Brand <br> Line Name (Tread Design \& Articl <br> Number) <br> Price Schedule Number \& Type <br> Price Schedule Date <br> Net Price <br> Extended Total | Any | 500 | Myers Any TR573 N/A $\mathrm{N} / \mathrm{A}$ $\$ 3.95$ $\$ 1,975.00$ |
| 20 | Metal valve stem caps <br> Brand <br> Line Name (Tread Design \& Articl <br> Number) <br> Price Schedule Number \& Type <br> Price Schedule Date <br> Net Price <br> Extended Total | Any | 2000 | $\begin{array}{r} 21534 \\ \mathrm{~N} / \mathrm{A} \\ \mathrm{~N} / \mathrm{A} \\ \$ 1.00 \\ \$ 2,000.00 \end{array}$ |
|  | SERVICE: <br> MONDAY - FRIDAY <br> LABOR RATE <br> AFTER HOURS, WEEKENDS \& CITY HOLIDAYS LABOR RATE |  |  | $\$ 55.00 / \mathrm{HR}$ $\$ 95.00 / \mathrm{HR}$ |
| Prompt Payment Discount: |  |  |  | $0 \%$ within 30 Days (Net 30 will apply if no $\begin{array}{r}\text { discount is offered.) }\end{array}$ |
| Total: |  |  |  | \$901,790.85 |

