



# City of San Antonio

## Contract Summary Sheet

Date: 5/30/2019  
Agenda Item: 19-3815

**Name/Title (Caption as shown on agenda):**

**Annual Contract for Hot Applied Thermoplastic and Permanent Prefabricated Pavement Markings  
6100011372 DS**

**Brief Description of Item(s) and Use:**

This contract will provide the Transportation and Capital Improvements Department, Traffic Management Division with a contractor to furnish hot applied thermoplastic and permanent prefabricated pavement marking materials utilized throughout the City. This material is used to mark directional legends and symbols in intersections for school cross walk routes and bicycle lanes in neighborhoods where appropriate traffic control is needed.

**Total \$:** \$494,000.00 annually

**Contract Period:** Upon award through December 31, 2022, with two, one-year renewal options

**Method of Procurement:** Competitive (3 bids received)

**Price Trend:** 20% decrease due to increase of line items in the new contract

**Contract Info:** Formal ☐ Annual ☒ Support/Maintenance ☐ Lease ☐

**Recommended Contractor(s):** Ennis Flint, Inc., 4161 Piedmont Parkway, Suite 370, Greensboro, NC 27410  
(Non-Local)

**Previous Contractor(s):** Flint Trading, Inc., 115 Todd Court, Thomasville, NC 27360

**Comments:** N/A

**Anticipated Future Requirements and Action:** N/A

**Procurement Alternative:** Should this contract not be approved, the Transportation and Capital Improvements Department, Traffic Management Division would be required to solicit quotes on an as needed basis, potentially resulting in increased costs and possible delays in completion of City projects.

**Using Department (s):** Transportation and Capital Improvements